





East African people have a long history of producing intricate textiles from bark in the earlier ages to the introduction of looms and printing in modern times. Today, East Africa continues to emphasize the use of natural fibres - such as cotton, wool, palm, jute, flax, and silk for weaving. The use of woven colorful yarns, textured fabrics, applique designs, embroidery, tie-dye, batik and resist dyeing result in vibrant designs and textures.

They make each fabric a canvas for communities and cultures to express themselves - from Khanga, Kitenge, Kikoi to Kente designs that are popular in Kenya, Tanzania, Uganda and Rwanda. As we grow in Sub-Saharan Africa, we are discovering the richness in the culture of our people.

The vibrancy and energy of these colours reflect, in many ways, the spirit that has driven the growth of I&M Bank in the last many years. Join us in a celebration of our growth as is reflected in the colours of these varied and vibrant fabrics.

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## BOARD OF DIRECTORS



**FROM LEFT:**  
**STANDING:** Michael Turner | Oliver Fowler  
**SEATED:** SBR Shah | Nyambura Koigi

## BOARD OF DIRECTORS

**FROM RIGHT :**  
**STANDING:** Virginia Ndunge - Company Secretary | Daniel Ndonye - Chairman  
**SEATED:** Sarit S Raja Shah | Sachit S Raja Shah

## DIRECTORS OFFICIALS AND ADMINISTRATION

### BOARD OF DIRECTORS

Daniel Ndonye S B R Shah, MBS Sarit S Raja Shah Michael Turner** Sachit S. Raja Shah Oliver Fowler Nyambura Koigi Damien Braud*	Chairman
	Resigned on 30 September 2016

\* French    \*\* British

### COMPANY SECRETARY

Virginia Ndunge (CPS Kenya)  
Kaplan & Stratton  
Williamson House, 4th Ngong Avenue  
PO Box 40111, 00100 GPO  
Nairobi

### AUDITORS

KPMG Kenya  
Certified Public Accountants  
8th Floor, ABC Towers  
Waiyaki Way  
PO Box 40621  
00100 Nairobi GPO

### REGISTERED OFFICE

I&M Bank House  
2nd Ngong Avenue  
PO Box 30238, 00100 GPO  
Nairobi

### BANKERS

I&M Bank Limited  
PO Box 30238, 00100 GPO  
Nairobi

### LEGAL ADVISORS

Kaplan & Stratton  
Williamson House  
4th Ngong Avenue  
PO Box 40111, 00100 GPO  
Nairobi

## DIRECTORS OFFICIALS AND ADMINISTRATION (CONTINUED)

### BANKING ENTITIES REGISTERED OFFICES

#### I&M BANK LIMITED

I&M Bank House  
2nd Ngong Avenue  
PO Box 30238- 00100 GPO  
Nairobi  
Kenya

#### I&M BANK (T) LIMITED

Maktaba Square  
Maktaba Street  
PO Box 1509  
Dar es Salaam  
Tanzania

#### I&M BANK (RWANDA) LIMITED

11, Boulevard de la Revolution  
PO BOX 354  
Kigali  
Rwanda

#### BANK ONE LIMITED

16 Sir William Newton Street  
Port Louis  
Mauritius



## I&M NEWS

### I&M KENYA NEWS

#### I&M BANK INTRODUCES IMARA STRATEGY

2016 certainly goes down as one of the most challenging years in the history of the Kenyan banking community. The change in legislation that saw the introduction of interest rate caps and impact of deposits flight from smaller banks to bigger players has greatly undermined the overall industry stability. Our interpretation of the legislative challenge is that the people of Kenya are desirous of a much meaningful relationship with their bankers.

The significant legislative changes did coincide with the completion of our previous five year strategic cycle. The new strategy aptly dubbed iMara strategy aims at reorganizing the bank to accelerate its growth trajectory by focusing on 3 key strategic themes.

The themes include:

- Growing our corporate banking offering through transaction banking, Relationship Management sales effectiveness and a new coverage model;
- Delivering a distinctive value proposition to Affluent, Personal (middle income & Young Professionals) and Business Banking clients to set ourselves apart;
- Digitizing the business through automation process which will cover re-engineering supported by automation, improved use of online and mobile channels to drive sales, using data analytics to make better informed decisions, as well as fostering an innovation culture amongst staff members.

Overall, we did reaffirm our unwavering commitment to continue delivering consistent growth and be partners of growth for all stakeholders. We envision that the iMara strategy will help build a stronger brand presence in the region within the bank's target segments.



#### STRATEGIC ALLIANCE WITH CDC GROUP PLC

Following receipt of all relevant regulatory approvals, DEG and Proparco on one hand and CDC on the other successfully met the requirements of the Sale and Purchase Agreement wherein CDC acquired their combined shareholding of approximately 10.68% in I&M Holdings Limited (IMHL).

Proparco and DEG had, since 2007 held a significant minority in IMHL. The UK based CDC's investment in IMHL is strategic for the I&M Group, as it allows us to continue to draw upon the Development Finance Institution (DFI)'s support previously provided by DEG and Proparco for strategic, financial and governance matters.

Further, CDC's commitment to building long-term partnerships and its expertise in financial services will help I&M Group in continuing its regional growth and consolidation strategy, so as to expand its banking services across East Africa and beyond.

#### BURBIDGE CAPITAL ACQUISITION BY I&M HOLDINGS

In 2016, I&M Holdings completed the acquisition of 65% of shareholding in Burbidge Capital Limited (BCL). Following this completion, Burbidge Capital rebranded to I&M Burbidge Capital helping the firm to leverage on I&M Bank's track record in its bid to offer advisory and capital raising services to mid and large sized companies across Eastern Africa.

The successful acquisition together with the set-up of the I&M Insurance Agency in 2014 marks the attainment of the long-term ambition of being a financial supermarket, positioning the group as a one-stop-shop for all customers' financial needs.



#### I&M HOLDINGS LIMITED COMPLETES ACQUISITION OF GIRO COMMERCIAL BANK LIMITED

I&M Holdings Ltd (IMHL) successfully completed its merger of Giro Commercial Bank Limited (GCBL) into I&M Bank Limited, which is IMHL's flagship subsidiary. The merger came to fruition in February 2017 after receiving necessary regulatory approvals from the Capital Markets Authority (CMA), Central Bank of Kenya, the Competition Authority of Kenya as well as IMHL shareholders.

IMHL and GCBL entered into a share purchase agreement in September 2015 for IMHL to acquire 100% of the issued share capital in GCBL, and for the subsequent merger of GCBL's banking assets and liabilities with that of I&M Bank LIMITED.

The move underscored the I&M Group's expansion strategy, which seeks for opportunities to expand both locally and regionally by way of acquisitions. For GCBL customers, this acquisition provides additional advantage of accessing their bank accounts from 36 new I&M Bank branches located countrywide, in addition to Alternate Channels like all Visa, KenSwitch and I&M Bank ATMs, Mobile Banking, Internet Banking and PesaLink.

It will also enable them to enjoy the range of I&M Bank's credit, debit and pre-paid Visa and MasterCard payment cards. Corporate customers of GCBL are also now able to enjoy I&M Cash Management Services, Trade Services as well as corporate I-Click internet banking suite.



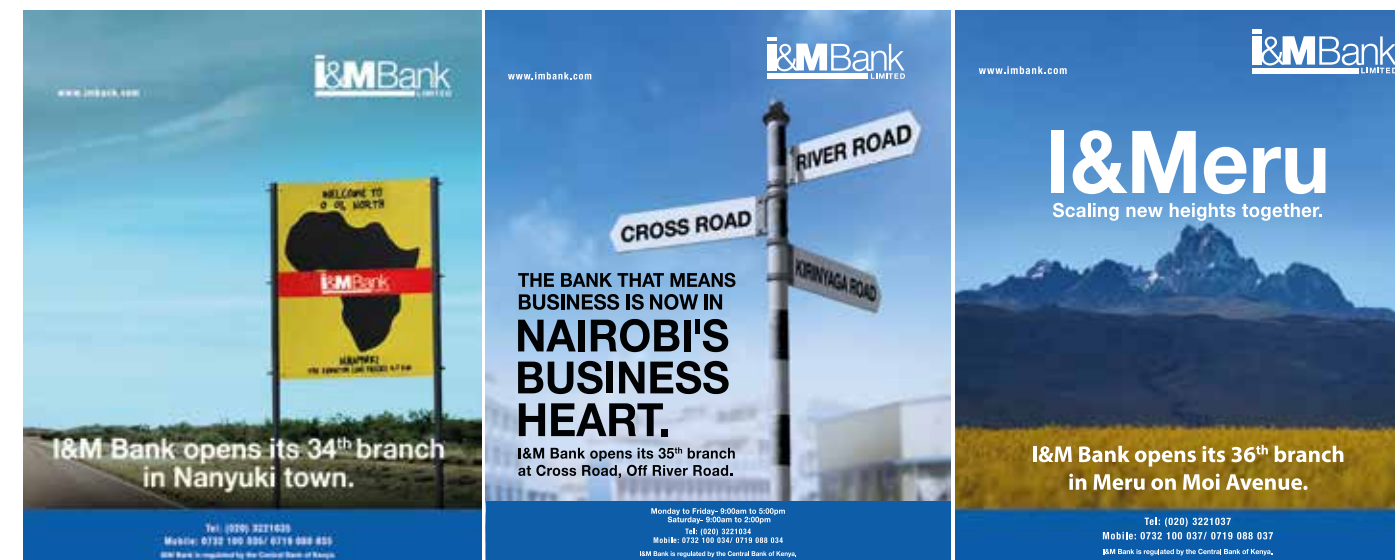
## I&M NEWS (Continued)

### I&M KENYA NEWS (Continued)

#### I&M BANK NOW IN NANYUKI, MERU AND DOWNTOWN NAIROBI, AS CUSTOMER DELIVERY DRIVE GETS INTO HIGH GEAR

As part of its strategic effort to enhance its customer delivery capacity and experience, I&M Bank Kenya opened a branch at Cross Road Nairobi and in Nanyuki town in 2016, and one branch in Meru town in early 2017.

The move aimed at tapping into the fast growing agricultural towns of Nanyuki and Meru, as well as targeting the SME entrepreneurs operating in downtown Nairobi including River Road, Kirinyaga Road and its environs. The bank now has a branch network of 41 branches including 5 other additional Giro Bank branches.



#### I&M BANK FETED AT BANKER AFRICA AWARDS

In 2016, I&M Bank was awarded the Corporate Governance award at the 3rd Banker Africa East African Banking Awards. The bank, which has been undertaking a strategic and corporate transformation programme, was named the best East African bank in the Corporate Governance category for its role in maintaining sound practices.

The annual Banker Africa Awards are continent-wide programmes open to all banks and financial institutions in Africa. The aim of the Banker Africa Awards, broken down by four individual regions, is to recognize outstanding performance and excellence in the financial services industry. I&M Bank's Corporate Governance framework mirrors IMHL's policy on corporate governance. The Group's corporate governance framework, takes into consideration the Capital Markets Authority (CMA) Guidelines on Corporate Governance, as well as global best practices.

Meanwhile, the bank was also awarded the 1st Runner Up in the Best Bank in Kenya Tier II category for the Think Business Banking Awards 2016. The Awards recognize different banks for their exemplary performance and their objective is to encourage prudence and stability in the banking sector.





## I&M NEWS (Continued)

### I&M KENYA NEWS (Continued)

#### I&M BANK UNVEILS I&M KARIBU ACCOUNT

In 2016, the bank launched the I&M Karibu Account, a technology driven product, that enables real-time account opening through self-registration on the I&M App, or at approved I&M Karibu Agents.

The move is reflective of I&M Bank's commitment to provide innovative banking solutions for the market to enhance its customers' banking experience, in line with the bank's pillar on innovation.

For one to open the I&M Karibu account through the phone, they are required to dial \*458# or download the I&M App from their respective Play Stores for smart phone users; after which they will have to input their national ID and full names to open the account. On the other hand, one can visit an I&M Karibu Agent to open the account in real-time.

The I&M Karibu account has enabled customers to transact in a convenient and exciting way without having to visit the branch; where they can withdraw and deposit cash through I&M Karibu agents or different mobile network operators; transfer funds to the different mobile network operators; and to I&M Bank accounts in addition to topping up airtime.



#### I&M BANK PARTNERS WITH POSTBANK FOR AGENCY BANKING

In 2016, I&M Bank got into a strategic partnership with Postbank Kenya to enhance its Agency Banking network across the country. The roll out has enabled I&M Bank to tap into Postbank's expansive network, with an objective of increasing convenience for its customers to easily access I&M Bank services.

Through the partnership, I&M Bank customers are now able to withdraw and deposit cash, check account balances and request for account statements at 104 Post Bank branches countrywide. The development has allowed the two institutions to benefit from each other's strengths to grow their banking business.

#### I&M BANK ROLLS OUT PESALINK

The Kenyan banking industry through Kenya Bankers Association (KBA) in 2016 introduced the banks' interoperability project, PesaLink. The platform is set to play a key role of enhancing interoperability within the industry, and will provide a platform that will encourage collaboration and innovation within the Banking and Payments industry. I&M Bank, among other banks have received approval from the Central Bank of Kenya to launch the product.

The service will enable any customer to directly pay another bank's customer in Kenya in real time, affordably and conveniently, through the branches and alternate delivery channels. For I&M Bank's case in particular, the service is available at I&M Bank branches, I&M Karibu Agents, ATMs, and through I&M mobile and internet banking platforms. I&M Bank customers can initiate PesaLink transactions through I&M Mobile App or Short code \*458# or by giving instructions through a Transfer Form at any I&M Bank branch.



from KShs. 10 to KShs. 999,999 instantly, 24/7!

Conveniently transfer money or make payments directly from your bank account to a recipient's bank account in real-time using mobile phone, internet banking, ATM, agent or your preferred bank branch.

Link your phone today!  
For more information, contact I&M Bank or visit [www.PesaLink.co.ke](http://www.PesaLink.co.ke) and get connected.



I&M Bank is regulated by the Central Bank of Kenya.

Website: [www.imbank.com](http://www.imbank.com) | Tel: 020-3221000

## I&M NEWS (Continued)

### I&M KENYA NEWS (Continued)

#### I&M BANK REVAMPS INVESTMENT MANAGEMENT AND CUSTODIAL SERVICES

In 2016, the bank revamped its array of Investment Management and Custodial Services which now allows customers to channel all their investment needs through one point of contact. I&M Bank is now licensed by the Capital Markets Authority (CMA) as a Central Depository Agent (CDA) and the Retirement Benefits Authority (RBA) as a custodian. Customers can now easily monitor their accounts and easily access financial markets information and research from the bank's panel of brokers.

The investment facilitation service now enables customers to enjoy the following services: CDS account opening, trading and transfer of securities including Government Securities custodial services, public offers among others.

#### I&M MALAIKAS HOSTED AT CONTEMPORARY ART EVENT

Last year, the bank hosted a cocktail event in appreciation of art for the Malaika Account holders, at the Circle Art Gallery in Lavington. The exclusive event featured contemporary artwork from 10 Kampala artists, showcasing their vibrant and honest reflection of their city.

The Malaikas also got to enjoy an artistic poetic presentation of the Malaika account benefits by a Kenyan poet and playwright – Sitawa Namwalie. I&M Bank in partnership with Circle Art has previously sponsored art exhibitions at the gallery.

The Malaika Account is a high end personal account exclusively designed to cater for ladies' financial and lifestyle requirements. Through this account, Malaikas get to enjoy discounts at selected stores/outlets from merchants whom I&M Bank has partnered with, for eyewear, footwear, beauty and wellness centers, retail stores, fine dining among others.



I&M Bank Malaikas Lydia Mokaya (Right) and Norah Njeri (Left) during the Malaika event.



Director, Circle Art Gallery, Danda Jarolmek (Right) and Artist, Maral Boulori (Left), stand in front of paintings by Dennis Mubiru one of the artist's exhibiting at the Malaika event.



## I&M NEWS (Continued)

### I&M KENYA NEWS (Continued)

#### I&M BANK CUSTOMERS HOSTED FOR ANNUAL GOLF DAY

I&M Bank held its second annual golf day for its customers at the Muthaiga golf club in November 2016. The event was very successful with close to 200 customers in attendance.

The golfers got the opportunity to experience the Trackman swing analysis, offered to players to help them learn how to improve their golf swing. Going forward, the bank will host regional golf tournaments for its customers at major towns in the country.



A customer tees off during the golf day.



Dilip Shah, the overall winner at the golf day is presented with his prize by I&M Bank Kenya CEO, Kihara Maina.

#### BUSINESS IN THE DIGITAL WORLD SEMINAR

In 2016, the bank held a conference in partnership with Deloitte Digital Africa, for Corporate and Select customers themed - *Your Business in the Digital World*, at the Safari Park hotel. The event aimed at enlightening customers on the importance of adopting digital strategies for their businesses to ensure sustained growth.

Moderated by Valter Adao, the head of Deloitte Digital Africa, customers got the opportunity to learn from different eye-opening digital innovations being undertaken by businesses across the globe, and also learnt how to adopt digital strategies for their businesses for enhanced business growth.



A section of customers at the seminar.



Valter Adao, Head of Deloitte Digital Africa, the key note speaker moderates the session during the seminar.

#### I&M BANK HOSTS YOUNG SAVERS FOR JUNGLE BOOK MUSICAL

During the year, I&M Bank hosted over 200 Young Savers Account holders accompanied by their parents to a Jungle Book musical, where they got to enjoy a theatric performance depicting the highly acclaimed Jungle Book movie.

The bank believes in the enormous potential of the Arts industry which is critical to national development. In this regard, the bank in its endeavor to support the Arts industry, nurtures creative talent amongst the Young Savers by giving them opportunities to display their talent through art. The Jungle Book musical held last year was aimed at inculcating a creative culture amongst the Young Savers.



The Jungle Book Musical performance.

## I&M NEWS (Continued)

### BANK ONE NEWS

#### BANK ONE MAURITIUS REBRANDS BRANCH NETWORK

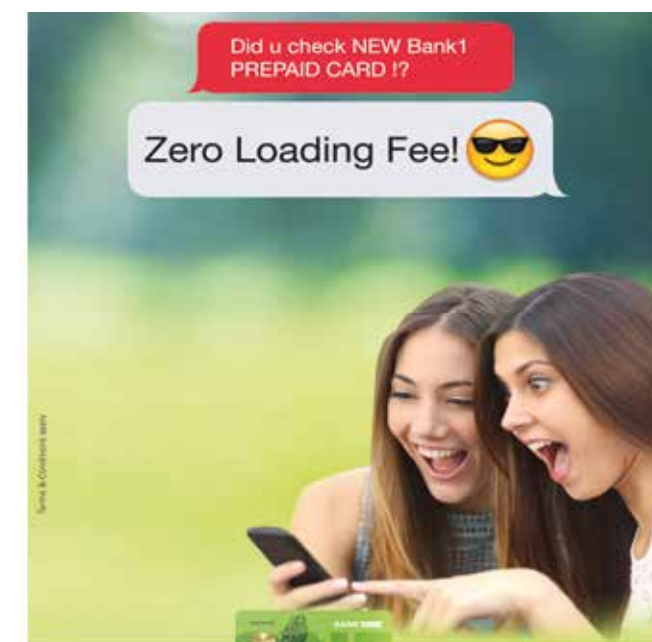
In February 2016, Bank One Mauritius embarked on a rebranding exercise for its branch network. The initiative aimed at creating a fresh and modern outlook of the different branches.



#### KESTREL VISA PRE-PAID CARD LAUNCH

Bank One launched the new Kestrel VISA prepaid card in July 2016. The card which comes with a zero loading fee, was launched with an objective of jointly supporting the Kestrel Conservation Project, in conjunction with the Mauritius Wildlife Foundation. For each new Kestrel VISA prepaid card sold over a period of 3 years, 10 MUR goes towards supporting this conservation project.

The Mauritius Kestrel *Falco punctatus* is unique to Mauritius and is one of the only nine endemic bird species still left on the island. The species was saved in-extremis with an increase from just four birds in 1974, including a single breeding female, to a peak of about 800 individuals. It has become a world conversation icon as it is recognized as the most successful recovery program in the world for any animal species.





## I&M NEWS (Continued)

### BANK ONE NEWS (Continued)

#### BANK ONE LAUNCHES HONEY HOME LOAN CAMPAIGN

Bank One launched a promotional campaign for Home Loans that ran from July 29th 2016 to December 31st 2016. The campaign was designed to reinforce Bank One's market position in the mortgage space with a bid to grow its market share.



HOME LOAN

sweet as  
**hONEY**

Taux à partir de  
**4.90% p.a.**

Offre soumise à conditions. Taux d'intérêt mensuel fixe à partir de 4.90%

**BANK ONE** Talk to us : 202 9200

## I&M NEWS (Continued)

### BANK ONE NEWS (Continued)

#### BANK ONE SPONSORS MAURITIUS GOLF MASTERS TOURNAMENT

Bank One in association with Ciel Group and BNI Madagascar continued to support the Mauritius Golf Masters for the second year running. The tournament attracted over 30 international golf players and is one of the most prestigious golf events in the country.



A golfer tees off during the tournament.



Top golfers of the tournament pose with their awards.

#### MAIN BRANCH RE-OPENING

Nearly three decades after it was first built at Sir William Newton Street; Bank One's flagship branch went through a major refurbishment in 2016. The concept behind the refurbishment aims at reflecting Bank One's evolution, vision and goals for the future.



Some of the directors pose for a photo during the re-opening ceremony.



The re-opened branch.



## I&M NEWS (Continued)

### I&M RWANDA NEWS

#### KIRA RICHES CAMPAIGN

I&M Bank Rwanda launched the first Kira Riches account opening campaign last year. The three month campaign aimed at deposit mobilization gave customers an opportunity to win weekly cash prizes and a grand prize all totaling up to 15,000,000 Rwf. During the campaign, more than 2200 accounts were opened, 235 of which were new to bank business relationships.

The aim of the campaign was not only to extend financial services to customers across the country, but to also increase usage of alternate delivery channels like online and mobile banking.



Winners from Gicumbi branch pose with their cheques flanked by management.

#### mVISA PHASE 2 LAUNCH

In 2016, I&M Bank Rwanda launched the second phase of the I&M mVisa campaign, in its effort to spearhead a cashlite economy, as well as to digitize its business. mVisa is an interoperable branchless banking platform that allows the bank to support the exchange of funds between accounts by utilizing a mobile phone.



#### I&M BANK RWANDA SUPPORTS MORE BANKABLE IDEAS FOR STARTUP BUSINESSES

I&M Bank Rwanda continued in its support of the Hanga Umurimo Government initiative. In a bid to improve access to finance for new entrepreneurs, the Government of Rwanda introduced the Hanga Umurimo programme, which aims to provide advocacy and the guarantee cover required by banks through Business Development Fund, (BDF) Among the financed projects, 37.5% were from upcountry while 44% of the total financed projects are owned by women.

Ms. Nseginyunva, one of the beneficiaries and a stone quarry owner, has been able to expand her business by buying additional stone crushing equipment, additional land where she extracts stone aggregates and has been able to provide job opportunities for fellow Rwandese.

Commenting on the programme, she said that she is now able to cover all her business expenses, service the loan and still have enough left to re-invest in the business and for her savings; which she reiterates that is more than she could do as a salaried employee.



Workmen at Ms. Nseginyunva's quarry which has grown significantly since she became a Hanga Umurimo beneficiary.

## I&M NEWS (Continued)

### I&M RWANDA NEWS (Continued)

#### SME SKILLS TRAINING

More than 60 businesses benefitted from two financial literacy workshops which aim to provide SMEs with basic financial and management skills for them to efficiently run their businesses.

The workshops, organized by I&M Bank Rwanda and supported by European Investment Bank (EIB) and Business Development Fund (BDF), covered various topics such as: Understanding business plans and business models, market analysis and marketing, as well as developing financial statements.

Speaking at the close of the April session, Faustin Byishimo the Executive Director of I&M Bank Rwanda noted, "Our Corporate Social Responsibility programme focuses on training SMEs as one of our key pillars. We appreciate that SMEs form the cornerstone of the Rwandan economy; therefore we have embarked on conducting these workshops bi-annually, with an objective of closing the financial literacy gap in the country.



Executive Director, Mr. Faustin Byishimo giving certificates to SME Operators on completing the training.

#### I&M BANK RWANDA EXTENDS IN NETWORK

I&M Bank Rwanda continued to extend its footprint in 2016 with an objective of expanding its distribution network. The bank opened Kayciru branch in Kigali Heights, and relocated Remera Branch from Kiseneni to Umuyenzi plaza. Matteus counter was expanded into a full service branch and relocated to CHIC, which now allows the bank to better serve the business community. In addition to this, the bank opened 3 new ATMs that were deployed in high traffic areas.



Vice Mayor of the City of Kigali, Mr. Parfait Busabizwa, officiating the CHIC branch opening ceremony.



The new branch's banking hall.



## I&M NEWS (Continued)

### I&M TANZANIA NEWS

#### CORPORATE GOVERNANCE

Benchmarking on our high standards of Corporate Governance I&M Bank (T) Ltd strengthened the Board with the inclusion of two Independent Directors from Tanzania.

Mr. Alan Rodrick Mchaki and Ambassador Bertha Semu-Somi joined the Board during the year and bring a wealth of experience from diverse fields. Mr. Mchaki is a fellow member of Association of Chartered Certified Accountants of UK and Certified Public Accountant in Tanzania.

He carries over 30 years of working experience covering public practice in two major accountancy firms and exposure in various industries like oil, marketing television, health service and mutual fund management, where he held the directorship roles in Finance. Ambassador Bertha Ernestine Semu-Somi serves as an Executive Director of a Charity organization, Hassan Major Trust. She brings in vast experience, knowledge and network both in the Tanzanian Government and International organizations such as the United Nations.

#### INCREASE IN CAPITAL

In the 2nd half of 2016, I&M Bank Ltd Kenya increased its shareholding of I&M Bank (T) Ltd with the purchase of 350 shares from PROPARCO, following the completion of Proparco's investment tenor.

Thereafter, to be ahead of the revised regulations on the Capital adequacy ratios coming into place with effect from August 2017, I&M Bank (T) Ltd raised additional capital of TZS 10.91 billion through a rights issue, which was fully subscribed by the Shareholders. This has helped in improving the Tier I Capital ratio during the year to 13.90% from 11.22% in the year 2015.

The above developments led to I&M Bank Ltd Kenya increasing its shareholding in I&M Bank (T) Ltd from 55.03% to 70.38%.

#### I&M BANK (T) LTD LAUNCHES I&M MOBILE

I&M Bank (T) Ltd launched in 2016 its Mobile Banking product with an objective of enhancing customer experience while transacting on their bank accounts. The service was launched on a USSD code platform (\*150\*32#).

I&M Bank customers can access various services like enquiries, funds transfer, mobile money, airtime top-up, utility payments, stop cheque and offline requests. The bank also plans to roll out an I&M App in future.

#### I&M BANK (T) LIMITED PARTNERS WITH TATA AFRICA HOLDING (T) LIMITED ON ASSET FINANCE

In 2016, the bank signed an agreement with TATA Africa Holding (T) Limited to provide Asset Financing for commercial vehicles and equipment in Tanzania. This agreement was signed in the presence of Mr. Noel Tata, Managing Director, TATA International and Mr. Baseer Mohammed, CEO of I&M Bank (T) Limited. Commenting on the partnership, the bank's CEO noted that the alliance was valuable for the bank, and that we would work towards strengthening this relationship.

#### I&M BANK (T) LIMITED LAUNCHES BULK SALARY PAYMENTS ON MOBILE BANKING

In 2016, the bank launched bulk salary payments on its mobile banking platform to better serve business customers. The Mobile banking platform enables the Customers to make bulk payments such as salaries and wages seamlessly from their bank accounts to the Mobile Wallets (MPESA) of the beneficiaries.

#### I&M BANK (T) LIMITED LAUNCHES CASH IN TRANSIT SERVICES FOR CORPORATE CUSTOMERS

During the year, the bank launched the I&M Cash In Transit services to facilitate cash handling services for its large corporate customers. Under these services the bank will collect cash direct from the customers' outlets and deposit into their accounts, thereby eliminating the risk of cash movement for customers.

#### CUSTOMER SERVICE WEEK – BRANCH WISE

In 2016, I&M Bank (T) Limited set aside various customer appreciation weeks to celebrate love for their customers. The events took place across the branches and involved various themed activities such as: customer visits, personalized thank you notes signed by the CEO, refreshments for customers at the branches, exciting décor at the branches among other activities. The bank's customers in turn displayed their gratitude and shared feedback on great customer service that they experienced at the bank.



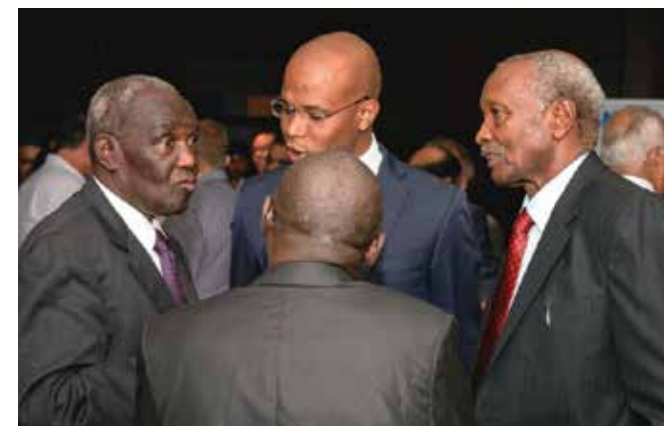
I&M branded cupcakes sent out to all customers as a token of appreciation.

## I&M NEWS (Continued)

### I&M TANZANIA NEWS (Continued)

#### I&M BANK (T) LTD HOSTS CUSTOMER MEET AND GREET

I&M Bank (T) Limited hosted a customer cocktail in May last year at the Hyatt Regency Hotel. The event was a huge success attracting customers, entrepreneurs and businessmen from diverse segments. Dignitaries included Mr. Yusuf Makamba, Minister of State in the Vice President's Office for Union Affairs and Environment also graced the occasion amongst others.



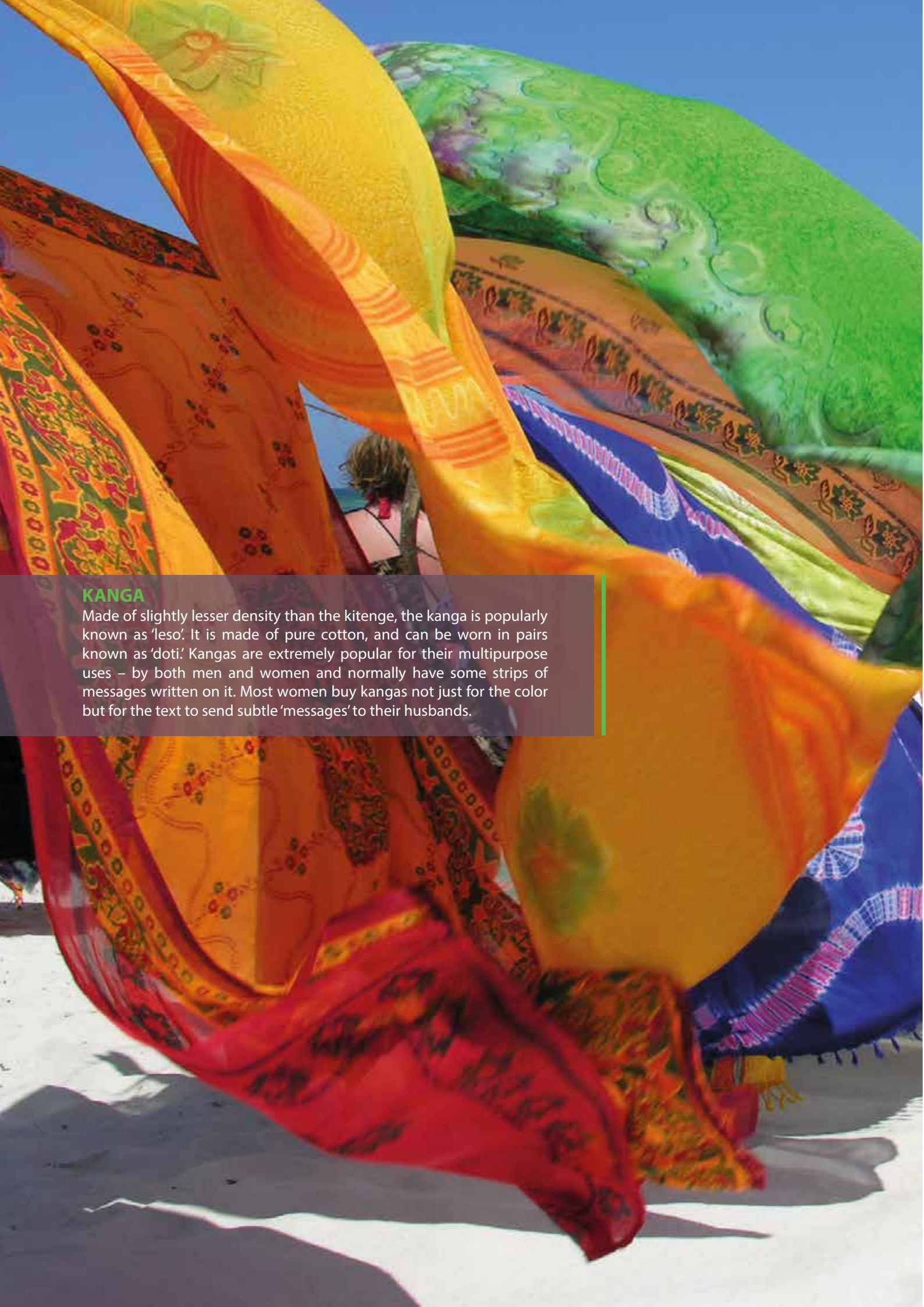
Hon. Mr. January Makamba (Left) with I&M Bank (T) Ltd, Director Mr. Michael Shirima (right) and Former Director Mr. Gen Rtd. Sarakikya (Left) during the customer event.

The Chairman of the bank, Mr. Sarit S Raja Shah alongside other directors, joined this event and appreciated the customers for their valuable support and continued patronage for the bank. The bank's CEO, Mr. Baseer Mohammed, thanked the customers for their great support and reassured them of providing banking solutions that meet the dynamic banking needs.



I&M Bank (T) Ltd, Chairman, Sarit S. Raja Shah interacting with Corporate Clients along with I&M Bank (T) Ltd, CEO, Baseer Mohammed.





#### KANGA

Made of slightly lesser density than the kitenge, the kanga is popularly known as 'leso'. It is made of pure cotton, and can be worn in pairs known as 'doti'. Kangas are extremely popular for their multipurpose uses – by both men and women and normally have some strips of messages written on it. Most women buy kangas not just for the color but for the text to send subtle 'messages' to their husbands.





## CHAIRMAN'S STATEMENT

The year 2016 was characterized by uneven global economic growth. The year commenced with an anticipated sluggish growth coupled with the unexpected outcomes of UK referendum (BREXIT) in June followed by the results of the November US presidential elections. These unexpected outcomes resulted in uncertainty and high volatility in the markets. The US Dollar has been on a bullish run against all major currencies following the much anticipated interest rates hike by 25bps and adjusted at the December, 2016 Fed meeting to between 0.50% - 0.75%, from 0.25% - 0.50% supported by a stable economic growth, the strengthening of the labor market, and rising inflation. To the contrary, the Eurozone suffered major shocks following the geo-political event in UK that voted to leave the Eurozone. The UK exit though to be procedurally effected in 2017, is expected to cause a decline in intra-regional trade, lead to uncertainty over jobs in the UK, and result in a decline in consumer spending.

Sub-Saharan Africa continued to register slow GDP growth with IMF forecasting economic growth to drop to its lowest level in over 2 decades to 1.4% in 2016 from 3.5% in 2015. This decline is mainly attributed to critical drought in some regions, the declining oil prices and terrorism and humanitarian crimes as well as global flight to safety following unfavorable macroeconomic environment in the region. This also resulted in the Sub-Saharan African currencies losing ground against all the major global currencies. The Kenyan economy has however been resilient and the economy has done well having grown by an estimated 5.9% in 2016. This strong growth which is nearly double the growth rate in Sub-Saharan Africa is attributed to continued macro-economic stability, lower import bill, stable agricultural performance, supportive monetary policy as well as the Government initiated investments in infrastructure projects and tourism.

The global banking industry continues to grapple with new risks resulting from a slow and uneven recovery of the world economy. For most part, banking industry in East Africa remained fairly stable but is nevertheless struggling with rising bad debts. This, coupled with interest rate caps in Kenya is seen to have an adverse impact on the Kenyan economy and the full extent of the impact will be felt in a few more months even though the Government has hinted to a review of the rate capping regulations.

The Board has taken cognizance of the recent amendment to the Banking Act in respect of interest capping and its resultant impact on the Banking industry in Kenya and more specifically on I&M Bank Limited. I&M Bank in Kenya is the Group's flagship entity contributing approx. 75% in terms of assets and 88% in terms of revenue. The Board is of the view that notwithstanding these recent changes, fundamentals of the banking sector in East Africa in the long run remain strong. Some of the recent changes witnessed in Kenya in terms of enhanced corporate governance mechanisms, independent review of IT systems of Banks, introduction of an Internal Capital Adequacy Assessment Process (popularly known as ICAAP), an increased focus on ensuring adequate provisioning are all steps in the right direction, and will help move the Banking industry to a position of strength, compelling the Banks to reassess their strategies, innovate and digitize and thereby steering the sector to become more robust, and efficient.

## GROUP STRATEGY

In the year 2016, our Group embarked on an exciting strategy review process having completed its current strategic cycle. The various developments in the operating environment also significantly defined the need to refresh the Group strategy. Our new strategy gives us the opportunity to collaborate further and not only unleash our creativity & innovation but also stand out as a customer centric organization ready for the growth articulated as the promise to the Group stakeholders.

2016 saw the Group complete the acquisition of a strategic stake of 65% in Burbidge Capital Limited and which was subsequently rebranded to I&M Burbidge Capital Limited. This entity, which is licensed as an Investment Advisor by the Capital Markets Authority and a Nominated Advisor by the Nairobi Securities Exchange now serves as the Financial Services Subsidiary of the Group. In addition, on 13th February 2017, I&M Group successfully completed the acquisition of Giro Commercial Bank Limited (Giro Bank) following receipt of the necessary regulatory approvals from the Capital Markets Authority, Central Bank of Kenya, the Competition Authority of Kenya as well as IMHL shareholders.

The move underscores I&M Group's expansion strategy, which seeks for opportunities to expand both locally and regionally by way of acquisitions.



## CHAIRMAN'S STATEMENT (Continued)

For Giro Bank customers, this merger will provide additional advantage of accessing their bank accounts from 36 new I&M Bank branches located countrywide as well as through all Alternate Channels like Visa, Kenswitch and I&M Bank ATMs, Mobile Banking, Internet Banking and PesaLink. It will also enable them to enjoy the range of I&M Bank's credit, debit and pre-paid Visa and MasterCard payment cards.

Through this acquisition, I&M Group has also acquired net advances of approximately KShs 9.1 billion, deposits of KShs 12.6 billion and other assets of approximately KShs 6.7 billion in addition to Giro Bank's branch network which will supplement I&M Bank Limited's existing network of 36 branches. I&M Bank Limited will also benefit from the additional human resource capacity of Giro Bank's employees which is expected to increase effectiveness and efficiency.

I am also pleased to welcome on board our new DFI shareholder - CDC Group Plc (a UK based Development Financial Institution). CDC acquired a significant stake in your Company from DEG and Proparco. Like most other financial institutions, DEG and Proparco reached the end of their investment horizon in I&M and as part of their exit strategy reached an agreement to sell their shareholding to CDC.

Financially, our balance sheet showed an overall growth of 10% from KShs 191.7 billion at the end of 2015 to KShs 210.5 billion as at December 2016. Profit before tax increased by 4 % from KShs 10.17 billion in 2015 to KShs 10.6 billion in 2016. Similarly, our group loan portfolio grew by 5 % while customer deposits increased by 10 %.

### GROUP ENTITY PERFORMANCE

#### I&M Bank Limited – Kenya

The legislative environment in 2016 presented a major challenge for the banking industry. The Banking Amendment Act Bill 2015 was signed into law, geared towards regulating interest rates applicable to bank loans and deposits was effected, heralding a new dawn in the financial services industry in Kenya. Despite the impact of the interest rate capping in the 4th Quarter of 2016 and the rise in Non-performing loans, the banking industry is estimated to have recorded notable growth, in terms of balance sheet size, increased liquidity and improved capitalization, the latter two well above the minimum statutory limits.

The Bank registered a growth of 3 % in the profit before tax for the year ended 31st December 2016 which increased from KShs 8.4 billion in 2015 to stand at KShs 8.7 billion. At the same time the Bank's loan portfolio increased by 4 % from KShs 102.2 billion in December 2015 to KShs 106.6 billion as at December 2016. Likewise, customer deposits grew by 13 % from KShs 103.7 billion to reach KShs 117.3 billion. Supported by the growth in loans and advances and customer deposits, total assets expanded by 11 % during the year to close at KShs 164.1 billion. With new branches that opened in Nanyuki and Meru towns and at Crossroad in Nairobi's central business district, the Bank increased its branch network to 41. The Bank's ATM network also expanded to 50 ATMS.

In June 2016, the Bank's Board appointed Mr. Kihara Maina to serve as the Chief Executive Officer of I&M Bank Kenya. Mr. Kihara, a seasoned career banker, previously Managing Director of Barclays Bank, Tanzania, took over from Mr. Arun Mathur, who is now serving as the Associate Director, Financial Services at IMHL. I take this opportunity to thank Mr. Arun Mathur for his great stewardship and undisputed legacy over his 16 year tenure at the bank, and welcome Mr. Kihara Maina to lead us into the future through his vast wealth of experience.

I&M Bank Limited embarked on a strategy review process having completed its last strategy cycle in 2015. The process, spearheaded by a leading consultant, with the Board's guidance, set to develop a strategy that will help it reorganize its business in order to accelerate the bank's growth trajectory, as we continue to deliver value for all our stakeholders.

The new strategy and its various elements went through approval by the Board and has been aptly dubbed the "iMara strategy". "iMara" is a Swahili word meaning stability/strength therefore displaying the Bank's strong and stable foundation and portrays the key facets that the strategy is expected to continue to enhance.

## CHAIRMAN'S STATEMENT (Continued)

#### Bank One Limited, Mauritius

The Bank has managed to grow faster than the industry and position itself strongly for the future to acquire additional market share even though it continues to face multiple challenges in the prevailing global economic settings having witnessed political disruptions across the world, which creates both uncertainty and opportunity. Apart from that, the African market, being the Bank's main area of focus, is expected to stay challenging with lower growth momentum and general weak sentiment. Even then in all these developments, opportunities are available to be explored and the Bank as always will capitalize on these opportunities to continue the growth story.

In 2016, The Bank undertook an exercise with the leadership team to redefine a new Vision, Mission and Values that encapsulate the beliefs as an organization. As a result, the Bank's total assets grew by 25 % to close at MUR 25.3 billion (KShs 72.1 billion), while total profit before tax for the year increased by 65 % to close at MUR 348.8 million (KShs 994.0 million).

The bank significantly strengthened its equity base from Rs1.8bn in 2015 to Rs2.1bn by end 2016. The leveraging of EURO 10m as Tier II capital was completed in December 2016 which strengthened further the capital base for future growth.

#### I&M Bank (T) Limited, Tanzania

The Tanzanian economy was faced with its own share of challenges during the year. The government introduced austerity measures in 2016, greatly affecting the money circulation and reducing credit to the private sector. The Banking industry was affected by the introduction of the value-added tax on the financial service charges and a significant increase in the stressed assets in view of the tight liquidity position.

As at the end of December 2016, the Tanzanian bank's profits before tax increased marginally from TZS 8.04 billion to stand at TZS 8.1 billion. The Bank's loan portfolio increased by 11 % from TZS 268 billion in December 2015 to TZS 298 billion as at December 2016. Customer deposits grew by 4 % from TZS 275 billion to reach TZS 285 billion. This resulted in a balance sheet growth of 9 % since December 2015 to stand at TZS 421 billion as at December 2016.

To bolster the subsidiary's capital adequacy ratios, the Bank successfully undertook a Rights Issue for an amount of USD 5 million which was fully subscribed. During the year, the Group increased its shareholding in the subsidiary to 70.38% up from 55.03% held earlier following the exit of Proparco which had reached the end of its investment horizon.

In terms of product expansion, I&M Bank (T) Ltd successfully launched the Mobile Banking Product with extended features enabling seamless payments by customers for various services. The Bank also introduced the i-Tax product to ensure collection of revenues through an integrated mechanism to the Tanzania Revenue Authority.

The successful conclusion of the "I&M Reach for Riches Campaign" saw a notable increase in the number of accounts and deposit balances. The Bank also secured a senior debt facility from FMO of USD 12 million for on-lending of which an amount of USD 8 million was drawn during the year.

#### I&M Bank (Rwanda) Limited, Rwanda

I&M Bank (Rwanda) continued to grow its branch and ATM network with a new business centered branch at CHIC complex in Muhima, Kigali and 3 new ATMs deployed in high traffic areas around the city to improve accessibility and cater to customer convenience. The Government has been proactive in increasing the penetration of banking services and in support of this initiative, the Bank launched I&M "Kira" Account campaign which was an overwhelming success.

The much-anticipated Government of Rwanda ("GoR") Offer for Sale of Shares held in I&M Bank (Rwanda) was launched on the 14th February 2017 and closed on 10th March 2017. I am pleased to announce that the issue was oversubscribed by 2.08 times and an allotment criteria with a priority on the retail pool was approved by the Bank's Board. The IPO comes in the wake of the GoR's privatization strategy which is guided by its objective of encouraging private equity



## CHAIRMAN'S STATEMENT (Continued)

investment amongst the citizens of Rwanda, and promoting the development of the local capital markets. The GoR is pursuing a privatization programme of state-owned enterprises which kicked off in earnest in 1997 with a total of 72 institutions earmarked for privatization. I&M Bank will be the third Government owned entity to be privatized through an IPO under this Privatization programme.

The Bank, in 2016 was rated as one of the most efficient banks in the industry with a Return on Equity (ROE) of 19% as of December 2016. The Bank registered a growth of 18% in profit before tax which increased to Rwf 8.4 Billion in 2016 from Rwf 7.1Billion in 2015. The asset base expanded to Rwf 206 Billion backed by 18% growth in the loan portfolio and a 9% growth in customer deposits. Management's significant recovery efforts yielded positive results with a marked decrease in gross non-performing loans with the NPL ratio to 2.7% by December 2016.

The Bank continued its tradition of being a leading player in the SME sector.

### OUTLOOK

While Kenya remains the dominant player within the EAC region, we are witnessing increasing strong growth in the other EAC economies – Tanzania, Rwanda and Uganda, which further affirms our goal to be a regional bank. With the expected Kenyan elections in 2017, it is anticipated that there will likely be a slowdown in uptake of credit as campaigns intensify and businesses hold off making long-term commitments pending the elections. However, we are confident in the stability of our economy and believe that our leaders will continue to legislate and ensure an environment that supports our economy and its people.

I take this opportunity to thank the Board of Directors for their continued support, enthusiasm and determination as we look to take this Company to new great heights. In 2016, Mr. Damien Braud (representing Proparco) resigned from the Board following the acquisition of DEG and Proparco's shareholding in the Company by CDC Group Plc. We hold Mr. Braud in great esteem and thank him for faithfully serving with us on the Board and DEG and Proparco for their valued support and cooperation during their tenure as our shareholders.

On behalf of all my fellow Directors on the Board, I take this opportunity to extend our heartfelt gratitude to all our investors and shareholders for their continued and unwavering faith in I&M Group, as we look forward to achieving our vision to be the Company where our shareholders are proud to own IMHL shares.

More importantly, I would like to acknowledge and express our sincere appreciation to each of the Boards, Management and staff of I&M Bank Kenya, Tanzania, Rwanda and Bank One; it is through their tireless efforts, dedication, and commitment that I&M Holdings continues to grow in a focused, and sustainable manner.

**DANIEL NDONYE**  
**CHAIRMAN**

27th March 2017



#### KIKOI

Standing out for its bold colors, the Kikoi is a work of art of rectangular shape. Evenly colored in the middle and striped along the edge, the kikoi was traditionally worn by men but has now become a fashion statement for all.



## REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2016

The directors have pleasure in submitting their annual report together with the audited financial statements of I&M Holdings Limited ("the Company") and its subsidiaries (together "the Group") for the year ended 31 December 2016, which shows the state of affairs of the group and of the company.

### 1. Principal Activities

The Group provides an extensive range of banking, financial and related services through its banking subsidiaries in Kenya, Tanzania, Rwanda and a joint venture in Mauritius. The Group comprises I&M Holdings Limited, I&M Bank Limited, I&M Capital Limited, I&M Realty Limited and I&M Insurance Agency Limited, Bank One Limited, Mauritius, I&M Bank (T) Limited, Tanzania, I&M Bank (Rwanda) Limited, Rwanda, I&M Burbidge Capital Limited, Kenya and Burbidge Capital (U) Limited, Uganda. The Company is listed on the Nairobi Securities Exchange and is regulated by the Capital Markets Authority and the Central Bank of Kenya as a non-operational holding company.

### 2. Acquisitions and Restructuring

#### (a) Giro Commercial Bank Limited (GCBL)

On 5 September 2015 I&M Holdings Limited entered into a Share Purchase Agreement with the shareholders of Giro Commercial Bank Limited (GCBL), to acquire 100% shareholding in Giro Commercial Bank Limited (GCBL). The purchase consideration was the aggregate of 50% cash consideration of KShs 2,547,295,000 and the remaining 50% by issue of 21,043,330 new shares of KShs 1 each of I&M Holdings Limited.

On 13 February 2017, I&M Holdings Limited acquired the entire issued share capital of GCBL following the receipt of all regulatory approvals and being satisfied that all conditions precedent as stipulated in the Share Purchase Agreement were met. Subsequently, the entire GCBL's banking business was merged into that of I&M Bank LIMITED. The results of GCBL have not been consolidated in these financials.

#### (b) I&M Realty Limited

As part of Group restructuring, I&M Realty Limited was transferred from I&M Bank LIMITED to I&M Holdings Limited. The transfer was carried out at the net asset value of I&M Realty Limited as at 31 December 2015. The purchase consideration paid to I&M Bank LIMITED by I&M Holdings Limited in respect of the transfer amounted to KShs 5,119,100.

#### (c) I&M Burbidge Capital Limited (Formerly Burbidge Capital Limited)

On 5 October 2015, I&M Holdings Limited entered into a Share Purchase Agreement with the shareholders of Burbidge Capital Limited, to acquire 65% of the share capital of Burbidge Capital Limited. The aggregate consideration for the acquisition was paid by a cash consideration of KShs 55,737,500, representing 87.5% of the purchase consideration and share consideration of 65,722 shares in I&M Holdings Limited. The acquisition was completed on 16 August 2016 upon receipt of all regulatory approvals and satisfied that all other conditions stipulated in the Share Purchase Agreement were met.

## REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 3. Results

The consolidated results for the year are as follows:

	2016 KShs'000	2015 KShs'000
Profit before income tax	10,603,188	10,167,661
Income tax expense	( 2,843,026)	( 3,023,250)
<b>Profit for the year</b>	<b>7,760,162</b>	<b>7,144,411</b>

The directors recommend a first and final dividend of KShs 3.50 per share amounting to KShs 1,446,918,791 for the year ended 31 December 2016. A dividend of KShs 3.50 per share amounting to KShs 1,373,267,137 in respect of the year ended 31 December 2015 was paid on 23 May 2016.

### 4. Directors

The directors who served during the year and up to the date of this report are set out on page 4.

### 5. Auditors

The auditors, KPMG Kenya, continue in office in accordance with the Kenyan Companies Act, 2015.

### 6. Relevant audit information

The Directors in office at the date of this report confirm that:

- (i) There is no relevant audit information of which the Company's auditor is unaware; and
- (ii) Each director has taken all the steps that they ought to have taken as a director so as to be aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

### 7. Approval of financial statements

The financial statements were approved at a meeting of the Board of Directors held on 27 March 2017.

**BY ORDER OF THE BOARD**  
**Secretary**

**Date: 27 March 2017**

## STATEMENT ON CORPORATE GOVERNANCE

### Introduction

This statement outlines the key aspects of the group's corporate governance framework. The Board has consistently placed great importance on good corporate governance practices of the Company, its subsidiaries and joint venture (together the 'Group') as it believes that this is vital for the Group's strong business performance on a sustainable basis. The Group's corporate governance framework takes into consideration the Capital Markets Authority Guidelines on Corporate Governance as well as global best practices. This enables the Group to effectively consider and critically evaluate the business activities of its subsidiaries and joint venture on an on-going basis, in order to maintain these at acceptable risk levels. A similar approach is adopted when considering any new investments, both in country and across the region. The Group's corporate governance framework also ensures that the Group maintains and promotes high standards of integrity, transparency and accountability across all levels.

### Shareholders

#### Significant shareholders

The Company's top 10 shareholders as at 31 December 2016 are given below:

Holder Names	Shares	% Holding
Minard Holdings Limited	88,325,016	22.51%
Tecoma Limited	76,044,808	19.38%
Ziyungi Limited	73,548,000	18.74%
CDC Group Plc	41,881,500	10.67%
Bhagwanji Raja Charitable Foundation The Registered Trustees	9,458,830	2.41%
Investments & Mortgages Nominees Ltd A/C 0001229	8,479,286	2.16%
Investments & Mortgages Nominees Ltd A/C 0004047	8,371,860	2.13%
Rajabali Aunali Fidahusseini Rajabali And Sajjad Fidahusseini	3,989,800	1.02%
Shah Kantilal Hirji Shah and Vinumati Kantilal	2,603,322	0.66%
Shah Kantaben Amritlal Hirji	2,603,322	0.66%

### Distribution of shareholders

The distribution of shareholders as at 31 December 2016 was as follows:

Share Range	No. of Shareholders	Shares Held	Shareholding%
Less than 1 million shares	2,439	67,810,738	17.28%
> 1 million < 2 million shares	6	9,245,557	2.36%
> 2 million < 3 million shares	2	5,206,644	1.33%
> 3 million shares	8	310,099,100	79.03%
<b>Grand Total</b>	<b>2,455</b>	<b>392,362,039</b>	<b>100.00%</b>

## STATEMENT ON CORPORATE GOVERNANCE (Continued)

### Shareholder Relations and Communication

The Group communicates to its shareholders through its website (www.imbank.com), annual reports, annual general meetings of shareholders and public announcements published in the local dailies. The website is regularly updated with half-yearly and audited annual financial statements, as well as other news relating to the Group. Significant shareholders are also able to follow closely the affairs of the Group on a quarterly basis through their representatives, being present at Board and Board Committee levels.

Any other corporate issues relevant to the Shareholders are immediately brought to their attention by the Company Secretary upon instruction from the Board of Directors.

### Board of Directors

#### Board Constitution and Appointment

The Board of I&M Holdings Limited currently constitutes seven directors, whose membership details are set out below:

Director	Board Membership	Position/ Title	Committee Membership	
			BARMC	BNRC
Daniel Ndonge	Non-Executive, Independent	Chairman	√	√
Suresh Bhagwanji Raja Shah, MBS	Non-Executive	-	-	-
Sarit S Raja Shah	Non-Executive	-	√	√
Michael Turner	Non-Executive, Independent	-	√	√
Sachit S Raja Shah	Non-Executive	-	-	-
Oliver Fowler	Non-Executive, Independent	-	-	-
Nyambura Koigi	Non-Executive, Independent	-	-	-

### Resignation

Director	Board Membership	Date of Resignation
Damien Braud	Non-Executive	30 September 2016



STATEMENT ON CORPORATE GOVERNANCE (Continued)

Board of Directors (Continued)

The Board is constituted such that at least one third of the Board constitutes Non-Executive, Independent Directors.

In the appointment of new directors, consideration is given to each individual director’s personal qualities and abilities, the collective Board members’ skills and aptitudes for conducting oversight of the Group, as well as discharging duties and obligations as imposed by law and expected by the shareholders of the Company.

The Company’s directors, collectively bring a myriad of years of experience from expansive backgrounds including banking, general business administration, investment analysis and management, all which are skills relevant to the business of I&M Holdings Limited. The unique collective experiences of the directors provide a superior mix of skills which the Board requires in order to effectively discharge its responsibilities.

Board Charter

The overall obligation of the Board is to provide effective and responsible leadership, characterised by ethical values of responsibility, accountability, fairness and transparency in order to promote the long-term success of the Group by creating and delivering sustainable shareholder value. The Board Charter defines the governance parameters within which the Board exists and operates. It also sets out specific responsibilities to be discharged by the Board, its committees and directors collectively, as well as certain roles and responsibilities binding upon the directors as individuals.

The role of the Board includes but is not limited to the following:

- Providing entrepreneurial leadership to the Group and overseeing the overall conduct of its business to ensure that it is being properly managed;
- Overseeing the formulation and implementation of the Group’s strategies, including ensuring that there are adequate structures, systems and processes to successfully implement these strategies;
- Determining the level of Delegated Authority and Terms of Reference for all Board Committees as well as regular review of the performance of these Committees.
- Monitoring the Group’s performance against its strategic plans and objectives on a regular basis. The Board meets formally on a quarterly basis or more regularly, when required.
- Review and approval of guiding principles and policies to be implemented by the respective entities in the Group.
- Approval of the Quarterly and Half Year financial statements for publication;
- Review of effectiveness of the systems for monitoring and ensuring compliance with applicable laws, regulations and guidelines as well as industry rules and standards;
- Review of the Group’s capital levels to ensure adequacy for each entity within the group and that there is adequate capacity for intended growth and expansion within the strategic cycle;
- Review and approval of all major capital expenditure items, acquisitions and divestitures.

Board Meetings

The Board meets at least quarterly each year for scheduled meetings and on other occasions when required to deal with specific matters between scheduled meetings. Board members receive board papers well in advance of their meetings, thereby facilitating meaningful deliberations therein.

STATEMENT ON CORPORATE GOVERNANCE (Continued)

Board Meetings (Continued)

Board of Directors – Summary of attendance

The following table shows the number of meetings held during the year and the attendance of the individual director:

Directors	18 January 2016	24 March 2016	12 July 2016	14 September 2016	27 October 2016	Total Board meetings attended in 2016
Daniel Ndonge	√	√	√	√	√	5
Suresh B R Shah	√	√	X	√	X	3
Sarit S Raja Shah	√	√	√	√	√	5
Michael Turner	√	√	√	√	√	5
Oliver Fowler	√	√	√	X	X	3
Sachit S Raja Shah	√	√	X	√	X	3
Damien Braud	√	√	√	X	-	3
Nyambura Koigi	√	√	√	√	√	5

√ Attended X Not Attended - Resigned

Where a director did not attend a Board or Board Committee meeting, an acceptable apology had been received by the Chairman well in advance of the scheduled meeting.

Board Committees

The I&M Holdings Board has set up three Board Committees to assist in discharging its responsibilities. These include:

Board Audit and Risk Management Committee (BARMC)

The BARMC consists of two independent directors and one non-executive Director. It is led by a Non-Executive, Independent Director.

The key responsibilities of the BARMC are to assist the Board in fulfilling its statutory and fiduciary responsibilities by providing an objective and independent review of the effectiveness of the external reporting of financial information and the internal control environment of the Group. The BARMC is also responsible for the oversight of the Group’s risk management framework and reviewing the Group’s risk appetite from time to time.

Board Nomination and Remuneration Committee (BNRC)

The BNRC consists of two independent Directors and one non-executive Director. It is chaired by a Non- Executive, Independent Director. The BNRC assists the Board in fulfilling its responsibilities by undertaking structured assessment of candidates for membership of the Board and Board Committees and the establishment of an appropriate framework for remuneration of the Board and Board Committees, in line with clearly defined remuneration principles.

Board Strategy Steering Committee (BSSC)

The BSSC consists of 7 members. The BSSC assists and provides guidance to the Board in fulfilling its responsibilities by considering matters pertaining to the Group’s overall long term strategic direction as well as corporate objectives. The BSSC assists the Board in review of the optimum level of the Group’s capital structure to support the Group’s strategic and financial goals and review the Group’s major strategic and investment decisions (including Mergers & Acquisitions transactions).

## STATEMENT ON CORPORATE GOVERNANCE (Continued)

### Delegation of Authority

I&M Holdings Limited is a non-operating holding company. The Group's subsidiaries are governed by different statutory and regulatory requirements across the region. The Holding company board provides strategic direction to the Group's business and meets quarterly to review overall performance and progress on significant initiatives. It has delegated authority to the boards of its respective subsidiaries, Joint Venture investment and its three Committees, BARMC, BNRC and BSSC. For purposes of co-ordinating and discharging its mandate, it receives regular structured and timely reports from the respective entity level boards as well as those from BARMC, BNRC and BSSC. Each entity in the Group has various Board and Management Committees to oversee the effective conduct of its business. The key committees for the subsidiaries in the group comprises of following:

### Board Audit Committee (BAC)

The BAC assists the Board in fulfilling its responsibilities by reviewing the financial condition of the Bank, its internal controls, performance and findings of the Internal Audit functions. Two BAC meetings are held in each year independent of management giving the internal and external auditors an opportunity to raise matters directly with members of the BAC.

### Board Risk Management Committee (BRMC)

The BRMC, through the risk management function is responsible for translating the Risk Management Framework established by the Board of Directors into specific policies, processes and procedures that can be implemented and verified within the different business units, so that risks faced by the Bank are adequately considered and mitigated.

### Board Credit Committee (BCC)

The BCC is responsible for review of the overall lending policy, conducting independent loan reviews, delegation and review of lending limits. It also ensures compliance with all statutory and regulatory requirements and is responsible for the overall management of credit risk. The Credit Risk Management Committee (CRMC) assists the BCC in its role.

### Board Procurement Committee (BPC)

The BPC is responsible for reviewing and approving significant procurement proposals as well as proposed consultancy assignments and unbudgeted capital expenditure. In addition, the BPC also vets any agreements with and procurement from related parties.

### Management Committees

#### Business Strategy & Coordination Committee

This Committee provides the link between the Board and Management in terms of formulating, implementing and monitoring of each entity's strategic direction, intent and objectives.

### Executive Committee (EXCO)

EXCO provides the link between the Board, Top Management and Department Heads. It is responsible for reviewing and benchmarking each entity's financial and business performance, review of progress of special projects and identification of risks or opportunities in addition to providing a platform for review of new products, initiatives and ideas. EXCO is also tasked with tracking developments in the industry and impact of changes in regulations / legislation on each entity.

### Assets & Liabilities Committee (ALCO)

ALCO's primary functions include setting, monitoring and reviewing financial risk management policy and controls, including devising the most appropriate strategy for the Bank in terms of the mix of assets and liabilities and this is based on the committee expectations of the future and the potential impact of interest-rate movements, liquidity constraints, foreign-exchange exposure and capital adequacy.

## STATEMENT ON CORPORATE GOVERNANCE (Continued)

### Credit Risk Management Committee (CRMC)

CRMC is the link between the Board and Management in terms of establishing and implementing the credit and lending policies of each entity. It is responsible for the sanction of credit proposals in line with the each entity's Credit Policy, effective management and follow-up of all credit-related matters and review of non-performing accounts.

### Human Resources Committee (HRC)

HRC assists the Board in fulfilling its Human Resource Management responsibilities with due recognition to this key resource. HRC oversees implementation of all major HR initiatives, rendering support and guidance as appropriate. It also facilitates periodic review of each entity's HR policies and practices to ensure each entity remains competitive and able to attract and retain competent talent for its business.

### Code of Ethics

The Group has in place a Code of Conduct and Code of Ethics that binds all its Directors and staff to ensure that business is carried out in an ethical, fair and transparent manner, in keeping with the local regulations and international best practices.

The Code of Ethics that all staff are expected to adhere to, encompasses, inter alia, matters touching upon safety and health, environment, compliance with laws and regulations, confidentiality of customer information, financial integrity and relationships with external parties. This Code of Ethics is reviewed periodically and amendments incorporated if necessary.

### Insider Trading

The Group Board has adopted an Insider Trading Policy that prohibits Directors, staff and contractors of the Group from:

- Dealing in the Company's shares except during the open period following the publication of the results of the banking entities within the trading jurisdiction. This is done to avoid trading when in possession of unpublished price-sensitive information.
- Communicating unpublished price-sensitive information to other people.

### Group Enterprise Risk Management Framework

The Enterprise Risk Management function within IMHL is integrated and holistic in its approach and covers all risk spectrums the group could encounter, in achieving its strategic objectives across geographic locations where it has presence. The Group addresses the challenge of risks comprehensively through the Enterprise Risk Management (ERM) Framework by adopting the COSO Framework which addresses the themes of Strategic, Organizational, Operational, Analytical, Reporting and Control. It is driven by a governance structure consisting of Board of Directors and Executive Management Committees at subsidiaries and joint venture level.

This framework stipulates that all subsidiaries and the joint venture segregate duties between market facing business units and risk management department.

### Subsidiary Risk Governance

The Group acknowledges that subsidiaries and the joint venture are separate entities with independent local Boards of Directors and regulatory authorities to which they have to render stewardship reports. Consequently, the Group approach to the implementation of uniform Enterprise Risk Management across the subsidiaries and joint venture, is to develop a set of risk standards and policies. This is in line with global best practices such as Basel Committee for Banking Supervision, for which the subsidiaries are expected to bench-mark and adopt as long as those guidelines do not contradict local regulations and guidelines.



## STATEMENT ON CORPORATE GOVERNANCE (Continued)

### Group Risk Management Oversight Function

Risk related issues are taken into consideration in all business decisions and the Group continually strives to maintain a balance between risk and revenue consideration. Continuous education and awareness of risk management has strengthened the risk management culture across the Group.

The Group Board Audit and Risk Committee (BARM) is responsible for the overall risk oversight for the subsidiaries and joint venture.

In order to discharge the functions above on a daily basis, the committee is supported by the Group Chief Risk Officer (GCRO) who reports on Group Risk Profile, rating and instituted controls quarterly.

In addition to the above, the GCRO also performs these functions:

- Review the subsidiary quarterly risk report and make recommendations to BARMC on the adequacy and effectiveness of the subsidiary ERM Framework.
- Critically review the Group's Risk Strategy, and, ensure that all significant risks are clearly identified with adequate measures put in place to effectively manage these risks.
- Provide effective oversight and technical support to the respective Chief Risk Officers across the Group, to ensure each Entity's Risk Management Framework is comprehensive and aligned to the Group's strategy.

### Risk Management Philosophy/Strategy

The group considers sound risk management practice to be the foundation of a long lasting financial institution.

- The group continues to adopt a holistic and integrated approach to risk management and therefore, brings all risks together under one or a limited number of oversight functions.
- Risk management is a shared responsibility; therefore the Group aims to build a shared perspective on risks that is grounded in consensus.
- There is clear segregation of duties between market facing business units and risk management functions.
- Risk Management is governed by well-defined policies which are clearly communicated across the Group.
- Risk related issues are taken into consideration in all business decisions.

### Risk Appetite

The Group's risk appetite is reviewed by the Board of Directors annually, at a level that minimizes erosion of earnings or capital due to avoidable losses or from frauds and operational inefficiencies.

In order to achieve the above, all subsidiaries on a semi-annual basis, submit their risk appetite and tolerances around those limits. The risk appetite information submitted forms the basis for the formulation of the Group Risk Appetite.

### Risk Appetite Statement

I&M Holdings Limited Risk Appetite Statements defines the types and degrees of risk that the Group is willing to be exposed to in order to meet its strategic objectives while fulfilling regulatory requirements and wider commitments to its stakeholders (both under regular and stressed conditions).

In arriving at the desired risk appetite, the Group will only tolerate those risks which permit it to:

- Achieve its stated strategic business objectives,
- Provide a return that meets or exceeds expectations,
- Comply with all applicable laws and regulations,
- Conduct its business in a safe and sound manner

## STATEMENT ON CORPORATE GOVERNANCE (Continued)

### Risk Management Approach

The Group addresses the challenge of risks comprehensively through an enterprise-wide risk management framework and a risk governance policy by applying leading practices such as Basel principles and standards that are supported by a robust governance structure consisting of board level and executive management committees. The Board drives the risk governance and compliance process through its committees. The Group's Internal Audit function provides oversight on the systems of internal control, financial reporting and compliance. The respective subsidiary's Board Credit Committee reviews the credit policies and approves all loans above the defined limits for Executive Management. The local Board Risk Committee sets the risk philosophy, policies and strategies, as well as provides guidance on the various risk elements and their management. The various local Board committees are supported by various management committees and sub committees (Credit Risk Management Committee, Assets and Liabilities Committee (ALCO) and Risk Management & Compliance Committee) that help it develop and implement various risk strategies.

In addition, IMHL Group manages its risks in a structured, systematic and transparent manner through risk standards policies which embed comprehensive risk management processes into the organizational structure and risk measurement and monitoring activities. This structure ensures that the Group's overall risk exposures are within the thresholds set by the Board.

The Group continually modifies and enhances its risk management policies and systems to reflect changes in markets, products and international best practices. Training, individual responsibility and accountability, together with a disciplined and cautious culture of control, is an integral part of the Group's management of risk.

The Board of Directors ensures strict compliance with relevant laws, rules and standards issued by the industry regulators and other law enforcement agencies, market conventions, codes of practices promoted by industry associations and internal policies.

The compliance function, under the leadership of the Country's Chief Risk Officer (where the local regulations permits) or as independent Compliance unit has put in place a robust Compliance framework to manage all inherent risks associated with regulatory issues.

### Methodology for Risk Rating

The risk management strategy is to develop an integrated approach to risk assessments, measurement, monitoring and control that captures all risks in all aspects of the Group's activities. The risks will be rated High, Medium and Low. All activities in the Group are profiled and the key risk drivers in them identified. Mitigation and control techniques are then determined in tackling each of these risks. These techniques are implemented as risk policies and procedures that drive the strategic direction and risk appetite as specified by the board.

### Corporate Social Responsibility (CSR)

At I&M Holdings Limited, Corporate Social Responsibility remained a key part of the group operating model in all our subsidiaries and joint venture during the year, as we continued to support high impact initiatives with tangible benefits to the societies and geographical locations where we are present.

The Holding Group corporate responsibility initiatives have the same objective: to leverage on the expertise, resources and networks of our organization to support the economic growth and progress in the communities where we operate.

Our footprints in Corporate Social Responsibility are guided strategically by our decision to operate on four major pillars: Education, Community Service Development, Arts and the Environment, which we believe are essential building blocks for the society and prerequisites for economic growth.



## STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for the preparation and fair presentation of the consolidated and company financial statements of I&M Holdings Limited set out on pages 44 to 114 which comprise the Consolidated and Company statements of financial position as at 31 December 2016, Consolidated and Company statements of profit or loss and other comprehensive income, statements of changes in equity and Consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information, in conformity with International Financial Reporting Standards and in the manner required by the Kenyan Companies Act, 2015. The Directors are of the opinion that the financial statements give a true and fair view of the state of the financial affairs and the operating results of the Group and the Company.

The directors' responsibilities include: determining that the basis of accounting described in Note 2 is an acceptable basis for preparing and presenting the financial statements in the circumstances, preparation and presentation of financial statements in accordance with International Financial Reporting Standards and in the manner required by the Kenyan Companies Act, 2015 and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatements, whether due to fraud or error.

Under the Kenyan Companies Act, 2015 the Directors are required to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Group and the Company as at the end of the financial year and of the operating results of the Group and the Company for that year. It also requires the Directors to ensure the Group and the Company keeps proper accounting records which disclose with reasonable accuracy the financial position of the Group and the Company.

The directors accept responsibility for the maintenance of accounting records which may be relied upon in the preparation of financial statements, as well as adequate systems of internal financial control.

The directors have made an assessment of the company, its subsidiaries and joint venture's ability to continue as a going concern and have no reason to believe the company, its subsidiaries and joint venture will not be a going concern for at least the next twelve months from the date of this statement.

### Approval of the financial statements

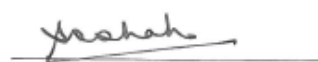
The Group and Company financial statements, as indicated above, were approved by the Board of Directors on **27 March 2017** and were signed on its behalf by:



Daniel Ndonye  
Chairman



Michael Turner  
Director



Sarit S Raja Shah  
Director

## DIRECTORS' REMUNERATION REPORT

The Board of Directors of I&M Holdings Limited [IMHL] is pleased to present the Director's remuneration report for the year ended 31 December 2016. This report is in compliance with the IMHL's Board Charter on Director reward and remuneration, the Code of Corporate Governance Guidelines issued by the Capital Markets Authority on Director's remuneration and the Companies Act 2015. In course of executing these policies, the Board's desire is to align rewards with clear and measurable linkage to business performance.

IMHL is regulated by the Capital Markets Authority and the Central Bank of Kenya as a non-operational holding company. IMHL board therefore constitutes of non-executive directors as detailed out on page 4.

At IMHL, Directors' remuneration will be paid in the form of (i) Directors' Sitting Fees and (ii) Fixed Annual Retainer fees. The fees available to be paid to Directors will be subject to shareholder ratification /approval as appropriate and in accordance with the provisions of the Companies Act, Cap 486 of the Laws of Kenya and the CMA Regulations and Guidelines on Corporate Governance.

The Board has put in place a Board Nomination and Remuneration Committee that is tasked with ensuring that Directors remuneration levels are reviewed with sufficient regularity and are subject to external benchmarking to ensure that IMHL continuously offers competitive total reward packages for its Directors.

For the financial year ended 31 December 2016, fees and other remuneration paid to the Directors is disclosed under note 13 of the Annual Financial Statements.

The list of the reward components are as follows:

### 1. Fixed Annual Retainer Fees

This is competitive taking into account market rates of pay. Fees are reviewed with sufficient regulatory to align to prevailing market movements. Any increases are determined in accordance with the business' ability to fund the increase. Retainer Fees is paid quarterly in arrears.

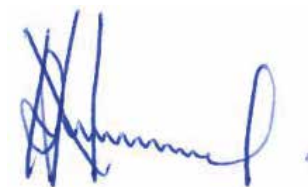
### 2. Sitting or Attendance Fees

All Directors, other than Executive Directors of subsidiaries are paid sitting or attendance fee in recognition of the time spent attending Board or Committee meetings. The level of fees paid are also benchmarked on market rates and trends.

### 3. Insurance Cover

IMHL provides professional indemnity insurance for all the Directors in line with best practice in the market.

### BY ORDER OF THE BOARD



Virginia Ndunge (CPS Kenya)

Kaplan & Stratton  
Williamson House, 4th Ngong Avenue  
PO Box 40111, 00100 GPO  
Nairobi





## REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF I&M HOLDINGS LIMITED

### Report on the Audit of the Financial Statements

#### Opinion

We have audited the financial statements of I&M Holdings Limited set out on pages 44 to 114 which comprise the Consolidated and Company statements of financial position as at 31 December 2016, the Consolidated and Company statements of profit or loss and other comprehensive income, statements of changes in equity and Consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements give a true and fair view of the Consolidated and Company financial position of I&M Holdings Limited as at 31 December 2016, and the Consolidated and Company's financial performance and the Consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards and the Kenyan Companies Act, 2015.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the 'Auditors Responsibilities for the Audit of the Financial Statements' section of our report. We are independent of the Group and Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the financial statements in Kenya, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Impairment of loans and advances to customers	
See accounting policy note 3 (f) (iii) - Significant accounting policies and disclosure note 19 – Loans and advances to customers	
The key audit matter	How the matter was addressed in our audit
Impairment of loans and advances to customers is a key audit matter due to the significance of the balances, and complexity and subjectivity over estimating timing and amount of impairment. The risk is that the amount of impairment may be misstated.	Our audit procedures in this area included, among others: - Assessing the trends in the local credit environment, considering their likely impact on the Group's exposures and using this information to focus our testing on the key risk areas;



## REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF I&M HOLDINGS LIMITED (Continued)

### Report on the Audit of the Financial Statements (Continued)

#### Key audit matters (Continued)

Impairment of loans and advances to customers (Continued)	
See accounting policy note 3 (f) (iii) - Significant accounting policies and disclosure note 19 – Loans and advances to customers	
The key audit matter	How the matter was addressed in our audit
<p>The estimation of the impairment loss allowance on an individual basis requires management to make judgements to determine whether there is objective evidence of impairment and to make assumptions about the financial condition of borrowers and expected future cash flows.</p> <p>The collective impairment loss allowance relates to losses incurred but not yet identified (IBNR loss allowance) on other loans. The audit matters include controls over the models used, accuracy of input and appropriateness of model overlays. The model overlays are required to address certain known data and system issues and to reflect economic conditions at the year end.</p>	<p>- Assessing and testing the design and operating effectiveness of the controls over the Group's loans impairment process;</p> <p>- Testing a sample of model overlays, including evaluating the rationale for adjustments, the source of data used, key assumptions and sensitivity of the overlays to these assumptions. We compared the assumptions used to selected externally available industry, financial and economic data.</p> <p>- Re-performing certain credit procedures as follows:</p> <ul style="list-style-type: none"> <li>For individually significant non-performing loans, performing a credit assessment to determine whether the grading was appropriate and assess the reasonableness of the amount and timing of estimated recoverable cash flows, including realisable value of collateral. Where available, we compared the assumptions and estimates made by management to externally available information;</li> <li>Performing a credit assessment of the performing loans to determine whether their grading was appropriate and testing the accuracy of key inputs into the models, assessing the appropriateness of the impairment calculation methodology and re-performing certain calculations.</li> <li>Assessing whether disclosures in the financial statements appropriately reflect the Group's exposure to credit risk.</li> </ul>





## REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF I&M HOLDINGS LIMITED (Continued)

### Report on the Audit of the Financial Statements (Continued)

#### Key audit matters (Continued)

Impairment of goodwill	
The key audit matter	How the matter was addressed
See accounting policy note 3 (j) (ii) – Significant accounting policies; disclosure note 23 – Intangible assets	
<p>Impairment of goodwill is considered a key audit matter because:</p> <ul style="list-style-type: none"> <li>- The sectors in which the Group operates are highly regulated and have experienced competitive market conditions during the year which increased the uncertainty of forecast cash flows used in the valuation models.</li> <li>- We applied a significant level of judgment when considering management's assessment of impairment.</li> </ul> <p>We focused our audit on the Group's valuation methodologies and key inputs such as forecast cash flows, discount rates applied, forecast growth rates and terminal growth rates.</p>	<p>Our audit procedures in this area included, among others:</p> <ul style="list-style-type: none"> <li>- Assessing management's determination of the Group's Cash Generating Unit (CGU) based on our understanding of the nature of the Group's business. We also analysed the internal reporting of the Group to assess how results are monitored and reported.</li> <li>- Comparing the cash flow forecasts to the Board approved forecasts. We also evaluated the forecasting process undertaken by the Group by assessing the precision of prior year forecast cash flows by comparing with actual outcomes.</li> <li>- Involving our own valuation specialists to assist us in challenging the Group's valuation methodologies, discount rates and growth rates. This included comparing the Group's input to external data such as economic growth projections and interest rates. We also cross checked the valuation results against multiples inherent in the value of other similar entities.</li> <li>- Comparing the carrying amount of the assets to management's valuation for the intangible assets to confirm the accuracy of the impairment charge, where impairment had been recognized.</li> </ul>

#### Other information

The Directors are responsible for the other information. The other information comprises the information included in the *Annual Report and Financial Statements*, but does not include the financial statements and our auditor's report there on.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Directors' responsibilities for the financial statements

As stated on page 36, the directors are responsible for the preparation of financial statements that give a true and fair view in accordance with International Financial Reporting Standards, and in the manner required by the Kenyan Companies Act, 2015 and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, directors are responsible for assessing the Group's and Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or has no realistic alternative but to do so.



## REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF I&M HOLDINGS LIMITED (Continued)

### Report on the Audit of the Financial Statements (Continued)

#### Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Directors.
- Conclude on the appropriateness of the Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the financial statements. We are responsible for the direction, supervision and performance of the Group and Company audit. We remain solely responsible for our audit opinion.

We communicate with Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.





## REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF I&M HOLDINGS LIMITED (Continued)

### Report on other legal and regulatory requirements

As required by the Kenyan Companies Act, 2015 we report to you, based on our audit, that:

- (i) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of our audit;
- (ii) In our opinion, proper books of account have been kept by the Company, so far as appears from our examination of those books; and
- (iii) The statement of financial position and statement of profit or loss of the Company are in agreement with the books of account.

*The Engagement Partner responsible for the audit resulting in this independent auditors' report is FCPA Eric Aholi – P/1471.*

**Date: 27 March 2017**

### KITENGE

Also called the Chitenge, it is worn by women and wrapped around the chest or waist. Its variety of colors serves as a fashion statement and it is not uncommon to find men wearing them around the waist in hot weather. Kitenges can be worn like kangas or taken to a tailor to make a beautiful dress!



## STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2016

	Note	Group		Company	
		2016 KShs '000	2015 KShs '000	2016 KShs '000	2015 KShs '000
Interest income	8	24,451,398	21,869,337	16,940	26,280
Interest expense	9	( 8,929,722)	( 9,222,172)	-	-
<b>Net interest income</b>		<b>15,521,676</b>	<b>12,647,165</b>	<b>16,940</b>	<b>26,280</b>
Fee and commission income	10	2,734,967	2,499,460	-	-
Fee and commission expense	10	( 182,817)	( 134,529)	-	-
<b>Net fee and commission income</b>	<b>10</b>	<b>2,552,150</b>	<b>2,364,931</b>	<b>-</b>	<b>-</b>
<b>Revenue</b>		<b>18,073,826</b>	<b>15,012,096</b>	<b>16,940</b>	<b>26,280</b>
Other operating income	11	2,238,169	2,226,845	1,495,904	1,418,358
<b>Operating income</b>		<b>20,311,995</b>	<b>17,238,941</b>	<b>1,512,844</b>	<b>1,444,638</b>
Staff costs	12	( 3,595,375)	( 3,266,810)	-	-
Premises and equipment costs	12	( 571,381)	( 522,590)	-	-
General administration expenses	12	( 2,540,065)	( 2,121,829)	( 32,790)	( 18,347)
Depreciation and amortisation	12	( 488,975)	( 501,019)	( 94)	( 86)
<b>Operating expenses</b>		<b>( 7,195,796)</b>	<b>( 6,412,248)</b>	<b>( 32,884)</b>	<b>( 18,433)</b>
<b>Operating profit before impairment, losses and tax</b>		<b>13,116,199</b>	<b>10,826,693</b>	<b>1,479,960</b>	<b>1,426,205</b>
Net impairment losses on loans and advances	19(c)	( 2,956,979)	( 982,495)	-	-
		<b>10,159,220</b>	<b>9,844,198</b>	<b>1,479,960</b>	<b>1,426,205</b>
Share of profit of joint venture	21(a)	443,968	323,463	-	-
<b>Profit before income tax</b>	<b>13</b>	<b>10,603,188</b>	<b>10,167,661</b>	<b>1,479,960</b>	<b>1,426,205</b>
Income tax expense	14(a)	( 2,843,026)	( 3,023,250)	( 3,453)	( 7,831)
<b>Profit for the year</b>		<b>7,760,162</b>	<b>7,144,411</b>	<b>1,476,507</b>	<b>1,418,374</b>

(Continued page 45)

The notes set out on pages 51 to 114 form an integral part of these financial statements.

## STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2016 INCOME (Continued)

	Note	Group		Company	
		2016 KShs '000	2015 KShs '000	2016 KShs '000	2015 KShs '000
<b>Other Comprehensive Income</b>					
<i>Items that will not be reclassified to Profit or loss:</i>					
Actuarial (losses)/gains on re - measurement of defined benefit scheme net of deferred tax	32(g)	( 7,019)	3,156	-	-
Cancellation of shares - I&M Bank Rwanda		-	( 815)	-	-
<i>Items that may be classified to Profit or loss:</i>					
Available for sale financial assets-changes in fair value net of deferred tax		148,041	( 173,028)	-	-
Foreign operations-foreign currency translation differences		( 344,316)	( 102,826)	-	-
Revaluation surplus on property and equipment net of deferred tax charge		392,552	-	-	-
<b>Total other comprehensive income for the year</b>		<b>189,258</b>	<b>( 273,513)</b>	<b>-</b>	<b>-</b>
<b>Total comprehensive income for the year</b>		<b>7,949,420</b>	<b>6,870,898</b>	<b>1,476,507</b>	<b>1,418,374</b>
<b>Profit attributable to:</b>					
Equity holders of the company		7,283,625	6,717,452	1,476,507	1,418,374
Non -controlling interest		476,537	426,959	-	-
		<b>7,760,162</b>	<b>7,144,411</b>	<b>1,476,507</b>	<b>1,418,374</b>
<b>Total Comprehensive income attributable to:</b>					
Equity holders of the company		7,473,712	6,526,739	1,476,507	1,418,374
Non-controlling interest		475,708	344,159	-	-
		<b>7,949,420</b>	<b>6,870,898</b>	<b>1,476,507</b>	<b>1,418,374</b>
<b>Basic and diluted earnings per share - (KShs)</b>	<b>15</b>	<b>18.56</b>	<b>17.12</b>	<b>3.76</b>	<b>3.61</b>

The notes set out on pages 51 to 114 form an integral part of these financial statements.


## STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2016

		Group		Company	
	Note	2016 KShs'000	2015 KShs'000	2016 KShs'000	2015 KShs'000
<b>ASSETS</b>					
Cash and balances with central banks	16	11,083,876	9,948,128	-	-
Items in the course of collection	17	487,791	527,596	-	-
Loans and advances to banks	18	6,948,707	4,981,777	-	-
Loans and advances to customers	19(a)	134,675,332	127,823,778	-	-
Investment securities	20	45,834,460	39,135,807	111,896	-
Investment in Joint Venture	21(a)	3,508,182	3,062,350	1,679,971	1,679,971
Investment in subsidiaries	21(b)	-	-	19,675,872	19,604,666
Property and equipment	22	3,906,899	2,935,233	105	199
Intangible assets - Goodwill	23(a)	1,207,048	1,174,601	-	-
Intangible assets - Software	23(b)	233,405	245,434	-	-
Prepaid operating lease rentals	24	253,864	284,606	-	-
Tax recoverable	14(b)	12,541	4,456	3,954	-
Deferred tax asset	25(a)	421,121	449,292	-	-
Due from group companies	36(c)(i)	-	-	71,375	142,660
Other assets	26	1,969,167	1,083,779	29,456	23,825
<b>TOTAL ASSETS</b>		<b>210,542,393</b>	<b>191,656,837</b>	<b>21,572,629</b>	<b>21,451,321</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>					
<b>Liabilities</b>					
Deposit from banks	27	7,795,856	7,971,475	-	-
Items in course of collection	17	7,517	-	-	-
Deposits from customers	28	146,514,406	132,980,678	-	-
Deferred tax liability	25(b)	-	1,039	-	-
Tax payable	14(b)	139,813	145,434	-	772
Due to group companies	36(c)(ii)	-	-	11,337	11,715
Other liabilities	29	3,272,187	2,766,373	66,677	47,457
Long term borrowings	30	8,759,516	9,575,455	-	-
Subordinated debt	30	4,546,681	4,495,084	-	-
		<b>171,035,976</b>	<b>157,935,538</b>	<b>78,014</b>	<b>59,944</b>
<b>Shareholders' equity (pages 47-49)</b>					
Share capital	32(a)	392,362	392,362	392,362	392,362
Share premium	32(b)	17,331,510	17,331,510	17,331,510	17,331,510
Retained earnings		18,217,056	12,971,933	3,770,743	3,667,505
Revaluation reserve	32(c)	718,074	446,744	-	-
Available- for- sale reserve	32(d)	( 353,536)	( 502,206)	-	-
Translation reserve	32(e)	( 287,996)	( 65,102)	-	-
Statutory loan loss reserve	32(f)	1,059,022	912,617	-	-
Defined benefit reserve	32(g)	( 46,744)	( 39,725)	-	-
<b>Equity attributable to owners of the company</b>		<b>37,029,748</b>	<b>31,448,133</b>	<b>21,494,615</b>	<b>21,391,377</b>
Non-controlling interest		2,476,669	2,273,166	-	-
<b>TOTAL SHAREHOLDERS' EQUITY</b>		<b>39,506,417</b>	<b>33,721,299</b>	<b>21,494,615</b>	<b>21,391,377</b>
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>		<b>210,542,393</b>	<b>191,656,837</b>	<b>21,572,629</b>	<b>21,451,321</b>

The financial statements set out on pages 44 to 114 were approved by the Board of Directors on 27 March 2017 and were signed on its behalf by:

Daniel Ndonye

Director



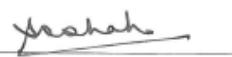
Michael Turner

Director



Sarit S Raja Shah

Director



Virginia Ndunge

Secretary



The notes set out on pages 51 to 114 form an integral part of these financial statements.

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY  
FOR THE YEAR ENDED 31 DECEMBER 2016

	Share capital KShs'000	Share premium KShs'000	Retained earnings KShs'000	Statutory credit risk KShs'000	Defined benefit reserve KShs'000	Revaluation reserve KShs'000	Available for sale reserve KShs'000	Translation reserve KShs'000	Total KShs'000	Non-controlling interest KShs'000	Total KShs'000
<b>At 1 January 2016</b>	392,362	17,331,510	12,971,933	(39,725)	912,617	446,744	(502,206)	( 65,102)	31,448,133	2,273,166	33,721,299
Profit for the year	-	-	7,283,625	-	-	-	-	-	7,283,625	476,537	7,760,162
Other comprehensive income	-	-	( 146,405)	( 7,019)	146,405	271,330	148,670	(222,894)	190,087	( 829)	189,258
<b>Total comprehensive income</b>	-	-	<b>7,137,220</b>	<b>( 7,019)</b>	<b>146,405</b>	<b>271,330</b>	<b>148,670</b>	<b>222,894</b>	<b>7,473,712</b>	<b>475,708</b>	<b>7,949,420</b>
<b>Transactions with owners recorded directly in equity</b>	-	-	( 1,373,269)	-	-	-	-	-	( 1,373,269)	( 124,537)	( 1,497,806)
Dividends paid	-	-	( 518,828)	-	-	-	-	-	( 518,828)	( 147,668)	( 666,496)
Other transactions	-	-	( 1,892,097)	-	-	-	-	-	( 1,892,097)	( 272,205)	( 2,164,302)
<b>Total transactions with owners for the year</b>	-	-	<b>( 1,892,097)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>( 1,892,097)</b>	<b>( 272,205)</b>	<b>( 2,164,302)</b>
<b>At 31 December 2016</b>	<b>392,362</b>	<b>17,331,510</b>	<b>18,217,056</b>	<b>(46,744)</b>	<b>1,059,022</b>	<b>718,074</b>	<b>(353,536)</b>	<b>(287,996)</b>	<b>37,029,748</b>	<b>2,476,669</b>	<b>39,506,417</b>

The notes set out on pages 51 to 114 form an integral part of these financial statements.



# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

	Share capital KShs'000	Share premium KShs'000	Retained earnings KShs'000	Statutory credit risk KShs'000	Defined benefit reserve KShs'000	Revaluation reserve KShs'000	Available for sale reserve KShs'000	Translation reserve KShs'000	Total KShs'000	Non-controlling interest KShs'000	Total KShs'000
<b>At 1 January 2015</b>	392,362	17,331,510	7,360,529	905,486	( 42,881)	448,726	( 342,834)	6,346	26,059,244	2,046,898	28,106,142
Profit for the year	-	-	6,717,452	-	-	-	-	-	6,717,452	426,959	7,144,411
Other comprehensive income	-	-	31,802	7,131	3,156	( 1,982)	( 159,372)	(71,448)	( 190,713)	( 82,800)	( 273,513)
<b>Total comprehensive income/(loss)</b>	-	-	6,749,254	7,131	3,156	( 1,982)	( 159,372)	(71,448)	6,526,739	344,159	6,870,898
Transactions with owners recorded directly in equity											
Dividend paid	-	( 1,137,850)		-	-	-	-	-	( 1,137,850)	( 117,891)	( 1,255,741)
<b>At 31 December 2015</b>	392,362	17,331,510	12,971,933	912,617	( 39,725)	446,744	( 502,206)	(65,102)	31,448,133	2,273,166	33,721,299

The notes set out on pages 51 to 114 form an integral part of these financial statements.

## COMPANY STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2016

	Share capital KShs '000	Share premium KShs '000	Retained earnings KShs '000	Total KShs '000
<b>At 1 January 2016</b>	392,362	17,331,510	3,667,505	21,391,377
<b>Comprehensive income for the year</b>				
Profit for the year	-	-	1,476,507	1,476,507
<b>Total comprehensive income for the year</b>	-	-	1,476,507	1,476,507
<b>Transactions with owners recorded directly in equity</b>				
Dividends paid	-	-	(1,373,269)	( 1,373,269)
<b>Total transactions with owners for the year</b>	-	-	(1,373,269)	( 1,373,269)
<b>At 31 December 2016</b>	392,362	17,331,510	3,770,743	21,494,615
<b>At 1 January 2015</b>	392,362	17,331,510	3,386,981	21,110,853
<b>Comprehensive income for the year</b>				
Profit for the year	-	-	1,418,374	1,418,374
<b>Total comprehensive income for the year</b>	-	-	1,418,374	1,418,374
<b>Transactions with owners recorded directly in equity</b>				
Dividends paid	-	-	(1,137,850)	( 1,137,850)
<b>Total transactions with owners for the year</b>	-	-	(1,137,850)	( 1,137,850)
<b>At 31 December 2015</b>	392,362	17,331,510	3,667,505	21,391,377

The notes set out on pages 51 to 114 form an integral part of these financial statements.

## CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2016

	Note	2016 KShs'000	2015 KShs'000
<b>Net cash flows generated from operating activities</b>	33(a)	<b>10,610,555</b>	<b>10,845,303</b>
<b>Cash flows from investing activities</b>			
Purchase of property and equipment	22(a)	( 851,008)	( 519,985)
Purchase of intangible assets	23(b)	( 87,984)	( 134,538)
Purchase of property and equipment directly expensed	22(a)	( 2,737)	-
Acquisition of Burbidge Capital net of cash and cash equivalent	33(c)	( 54,856)	-
Additional Investment in I&M Bank (T) Limited		( 819,907)	-
Proceeds from disposal of property and equipment		8,163	11,361
Additional investment in Joint venture	21(a)	-	( 181,156)
<b>Net cash used in investing activities</b>		<b>( 1,808,329)</b>	<b>( 824,318)</b>
<b>Cash flows from financing activities</b>			
Net inflows from term subordinated debt		51,597	519,689
Dividend paid to shareholders of the company		( 1,373,269)	( 1,137,850)
Dividend paid to non-controlling interests		( 124,537)	( 117,891)
Rights issue - I&M Bank (T) Limited		132,578	-
Rights issue - I&M Burbidge Capital		2,100	-
Cancellation of shares		-	( 815)
<b>Net cash used in financing activities</b>		<b>( 1,311,531)</b>	<b>( 736,867)</b>
<b>Net increase in cash and cash equivalents</b>	33(b)	<b>7,490,695</b>	<b>9,284,118</b>
<b>Cash and cash equivalents at start of the year</b>		<b>4,378,074</b>	<b>( 4,906,044)</b>
<b>Cash and cash equivalents at end of the year</b>		<b>11,868,769</b>	<b>4,378,074</b>

The notes set out on pages 51 to 114 form an integral part of these financial statements.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

### 1. REPORTING ENTITY

I&M Holdings Limited (the "Company"), is a non-operating holding company licensed by the Central Bank of Kenya under the Kenyan Banking Act (Chapter 488). The Company is incorporated in Kenya under the Kenyan Companies Act and comprises banking subsidiaries in Kenya, Tanzania, Rwanda and a joint venture in Mauritius. The consolidated financial statements as at and for the year ended 31 December 2016 comprise of entities in Kenya – I&M Bank Limited, I&M Capital Limited, I&M Realty Limited and I&M Insurance Agency Limited, I&M Bank (T) Limited in Tanzania, and I&M Bank (Rwanda) Limited in Rwanda, I&M Burbidge Capital Limited and a joint venture - Bank One Limited in Mauritius (together referred to as the "Group"). The address of its registered office is as follows:

I&M Bank House  
2nd Ngong Avenue  
PO Box 30238  
00100 Nairobi GPO

Through I&M Bank Limited, the Company has:

- (i) 70.38% (2015 - 55.03%) shareholding in I&M Bank (T) Limited;
- (ii) 100% shareholding in I&M Insurance Agency Limited (incorporated on 23 July 2014).

The Company owns the following entities directly:

- (i) Bank One Limited - 50% interest in Bank One Limited, a joint venture in a bank licensed in Mauritius;
- (ii) I&M Bank Limited – 100% shareholding; and
- (iii) I&M Bank (Rwanda) Limited – effective interest of 54.99% in I&M Bank (Rwanda) Limited through a 68.742% holding in BCR Investment Company Limited (Mauritius) which owns 80% shareholding in I&M Bank (Rwanda) Limited.
- (iv) I&M Capital Limited – 100% Shareholding
- (v) I&M Realty Limited – 100% Shareholding
- (vi) I&M Burbidge Capital Limited – 65% Shareholding

### 2. BASIS OF PREPARATION

#### (a) Statement of compliance

The Group's consolidated financial statements for the year 2016 have been prepared in accordance with International Financial Reporting Standards (IFRS). Additional information required by the regulatory bodies is included where appropriate.

For the Kenyan Companies Act, 2015 reporting purposes, in these financial statements the "balance sheet" is represented by/is equivalent to the statement of financial position and the "profit and loss account" is presented in the statement of comprehensive income.

#### (b) Basis of measurement

##### (i) Non-controlling interests

Non-controlling interests are measured at their proportionate share of the acquiree's identifiable net assets at the acquisition date.

Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions.

##### (ii) Subsidiaries

'Subsidiaries' are investees controlled by the Group. The Group 'controls' an investee if it is exposed to, or has rights to, variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. The financial statements of subsidiaries are included in the consolidated financial statements from the date on which control commences until the date when control ceases.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

### 2. BASIS OF PREPARATION (Continued)

#### (b) Basis of measurement (Continued)

##### (iii) Loss of control

When the Group loses control over a subsidiary, it derecognises the assets and liabilities of the subsidiary, and any related NCI and other components of equity. Any resulting gain or loss is recognised in profit or loss. Any interest retained in the former subsidiary is measured at fair value when control is lost.

##### (iv) Interest in equity-accounted investees

Investments in joint ventures are accounted for using the equity method of accounting in the financial statements. These are undertakings in which the Group has between 20% and 50% of the voting rights and over which the Group exercises significant influence but which it does not control. Under the equity method, the Group's share of its joint ventures' post-acquisition profits or losses is recognised in profit or loss and its share of other comprehensive income is recognised in other comprehensive income. The cumulative post-acquisition total comprehensive income or loss (including dividends received from the associate) is adjusted against the carrying amount of the investment.

Losses of a joint venture in excess of the Group's interest in that joint venture are recognised only to the extent that the Group has incurred legal or constructive obligations to make payments on behalf of the associate.

Unrealized gains arising from transaction with equity accounted investees are eliminated against the investment to the extent of the Group's interest in the investee. Unrealized losses are eliminated in the same way as unrealized gains, but only to the extent that there is no evidence of impairment.

Investments in joint ventures are accounted at cost less impairment loss in the separate financial statements of the Group. They are initially recognised at cost which includes transaction costs.

Intra-group balances, and income and expenses (except for foreign currency transaction gains or losses) arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

#### (c) Functional and presentation currency

These consolidated financial statements are presented in Kenya Shillings (KShs), which also is the Group's functional currency. All financial information presented in KShs has been rounded to the nearest thousand except where otherwise stated.

#### (d) Use of estimates and judgments

In preparing these consolidated financial statements, management has made judgements, estimates and assumptions that affect the application of the Group's accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an on-going basis. Revisions to estimates are recognised prospectively.

In particular information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amount recognised in the financial statements are described in Note 5.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 3. SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies adopted in the preparation of these consolidated financial statements are set out below:

#### (a) Basis of consolidation

##### (i) Subsidiaries

Subsidiaries are investees controlled by the Group. The Group controls an investee when it is exposed to, or has rights to, variable returns from its involvement in the investee and has the ability to affect those returns through its power over the investee. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. The financial statements have been prepared using uniform accounting policies for like transactions and other events in similar circumstances. All intercompany transactions are eliminated during consolidation.

#### (b) Foreign currencies

Foreign currency transactions are translated into the functional currency of Group entities using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the profit or loss in the year in which they arise.

Translation differences on non-monetary items, such as equities held at fair value through profit or loss, are reported as part of the fair value gain or loss. Translation differences on non-monetary items, such as equities classified as available-for-sale financial assets, are included in the available-for-sale reserve in equity.

#### (c) Foreign operations

The results and financial position of the subsidiaries have been translated into the presentation currency as follows:

- (i) Assets and liabilities at each reporting period are translated at the closing rate at the reporting date;
- (ii) Income and expenses for each statement of comprehensive income are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions); and
- (iii) All resulting exchange differences are recognised in other comprehensive income.

On consolidation, exchange differences arising from the translation of the net investment in foreign entities, and of borrowings and other currency instruments designated as hedges of such investments, are recognised in other comprehensive income. When a foreign operation is sold, such exchange differences are recognised in profit or loss as part of the gain or loss on sale.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate.

#### (d) Income recognition

Income is derived substantially from banking business and related activities and comprises net interest income and fee and commission income.

Gains and losses arising from changes in the fair value of financial assets and liabilities at fair value through profit or loss, as well as any interest receivable or payable, are included in profit or loss in the period in which they arise.

Gains and losses arising from changes in the fair value of available-for-sale financial assets, other than foreign exchange gains or losses from monetary items, are recognised directly in other comprehensive income, until the financial asset is derecognised or impaired at which time the cumulative gain or loss previously recognised in other comprehensive income is recognised in profit or loss.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (d) Income recognition (Continued)

##### (i) Net interest income

Interest income and expense on available-for-sale assets and financial assets or liabilities held at amortised cost is recognised in profit or loss using the effective interest method.

When calculating the effective interest rate, the Group estimates the cash flows considering all contractual terms of the financial instrument but does not consider future credit losses. The calculation includes all fees and points paid or received, between the parties to the contract that are an integral part of the effective interest rate, transaction costs and all other discounts and premiums. Transaction costs are incremental costs that are directly attributable to the acquisition, issue or disposal of a financial asset or liability.

Once a financial asset or a group of similar financial assets has been written down as a result of an impairment loss, interest income is recognised using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

Interest income and expense on all trading assets and liabilities are considered to be incidental to the Group's trading operations are presented in net interest income.

##### (ii) Fee and commission income

Fee and commission income and expenses that are integral to the effective interest rate of a financial asset or liability are included in the measurement of the effective interest rate. Other fee and commission expenses relate mainly to transaction and service fees, which are expensed as the services are received.

##### (iii) Other operating income

Other operating income comprises gains less losses related to trading assets and liabilities and includes all realised and unrealised fair value changes, interest and foreign exchange differences. It also includes rental income and gain on disposal of property and equipment.

##### (iv) Rental income – other operating income

Rental income is recognised in the profit or loss on a straight-line basis over the term of the lease.

##### (v) Dividend income

Dividend income is recognised when the right to receive income is established. Dividends are reflected as a component of operating income.

#### (e) Income tax expense

Income tax expense comprises current tax and change in deferred tax. Income tax expense is recognised in profit or loss except to the extent that it relates to items recognised directly in equity or other comprehensive income, in which case it is recognised in equity or in other comprehensive income.

Current tax is the expected tax payable or receivable on the taxable income for the year using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is recognised on all temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes, except for:

- Temporary differences relating to the initial recognition of assets or liabilities in a transaction that is not a business combination and which affects neither accounting nor taxable profit
- Temporary differences related to investments in subsidiaries to the extent that it is probable that they will not reverse in the foreseeable future; and
- Taxable temporary differences arising on the initial recognition of goodwill

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (e) Income tax expense (Continued)

Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date. A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised.

A deferred tax asset is recognised for unused tax losses, tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which they can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities against current tax assets and they relate to income taxes levied by the same tax authority on the same taxable entity or on different tax entities, but they intend to settle current tax assets and liabilities on a net basis or their tax assets and liabilities will be realized simultaneously.

#### (f) Financial assets and financial liabilities

##### (i) Recognition

The Group initially recognises loans and advances, deposits and debt securities on the date at which they are originated. All other financial assets and liabilities (including assets designated at fair value through profit or loss) are initially recognised on the trade date at which the Group becomes a party to the contractual provision of the instrument.

A financial asset or liability is initially measured at fair value plus (for an item not subsequently measured at fair value through profit or loss) transaction costs that are directly attributable to its acquisition or issue. Subsequent to initial recognition, financial liabilities (deposits and debt securities) are measured at their amortized cost using the effective interest method.

##### (ii) Classification

The Group classifies its financial assets in the following categories: financial assets at fair value through profit or loss; loans and receivables; held-to-maturity investments; and available-for-sale financial assets. Management determines the classification of its investments at initial recognition.

##### Financial assets at fair value through profit or loss

This category has two sub-categories: financial assets held for trading, and those designated at fair value through profit or loss at inception. A financial asset is classified in this category if acquired principally for the purpose of selling in the short term or if so designated by management.

Investments held for trading are those which were either acquired for generating a profit from short-term fluctuations in price or dealer's margin, or are securities included in a portfolio in which a pattern of short-term profit-taking exists. Investments held for trading are subsequently re-measured at fair value based on quoted bid prices or dealer price quotations, without any deduction for transaction costs. All related realized and unrealized gains and losses are included in profit or loss. Interest earned whilst holding held for trading investments is reported as interest income.

Foreign exchange forward and spot contracts are classified as held for trading. They are marked to market and are carried at their fair value. Fair values are obtained from discounted cash flow models which are used in the determination of the foreign exchange forward and spot contract rates. Gains and losses on foreign exchange forward and spot contracts are included in foreign exchange income as they arise.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (f) Financial assets and liabilities (Continued)

##### *Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise when the Group provides money directly to a debtor with no intention of trading the receivable. Loans and advances are initially measured at fair value plus incremental direct transaction costs, and subsequently measured at amortized cost using the effective interest method. Loans and receivables compose of loans and advances and cash and cash equivalents.

##### *Held to maturity*

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Group's management has the positive intention and ability to hold to maturity. A sale or reclassification of more than an insignificant amount of held to maturity investments would result in the reclassification of the entire category as available for sale and would prevent the Group from classifying investment securities as held to maturity for the current and the following two financial years. Held to maturity investments includes treasury bills and bonds. They are subsequently measured at amortized cost using the effective interest rate method.

##### *Available-for-sale*

Available-for-sale financial investments are those non-derivative financial assets that are designated as available-for-sale or are not classified as any other category of financial assets. Available-for-sale financial assets are recognized initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, they are measured at fair value and changes therein are recognized in other comprehensive income and presented in the available-for-sale fair value reserve in equity. When an investment is derecognized, the gain or loss accumulated in equity is re-classified to profit or loss.

##### *(iii) Identification and measurement of impairment of financial assets*

At each reporting date the Group assesses whether there is objective evidence that financial assets not carried at fair value through profit or loss are impaired. Financial assets are impaired when objective evidence demonstrates that a loss event has occurred after the initial recognition of the asset, and that the loss event has an impact on the future cash flows on the asset than can be estimated reliably. The Group considers evidence of impairment at both a specific asset and collective level. All individually significant financial assets are assessed for specific impairment. Significant assets found not to be specifically impaired are then collectively assessed for any impairment that may have been incurred but not yet identified. Assets that are not individually significant are collectively assessed for impairment by grouping together financial assets with similar risk characteristics.

Objective evidence that financial assets (including equity securities) are impaired can include default or delinquency by a borrower, restructuring of a loan or advance by the Group on terms that the Group would otherwise not consider, indications that a borrower or issuer will enter bankruptcy, the disappearance of an active market for a security, or other observable data relating to a group of assets such as adverse changes in the payment status of borrowers or issuers in the group, or economic conditions that correlate with defaults in the group.

In assessing collective impairment the Group uses historical trends of the probability of default, timing of recoveries and the amount of loss incurred, adjusted for management's judgment as to whether current economic and credit conditions are such that the actual losses are likely to be greater or less than suggested by historical trends. Default rate, loss rates and the expected timing of future recoveries are regularly benchmarked against actual outcomes to ensure that they remain appropriate.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (f) Financial assets and liabilities (Continued)

##### *(iii) Identification and measurement of impairment of financial assets (Continued)*

Impairment losses on assets carried at amortized cost are measured as the difference between the carrying amount of the financial assets and the present value of estimated cash flows discounted at the assets' original effective interest rate. Losses are recognised in profit or loss and reflected in an allowance account against loans and receivables or held-to-maturity investment securities. Interest on the impaired asset continues to be recognised through the unwinding of the discount.

Impairment losses on available-for-sale securities are recognised by reclassifying the losses accumulated in the fair value reserve in equity to profit or loss. The cumulative loss that is reclassified from equity to profit or loss is the difference between the acquisition cost, net of any principal repayment and amortisation, and the current fair value, less any impairment loss recognised previously in profit or loss.

When a subsequent event causes the amount of impairment loss to decrease, the impairment loss is reversed through profit or loss.

##### *(iv) De-recognition*

The Group derecognizes a financial asset when the contractual rights to the cash flows from the financial asset expire, or when it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Group is recognized as a separate asset or liability.

The Group derecognizes a financial liability when its contractual obligations are discharged or cancelled or expire.

On derecognition of a financial asset, the difference between the carrying amount of the asset and the sum of (i) the consideration received and (ii) any cumulative gain or loss that had been recognised in other comprehensive income is recognised in profit or loss.

The Group enters into transactions whereby it transfers assets recognized on its statement of financial position, but retains either all or substantially all of the risks and rewards of the transferred assets or a portion of them. If all or substantially all risks and rewards are retained, then the transferred assets are not derecognized from the statement of financial position. Transfers of assets with retention of all or substantially all risks and rewards include repurchase transactions.

##### *(v) Offsetting of financial assets and financial liabilities*

Financial assets and financial liabilities are offset and the net amount reported in the statement of financial position when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted under IFRSs, or for gains and losses arising from a group of similar transactions such as in the Group's trading activity.

##### *(vi) Fair value of financial assets and financial liabilities*

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, in the principal, or in its absence, the most advantageous market to which the group has access at that date.

##### *(vii) Amortized cost measurement*

The amortized cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition, minus principal repayments, plus or minus the cumulative amortization using the effective interest method of any difference between the initial amount recognized and the maturity amount, minus any reduction for impairment.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (g) Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Group has access at that date. The fair value of a liability reflects its non-performance risk.

If there is no quoted price in an active market, then the Group uses valuation techniques that maximise the use of relevant observable inputs and minimise the use of unobservable inputs. The chosen valuation technique incorporates all of the factors that market participants would take into account in pricing a transaction.

The best evidence of the fair value of a financial instrument at initial recognition is normally the transaction price – i.e. the fair value of the consideration given or received. If the Group determines that the fair value at initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique that uses only data from observable markets, then the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value at initial recognition and the transaction price. Subsequently, that difference is recognised in profit or loss on an appropriate basis over the life of the instrument but no later than when the valuation is wholly supported by observable market data or the transaction is closed out.

If an asset or liability measure at fair value has a bid price and an ask price, then the Group measures assets and long positions at a bid price and liabilities and short positions at an ask price.

Portfolio of financial assets and financial liabilities that are exposed to market risk and credit risk that are managed by the Group on the basis of net exposure to either market or credit risk are measured on the basis of a price that would be received to sell a net long position (or paid to transfer a net short position) for a particular risk exposure.

Those portfolio-level adjustments are allocated to the individual assets and liabilities on the basis of the relative risk adjustment of each of the individual instruments in the portfolio.

The fair value of a demand deposit is not less than the amount payable on demand, discounted from the first date on which the amount could be required to be paid.

The Group measure fair values using the following fair value hierarchy, which reflects the significance of the inputs used in making the measurements:

- Level 1: inputs that are quoted market prices (unadjusted) in active markets for identical instruments.
- Level 2: inputs other than quoted prices included in level 1 that are observable either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques in which all significant inputs are directly or indirectly observable from market data.
- Level 3: inputs that are unobservable. This category includes all instruments for which the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments for which significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

#### (h) Cash and cash equivalents

For the purpose of presentation in the statement of cash flows in the financial statements, the cash and cash equivalents include cash and balances with the respective central banks which are available to finance day to day operations, items in the course of collection from and transmission to other banks and net balances from banking institutions.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (i) Property and equipment

Items of property and equipment are measured at cost or valuation less accumulated depreciation and accumulated impairment losses. Cost includes expenditure that is directly attributable to the asset.

Subsequent expenditure is capitalised only when it is probable that future economic benefits of the expenditure will flow to the Group. On-going repairs and maintenance are expensed as incurred.

Depreciation is charged on a straight line basis to allocate the cost of each asset, to its residual value over its estimated useful life as follows:

Leasehold buildings	2%
Leasehold improvements of lease if shorter than 8 years	10 - 12½% or over the period
Computer equipment and computer software	20 - 33¼%
Furniture, fittings and fixtures	10 - 12½%
Motor vehicles	20 - 25%

Depreciation is recognised in profit or loss. The assets' residual values and useful lives are reviewed and adjusted as appropriate, at each reporting date.

Any gains or losses on disposal of property and equipment (calculated as the difference between the net proceeds from disposal and the carrying amount of the item) is recognised in other income in profit or loss.

#### (j) Intangible assets

##### (i) Computer software

The costs incurred to acquire and bring to use specific computer software licences are capitalised. Software is measured at cost less accumulated amortisation and accumulated impairment. The costs are amortised on a straight line basis over the expected useful lives, from the date it is available for use, not exceeding three years. Costs associated with maintaining software are recognised as an expense as incurred.

Amortisation methods, residual values and useful lives are reviewed and adjusted as appropriate, at each reporting date.

##### (ii) Goodwill

Goodwill represents the excess of the cost of an acquisition over the Group's interest in the net fair value of the acquired company's identifiable assets, liabilities and contingent liabilities as at the date of acquisition. Goodwill is stated at cost less accumulated impairment losses. At the reporting date, the Group assesses the goodwill carried in the books for impairment.

#### (k) Operating leases

##### (i) Operating leases

Leases where a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases arrangements (whether prepaid or post-paid) are charged to the profit or loss on a straight-line basis over the period of the lease.

##### (ii) Finance lease receivables

Minimum lease receipts are apportioned between the interest income and the reduction of outstanding asset. The interest income is allocated to each period during the lease term so as to produce a constant period of rate of interest on the remaining balance of the liability.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (l) Impairment of non-financial assets

The carrying amounts of the Group's non-financial assets, other than deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated.

An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that largely are independent from other assets and group. Impairment losses are recognised in the profit or loss. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the units and then to reduce the carrying amount of the other assets in the unit (group of units) on a pro-rata basis.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

#### (m) Derivative financial instruments

The Group uses financial instruments to hedge its exposure to foreign exchange and interest rate risks arising from operational, financing and investment activities.

Derivative financial instruments are recognised initially at fair value on the date the derivative contract is entered into. Subsequent to initial recognition, derivative financial instruments are stated at fair value.

The fair value of forward exchange contracts is the amount of the mark to market adjustment at the reporting date.

#### (n) Employee benefits

##### (i) Defined contribution plan

The majority of the Group's employees are eligible for retirement benefits under a defined contribution plan.

The assets of the defined contribution scheme are held in a separate trustee administered guaranteed scheme managed by an insurance company. Retirement plans are funded by contributions from the employees and the respective entities. The Group's contributions are recognised in profit or loss in the year to which they relate.

The Group also contributes to various national social security funds in the countries it operates. Contributions are determined by local statute and the Group's contributions are charged to the income statement in the year to which they relate.

##### (ii) Leave accrual

The monetary value of the unutilised leave by staff as at year end is recognised within accruals and the movement in the year is debited/credited to the profit or loss.

#### (o) Share capital and share issue costs

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of an equity instrument are deducted from initial measurement of the equity instruments.

#### (p) Earnings per share

Earnings per share are calculated based on the profit attributable to owners of the company divided by the number of ordinary shares. Diluted earnings per share are computed using the weighted average number of equity shares and dilutive potential ordinary shares outstanding during the year.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (q) Dividends

Dividends are charged to equity in the period in which they are declared. Proposed dividends are not accrued until they have been ratified at the Annual General Meeting.

#### (r) Contingent liabilities

Letters of credit, acceptances and guarantees are not recognised and are disclosed as contingent liabilities. Estimates of the outcome and the financial effect of contingent liabilities is made by management based on the information available up to the date the financial statements are approved for issue by the directors. Any expected loss is charged to profit or loss.

#### (s) Provisions

Provisions are recognised when the Company has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and the amount has been reliably estimated. Restructuring provisions comprise lease termination penalties and employee termination payments. Provisions are not recognised for future operating losses.

#### (t) Fiduciary activities

The Group commonly acts as Trustees and in other fiduciary capacities that result in the holding or placing of assets on behalf of individuals, trusts, retirement benefits plans and institutions. These assets and income arising thereon are excluded from these financial statements, as they are not assets of the Group.

#### (u) Comparative information

Where necessary, comparative figures have been restated to conform with changes in presentation in the current year.

#### (v) New standards amendments and interpretations

##### i) New standards, amendments and interpretations effective and adopted during the year

The Group has adopted the following new standards and amendments during the year ended 31 December 2016, including consequential amendments to other standards with the date of initial application by the Group being 1 January 2016. The nature and effects of the changes are explained below:

New standard or amendments
Accounting for Acquisitions of Interests in Joint Operations (Amendments to IFRS 11)
Amendments to IAS 16 and IAS 38 – Clarification of Acceptable Methods of Depreciations and Amortisation
Amendments to IAS 41 - Bearer Plants (Amendments to IAS 16 and IAS 41)
Equity Method in Separate Financial Statements (Amendments to IAS 27)
IFRS 14 Regulatory Deferral Accounts
Investment Entities: Applying the Consolidation Exception (Amendments to IFRS 10, IFRS 12 and IAS 28)
Disclosure Initiative (Amendments to IAS 1)
Annual improvements cycle (2012-2014) – various standards

##### Accounting for Acquisitions of Interests in Joint Operations (Amendments to IFRS 11)

The amendments require business combination accounting to be applied to acquisitions of interests in a joint operation that constitutes a business. Business combination accounting also applies to the acquisition of additional interests in a joint operation while the joint operator retains joint control. The additional interest acquired will be measured at fair value. The previously held interest in the joint operation will not be re-measured. The amendments apply prospectively for annual periods beginning on or after 1 January 2016.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

(v) New standards, amendments and interpretations (Continued)

(i) *New standards, amendments and interpretations effective and adopted during the year - (Continued)*

The adoption of these changes did not have a significant impact on the financial statements of the Group.

*Amendments to IAS 41- Bearer Plants (Amendments to IAS 16 and IAS 41)*

The amendments to IAS 16 Property, Plant and Equipment and IAS 41 Agriculture require a bearer plant (which is a living plant used solely to grow produce over several periods) to be accounted for as property, plant and equipment in accordance with IAS 16 Property, Plant and Equipment instead of IAS 41 Agriculture. The produce growing on bearer plants will remain within the scope of IAS 41. The new requirements are effective from 1 January 2016.

The adoption of these changes did not have a significant impact on the financial statements of the Group.

*Clarification of Acceptable Methods of Depreciation and Amortisation (Amendments to IAS 16 and IAS 38)*

The amendments to IAS 16 Property, Plant and Equipment explicitly state that revenue-based methods of depreciation cannot be used for property, plant and equipment.

The amendments to IAS 38 Intangible Assets introduce a rebuttable presumption that the use of revenue-based amortisation methods for intangible assets is inappropriate. The presumption can be overcome only when revenue and the consumption of the economic benefits of the intangible asset are 'highly correlated', or when the intangible asset is expressed as a measure of revenue. The amendments apply prospectively for annual periods beginning on or after 1 January 2016.

The adoption of these changes did not have a significant impact on the financial statements of the Group.

*Equity Method in Separate Financial Statements (Amendments to IAS 27)*

The amendments allow the use of the equity method in separate financial statements, and apply to the accounting not only for associates and joint ventures but also for subsidiaries. The amendments apply retrospectively for annual periods beginning on or after 1 January 2016.

The adoption of these changes did not have a significant impact on the financial statements of the Group.

*IFRS 14 Regulatory Deferral Accounts*

IFRS 14 provides guidance on accounting for regulatory deferral account balances by first-time adopters of IFRS. To apply this standard, the entity has to be rate-regulated i.e. the establishment of prices that can be charged to its customers for goods and services is subject to oversight and/or approval by an authorised body.

The standard is effective for financial reporting years beginning on or after 1 January 2016. The adoption of these changes did not have a significant impact on the financial statements of the Group.

*Investment Entities: Applying the Consolidation Exception (Amendments to IFRS 10, IFRS 12 and IAS 28)*

The amendment to IFRS 10 *Consolidated Financial Statements* clarifies which subsidiaries of an investment entity are consolidated instead of being measured at fair value through profit and loss. The amendment also modifies the condition in the general consolidation exemption that requires an entity's parent or ultimate parent to prepare consolidated financial statements. The amendment clarifies that this condition is also met where the ultimate parent or any intermediary parent of a parent entity measures subsidiaries at fair value through profit or loss in accordance with IFRS 10 and not only where the ultimate parent or intermediate parent consolidates its subsidiaries.

The amendment to IFRS 12 *Disclosure of Interests in Other Entities* requires an entity that prepares financial statements in which all its subsidiaries are measured at fair value through profit or loss in accordance with IFRS 10 to make disclosures required by IFRS 12 relating to investment entities.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

(v) New standards amendments and interpretations (Continued)

*Investment Entities: Applying the Consolidation Exception (Amendments to IFRS 10, IFRS 12 and IAS 28) (Continued)*

The amendment to IAS 28 Investments in Associates and Joint Ventures modifies the conditions where an entity need not apply the equity method to its investments in associates or joint ventures to align these to the amended IFRS 10 conditions for not presenting consolidated financial statements.

The amendments introduce relief when applying the equity method which permits a non-investment entity investor in an associate or joint venture that is an investment entity to retain the fair value through profit or loss measurement applied by the associate or joint venture to its subsidiaries.

The amendments apply retrospectively for annual periods beginning on or after 1 January 2016.

The adoption of these changes did not have a significant impact on the financial statements of the Group.

*Disclosure Initiative (Amendments to IAS 1)*

The amendments provide additional guidance on the application of materiality and aggregation when preparing financial statements. The amendment applies for annual periods beginning on or after 1 January 2016 and early application is permitted.

The adoption of these changes did have a significant impact on the financial statements of the Group.

*Annual improvements cycle (2012-2014) – various standards*

Standard	Amendments
<b>IFRS 5 Non-current Assets Held for Sale and Discontinued Operations</b>	<b>Changes in methods of disposal.</b> Adds specific guidance in IFRS 5 for cases in which an entity reclassifies an asset from held for sale to held for distribution or vice versa and cases in which held-for-distribution accounting is discontinued.
<b>IFRS 7 Financial Instruments: Disclosures (with consequential amendments to IFRS 1)</b>	<b>Servicing contracts.</b> Adds additional guidance to clarify whether a servicing contract is continuing involvement in a transferred asset for the purpose of determining the disclosures required.  <b>Applicability of the amendments to IFRS 7 to condensed interim financial statements.</b> Clarifies the applicability of the amendments to IFRS 7 on offsetting disclosures to condensed interim financial statements.
<b>IAS 19 Employee Benefits</b>	<b>Discount rate: regional market issue.</b> Clarifies that the high quality corporate bonds used in estimating the discount rate for post-employment benefits should be denominated in the same currency as the benefits to be paid (thus, the depth of the market for high quality corporate bonds should be assessed at currency level).
<b>IAS 34 Interim Financial Reporting</b>	<b>Disclosure of information 'elsewhere in the interim financial report'.</b> Clarifies the meaning of 'elsewhere in the interim report' and requires a cross-reference

The adoption of these changes did not have a significant impact on the financial statements of the Group.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (v) New standards amendments and interpretations (Continued)

(ii) *New and amended standards and interpretations in issue but not yet effective for the year ended 31 December 2016*

A number of new standards, amendments to standards and interpretations are not yet effective for the year ended 31 December 2016, and have not been applied in preparing these financial statements.

The Group does not plan to adopt these standards early. These are summarised below:

New standard or amendments	Effective for annual periods beginning on or after
Disclosure Initiative (Amendments to IAS 7)	1 January 2017
Recognition of Deferred Tax Assets for Unrealised losses (Amendments to IAS 12)	1 January 2017
IFRS 15 Revenue from Contracts with Customers	1 January 2018
IFRS 9 Financial Instruments (2014)	1 January 2018
Classification and Measurement of Share-based payment Transactions (Amendments to IFRS 2)	1 January 2018
Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts (Amendments to IFRS 4)	1 January 2018
IFRS 16 Leases	1 January 2019
IFRIC Interpretation 22 Foreign Currency Transactions and Advance Consideration	1 January 2018
Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to IFRS 10 and IAS 28).	To be determined

#### *Disclosure Initiative (Amendments to IAS 7)*

The amendments in Disclosure Initiative (Amendments to IAS 7) come with the objective that entities shall provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities.

The International Accounting Standards Board (IASB) requires that the following changes in liabilities arising from financing activities are disclosed (to the extent necessary): (i) changes from financing cash flows; (ii) changes arising from obtaining or losing control of subsidiaries or other businesses; (iii) the effect of changes in foreign exchange rates; (iv) changes in fair values; and (v) other changes.

The IASB defines liabilities arising from financing activities as liabilities “for which cash flows were, or future cash flows will be, classified in the statement of cash flows as cash flows from financing activities”. It also stresses that the new disclosure requirements also relate to changes in financial assets if they meet the same definition.

The amendments state that one way to fulfil the new disclosure requirement is to provide reconciliation between the opening and closing balances in the statement of financial position for liabilities arising from financing activities. Finally, the amendments state that changes in liabilities arising from financing activities must be disclosed separately from changes in other assets and liabilities.

The amendments are effective for annual periods beginning on or after 1 January 2017, with early application permitted. Since the amendments are being issued less than one year before the effective date, entities need not provide comparative information when they first apply the amendments.

The potential impact on the financial statements of the Group is being assessed.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (v) New standards amendments and interpretations (Continued)

(ii) *New and amended standards and interpretations in issue but not yet effective for the year ended*

*31 December 2016 (Continued)*

*Recognition of Deferred Tax Assets for Unrealised Losses (Amendments to IAS 12)*

The amendments in Recognition of Deferred Tax Assets for Unrealised Losses clarify the following aspects:

- Unrealised losses on debt instruments measured at fair value and measured at cost for tax purposes give rise to a deductible temporary difference regardless of whether the debt instrument's holder expects to recover the carrying amount of the debt instrument by sale or by use.
- The carrying amount of an asset does not limit the estimation of probable future taxable profits.
- Estimates for future taxable profits exclude tax deductions resulting from the reversal of deductible temporary differences.
- An entity assesses a deferred tax asset in combination with other deferred tax assets. Where tax law restricts the utilisation of tax losses, an entity would assess a deferred tax asset in combination with other deferred tax assets of the same type.

The amendments are effective for annual periods beginning on or after 1 January 2017 with early application permitted. As transition relief, an entity may recognise the change in the opening equity of the earliest comparative period in opening retained earnings on initial application without allocating the change between opening retained earnings and other components of equity. The Board has not added additional transition relief for first-time adopters

The potential impact on the financial statements of the Group is being assessed.

#### *IFRS 15 Revenue from Contracts with Customers*

This standard replaces IAS 11 Construction Contracts, IAS 18 Revenue, IFRIC 13 Customer Loyalty Programmes, IFRIC 15 Agreements for the Construction of Real Estate, IFRIC 18 Transfer of Assets from Customers and SIC-31 Revenue – Barter of Transactions Involving Advertising Services.

The standard contains a single model that applies to contracts with customers and two approaches to recognising revenue: at a point in time or over time. The standard specifies how and when an IFRS reporter will recognise revenue as well as requiring such entities to provide users of financial statements with more informative, relevant disclosures.

The standard provides a single, principles based five-step model to be applied to all contracts with customers in recognising revenue being: Identify the contract(s) with a customer; identify the performance obligations in the contract; determine the transaction price; Allocate the transaction price to the performance obligations in the contract; and recognise revenue when (or as) the entity satisfies a performance obligation.

IFRS 15 is effective for annual reporting periods beginning on or after 1 January 2018, with early adoption permitted.

The Group is assessing the potential impact on its financial statements resulting from the application of IFRS 15.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (ii) New standards, amendments and interpretations (Continued)

##### *IFRS 9: Financial Instruments (2014)*

On 24 July 2014 the IASB issued the final IFRS 9 Financial Instruments Standard, which replaces earlier versions of IFRS 9 and completes the IASB's project to replace IAS 39 *Financial Instruments: Recognition and Measurement*.

This standard introduces changes in the measurement bases of the financial assets to amortised cost, fair value through other comprehensive income or fair value through profit or loss. Even though these measurement categories are similar to IAS 39, the criteria for classification into these categories are significantly different. In addition, the IFRS 9 impairment model has been changed from an "incurred loss" model from IAS 39 to an "expected credit loss" model.

The standard is effective for annual period beginning on or after 1 January 2018 with retrospective application, early adoption permitted.

The Group is assessing the potential impact on its financial statements resulting from the application of IFRS 9.

##### *Classification and Measurement of Share-based Payment Transactions (Amendments to IFRS 2)*

The following clarifications and amendments are contained in the pronouncement:

##### *- Accounting for cash-settled share-based payment transactions that include a performance condition*

Up until this point, IFRS 2 contained no guidance on how vesting conditions affect the fair value of liabilities for cash-settled share-based payments. IASB has now added guidance that introduces accounting requirements for cash-settled share-based payments that follows the same approach as used for equity-settled share-based payments.

##### *- Classification of share-based payment transactions with net settlement features*

IASB has introduced an exception into IFRS 2 so that a share-based payment where the entity settles the share-based payment arrangement net is classified as equity-settled in its entirety provided the share-based payment would have been classified as equity-settled had it not included the net settlement feature.

##### *- Accounting for modifications of share-based payment transactions from cash-settled to equity-settled*

Up until this point, IFRS 2 did not specifically address situations where a cash-settled share-based payment changes to an equity-settled share-based payment because of modifications of the terms and conditions. The IASB has introduced the following clarifications:

- On such modifications, the original liability recognised in respect of the cash-settled share-based payment is derecognised and the equity-settled share-based payment is recognised at the modification date fair value to the extent services have been rendered up to the modification date.
- Any difference between the carrying amount of the liability as at the modification date and the amount recognised in equity at the same date would be recognised in profit and loss immediately.

The amendments are effective for annual periods beginning on or after 1 January 2018. Earlier application is permitted. The amendments are to be applied prospectively. However, retrospective application is allowed if this is possible without the use of hindsight. If an entity applies the amendments retrospectively, it must do so for all of the amendments described above.

The adoption of these changes will not affect the amounts and disclosures of the Group's financial statements.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (v) New standards, amendments and interpretations (Continued)

##### *(ii) New and amended standards and interpretations in issue but not yet effective for the year ended 31 December 2016 -Continued*

##### *Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts (Amendments to IFRS 4)*

The amendments in Applying IFRS 9 'Financial Instruments' with IFRS 4 'Insurance Contracts' (Amendments to IFRS 4) provide two options for entities that issue insurance contracts within the scope of IFRS 4:

- an option that permits entities to reclassify, from profit or loss to other comprehensive income, some of the income or expenses arising from designated financial assets; this is the so-called overlay approach;
- an optional temporary exemption from applying IFRS 9 for entities whose predominant activity is issuing contracts within the scope of IFRS 4; this is the so-called deferral approach.

The application of both approaches is optional and an entity is permitted to stop applying them before the new insurance contracts standard is applied.

An entity applies the overlay approach retrospectively to qualifying financial assets when it first applies IFRS 9. Application of the overlay approach requires disclosure of sufficient information to enable users of financial statements to understand how the amount reclassified in the reporting period is calculated and the effect of that reclassification on the financial statements.

An entity applies the deferral approach for annual periods beginning on or after 1 January 2018. Predominance is assessed at the reporting entity level at the annual reporting date that immediately precedes 1 April 2016. Application of the deferral approach needs to be disclosed together with information that enables users of financial statements to understand how the insurer qualified for the temporary exemption and to compare insurers applying the temporary exemption with entities applying IFRS 9. The deferral can only be made use of for the three years following 1 January 2018. Predominance is only reassessed if there is a change in the entity's activities.

The adoption of these changes will not affect the amounts and disclosures of the Group's financial statements.

##### *IFRS 16: Leases*

On 13 January 2016 the IASB issued IFRS 16 Leases, completing the IASB's project to improve the financial reporting of leases. IFRS 16 replaces the previous leases standard, IAS 17 Leases, and related interpretations.

IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract, i.e. the customer ('lessee') and the supplier ('lessor'). The standard defines a lease as a contract that conveys to the customer ('lessee') the right to use an asset for a period of time in exchange for consideration.

A company assesses whether a contract contains a lease on the basis of whether the customer has the right to control the use of an identified asset for a period of time.

The standard eliminates the classification of leases as either operating leases or finance leases for a lessee and introduces a single lessee accounting model. All leases are treated in a similar way to finance leases. Applying that model significantly affects the accounting and presentation of leases and consequently, the lessee is required to recognise:

- Assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value. A company recognises the present value of the unavoidable lease payments and shows them either as lease assets (right-of-use assets) or together with property, plant and equipment. If lease payments are made over time, a company also recognises a financial liability representing its obligation to make future lease payments.
- depreciation of lease assets and interest on lease liabilities in profit or loss over the lease term; and



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (v) New standards, amendments and interpretations (Continued)

##### b) New standards, amendments and interpretations not yet adopted (Continued)

##### IFRS 16: Leases - Continued

- c) separate the total amount of cash paid into a principal portion (presented within financing activities) and interest (typically presented within either operating or financing activities) in the statement of cash flows

IFRS 16 substantially carries forward the lessor accounting requirements in IAS 17. Accordingly, a lessor continues to classify its leases as operating leases or finance leases, and to account for those two types of leases differently. However, compared to IAS 17, IFRS 16 requires a lessor to disclose additional information about how it manages the risks related to its residual interest in assets subject to leases.

The standard does not require a company to recognise assets and liabilities for:

- (a) short-term leases (i.e. leases of 12 months or less) and;  
(b) leases of low-value assets

The new Standard is effective for annual periods beginning on or after 1 January 2019. Early application is permitted in so far as the recently issued revenue Standard, IFRS 15 Revenue from Contracts with Customers is also applied.

The Group is assessing the potential impact on its financial statements resulting from the application of IFRS 16.

##### IFRIC Interpretation 22 Foreign Currency Transactions and Advance Consideration

This Interpretation applies to a foreign currency transaction (or part of it) when an entity recognises a non-monetary asset or non-monetary liability arising from the payment or receipt of advance consideration before the entity recognises the related asset, expense or income (or part of it).

This Interpretation stipulates that the date of the transaction for the purpose of determining the exchange rate to use on initial recognition of the related asset, expense or income (or part of it) is the date on which an entity initially recognises the non-monetary asset or non-monetary liability arising from the payment or receipt of advance consideration

This Interpretation does not apply to income taxes, insurance contracts and circumstances when an entity measures the related asset, expense or income on initial recognition:

- (i) at fair value; or  
(ii) at the fair value of the consideration paid or received at a date other than the date of initial recognition of the non-monetary asset or non-monetary liability arising from advance consideration (for example, the measurement of goodwill applying IFRS 3 *Business Combinations*).

The amendments apply retrospectively for annual periods beginning on or after 1 January 2018, with early application permitted.

The adoption of these changes will not have an impact on the amounts and disclosures of the Company's financial statements.

##### *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to IFRS 10 and IAS 28)*

The amendments require the full gain to be recognised when assets transferred between an investor and its associate or joint venture meet the definition of a 'business' under IFRS 3 Business Combinations. Where the assets transferred do not meet the definition of a business, a partial gain to the extent of unrelated investors' interests in the associate or joint venture is recognised. The definition of a business is key to determining the extent of the gain to be recognised. The effective date for these changes has now been postponed until the completion of a broader review.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 4. RISK MANAGEMENT

This section provides details of the group's exposure to risk and describes the methods used by management to control risk.

#### Financial risk

The more significant types of risk to which the group is exposed are liquidity risk, credit risk, market risk and operational risk. Market risk includes currency risk and interest rate risk.

#### (a) Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's loans and advances to customers and other banks and investment securities. For risk management reporting purposes, the Group considers and consolidates all elements of credit risk exposure.

The Board of Directors of the individual Group entities have delegated responsibility of the management of credit risk to their respective Board Credit Committees. Further, each entity has its own and separate Management Credit Risk Management Committee that reports to its Board Credit Committee. The Group's credit exposure at the reporting date from financial instruments held or issued for trading purposes is represented by the fair value of instruments with a positive fair value at that date, as recorded on the statement of financial position.

The risk that the counter-parties to trading instruments might default on their obligation is monitored on an on-going basis. In monitoring credit risk exposure, consideration is given to trading instruments with a positive fair value and to the volatility of the fair value of trading instruments over their remaining life.

To manage the level of credit risk, the Group deals with counter parties of good credit standing wherever possible and when appropriate, obtains collateral.

An assessment of the extent to which fair values of collaterals cover existing credit risk exposure on loans and advances to customers is highlighted below.

The Group also monitors concentrations of credit risk that arise by industry and type of customer in relation to Group loans and advances to customers by carrying a balanced portfolio. The Group has no significant exposure to any individual customer or counter-party.

To determine impairment of loans and advances, the Group assesses whether it is probable that it will be unable to collect all principal and interest according to the contractual terms of the loans and advances.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 4. RISK MANAGEMENT (Continued)

#### Financial risk (Continued)

##### (a) Credit risk (Continued)

##### Exposure to credit risk

	2016 KShs'000	2015 KShs'000
<b>Loans and advances to customers</b>		
<i>Individually impaired:</i>		
Grade 3: Substandard	2,186,701	1,602,604
Grade 4: Doubtful	5,802,451	2,948,013
Grade 5: Loss	1,438,825	1,779,561
	<b>9,427,977</b>	<b>6,330,178</b>
Specific allowances for impairment	( 5,536,457)	( 3,158,700)
	<b>3,891,520</b>	<b>3,171,478</b>
<b>Carrying amounts</b>		
<i>Collectively impaired:</i>		
Grade 2: Watch	17,040,708	110,257,291
Grade 1: Normal	114,253,701	14,881,459
	<b>131,294,409</b>	<b>125,138,750</b>
Portfolio allowances for impairment	( 510,597)	( 486,450)
	<b>130,783,812</b>	<b>124,652,300</b>
<b>Total carrying amounts</b>	<b>134,675,332</b>	<b>127,823,778</b>

##### *Impaired loans and securities*

Impaired loans and securities are loans for which the Group determines that it is probable that it will be unable to collect all principal and interest due according to the contractual terms of the loan agreement(s). These loans are graded 3 (Substandard) to 5 (Loss) in the Group's internal credit risk and grading system.

##### *Neither past due nor impaired*

The credit quality of the portfolio of loans and advances that were neither past due nor impaired can be assessed with reference to the group's internal rating system. All such loans must be performing in accordance with the contractual terms and are expected to continue doing so. Loans in this category are fully protected by their current sound net worth and paying capacity of the borrower. These loans and advances are categorised as normal in line with CBK prudential guidelines.

##### *Past due but not impaired loans*

These are loans where contractual interest or principal payments are past due but the Group believes that impairment is not appropriate on the basis of the level of security/collateral available and/or the stage of collection of amounts owed to the Group. These loans are graded 2 (Watch) in the Group's internal credit risk and grading system.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 4. RISK MANAGEMENT (Continued)

#### Financial risk (Continued)

##### (a) Credit risk (Continued)

##### *Loans with renegotiated terms*

Loans with renegotiated terms are loans that have been restructured due to the deterioration in the borrower's financial position and where the Group has made concession that it would not otherwise consider. Once the loan is restructured it remains in this category independent of satisfactory performance after restructuring.

##### *Allowances for impairment*

The Group establishes an allowance for impairment losses that represents its estimate of incurred losses in its loan portfolio. The main components of this allowance are a specific loss component that relates to individually significant exposures, and a collective loan loss allowance established for homogeneous assets in respect of losses that have been incurred but have not been identified on loans subject to individual assessment for impairment.

##### *Write off policy*

The Group writes off a loan balance (and any related allowances for impairment losses) when Credit Committee determines that the loans are uncollectible. This determination is reached after considering information such as the occurrence of significant changes in the borrower/issuer's financial position such that the borrower/issuer can no longer pay the obligation, or that proceeds from collateral will not be sufficient to pay back the entire exposure.

Set out below is an analysis of the gross and net (of allowances for impairment) amounts of individually impaired assets by risk grade.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 4. RISK MANAGEMENT (Continued)

#### Financial risk (Continued)

##### (a) Credit risk (Continued)

Loans and advances - Group	Gross KShs'000	Net KShs'000
<b>Individually impaired:</b>		
<b>31 December 2016</b>		
Grade 3: Substandard	2,186,701	1,480,214
Grade 4: Doubtful	5,802,451	2,278,673
Grade 5: Loss	1,438,825	132,633
	<b>9,427,977</b>	<b>3,891,520</b>
<b>31 December 2015</b>		
Grade 3: Substandard	1,602,604	1,091,456
Grade 4: Doubtful	2,948,013	1,785,096
Grade 5: Loss	1,779,561	294,926
	<b>6,330,178</b>	<b>3,171,478</b>
<b>Collectively impaired:</b>		
<b>31 December 2016</b>		
Grade 1: Normal	114,253,701	113,642,608
Grade 2: Watch	17,040,708	17,141,204
	<b>131,294,409</b>	<b>130,783,812</b>
<b>31 December 2015</b>		
Grade 1: Normal	110,257,292	109,825,605
Grade 2: Watch	14,881,458	14,826,695
	<b>125,138,750</b>	<b>124,652,300</b>

The Group holds collaterals against loans and advances to customers in the form of mortgage interests over property, other registered securities over assets, and guarantees. Estimate of fair value are based on the value of collateral assessed at the time of borrowing, and generally are not updated except when a loan is individually assessed as impaired. Collateral generally is not held over loans and advances to banks, except when securities are held as part of reverse repurchase and securities borrowings activity. Collateral usually is not held against investment securities, and no such collateral was held at 31 December 2016 or 2015.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 4. RISK MANAGEMENT (Continued)

#### Financial risk (Continued)

An estimate of the fair value of collateral and other security enhancements held against financial assets is shown below:

	2016 KShs'000	2015 KShs'000
<b>Group</b>		
Fair value of collateral held against impaired loans	<b>4,232,458</b>	<b>3,627,384</b>

#### (b) Liquidity risk

Liquidity risk includes the risk of being unable to meet the Group's financial obligations as they fall due because of inability to liquidate assets at a reasonable price and in an appropriate timeframe. The Group continually assesses liquidity risk by identifying and monitoring changes in funding required to meet business goals and targets set in terms of the overall Group strategy. In addition, the Group holds a portfolio of liquid assets as part of its liquidity risk management strategy.

The table below analyses financial liabilities into relevant maturity groupings based on the remaining period at 31 December 2016 to the contractual maturity date:

	Kenya		Tanzania		Rwanda	
	2016	2015	2016	2015	2016	2015
At 31 December	37%	34%	31%	30%	55%	52%
Average for the period	36%	32%	31%	33%	51%	52%
Highest for the period	39%	35%	34%	40%	54%	55%
Lowest for the period	32%	27%	25%	23%	49%	48%

#### Group

	Within 1 month KShs'000	Due within 1-3 months KShs'000	Due between 3-12 months KShs'000	Due between 1-5 years KShs'000	Due after 5 years KShs'000	Total KShs'000
<b>31 December 2016</b>						
<b>LIABILITIES</b>						
Deposits from banks	4,257,476	2,427,315	1,111,065	-	-	7,795,856
Items in the course of collection	7,517	-	-	-	-	7,517
Deposits from customers	49,738,935	78,022,358	17,680,464	1,072,649	-	146,514,406
Other liabilities	749,200	2,319,058	203,929	-	-	3,272,187
Long term borrowings	78,617	114,740	1,778,463	6,653,810	133,886	8,759,516
Subordinated debt	14,335	-	39,798	4,492,548	-	4,546,681
<b>At 31 December 2016</b>	<b>54,846,080</b>	<b>82,883,471</b>	<b>20,813,719</b>	<b>12,219,007</b>	<b>133,886</b>	<b>170,896,163</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 4. RISK MANAGEMENT (Continued)

#### Financial risk (Continued)

##### (b) Liquidity risk (Continued)

###### Group

31 December 2015	Within 1 month KShs'000	Due within 1-3 months KShs'000	Due between 3-12 months KShs'000	Due between 1-5 years KShs'000	Due after 5 years KShs'000	Total KShs'000
<b>LIABILITIES</b>						
Deposits from banks	3,723,129	3,772,297	476,049	-	-	7,971,475
Deposits from customers	49,979,793	71,461,279	11,345,541	154,383	39,682	132,980,678
Other liabilities	1,407,920	1,358,453	-	-	-	2,766,373
Long term borrowings	16,896	237,142	2,262,101	6,453,240	606,076	9,575,455
Subordinated debt	-	-	63,686	4,010,422	420,976	4,495,084
<b>At 31 December 2015</b>	<b>55,127,738</b>	<b>76,829,171</b>	<b>14,147,377</b>	<b>10,618,045</b>	<b>1,066,734</b>	<b>157,789,065</b>

Deposits from customers represent business transaction, personal transaction, savings, call and fixed deposit balances, which past experience has shown to be stable.

##### (c) Market risk

Market risk is the risk that changes in market prices, such as interest rate, equity prices, foreign exchange rates and credit spread (not relating to changes in the obligator's/issuer's credit standing) will affect the Group's income or the value of its holdings of financial instruments.

All trading instruments are subject to market risk, the risk that the future changes in market conditions may make an instrument less valuable or more onerous. The Group manages its use of trading instruments in response to changing market conditions.

The Board of Directors of the individual Group entities have delegated responsibility for management of Market Risk to their respective Board Risk Committees. Exposure to market risk is formally managed within Risk Limits and Policy Guidelines issued by the Board, on recommendation of the Board Risk Committee. ALCO, a Management Committee is charged with the responsibility of ensuring implementation and monitoring of the risk management framework in line with policy guidelines. The Group is primarily exposed to Interest Rate and Foreign Exchange Risk. The policy guidelines and procedures in place are adequate to effectively manage these risks.

##### Exposure to interest rate risk

This is the risk of loss from fluctuations in the future cash flows of fair values of financial instruments because of a change in market interest rates. Interest rate risk is managed principally through monitoring interest rate gaps. A summary of the group's interest rate gap position reflecting assets and liabilities at carrying amounts, categorised by the earlier of contractual re-pricing or maturity dates is shown below.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 4. RISK MANAGEMENT (Continued)

#### Financial risk (Continued)

##### (c) Market risk (Continued)

##### Exposure to interest rate risk (Continued)

Group	Within 1 month KShs'000	Due within 1-3 months KShs'000	Due between 3-12 months KShs'000	Due between 1-5 years KShs'000	Due after 5 years KShs'000	Non-interest bearing KShs'000	Total KShs'000
<b>ASSETS</b>							
Cash and balances with central banks	-	-	-	-	-	11,083,876	11,083,876
Items in the course of collection	-	-	-	-	-	487,791	487,791
Loans and advances to banks	4,213,378	1,794,571	166,212	-	-	774,546	6,948,707
Loans and advances to customers	129,723,819	144,704	679,817	3,416,537	710,455	-	134,675,332
Investment securities	2,596,623	6,101,824	13,503,729	16,078,495	7,530,137	23,652	45,834,460
Other assets	-	-	-	-	-	1,969,167	1,969,167
<b>At 31 December 2016</b>	<b>136,533,820</b>	<b>8,041,099</b>	<b>14,349,758</b>	<b>19,495,032</b>	<b>8,240,592</b>	<b>14,339,032</b>	<b>200,999,333</b>
<b>LIABILITIES</b>							
Deposits from banks	2,506,757	3,576,676	1,111,065	-	-	601,358	7,795,856
Items in the course of collection	-	-	-	-	-	7,517	7,517
Deposits from customers	34,807,683	78,004,158	17,680,464	1,072,649	-	14,949,452	146,514,406
Other liabilities	-	-	-	-	-	3,272,187	3,272,187
Long term borrowings	78,617	428,111	6,284,565	1,834,337	133,886	-	8,759,516
Subordinated debt	12,584	-	265,798	4,266,548	-	1,751	4,546,681
<b>At 31 December 2016</b>	<b>37,405,641</b>	<b>82,008,945</b>	<b>25,341,892</b>	<b>7,173,534</b>	<b>133,886</b>	<b>18,832,265</b>	<b>170,896,163</b>
<b>Interest rate gap</b>	<b>99,128,179</b>	<b>(73,967,846)</b>	<b>(10,992,134)</b>	<b>12,321,498</b>	<b>8,106,706</b>	<b>( 4,493,233)</b>	<b>30,103,170</b>



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 4. RISK MANAGEMENT (Continued)

#### Financial risk (Continued)

##### (c) Market risk (Continued)

##### *Exposure to interest rate risk - (Continued)*

31 December 2015	Within 1 month KShs'000	Due within 1-3 months KShs'000	Due between 3-12 months KShs'000	Due between 1-5 years KShs'000	Due after 5 years KShs'000	Non-interest bearing KShs'000	Total KShs'000
<b>ASSETS</b>							
Cash and balances with central banks	-	-	-	-	-	9,948,128	9,948,128
Items in the course of collection	-	-	-	-	-	527,596	527,596
Loans and advances to banks	1,488,837	1,138,044	426,518	-	-	1,928,378	4,981,777
Loans and advances to customers	112,709,381	2,815,083	2,124,765	7,533,387	2,641,162	-	127,823,778
Investment securities	685,625	4,642,796	15,619,390	11,352,686	6,835,310	-	39,135,807
Other assets	-	-	-	-	-	1,083,779	1,083,779
<b>At 31 December 2015</b>	<b>114,883,843</b>	<b>8,595,923</b>	<b>18,170,673</b>	<b>18,886,073</b>	<b>9,476,472</b>	<b>13,487,881</b>	<b>183,500,865</b>
<b>LIABILITIES</b>							
Deposits from banks	2,930,667	3,772,297	476,049	-	-	792,462	7,971,475
Deposits from customers	33,487,049	71,494,368	11,015,237	154,383	39,682	16,789,959	132,980,678
Other liabilities	-	-	-	-	-	2,766,373	2,766,373
Long term borrowings	16,896	1,215,166	7,577,529	740,277	25,587	-	9,575,455
Subordinated debt	-	-	3,718,686	355,422	420,976	-	4,495,084
<b>At 31 December 2015</b>	<b>36,434,612</b>	<b>76,481,831</b>	<b>22,787,501</b>	<b>1,250,082</b>	<b>486,245</b>	<b>20,348,794</b>	<b>157,789,065</b>
<b>Interest rate gap</b>	<b>78,449,231</b>	<b>(67,885,908)</b>	<b>( 4,616,828)</b>	<b>17,635,991</b>	<b>8,990,227</b>	<b>( 6,860,913)</b>	<b>25,711,800</b>

Customer deposits up to three months represent current, savings and call deposit account balances, which past experience has shown to be stable and of a long term nature.

The Group's operations are subject to the risk of interest rate fluctuations to the extent that the interest earning assets (including investments) and interest bearing liabilities mature or re-price at different times or in differing amounts. Risk management activities are aimed at optimising net interest income, given market interest rate levels consistent with the Group's business strategies.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 4. RISK MANAGEMENT (Continued)

#### Financial risk (Continued)

##### (c) Market risk (Continued)

##### *Exposure to interest rate risk - (Continued)*

##### Sensitivity Analysis

A change of 200 basis points in interest rates at the reporting date would have increased/decreased equity and profit or loss by the amounts shown below. The analysis assumes that all other variables in particular foreign currency exchange rates remain constant.

##### Group

##### 31 December 2016

Assets  
Liabilities

##### Net position

##### 31 December 2015

Assets  
Liabilities

##### Net position

Profit or loss Increase/ decrease in basis points KShs ('000)	Equity net of tax Increase/ decrease in basis points KShs ('000)
3,733,206 (3,041,278)	2,613,244 (2,128,895)
<b>691,928</b>	<b>484,349</b>
3,400,260 (2,748,805)	2,380,182 (1,924,164)
<b>651,455</b>	<b>456,018</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 4. RISK MANAGEMENT (Continued)

#### Financial risk (Continued)

##### (c) Market risk (Continued)

##### Currency risk

The Group is exposed to currency risk through transactions in foreign currencies. The Group's transactional exposure gives rise to foreign currency gains and losses that are recognised in the profit or loss. In respect of monetary assets and liabilities in foreign currencies, the Group ensures that its net exposure is kept to an acceptable level by buying and selling foreign currencies at spot rates when considered appropriate. The table below analyses the currencies which the Group is exposed to as at 31 December 2016 and 31 December 2015.

	USD KShs'000	GBP KShs'000	Euro KShs'000	Other KShs'000	Total KShs'000
<b>ASSETS</b>					
Cash and balances with central banks	1,287,506	161,234	210,494	1,455	1,660,689
Items in the course of collection	20,568	-	66	-	20,634
Loans and advances to banks	4,718,430	450,730	1,073,057	239,764	6,481,981
Loans and advances to customers	51,141,774	1,269,764	1,235,084	2	53,646,624
Other assets	124,104	9,366	-	374	133,844
<b>At 31 December 2016</b>	<b>57,292,382</b>	<b>1,891,094</b>	<b>2,518,701</b>	<b>241,595</b>	<b>61,943,772</b>
<b>LIABILITIES</b>					
Deposits from banks	5,745,740	41,176	151,793	17,171	5,955,880
Deposits from customers	33,503,152	2,309,747	2,251,232	188,967	38,253,098
Other liabilities	1,954,193	18,056	44,993	15,895	2,033,137
Long-term borrowings	6,432,253	-	1,452,584	-	7,884,837
<b>At 31 December 2016</b>	<b>47,635,338</b>	<b>2,368,979</b>	<b>3,900,602</b>	<b>222,033</b>	<b>54,126,952</b>
<b>Net on statement of financial position</b>	<b>9,657,044</b>	<b>( 477,885)</b>	<b>(1,381,901)</b>	<b>19,562</b>	<b>7,816,820</b>
<b>Net notional off balance sheet position</b>	<b>( 9,875,162)</b>	<b>482,581</b>	<b>1,091,101</b>	<b>( 5,979)</b>	<b>( 8,307,459)</b>
<b>Overall net position – 2016</b>	<b>( 218,118)</b>	<b>4,696</b>	<b>( 290,800)</b>	<b>13,583</b>	<b>( 490,639)</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 4. RISK MANAGEMENT (Continued)

#### Financial risk (Continued)

##### (c) Market risk (Continued)

##### Currency rate risk – (Continued)

	USD KShs'000	GBP KShs'000	Euro KShs'000	Other KShs'000	Total KShs'000
<b>ASSETS</b>					
Cash and balances with central banks	1,536,757	119,405	132,713	4,544	1,793,419
Items in the course of collection	11,046	-	2,436	-	13,482
Loans and advances to banks	2,718,508	244,803	963,631	109,360	4,036,302
Loans and advances to customers	50,621,277	2,097,271	1,571,566	-	54,290,114
Other assets	302,945	9,864	13	-	312,822
<b>At 31 December 2015</b>	<b>55,190,533</b>	<b>2,471,343</b>	<b>2,670,359</b>	<b>113,904</b>	<b>60,446,139</b>
<b>LIABILITIES</b>					
Deposits from banks	6,199,000	144,857	80,047	13,972	6,437,876
Deposits from customers	29,637,703	1,825,244	2,101,942	48,176	33,613,065
Other liabilities	221,255	21,695	47,808	17,164	307,922
Long-term borrowings	8,239,752	-	1,254,450	-	9,494,202
Subordinated debt	819,418	-	-	-	819,418
<b>At 31 December 2015</b>	<b>45,117,128</b>	<b>1,991,796</b>	<b>3,484,247</b>	<b>79,312</b>	<b>50,672,483</b>
<b>Net on statement of financial position</b>	<b>10,073,405</b>	<b>479,547</b>	<b>( 813,888)</b>	<b>34,592</b>	<b>9,773,656</b>
<b>Net notional off balance sheet position</b>	<b>(10,117,893)</b>	<b>( 462,921)</b>	<b>497,058</b>	<b>( 12,594)</b>	<b>(10,096,350)</b>
<b>Overall net position – 2015</b>	<b>( 44,488)</b>	<b>16,626</b>	<b>( 316,830)</b>	<b>21,998</b>	<b>( 322,694)</b>



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 4. RISK MANAGEMENT (Continued)

#### Financial risk (Continued)

##### (c) Market risk (Continued)

##### Currency rate risk – (Continued)

##### Sensitivity Analysis

A reasonable possible strengthening or weakening of the USD, GBP, EUR against the Kenya shilling (KShs) would have affected the measurement of financial instruments denominated in foreign currency and effected equity and profit or loss by the amounts shown below. The analysis assumes that all other variables, in particular interest rates remain constant.

	Profit or loss Strengthening/ weakening of currency KShs'000	Equity net of tax Strengthening/ weakening of currency KShs'000
<b>31 December 2016</b>		
USD (± 2.5% movement)	(5,453)	(3,817)
GBP (± 2.5% movement)	117	82
EUR (± 2.5% movement)	(7,270)	(5,089)
<b>31 December 2015</b>		
USD (± 2.5% movement)	(1,112)	( 779)
GBP (± 2.5% movement)	416	291
EUR (± 2.5% movement)	(7,921)	(5,545)

##### (d) Operational risk

The overall responsibility of managing Operational Risks - the risk arising from failed or inadequate internal processes, people, systems and external events - is vested with the Board of Directors of the individual banking entities within the Group. These Boards, through their respective Board Risk Committees, issue policies that guide management on appropriate practices of operational risk mitigation. An independent Risk Manager at each of the individual Banking entity assures its respective Board Risk Committee of the implementation of the said policies.

The following are key measures that the group undertakes in managing operational risk:

- Documentation of procedures and controls, including regular review and updates to reflect changes in the dynamic business environment.
- Appropriate segregation of duties, including the independent authorisation of transactions
- Reconciliation and monitoring of transactions
- Compliance with regulatory and other legal requirements
- Reporting of operational losses and ensuring appropriate remedial action to avoid recurrence.
- Development and implementation of Business Continuity and Disaster Recovery Plans
- Training and professional development of employees to ensure they are well equipped to identify and mitigate operational risks in a timely manner.
- Establishment of ethical practices at business and individual employee's level.
- Implementation of risk mitigation parameters, including insurance where this is considered effective.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 4. RISK MANAGEMENT (Continued)

#### Financial risk (Continued)

##### (d) Operational risk (Continued)

The entire operational risk management framework is subjected to periodic independent audits (internal) in order for the Group to obtain an independent opinion on the effectiveness and efficiency of the framework. Further, the findings of the Internal Audit department are reviewed by their respective Board Audit Committees and recommendations made implemented in line with the agreed timeframe.

##### (e) Capital management

##### Regulatory capital – Kenya

The Central Bank of Kenya sets and monitors capital requirements for all banks.

The objective of the Central Bank of Kenya is to ensure that a bank maintains a level of capital which:

- Is adequate to protect its depositors and creditors;
- Is commensurate with the risks associated with its activities and profile
- Promotes public confidence in the bank.

In implementing current capital requirements, the Central Bank of Kenya requires banks to maintain a prescribed ratio of total capital to total risk-weighted assets. Banks are expected to assess the Credit risk, Market risk and the Operational risk of the risk weighted assets to derive the ratios. The Capital adequacy and use of regulatory capital are monitored regularly by management employing techniques based on the guidelines developed by the Basel Committee, as implemented by the Central Bank of Kenya for supervisory purposes.

The Central Bank of Kenya requires a bank to maintain at all times:

- The minimum level of regulatory capital of KShs 1 billion
- A core capital of not less than 10.5% of total risk weighted assets, plus risk weighted off-balance sheet items
- A core capital of not less than 10.5% of its total deposit liabilities
- A total capital of not less than 14.5% of its total risk weighted assets, plus risk weighted off-balance sheet items

The bank's regulatory capital is analysed into two tiers:

- Tier 1 capital. This includes ordinary share capital, share premium, retained earnings and after deduction of investment in subsidiaries, goodwill, other intangible assets and other regulatory adjustments relating to items that are included in equity which are treated differently for capital adequacy purposes.
- Tier 2 capital. This includes 25% of revaluation reserves of property, subordinated debt not exceeding 50% of core capital, collective impairment allowances and any other approved reserves.

The risk based approach to capital adequacy measurement is applied to both on and off balance sheet items. Risk weights are assigned based on an assessment of the following:

- Credit risk arising from the possibility of losses associated with reduction of credit quality of borrowers or counterparties;
- Market risk is the risk of losses arising from movements in market prices pertaining to interest rate related instruments and foreign exchange risk;
- Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 4. RISK MANAGEMENT (Continued)

#### Financial risk (Continued)

##### (e) Capital management (Continued)

##### Regulatory capital – Kenya (Continued)

The regulatory capital position for I&M Bank LIMITED being the Kenyan banking subsidiary was as follows:

	2016 KShs'000	2015 KShs'000
<b>Core capital (Tier 1)</b>		
Share capital	2,880,245	2,880,245
Share premium	3,773,237	3,773,237
Retained earnings	20,366,110	19,413,194
	<b>27,019,592</b>	<b>26,066,676</b>
Less: Goodwill	( 10,747)	( 10,747)
Investment in subsidiary	( 2,324,025)	( 1,122,911)
<b>Total Core capital</b>	<b>24,684,820</b>	<b>24,933,018</b>
<b>Supplementary capital (Tier 2)</b>		
Term subordinated debt	1,619,048	2,359,762
Statutory loan loss reserve	630,390	625,190
	<b>2,249,438</b>	<b>2,984,952</b>
<b>Total capital</b>	<b>26,934,258</b>	<b>27,917,970</b>
<b>Risk weighted assets</b>		
Credit risk weighted assets	120,665,480	116,332,346
Market risk weighted assets	7,132,108	5,163,855
Operational risk weighted assets	20,585,426	20,585,426
<b>Total risk weighted assets</b>	<b>148,383,014</b>	<b>142,081,627</b>
<b>Deposits from customers</b>	<b>118,553,272</b>	<b>104,467,260</b>
<b>Capital ratios</b>	Minimum*	
Core capital/Total deposit liabilities	8.0%	20.82%
Core capital /Total risk weighted assets	10.50%	16.64%
Total capital /Total risk weighted assets	14.50%	18.15%

\* As defined by the Central Bank of Kenya

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 4. RISK MANAGEMENT (Continued)

#### Financial risk (Continued)

##### (e) Capital management (Continued)

##### Regulatory capital – Tanzania

The Bank of Tanzania sets and monitors capital requirements for the banking industry as a whole. The Bank of Tanzania has set among other measures, the rules and ratios to monitor adequacy of a bank's capital. In implementing current capital requirements, The Bank of Tanzania requires banks to maintain a prescribed ratio of total capital to total risk-weighted assets. The Bank's regulatory is analysed in two tiers:

- Tier 1 capital, which includes ordinary share capital, share premium, retained earnings, after deductions for prepaid expenses, goodwill, other intangible assets, and other regulatory adjustments relating to items that are included in equity but are treated differently for capital adequacy purposes.
- Tier 2 capital, which includes qualifying subordinated liabilities, collective impairment allowances and the element of fair value reserve relating to unrealized gains on equity instruments classified as available for sale.

Various limits are applied to elements of the capital base such as qualifying Tier 2 Capital cannot exceed Tier 1 Capital and qualifying subordinated debt may not exceed 50 percent of Tier 1 Capital. There are also restrictions on the amount of collective impairment allowances that may be included as part of Tier 2 Capital. Tier 1 Capital (Core capital) is also subjected to various limits such as Tier 1 Capital should not be less than 10 percent of the risk weighted assets and premises investments should not exceed 50 percent of the Core capital and movable assets should not exceed 20% of Core capital.

The Bank's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of business. The impact of the level of capital of shareholders' return is also recognized in addition to recognizing the need to maintain a balance between the higher returns that may be possible with greater gearing and the advantages and security afforded by sound capital position.

	2016 TZS'000	2015 TZS'000
<b>Core capital (Tier 1)</b>		
Share capital	2,792,000	2,395,000
Share premium	17,995,751	7,482,000
Retained earnings	29,866,396	26,755,321
	<b>50,654,147</b>	<b>36,632,321</b>
Less: Prepaid expenses	( 1,486,052)	( 1,605,975)
Deferred tax asset	( 2,176,943)	( 1,668,842)
Intangible assets	( 933,662)	( 1,170,338)
<b>Total Core capital</b>	<b>46,057,490</b>	<b>32,187,166</b>
<b>Supplementary capital (Tier 2)</b>		
Term subordinated debt	15,696,000	16,093,583
General provisions in equity	1,125,971	310,525
Other general provision	1,577,979	2,092,995
	<b>18,399,950</b>	<b>18,497,103</b>
<b>Total capital</b>	<b>64,457,440</b>	<b>50,684,269</b>



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 4. RISK MANAGEMENT (Continued)

#### Financial risk (Continued)

##### (e) Capital management (Continued)

##### Regulatory capital – Tanzania (Continued)

		2016 TZS'000	2015 TZS'000
Risk weighted assets			
On balance sheet		292,372,229	260,869,231
Off balance sheet		30,759,731	25,083,869
Capital charge for market risk		497,997	1,034,802
<b>Total risk weighted assets</b>		<b>323,629,957</b>	<b>286,987,902</b>
	Minimum*		
Capital ratios			
Core capital /Total risk weighted assets	10.00%	14.23%	11.22%
Total capital /Total risk weighted assets	12.00%	19.92%	17.66%

\* As defined by the Bank of Tanzania

- The minimum level of regulatory capital is TZS 15 billion.

##### Regulatory capital – Rwanda

The Bank's objectives when managing capital, which is a broader concept than the "equity" on the balance sheet, are:

- To comply with the capital requirements set by the National Bank of Rwanda;
- To safeguard the Bank's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders;
- To maintain a strong capital base to support the development of its business.

The National Bank of Rwanda (BNR) sets and monitors capital requirements for the banking industry as a whole. In implementing its current capital requirements, BNR, requires Banks in Rwanda to maintain a prescribed ratio of total capital to total risk-weighted assets.

The Bank's regulatory capital consists only of Tier 1 capital, which includes ordinary share capital, retained earnings, revaluation reserves and statutory reserves. The Bank's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The impact of the level of capital on shareholders' return is also recognized and the Bank recognizes the need to maintain a balance between the higher returns that might be possible with greater gearing and the advantages and security afforded by a sound capital position.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 4. RISK MANAGEMENT (Continued)

#### Financial risk (Continued)

##### (e) Capital management (Continued)

##### Regulatory capital – Rwanda (Continued)

		2016 RWF'000	2015 RWF'000
<b>Core capital (Tier 1)</b>			
Share capital		5,000,000	5,000,000
Retained earnings		20,380,455	16,992,803
		<b>25,380,455</b>	<b>21,992,803</b>
Less:			
Cancellation of shares		-	( 6,072)
Other reserves		709,229	-
Intangible assets		( 139,126)	( 152,117)
<b>Total Core capital (Tier 1 Capital)</b>		<b>25,950,558</b>	<b>21,834,614</b>
<b>Supplementary capital</b>			
Revaluation reserves		535,100	-
		<b>535,100</b>	<b>-</b>
<b>Total capital (Tier 2 Capital)</b>		<b>26,485,658</b>	<b>21,834,614</b>
<b>Total risk weighted assets</b>		<b>119,300,838</b>	<b>93,427,510</b>
	Minimum*		
Capital ratios			
Core capital /Total risk weighted assets	10.00%	21.75%	23.37%
Total capital /Total risk weighted assets	15.00%	22.20%	23.37%

\* As defined by the Bank of Rwanda

- The minimum level of regulatory capital is RWF 5 billion.

##### Regulatory Capital – Mauritius

Under the BASEL II methodology, Bank of Mauritius has issued guidelines for the measurement of Credit Risk, Market Risk and Operational Risk. The minimum required capital as set by the Bank of Mauritius, under BASEL II guidelines, is a capital to Risk Weighted Assets of 10%.

The Bank's capital management policy is to provide sufficient capital for the banking business to achieve its strategic objectives, taking into account the regulatory, economic and commercial environment in which it operates. The capital adequacy framework is supported by a Board approved Internal Capital Adequacy Assessment Process (ICAAP), which encompasses capital planning for current and future periods, taking into consideration strategic focus and business plan and assessment of all material risks under stress conditions.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 4. RISK MANAGEMENT (Continued)

#### (e) Capital management (Continued)

##### *Regulatory Capital – Mauritius*

The Bank's objectives when managing capital are:

- To comply to the capital requirements set by the regulator;
- To safeguard the Bank's ability to continue its business as a going concern;
- To maximize returns to shareholders and optimize the benefits to stakeholders;
- To maintain a strong capital base to support the development of its business.

The Bank's eligible capital as managed by the Bank's management is divided into two tiers:

1. *Core capital or Tier 1 Capital:* Comprising Share capital, profit and loss, and reserves created by appropriations of retained earnings. The book value of goodwill and other intangible assets is deducted in arriving at core capital; and
2. *Supplementary capital or Tier 2 Capital:* Qualifying perpetual and term subordinated debts, collectively assessed impairment allowances, regulatory reserve, and fair value gains arising on revaluation of holdings of land and buildings and available-for sale equities and debt securities. Investment in subsidiaries, significant investments in non-subsidiary companies and shares, and investments in other banks' equity are deducted 50 % from Tier-1 capital and 50% from supplementary capital to arrive at the eligible capital.

Capital Adequacy and the use of eligible capital are monitored regularly by Management, employing techniques based on the guidelines developed by the Basel Committee, as implemented by Bank of Mauritius for supervisory purposes. The required information is submitted to the Bank of Mauritius on a quarterly basis.

The ratio of its capital to aggregate risk weighted assets being the Capital Adequacy Ratio as at 31 December 2016 was 12.93% (2015– 12.92%).

#### (f) Compliance and regulatory risk

Compliance and regulatory risk includes the risk of bearing the consequences of non-compliance with regulatory requirements. The Compliance function is responsible for establishing and maintaining an appropriate framework of Group compliance policies and procedures. Compliance with such policies and procedures is the responsibility of all managers.

#### (g) Environmental and social risks

Environmental and social risks are the risks that the Group could bear the consequences of socio-environmental fall-out of transactions. Such risks could arise from failure of the Group to assess the impacts of activities (of both the Group entities and its clients) which could hurt the environment or have negative social impact.

The Group is aware that it has a responsibility to ensure that its internal practice and its lending activities do not have negative environmental and social impacts and is thus committed to ensure that such risks are sufficiently managed through its Environmental and Social Management policy and by adopting the country's labour and environmental laws. The Group also adheres to international best practice (IFC performance standards and ILO standards as ratified by the Government of Kenya). An Environmental and Social Management system is being put in place to ensure due diligence and monitoring of the Environmental and Social risk is done efficiently. Compliance to these laws is monitored by the compliance function.

The Directors are responsible for selection and disclosure of the Group's critical accounting policies and estimates and the application of these policies and estimates.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 5. USE OF ESTIMATES AND JUDGEMENT

#### Key sources of estimation uncertainty

##### (a) Allowance for credit losses

Assets accounted for at amortised costs are evaluated for impairment on a basis described under notes to the Consolidated Financial Statements – Significant accounting policies – Note 3(f)(iii). The specific component of total allowances for impairment applies to loans and advances evaluated individually for impairment and is based upon management's best estimate of the present value of cash flows that are expected to be received. In estimating these cash flows, management makes judgements about a debtor's financial situation and the net realizable value of any underlying collateral. Estimate of cash flows considered recoverable are independently approved by the Credit Risk Committee.

Collectively assessed impaired allowances cover credit losses inherent in portfolios of loans and advances with similar economic characteristics when there is objective evidence to suggest that they contain impaired loans and advances but the individual impaired items cannot yet be identified. In considering the collective loan loss allowances, management considers the historical loan loss rate and the emergence period. The accuracy of the allowance depends on how well these estimate future cash flows for specific debtor's allowances and the model assumptions and parameters used in determining collective allowances.

##### (b) Income taxes

Significant estimates are required in determining the liability for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. Where the final tax outcome is different from the amounts that were initially recorded, such differences will impact the income tax balances and deferred tax liability in the period in which such determination is made.

##### (c) Property and equipment

Property and equipment is depreciated over its useful life taking into account residual values, where appropriate. The actual lives of the assets and residual values are assessed annually and may vary depending on a number of factors. In reassessing asset lives, factors such as technological innovation, product life cycles and maintenance programs are taken into account which involves extensive subjective judgment. Residual value assessments consider issues such as future market conditions, the remaining life of the asset and projected disposal values. The rates used are set out under accounting policy note 3(i).

##### (d) Impairment of goodwill

The Group tests annually whether goodwill has suffered any impairment, in accordance with the accounting policy 3(j) (ii) and computed in note 23. The recoverable amounts of cash-generating units have been determined based on value-in-use calculations.

#### Critical accounting judgements in applying the Group's accounting policies

Critical accounting judgements made in applying the Group's accounting policies include financial asset and liability classification. The Group's accounting policies provide scope for assets and liabilities to be designated at inception into different accounting categories in certain circumstances.

In classifying financial assets as held to maturity, the Group has determined that it has both positive intention and ability to hold the assets until their maturity date as required by the group's accounting policies.





## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 7. OPERATING SEGMENTS

The Group operations are within five geographical segments, Kenya, Tanzania, Rwanda, Uganda and Mauritius. The table below contains segmental information for the year ended 31 December 2016.

2016	Kenya KShs'000	Tanzania KShs'000	Rwanda KShs'000	Mauritius KShs'000	Uganda KShs'000	Adjustments KShs'000	Total KShs'000
Net interest income	12,562,051	1,019,508	1,907,368	-	-	32,749	15,521,676
Net fee commission and other income	3,858,109	310,276	906,180	-	2,873	( 287,119)	4,790,319
Share of joint venture profits	-	-	-	443,968	-	-	443,968
<b>Operating income</b>	<b>16,420,160</b>	<b>1,329,784</b>	<b>2,813,548</b>	<b>443,968</b>	<b>2,873</b>	<b>( 254,370)</b>	<b>20,755,963</b>
Operating expenses	( 4,529,631)	( 778,178)	( 1,537,307)	-	(6,885)	145,180	( 6,706,821)
Depreciation and amortisation	( 329,498)	( 62,687)	( 96,772)	-	( 18)	-	( 488,975)
Net impairment losses on loans and advances	( 2,778,703)	( 105,378)	( 72,898)	-	-	-	( 2,956,979)
<b>Profit before income tax</b>	<b>8,877,328</b>	<b>383,541</b>	<b>1,106,570</b>	<b>437,675</b>	<b>(4,030)</b>	<b>( 197,496)</b>	<b>10,603,188</b>
<b>Profit after tax</b>	<b>6,501,825</b>	<b>258,172</b>	<b>763,094</b>	<b>437,675</b>	<b>(3,126)</b>	<b>( 197,478)</b>	<b>7,760,162</b>
Loans and advances to customers	106,585,738	14,111,125	13,978,469	-	-	-	134,675,332
Deposits from customers	116,169,431	13,466,636	16,881,465	-	-	( 3,126)	146,514,406
Total assets	188,723,305	19,911,983	25,979,415	3,022,287	5,808	(26,534,902)	210,542,393
Total liabilities	132,119,752	17,439,313	22,151,030	7,430	1,524	( 683,073)	171,035,976
Capital expenditure	700,933	22,205	215,954	-	-	-	938,992

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 7. OPERATING SEGMENTS (Continued)

2015	Kenya KShs'000	Tanzania KShs'000	Rwanda KShs'000	Mauritius KShs'000	Adjustments KShs'000	Total KShs'000
Net interest income	10,087,879	956,245	1,603,041	-	-	12,647,165
Net fee, commission and other income	3,067,110	368,552	1,156,114	-	-	4,591,776
Share of Joint Venture profits	-	-	-	323,463	-	323,463
<b>Operating income</b>	<b>13,154,989</b>	<b>1,324,797</b>	<b>2,759,155</b>	<b>323,463</b>	<b>-</b>	<b>17,562,404</b>
Operating expenses	( 3,813,469)	( 697,960)	( 1,399,800)	-	-	( 5,911,229)
Depreciation and amortisation	( 336,559)	( 58,472)	( 105,988)	-	-	( 501,019)
Impairment on loans and advances	( 553,130)	( 141,959)	( 287,406)	-	-	( 982,495)
<b>Profit before income tax</b>	<b>8,451,831</b>	<b>426,406</b>	<b>965,961</b>	<b>323,463</b>	<b>-</b>	<b>10,167,661</b>
<b>Profit after tax</b>	<b>5,835,459</b>	<b>320,201</b>	<b>665,288</b>	<b>323,463</b>	<b>-</b>	<b>7,144,411</b>
Loans and advances to customers	102,188,164	12,739,084	12,896,530	-	-	127,823,778
Deposits from customers	103,487,284	13,050,691	16,442,703	-	-	132,980,678
Total assets	171,911,378	17,759,011	22,497,187	-	(20,510,739)	191,656,837
Total liabilities	124,195,960	16,499,996	20,219,248	-	( 2,979,666)	157,935,538
Capital expenditure	443,950	118,079	92,494	-	-	654,523



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

	Group		Company	
	2016 KShs '000	2015 KShs'000	2016 KShs'000	2015 KShs'000
<b>8. INTEREST INCOME</b>				
Loans and advances to customers	19,217,129	17,742,321	-	-
Placements with financial institutions	138,060	229,791	15,711	26,280
Investment securities:-				
- Held-to-maturity	2,533,513	2,052,611	-	-
- Available-for-sale	2,562,696	1,844,614	1,229	-
	<b>24,451,398</b>	<b>21,869,337</b>	<b>16,940</b>	<b>26,280</b>

## 9. INTEREST EXPENSE

Deposits from customers	7,712,342	8,017,621	-	-
Deposits from banks	279,934	274,829	-	-
Long term borrowings	412,297	412,581	-	-
Subordinated debt	525,149	517,141	-	-
	<b>8,929,722</b>	<b>9,222,172</b>	<b>-</b>	<b>-</b>

## 10. NET FEE AND COMMISSION INCOME

<b>Fee and commission income</b>				
Commissions	1,852,600	1,780,987	-	-
Service fees	882,367	718,473	-	-
	<b>2,734,967</b>	<b>2,499,460</b>	<b>-</b>	<b>-</b>
<b>Fee and commission expense</b>				
Interbank transaction fees	( 66,247)	( 59,688)	-	-
Other	( 116,570)	( 74,841)	-	-
	<b>( 182,817)</b>	<b>( 134,529)</b>	<b>-</b>	<b>-</b>
<b>Net fee and commission income</b>	<b>2,552,150</b>	<b>2,364,931</b>	<b>-</b>	<b>-</b>

## 11. OTHER INCOME

<b>Other operating income</b>				
Income from foreign exchange dealings	1,797,461	1,852,429	-	-
Rental income	73,312	127,859	-	-
Profit on sale of property and equipment	-	9,171	-	-
Profit on sale of available-for-sale investment securities	277,583	39,135	105	-
Other income	89,813	198,251	60	-
Dividend income	-	-	1,495,739	1,418,358
	<b>2,238,169</b>	<b>2,226,845</b>	<b>1,495,904</b>	<b>1,418,358</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

	Group		Company	
	2016 KShs '000	2015 KShs'000	2016 KShs'000	2015 KShs'000
<b>12. OPERATING EXPENSES</b>				
<b>Staff Costs</b>				
Salaries and wages	2,988,131	2,592,880	-	-
Contribution to defined contribution plan	93,790	68,811	-	-
Statutory contribution	49,659	55,477	-	-
Other staff costs	463,795	549,642	-	-
	<b>3,595,375</b>	<b>3,266,810</b>	<b>-</b>	<b>-</b>
<b>Premises and equipment's costs</b>				
Rental of premises	379,412	340,856	-	-
Electricity	77,819	71,594	-	-
Other premises and equipment costs	114,150	110,140	-	-
	<b>571,381</b>	<b>522,590</b>	<b>-</b>	<b>-</b>
<b>General administration expenses</b>				
Deposit protection insurance contribution	168,965	145,625	-	-
Loss on disposal of property and equipment	1,027	3,108	-	-
Other general administrative expenses	2,370,073	1,973,096	32,790	18,347
	<b>2,540,065</b>	<b>2,121,829</b>	<b>32,790</b>	<b>18,347</b>
<b>Depreciation and amortisation</b>				
Depreciation on property and equipment (Note 22)	373,489	344,320	94	86
Amortisation of intangible assets( Note 23)	109,778	150,991	-	-
Amortisation of prepaid operating lease rentals (Note 24)	5,708	5,708	-	-
	<b>488,975</b>	<b>501,019</b>	<b>94</b>	<b>86</b>

## 13. PROFIT BEFORE INCOME TAX

Profit before income tax is arrived at after charging/(crediting):				
Depreciation	373,489	334,320	-	86
Amortisation of intangible assets	109,778	150,991	-	-
Directors' emoluments: - Fees	7,148	5,679	6,750	5,281
- Other	39,689	37,462	-	-
Auditors' remuneration	20,337	19,446	1,696	1,621
Amortisation of prepaid operating lease rentals	5,708	5,708	-	-
Net profit/(loss) on disposal of property and equipment	2,675	( 9,292)	-	-
Dividend income	-	-	1,495,739	1,418,358

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

	Group		Company	
	2016 KShs '000	2015 KShs'000	2016 KShs '000	2015 KShs'000
<b>14. INCOME TAX EXPENSE AND TAX PAYABLE</b>				
<b>(a) Income tax expense</b>				
Current year tax charge	3,098,082	2,918,714	5,047	7,831
Over provision in prior year - Current tax	( 87,348)	( 9,592)	( 1,594)	-
	<b>3,010,734</b>	<b>2,909,122</b>	<b>3,453</b>	<b>7,831</b>
Deferred tax (credit) / charge (Note 25)	( 103,121)	189,424	-	-
Over provision in prior year - Deferred tax	( 64,587)	( 75,296)	-	-
	<b>2,843,026</b>	<b>3,023,250</b>	<b>3,453</b>	<b>7,831</b>
<b>Income tax expense</b>				
	<b>2,843,026</b>	<b>3,023,250</b>	<b>3,453</b>	<b>7,831</b>
<b>The tax on the accounting profit differs from the theoretical amount using the basic tax rate as follows:</b>				
<b>Accounting profit before income tax</b>	<b>10,603,188</b>	<b>10,167,661</b>	<b>1,479,960</b>	<b>1,426,205</b>
Computed tax using the applicable corporation tax rate (30%)	3,180,956	3,050,298	443,988	427,861
Over provision in the prior year	( 87,348)	( 9,592)	-	-
Effect on non-deductible costs / income	( 185,995)	73,059	( 438,941)	( 420,030)
Tax discount in accordance with Rwanda tax laws	-	( 15,219)	-	-
Over provision in prior year - Deferred tax	( 64,587)	( 75,296)	( 1,594)	-
	<b>2,843,026</b>	<b>3,023,250</b>	<b>3,453</b>	<b>7,831</b>
<b>(b) Tax payable/ (recoverable)</b>				
At 1 January	140,978	210	772	51
Income tax expense (Note 14 (a) (i))	3,010,734	2,909,122	3,453	7,831
Effect of tax in foreign jurisdiction	( 8,589)	1,491	-	-
Acquisition of I&M Burbidge Capital Limited	( 572)	-	-	-
Tax paid	( 3,015,279)	( 2,769,845)	( 8,179)	( 7,110)
	<b>127,272</b>	<b>140,978</b>	<b>3,954</b>	<b>772</b>
<b>At 31 December</b>				
Tax recoverable	( 12,541)	( 4,456)	( 3,954)	-
Tax payable	139,813	145,434	-	772
	<b>127,272</b>	<b>140,978</b>	<b>( 3,954)</b>	<b>772</b>
<b>Net payable</b>				
	<b>127,272</b>	<b>140,978</b>	<b>( 3,954)</b>	<b>772</b>

## 15. EARNINGS PER SHARE

Profit for the year attributable to equity holders (KShs '000')	7,283,625	6,717,452	1,476,506	1,418,374
Weighted average number of ordinary shares in issue during the year	392,362	392,362	392,362	392,362
<b>Earnings per share (KShs)</b>	<b>18.56</b>	<b>17.12</b>	<b>3.76</b>	<b>3.61</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

	Group		Company	
	2016 KShs '000	2015 KShs'000	2016 KShs '000	2015 KShs'000
<b>16. CASH AND BALANCES WITH CENTRAL BANKS</b>				
Cash on hand	2,089,675	1,913,814	-	-
Balances with central banks				
- Restricted balances (Cash reserve ratio)	6,508,025	6,944,737	-	-
- Unrestricted balances	2,486,176	1,089,577	-	-
	<b>11,083,876</b>	<b>9,948,128</b>	<b>-</b>	<b>-</b>
<b>17. ITEMS IN THE COURSE OF COLLECTION</b>				
Assets	487,791	527,596	-	-
Liabilities	7,517	-	-	-
Items in the course of collection represent net settlement balances through the inter-banking clearing process.				
<b>18. LOANS AND ADVANCES TO BANKS</b>				
Due within 90 Days	6,832,215	4,631,109	-	-
Due after 90 days	116,492	350,668	-	-
	<b>6,948,707</b>	<b>4,981,777</b>	<b>-</b>	<b>-</b>



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 19. LOANS AND ADVANCES TO CUSTOMERS

#### (a) Classification

	2016 KShs'000	2015 KShs'000
Overdrafts	46,490,096	41,237,807
Loans	90,893,764	85,165,124
Bills discounted	861,323	3,153,132
Hire purchase - finance leases	2,477,203	1,912,865
<b>Gross loans and advances</b>	<b>140,722,386</b>	<b>131,468,928</b>
Less: Impairment losses on loans and advances	( 6,047,054)	( 3,645,150)
<b>Net loans and advances</b>	<b>134,675,332</b>	<b>127,823,778</b>
Repayable on demand	27,266,289	42,053,954
Less than 3 months	12,596,026	7,775,407
3 months to 1 year	29,157,710	10,176,377
1 to 5 years	37,770,257	45,098,302
5 to 10 years	27,000,351	21,393,007
Over 10 years	6,931,753	4,971,881
<b>Gross loans and advances</b>	<b>140,722,386</b>	<b>131,468,928</b>

#### (b) Impairment losses reserve

	Specific impairment allowance KShs'000	Portfolio Impairment Provision KShs'000	Total KShs'000
<b>At 1 January 2016</b>	3,158,700	486,450	3,645,150
Impairment made in the year	3,018,001	38,440	3,056,441
Net recoveries	( 246,464)	( 10,038)	( 256,502)
write offs	( 359,991)	-	( 359,991)
Translation differences	( 33,788)	(4,256)	( 38,044)
<b>At 31 December 2016</b>	<b>5,536,458</b>	<b>510,596</b>	<b>6,047,054</b>
<b>At 1 January 2015</b>	1,777,148	903,583	2,680,731
Impairment made in the year	1,604,420	(412,128)	1,192,292
net recoveries	( 185,185)	-	( 185,185)
Write offs	( 40,681)	-	( 40,681)
Translation differences	2,998	( 5,005)	( 2,007)
<b>At 31 December 2015</b>	<b>3,158,700</b>	<b>486,450</b>	<b>3,645,150</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 19. LOANS AND ADVANCES TO CUSTOMERS (Continued)

#### (c) Impairment losses on loans and advances

Impairment made in the year	3,056,441	1,192,292
Impairment allowance no longer required	( 256,502)	( 185,185)
Recoveries of loans and advances written - off in prior years	1,487	( 30,331)
Amounts written off during the year	155,553	5,719
	<b>2,956,979</b>	<b>982,495</b>

#### (d) Loans and advances concentration by sector

	2016		2015	
	KShs '000	(%)	KShs '000	(%)
Manufacturing	30,714,879	22%	29,933,743	23%
Wholesale and retail trade	28,615,284	20%	25,971,255	20%
Building and construction	17,254,948	12%	15,106,186	11%
Agriculture	8,281,806	6%	7,332,001	6%
Real estate	23,716,621	17%	21,014,905	16%
Transport and communication	8,149,642	6%	7,599,678	6%
Business services	11,967,545	9%	12,921,449	10%
Electricity and water	80,338	0%	125,134	0%
Finance and insurance	2,219,247	2%	1,012,062	1%
Mining and quarrying	2,256,458	2%	3,012,415	2%
Others	7,465,618	4%	7,440,100	5%
	<b>140,722,386</b>	<b>100%</b>	<b>131,468,928</b>	<b>100%</b>

### 20. INVESTMENT IN SECURITIES

#### Available-for-sale

Equity investment in TMRC
Corporate bonds (Non Liquid)
Treasury bonds (Non Liquid)
Treasury bills (Non Liquid)

#### Held-to-maturity

Treasury bonds (Liquid)
Treasury bonds (Non Liquid)
Treasury bills (non -Liquid)
Treasury bills (Liquid)

#### Total investment securities

Group		Company	
2016 KShs'000	2015 KShs'000	2016 KShs'000	2015 KShs'000
23,755	25,999	-	-
330,992	330,769	-	-
15,612,575	11,249,347	-	-
6,091,596	5,463,025	111,896	-
<b>22,058,918</b>	<b>17,069,140</b>	<b>111,896</b>	<b>-</b>
2,092,900	615,354	-	-
8,753,999	9,509,604	-	-
12,053,722	10,784,387	-	-
874,921	1,157,322	-	-
<b>23,775,542</b>	<b>22,066,667</b>	<b>-</b>	<b>-</b>
<b>45,834,460</b>	<b>39,135,807</b>	<b>111,896</b>	<b>-</b>

\*TMRC-Refers to Tanzania Mortgage Refinancing Company

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 21. INVESTMENT IN SUBSIDIARIES AND JOINT VENTURE

The Company holds investments in subsidiaries in I&M Bank (T) Limited and I&M Insurance Agency through I&M Bank Limited. All the three entities have been consolidated with the results of I&M Bank Limited. I&M Bank (Rwanda) Limited, I&M Capital Limited, I&M Realty Limited, I&M Burbidge Capital are subsidiaries of I&M Holdings Limited. I&M Holdings Limited owns 50% of a joint venture in Mauritius (Bank One Limited).

#### (a) Investment in joint venture

The Company has 50% (2015 -50%) control over Bank One Limited with the other joint venture, CIEL Investments Limited. The joint venture was formerly owned through I&M Bank Limited until 22 August 2014 when it was transferred to I&M Holdings Limited.

Group	2016 KShs'000	2015 KShs'000
Balance at start of the year	3,062,350	2,573,560
Additional investment in the year	-	181,156
Share of:	-	-
Profit from continuing operations	443,968	323,463
Other comprehensive income	1,864	( 15,829)
<b>Balance at end of the year</b>	<b>3,508,182</b>	<b>3,062,350</b>
<b>Percentage ownership</b>	50.00%	50.00%
Total assets (including cash and cash equivalents)	72,065,826	57,837,006
Total liabilities (including cash and cash equivalents)	(66,000,273)	(52,663,118)
<b>Net assets (100%)</b>	<b>6,065,553</b>	<b>5,173,888</b>
Group's share of net assets (50%)	3,032,776	2,586,944
Goodwill	475,406	475,406
<b>Carrying amount of interest in joint venture</b>	<b>3,508,182</b>	<b>3,062,350</b>
Interest income	2,914,874	2,573,563
Interest expense	( 922,001)	( 839,451)
Other income	844,207	708,993
Operating expenses	( 1,843,007)	( 1,841,193)
Income tax expense	( 106,137)	45,014
<b>Profit and total comprehensive income (100%)</b>	<b>887,936</b>	<b>646,926</b>
Profit and loss (50%)	443,968	323,463
<b>Groups share of profit and total comprehensive income</b>	<b>445,832</b>	<b>307,634</b>
<b>Dividends received by the Group</b>	-	-
<b>Company:</b>		
Bank One Limited	1,679,971	1,679,971

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 21. INVESTMENT IN SUBSIDIARIES AND JOINT VENTURE (Continued)

#### (b) Investment in subsidiaries

Company	Activity	Shareholding	2016 KShs'000	2015 KShs'000
I&M Bank LIMITED	Banking	100.00%	17,968,778	17,968,778
I&M Capital Limited	Dormant	100.00%	6,611	6,611
I&M Bank (Rwanda) Limited	Banking	54.99%	1,629,277	1,629,277
I&M Realty Limited	Real estate	100.00%	5,169	-
I&M Burbidge Capital Limited	Investment	65.00%	66,037	-
			<b>19,675,872</b>	<b>19,604,666</b>

The Group owns the following subsidiaries through I&M Bank Limited, its wholly owned subsidiary:

	Activity	Jurisdiction	Shareholding
I&M Insurance Agency Limited	Bancassurance	Kenya	100.00%
I&M Bank (T) Limited	Banking	Tanzania	70.38%

#### (c) Movement in investment in subsidiaries

	2016 KShs'000	2015 KShs'000
<b>At 1 January</b>	<b>19,604,666</b>	<b>19,599,661</b>
Rights issue - I&M Capital Limited	-	5,005
Acquisition of Burbidge Capital Limited	66,037	-
Transfer of I&M Realty Limited from I&M Bank group	5,169	-
<b>At 31 December</b>	<b>19,675,872</b>	<b>19,604,666</b>



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 21. INVESTMENT IN SUBSIDIARIES AND JOINT VENTURE (Continued)

	I&M Bank LIMITED		I&M Bank (T) Limited		I&M Bank (Rwanda) Limited	
	2016 KSh'M	2015 KSh'M	2016 KSh'M	2015 KSh'M	2016 KSh'M	2015 KSh'M
<b>Summarized statement of financial position</b>						
Total assets	164,116	147,846	19,912	18,273	25,979	23,567
Total liabilities	132,811	121,660	17,439	16,500	22,151	20,212
<b>Net assets</b>	<b>31,305</b>	<b>26,186</b>	<b>2,473</b>	<b>1,773</b>	<b>3,828</b>	<b>3,355</b>
<b>Summarized statement of profit and loss and other comprehensive income</b>						
<b>Net interest income</b>	<b>12,545</b>	<b>10,061</b>	<b>1,020</b>	<b>956</b>	<b>1,825</b>	<b>1,603</b>
Profit before income tax	8,651	8,367	384	401	1,107	957
Income tax expense	( 2,308)	( 2,556)	( 125)	( 106)	( 343)	( 295)
<b>Profit for the year</b>	<b>6,343</b>	<b>5,811</b>	<b>259</b>	<b>295</b>	<b>764</b>	<b>662</b>
<b>Summarised statement of cash flows</b>						
Net cash generated from operating activities	3,472	14,298	( 186)	565	3,942	( 2,550)
Net cash used in investing activities	( 1,286)	( 313)	( 22)	( 112)	( 363)	( 49)
Net cash (used in)/generated from financing activities	( 1,374)	( 1,596)	446	546	108	( 215)
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>812</b>	<b>12,389</b>	<b>238</b>	<b>999</b>	<b>3,687</b>	<b>( 2,814)</b>
<b>Cash and cash equivalents at beginning of year</b>	<b>2,829</b>	<b>( 9,560)</b>	<b>237</b>	<b>( 762)</b>	<b>3,269</b>	<b>6,083</b>
<b>Cash and cash equivalents at end of year</b>	<b>3,641</b>	<b>2,829</b>	<b>475</b>	<b>237</b>	<b>6,956</b>	<b>3,269</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 22. PROPERTY AND EQUIPMENT

	Buildings KShs'000	Leasehold improvements KShs'000	Furniture, fixtures and fittings, office equipment KShs'000	Computers KShs'000	Motor Vehicles KShs'000	Capital work in progress KShs'000	Total KShs'000
<b>Cost/valuation</b>							
At 1 January 2016	1,845,250	957,095	1,007,828	693,356	210,591	240,446	4,954,566
Acquisition of Burbridge Capital;	-	-	4,970	2,129	-	-	7,099
Additions	16,317	63,163	96,514	11,554	10,217	655,978	853,743
Write-offs	( 136,173)	-	( 72,651)	( 27,546)	( 28,853)	-	( 265,223)
Items expensed	-	-	-	-	-	( 2,737)	( 2,737)
Reclassification/internal transfers	-	-	17,664	-	-	( 17,664)	-
Revaluation reserve	484,777	-	-	-	-	-	484,777
Transfer to intangible assets	-	-	-	-	-	( 5,655)	( 5,655)
Transfers from intangible assets	99,613	5,525	18,193	( 439)	1,282	(130,066)	( 5,892)
Translation difference	( 39,993)	( 339)	( 24,100)	( 13,163)	( 9,376)	( 9,056)	( 96,027)
<b>At 31 December 2016</b>	<b>2,269,791</b>	<b>1,025,444</b>	<b>1,048,418</b>	<b>665,891</b>	<b>183,861</b>	<b>731,246</b>	<b>5,924,651</b>
<b>At 1 January 2016</b>	<b>227,278</b>	<b>553,467</b>	<b>595,529</b>	<b>496,128</b>	<b>146,931</b>	<b>-</b>	<b>2,019,333</b>
Acquisition of I&M Burbridge Capital	-	-	2,146	1,510	-	-	3,656
Charge for the year	51,984	99,297	100,529	92,571	29,108	-	373,489
Write-offs	( 130,814)	-	( 71,426)	( 27,462)	( 28,067)	-	( 257,769)
Reversal on revaluation	( 76,012)	-	-	-	-	-	( 76,012)
Translation differences	( 10,017)	( 116)	( 15,915)	( 11,196)	( 7,701)	-	( 44,945)
<b>At 31 December 2016</b>	<b>62,419</b>	<b>652,648</b>	<b>610,863</b>	<b>551,551</b>	<b>140,271</b>	<b>-</b>	<b>2,017,752</b>
<b>Net book value at 31 December 2016</b>	<b>2,207,372</b>	<b>372,796</b>	<b>437,555</b>	<b>114,340</b>	<b>43,590</b>	<b>731,246</b>	<b>3,906,899</b>

In 2016, the building on LR No: 209/7265 was revalued after 4 years by an independent valuer, Kiragu & Mwangi Limited. The valuation is level 3 under the Fair value hierarchy.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

## 22. PROPERTY AND EQUIPMENT (Continued)

	Buildings KShs'000	Leasehold improvements KShs'000	Furniture, fittings, and fixtures and office equipment KShs'000	Computers KShs'000	Motor Vehicles KShs'000	Capital work in progress KShs'000	Total KShs'000
<b>At 1 January 2015</b>	1,832,598	891,344	921,949	609,862	235,046	188,158	4,678,957
Additions	-	64,620	109,778	83,401	15,273	246,913	519,985
Disposals	-	( 12,440)	( 52,900)	( 5,399)	( 42,668)	-	( 113,407)
Reclassification/internal transfers	( 7,800)	( 2)	( 7,874)	(109,709)	( 26,253)	( 32,116)	( 183,754)
Reclassification from capital work in progress	-	22,795	29,201	78,771	24,686	(155,453)	-
Transfers from Intangible assets	-	2,181	8,801	33,362	-	( 55)	44,289
Write offs	-	2,536	792	( 676)	-	( 6,594)	( 3,942)
Translation difference	20,452	( 13,939)	( 1,919)	3,744	4,507	( 407)	12,438
<b>At 31 December 2015</b>	<b>1,845,250</b>	<b>957,095</b>	<b>1,007,828</b>	<b>693,356</b>	<b>210,591</b>	<b>240,446</b>	<b>4,954,566</b>
<b>Depreciation</b>							
At 1 January 2015	176,676	475,667	602,813	478,687	181,422	-	1,915,265
Reclassification	( 7,802)	( 1)	( 60,992)	( 56,588)	( 26,254)	-	( 151,637)
Charge for the year	51,777	92,678	97,216	71,816	30,833	-	344,320
Write-offs	-	823	998	3,164	( 888)	-	4,097
On disposal	-	( 12,208)	( 48,421)	( 5,286)	( 42,194)	-	( 108,109)
Translation differences	6,627	( 3,492)	3,915	4,335	4,012	-	15,397
<b>At 31 December 2015</b>	<b>227,278</b>	<b>553,467</b>	<b>595,529</b>	<b>496,128</b>	<b>146,931</b>	<b>-</b>	<b>2,019,333</b>
<b>Net book value at 31 December 2015</b>	<b>1,617,972</b>	<b>403,628</b>	<b>412,299</b>	<b>197,228</b>	<b>63,660</b>	<b>240,446</b>	<b>2,935,233</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 23. INTANGIBLE ASSETS

#### (a) Goodwill

I&M Bank LIMITED  
I&M Bank (T) Limited  
Biashara Bank of Kenya Limited  
I&M Bank (Rwanda) Limited  
I&M Burbidge Limited

	2016 KShs'000	2015 KShs'000
I&M Bank LIMITED	1,195	1,195
I&M Bank (T) Limited	608,953	608,953
Biashara Bank of Kenya Limited	10,747	10,747
I&M Bank (Rwanda) Limited	553,706	553,706
I&M Burbidge Limited	32,447	-
	<b>1,207,048</b>	<b>1,174,601</b>

The recoverable amounts for I&M Bank (T) Limited and I&M Bank (Rwanda) Limited have been calculated based on their value in use, determined by discounting the future cash flows expected to be generated from the continuing use of the Cash Generating Unit (CGU). The present value of the recoverable amounts on I&M Bank LIMITED's share were KShs 2.07 billion (2015; KShs 2.78 billion) and KShs 3.03 billion (2015; KShs 3.09 billion) for I&M Bank (T) Limited and I&M Bank (Rwanda) Ltd respectively. No impairment losses were recognised during 2016 because the recoverable amounts of these CGUs were determined to be higher than their carrying amounts. The key assumptions used in the calculation of value in use were as follows:

#### 2016

5 year risk free rate  
Risk premium  
Terminal growth rate  
Exchange rate

I&M (T) Ltd	I&M Rwanda Ltd
17.96%	12.25%
12.50%	14.00%
3.00%	2.50%
KShs 1 = Tzs 17.15	KShs 1 = Rwf 6.07

#### 2015

5 year risk free rate  
Risk premium  
Terminal growth rate  
Exchange rate

9.18%	11.95%
12.50%	14.00%
3.00%	2.50%
KShs 1 = Tzs 21.11	KShs 1 = Rwf 7.31

The discount rate utilised was the risk free rate on the rate of 5 year government bonds issued by the governments in the respective markets and in the same currency as the cash flows.

These cash flows have been projected for 5 years for the two subsidiaries, based on the approved Business plans of the respective units. For I&M Bank (T) Limited, and I&M Bank (Rwanda) Limited, the terminal growth rates estimated were 3.00% and 2.50% respectively.

In the opinion of the directors, there was no impairment of goodwill during the year.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 23. INTANGIBLE ASSETS (Continued)

#### (b) Software

	Software KShs'000	Capital work in progress KShs'000	Total KShs'000
<b>Cost 2016</b>			
At 1 January	1,089,608	42,335	1,131,943
Transfers to intangible assets	-	5,892	5,892
Transfers from intangible assets	5,655	-	5,655
Additions	48,795	39,189	87,984
Reclassification	48,217	( 48,217)	-
Write offs	-	( 12)	( 12)
Translation differences	( 18,886)	-	( 18,886)
<b>At 31 December 2016</b>	<b>1,173,389</b>	<b>39,187</b>	<b>1,212,576</b>
<b>Amortisation 2016</b>			
At 1 January	886,509	-	886,509
Armortization for the year	109,778	-	109,778
Translation differences	( 17,116)	-	( 17,116)
<b>At 31 December 2016</b>	<b>979,171</b>	<b>-</b>	<b>979,171</b>
<b>Carrying amount 31 December 2016</b>	<b>194,218</b>	<b>39,187</b>	<b>233,405</b>

#### Cost 2015

At 1 January	856,781	202,481	1,059,262
Reclassification from capital work in progress	53,333	( 53,333)	-
Transfer to property and equipment	-	( 65,683)	( 65,683)
Transfers to intangible assets	53,505	-	53,505
Transfers from intangible assets	-	( 32,112)	( 32,112)
Additions	127,528	7,010	134,538
Reclassification	13,835	( 16,028)	( 2,193)
Write offs	( 14,532)	-	( 14,532)
Disposals	( 10)	-	( 10)
Translation differences	( 832)	-	( 832)

#### At 31 December 2015

#### Amortisation 2015

At 1 January	758,897	-	758,897
Amortisation for the year	150,991	-	150,991
Write offs	( 26,789)	-	( 26,789)
On disposals	( 10)	-	( 10)
Translational differences	3,420	-	3,420

#### At 31 December 2015

#### Carrying amount

<b>At 31 December 2015</b>	<b>203,099</b>	<b>42,335</b>	<b>245,434</b>
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## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 24. PREPAID OPERATING LEASE RENTALS

	2016 KShs'000	2015 KShs'000
<b>Cost</b>		
At 1 January	317,650	317,650
Disposal	( 35,391)	-
<b>At 31 December</b>	<b>282,259</b>	<b>317,650</b>
<b>Amortisation</b>		
At 1 January	33,044	27,336
Charge for the year	5,708	5,708
Disposal	( 10,357)	-
<b>At 31 December</b>	<b>28,395</b>	<b>33,044</b>
<b>As at 31 December</b>	<b>253,864</b>	<b>284,606</b>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

## 25. DEFERRED TAX ASSET/ LIABILITY

### (a) Deferred tax asset

2016:

	Balance at 1 January KShs '000	Acquisition of subsidiary KShs '000	Prior year under/over provision KShs '000	Recognised in equity KShs '000	Translation differences KShs '000	Recognised in profit or loss KShs '000	Balance at '31 December KShs '000
Property and equipment	(227,690)	( 37 )	45,279	(168,236)	6,197	( 21,032)	( 365,519)
General provisions	300,518	-	-	-	( 3,261)	( 36,222)	261,035
Other provisions	159,958	34,463	19,308	-	( 588)	160,004	373,145
Available-for-sale reserves	216,506	-	-	( 64,046)	-	-	152,460
	<b>449,292</b>	<b>34,426</b>	<b>64,587</b>	<b>(232,282)</b>	<b>2,348</b>	<b>102,750</b>	<b>421,121</b>
2015:							
Plant and equipment	(189,070)	-	41,553	-	( 6,927)	( 73,246)	( 227,690)
General provisions	323,037	-	33,743	-	( 5,872)	( 50,390)	300,518
Other provisions	225,746	-	-	-	-	( 65,788)	159,958
Available-for-sale reserves	155,485	-	-	61,021	-	-	216,506
	<b>515,198</b>	<b>-</b>	<b>75,296</b>	<b>61,021</b>	<b>(12,799)</b>	<b>(189,424)</b>	<b>449,292</b>
(b) Deferred tax liability							
2016:							
Other provisions	13,159	-	-	-	(12,788)	( 371)	-
Available-for-sale reserves	( 12,120)	-	-	( 599)	12,719	-	-
	<b>1,039</b>	<b>-</b>	<b>-</b>	<b>( 599)</b>	<b>( 69)</b>	<b>( 371)</b>	<b>-</b>
2015:							
Other provisions	13,143	-	-	-	16	-	13,159
Available-for-sale reserves	371	-	-	( 13,057)	566	-	( 12,120)
	<b>13,514</b>	<b>-</b>	<b>-</b>	<b>( 13,057)</b>	<b>582</b>	<b>-</b>	<b>1,039</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 26. OTHER ASSETS

Rent receivable  
Prepayments  
Other receivables  
Derivative assets (Note 34(b))

Group		Company	
2016 KShs'000	2015 KShs'000	2016 KShs'000	2015 KShs'000
54,229	41,243	-	-
303,418	391,225	23,825	-
1,085,756	651,311	5,631	23,825
525,764	-	-	-
<b>1,969,167</b>	<b>1,083,779</b>	<b>29,456</b>	<b>23,825</b>

### 27. DEPOSITS FROM BANKS

Due within 90 Days  
Due after 90 days

2,987,392	5,556,698	-	-
4,808,464	2,414,777	-	-
<b>7,795,856</b>	<b>7,971,475</b>	<b>-</b>	<b>-</b>

### 28. DEPOSITS FROM CUSTOMERS

Government and parastatals  
Private sector and individuals

1,319,806	3,585,538	-	-
145,194,600	129,395,140	-	-
<b>146,514,406</b>	<b>132,980,678</b>	<b>-</b>	<b>-</b>

### 29. OTHER LIABILITIES

Bankers cheques payable  
Accruals  
Other accounts payables  
Derivative liabilities (Note 34(b))

408,209	482,499	-	-
1,568,075	1,340,428	4,750	-
1,295,903	810,205	61,927	47,457
-	133,241	-	-
<b>3,272,187</b>	<b>2,766,373</b>	<b>66,677</b>	<b>47,457</b>

### 30. LONG TERM BORROWINGS - GROUP

Less than one year  
One to five years  
Over five years

1,971,820	2,516,139	-	-
6,653,810	6,453,240	-	-
133,886	606,076	-	-
<b>8,759,516</b>	<b>9,575,455</b>	<b>-</b>	<b>-</b>

#### Group

At 1 January  
Funds received  
Payments on principal and interest  
Exchange differences

9,575,455	10,697,172	-	-
1,550,505	154,242	-	-
( 2,689,158)	( 2,704,690)	-	-
322,714	1,428,731	-	-
<b>8,759,516</b>	<b>9,575,455</b>	<b>-</b>	<b>-</b>

At 31 December



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 30. LONG TERM BORROWINGS-GROUP (Continued)

Long term borrowings constituted the following:

- (i) USD 25,000,000 facility granted on 24 November 2010 by FMO repayable over seven years after an initial one year two months grace period. The maturity is scheduled for November 2017.
- (ii) USD 15,000,000 facility granted on 5 January 2012 by DEG repayable quarterly over five (5) years after an initial six months grace period.
- (iii) USD 50,000,000 facility granted on 16 July 2013 by IFC repayable semi-annually over 7 years after an initial two years grace period.
- (iv) USD 26,000,000 facility granted on 21 March 2014 by PROPARCO repayable semi-annually over seven years four months after an initial one year grace period.
- (v) EUR 10,000,000 facility granted on 21 March 2014 by PROPARCO repayable semi-annually over seven years four months after an initial one year grace period.
- (vi) USD 5,000,000 facility granted on 3 July 2012 by PROPARCO repayable semi-annually over seven years four months.
- (vii) Rwf 1,000,000,000 corporate bond issued on 25 January 2008 repayable semi-annually over 10 years.
- (viii) A corporate bond at a nominal value of Rwanda Francs 1 billion through the Rwanda over the counter market in January 2008. The bond has a maturity period of 10 Years and is unsecured.
- (ix) A loan of Rwf 1,382,764,094 from the National Bank of Rwanda as a result of a swap transaction. The loan accrues interest at a fixed rate of 8% and will mature on 27 November 2017.
- (x) EUR 1,573,000 facility granted in October 2014 by European Investment Bank repayable over seven years

### 31. SUBORDINATED DEBT

	Group	
	2016 KShs'000	2015 KShs'000
Group		
Less than one year	3,679,380	63,685
One to five years	827,799	4,010,422
Over five years	39,502	420,977
	<b>4,546,681</b>	<b>4,495,084</b>

Subordinated debt comprises:

KShs 3,655,000,000 medium term unsecured subordinated fixed and floating rate notes issued on 16 December 2013 for a tenor of 5 years with redemption on the maturity date.

USD 10 Million granted on January 2015 by DEG of which USD 8 Million was received in January 2015 and will mature on September 2021.

The subordinated debt would in the event of winding up of the respective companies be subordinated to the claims of depositors and all other creditors.

The Group has not had any defaults of principal or interest with respect to these debts.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 32. SHARE CAPITAL AND RESERVES

#### (a) Share capital and share premium – Group and Company

	2016 KShs'000	2015 KShs'000
<b>Authorised:</b>		
500,000,000 ordinary shares of KShs 1 each	<b>500,000</b>	<b>500,000</b>
<b>Issued and fully paid:</b>		
392,362,039 ordinary shares of KShs 1 each	<b>392,362</b>	<b>392,362</b>

Movement of share capital and premium

2016	Number of shares	Share Capital KShs'000	Share premium KShs'000	Total KShs'000
<b>31 December 2016</b>	<b>392,362,000</b>	<b>392,362</b>	<b>17,331,510</b>	<b>17,723,872</b>
<b>2015</b>				
<b>31 December 2015</b>	<b>392,362,000</b>	<b>392,362</b>	<b>17,331,510</b>	<b>17,723,872</b>

The ordinary shares rank equally with regard to the company residual assets and are entitled to receive dividends as declared from time to time and to one vote per share at meetings of the company.

#### (b) Share premium

Share premium is the amount which the company raises in excess of the par value/nominal value of the shares.

#### (c) Revaluation reserve

The revaluation reserve arises on revaluation of buildings. When revalued property is disposed, the portion of the revaluation reserve that relates to that asset is transferred to retained earnings.

#### (d) Available-for-sale reserve

The available-for-sale reserve includes the cumulative net change in the fair value of available-for-sale investments, excluding impairment losses, until the investment is derecognised.

#### (e) Translation reserve

The translation reserve comprises foreign exchange differences arising from the translation of the financial statements of foreign operations namely the joint venture in Bank One Limited, Mauritius, (ii) I&M Bank (T) Limited, Tanzania (iii) I&M Bank (Rwanda) Limited, Rwanda and I&M Burbidge Capital Uganda into the functional currency of the Parent company.

#### (f) Statutory credit risk statutory reserve

Where impairment losses required by legislation or regulations exceed those computed under International Financial Reporting Standards (IFRSs), the excess is recognised as a statutory reserve and accounted for as an appropriation of retained profits and the reverse for reductions. These reserves are not distributable.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 32. SHARE CAPITAL AND RESERVES (Continued)

#### (g) Defined benefit reserve

Bank one Limited (a joint venture for I&M Holdings Limited) operates a defined benefit scheme. The net obligation is calculated by estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods; that benefit is discounted to determine its present value. The calculation is performed annually by a qualified actuary using the projected unit credit method. The Group share of actuarial gains or losses arising from the calculation are recognised in other comprehensive income.

### 33. NOTES TO THE STATEMENT OF CASH FLOWS - GROUP

#### (a) Reconciliation of profit before income tax to cash flow from operating activities

	Note	2016 KShs'000	2015 KShs'000
Profit before income tax		10,603,188	10,167,661
<b>Adjustments for:</b>			
Depreciation	22	373,489	344,320
Amortisation of intangible asset	23	109,778	150,991
Amortisation of prepaid lease rentals	24	5,708	5,708
Loss on sale of property and equipment	22	( 2,675)	( 6,063)
Property and equipment of items expensed	22	2,737	-
Profit on sale of available for sale securities	11	( 277,583)	-
Write off to profit or loss - intangible assets	23	12	( 10,064)
Write off to profit or loss - property and equipment		-	8,039
Profit from Joint Venture	21	( 443,968)	( 323,463)
Exchange reserves	10	20,554	( 21,137)
		<b>10,391,240</b>	<b>10,315,992</b>
<b>Increase/(decrease) in operating assets</b>			
Movement in loans and advances to customers		( 6,851,554)	(15,332,449)
Investment in securities		( 5,013,867)	( 1,608,245)
Loans and advances to banks		234,176	( 350,668)
Cash and balances with Central Banks			
– Cash Reserve Ratio	16	436,712	63,487
Other assets		( 858,883)	( 53,362)
		<b>(12,053,416)</b>	<b>(17,281,237)</b>
<b>Increase/(decrease) in operating liabilities</b>			
Customer deposits		13,533,728	18,779,398
Deposits from banks		2,393,687	2,334,032
Long-term borrowings		( 1,138,653)	( 1,121,717)
Other liabilities		499,248	588,680
		<b>15,288,010</b>	<b>20,580,393</b>
<b>Cash flows generated from operating activities</b>		<b>13,625,834</b>	<b>13,615,148</b>
Tax paid	14(b)	( 3,015,279)	( 2,769,845)
<b>Net cash flows generated from operating activities</b>		<b>10,610,555</b>	<b>10,845,303</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 33. NOTES TO THE STATEMENT OF CASH FLOWS – GROUP (Continued)

#### (b) Analysis of cash and cash equivalents – Group

	Note	2016 KShs'000 a	2015 KShs'000 b	Change KShs'000 c =(a – b)
Cash and balances with Central Banks – excluding CRR*	16	4,575,851	3,003,391	1,572,460
Items in the process of collection	17	480,274	527,596	( 47,322)
Loans and advances to banks	18(b)	6,832,215	4,631,109	2,201,106
Investment securities	20(b)	2,967,821	1,772,676	1,195,145
Deposits from banks	27(b)	(2,987,392)	(5,556,698)	2,569,306
		<b>11,868,769</b>	<b>4,378,074</b>	<b>7,490,695</b>

\*Cash Reserve Ratio

#### (c) Acquisition of I&M Burbidge Capital net of cash and cash equivalents

	2016 KShs'000
Total Assets	51,669
Total Liabilities	5,992
<b>Net Assets</b>	<b>45,677</b>
Less Share of Minority Interest ( 35%)	15,987
<b>Net Assets Acquired</b>	<b>29,690</b>
Less Cash and Cash equivalents	( 7,281)
Add Goodwill	32,447
<b>Net Cash outflow</b>	<b>54,856</b>

### 34. OFF BALANCE SHEET CONTINGENT LIABILITIES AND COMMITMENTS - GROUP

#### (a) Legal proceedings

There were a number of legal proceedings outstanding against the Group as at 31 December 2016. No provision has been made as professional advice indicates that it is unlikely that any significant loss will arise.

#### (b) Contractual off-balance sheet financial liabilities

In the ordinary course of business, banking entities in the Group conduct business involving guarantees, acceptances and letters of credit. These facilities are offset by corresponding obligations of third parties. At the period end, the contingent liabilities were as follows:

Group	2016 KShs'000	2015 KShs'000
<b>Contingencies related to:</b>		
Letters of credit	6,869,306	7,160,794
Guarantees	13,961,574	15,492,062
Acceptances	9,281,795	10,552,923
<b>Commitments related to:</b>		
Outstanding spot/forward contracts	16,588,064	19,246,757
	<b>46,700,739</b>	<b>52,452,536</b>



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 34. OFF BALANCE SHEET CONTINGENCIES AND COMMITMENTS – GROUP (Continued)

#### (b) Contractual off-balance sheet financial liabilities (Continued)

##### Nature of contingent liabilities

*Guarantees* are generally written by a bank to support performance by a customer to third parties. The Group will only be required to meet these obligations in the event of the customer's default.

*Letters of credit* commit a bank to make payment to third parties on production of documents which are subsequently reimbursed by customers.

An *acceptance* is an undertaking by a bank to pay a bill of exchange drawn on a customer. The Group expects most acceptances to be presented and reimbursement by the customer is almost immediate.

*Forward contracts* are arrangements to buy or sell a specified quantity of foreign currency, usually on a specified future date at an agreed rate.

The fair values of the respective currency forwards are carried on the face of the balance sheet.

#### (c) Other contingent liabilities

On completion of the tax audit by Kenya Revenue Authority (KRA), covering the Years of Income 2011 to 2013, KRA raised an additional tax assessment on the Bank in June 2015. The Bank immediately settled KShs 6,563,885 which was rightly assessed and objected to all other items which were erroneously assessed. The Bank has since provided all the information and supporting schedules requested by KRA with respect to the objection. At the date of approval of these financial statements, this dispute has not yet been concluded. The Directors believe that the claim will be successfully defended. Consequently, no provisions have been made in these financial statements.

### 35. ASSETS PLEDGED AS SECURITY - GROUP

As at 31 December 2016, Treasury Bonds with a face value of KShs 1,276,000,000 (2015 – KShs 1,276,000,000) were held under lien in favour of the Central Bank of Kenya.

### 36. RELATED PARTY TRANSACTIONS

In the normal course of business, the Group enters into transactions with related parties. The related party transactions are at arm's length. All the loans and advances and deposits are issued or received from the related parties are at market interest rates. There were no provisions held towards impairment of any of the advances to related parties.

#### (a) Transactions with directors/shareholders ( Group)

##### (i) Loans to Directors/Shareholders

Interest Income from Loans to directors/shareholders

##### (ii) Deposits from Directors/Shareholders

Interest expense on Deposits from directors/shareholders

	2016 KShs'000	2015 KShs'000
(i) Loans to Directors/Shareholders	46,665	137,997
Interest Income from Loans to directors/shareholders	7,970	9,812
(ii) Deposits from Directors/Shareholders	2,495,276	3,024,670
Interest expense on Deposits from directors/shareholders	197,407	244,479

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

### 36. RELATED PARTY TRANSACTIONS (Continued)

#### (b) Transactions with related companies ( Group)

##### (i) Loans to Related companies

Interest Income from Loans to Related companies

##### (ii) Loans from Related Companies

Interest expense on Loans from Related Companies

##### (iii) Deposits from Related companies

Interest expense on Deposits from Related companies

#### (c) Transactions with related companies (Company)

##### (i) Due from group companies

##### (ii) Due to group companies

#### (d) Transactions with employees (Group)

Staff loans

Interest earned on these loans was KShs

#### (e) Management fees received from subsidiaries

### 37. CAPITAL COMMITMENTS

Group

	2016 KShs'000	2015 KShs'000
(b) Transactions with related companies ( Group)	412,555	14,695
Interest Income from Loans to Related companies	50,059	1,280
(ii) Loans from Related Companies	-	3,192,693
Interest expense on Loans from Related Companies	-	54,435
(iii) Deposits from Related companies	975,598	617,870
Interest expense on Deposits from Related companies	48,361	21,088
(c) Transactions with related companies (Company)	71,375	142,660
(i) Due from group companies	11,337	11,715
(ii) Due to group companies	11,337	11,715
(d) Transactions with employees (Group)	1,107,356	1,182,651
Staff loans	1,107,356	1,182,651
Interest earned on these loans was KShs	78,279	46,394
(e) Management fees received from subsidiaries	58,168	38,463
Group	3,800,742	909,768



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2016 (Continued)

38. FUTURE RENTAL COMMITMENTS UNDER OPERATING LEASES

(a) Lessee

The Group leases bank premises under operating leases. The leases typically run for an initial period of six years with an option to renew the lease after that date. None of the leases include contingent rentals. Future minimum lease payments under these operating leases are as follows:

Group	2016 KShs'000	2015 KShs'000
Less than one year	313,630	328,424
One to five years	1,658,337	1,223,689
Over five years	165,686	408,122
	<b>2,137,653</b>	<b>1,960,235</b>

(b) Lessor

Less than one year	175,122	83,824
One to five years	455,814	408,558
	<b>630,936</b>	<b>492,382</b>

39. EVENTS AFTER THE REPORTING DATE

On 13 February 2017, I&M Holdings Limited completed the acquisition of all the issued share capital of Giro Commercial Bank Limited [GCBL] having met all conditions precedent to completion of the transaction. As a result and in settlement of part of the purchase consideration, 21,043,330 (twenty one million forty three thousand three hundred and thirty) new ordinary shares of KShs 1.00 each in the capital of the Company were issued. Subsequently, the whole of the banking business of GCBL and all associated assets and the liabilities of GCBL was transferred into that of I&M Bank LIMITED. The results of Giro Commercial Bank have not been consolidated in these financial statements.

ANKARA

The Ankara comes with a variety of names, just like its designs for example: 'African prints', 'African Wax prints', 'Holland Wax' and 'Dutch Wax.' The Ankara has become popular throughout Africa and its main attribute is its 100% cotton tag and also its distinct tribal patterns and motifs. The Ankara is popular due to its versatility and is considered very fashionable.



## I&M CSR NEWS

### I&M KENYA CSR

I&M Bank Kenya in 2016 continued to champion its shared growth agenda among different members of the community through the bank's Corporate Social Responsibility (CSR) arm. This was achieved through the following:

#### EDUCATION

Education is a key driver of socio-economic development. The bank continues to appreciate the power of transformation through education, and is committed to supporting education for bright but needy students to obtain secondary and university education.

Over and above provision of education scholarships, the bank has supported forums where staff members through mentorship opportunities impart knowledge, wisdom and guidance to the scholarship beneficiaries.

Below are key initiatives that the bank championed under the education pillar:

#### Palmhouse Foundation Mentorship Programme

I&M Bank Kenya continued to sponsor secondary school education for 64 bright but financially constrained students at the Palmhouse Foundation.

In 2016, the bank donated slightly over KShs. 6 million towards this initiative which includes: mentorship sessions facilitated by partners of the Palmhouse Foundation, I&M Bank staff and management trainees.

Last year, I&M Bank staff also organized a successful full day mentorship session for the beneficiaries encouraging them to work hard and be impactful members of society.



I&M Bank, Kenya staff members conducting a mentorship session with some of the beneficiaries.

#### I&M Bank Kenya Provides Strathmore University Scholarships

I&M Bank Kenya continued to provide scholarships for needy students pursuing various degree programmes at Strathmore University. The bank donated over KShs. 6 million towards this scholarship programme. Various students benefitting from this programme have also continued to work at I&M Bank on internship and Management Trainee programmes. The bank's staff members have also been conducting mentorship sessions for the beneficiaries on an annual basis.

#### I&M Bank Finances Greenhouse Project at Kanaani Primary School

I&M Bank yet again partnered with the Amara Charitable Trust to support Kanaani Primary School in Machakos County. The bank contributed in the construction of a greenhouse project, drip lines and a kitchen for the school, a sustainable project for the school's feeding programme. This project is so far benefitting approximately 750 children in the school. The Amara Charitable Trust has made further steps to organize and finance training programmes for the school's teachers, gardeners and children on different agricultural practices.

The organization has made a positive impact in the Kenyan education sector, which is their key focus for their charitable organizations. Earlier in the 2016, I&M Bank also partnered with the organization to finance construction of 7 classrooms at the Ngalalya primary school in Machakos County.



Kanaani Primary School's garden.

## I&M CSR NEWS (Continued)

### I&M KENYA CSR (Continued)

#### I&M Bank Funds Construction of St. Ann's Kairi Suresh Raja Shah Girls Secondary School

In 2016, I&M Bank conducted a ground breaking ceremony to mark the beginning of the construction of St. Ann's Kairi Suresh Raja Shah Girls secondary school. The construction costing over KShs. 40 million, will take two years and once completed, I&M Bank will further engage with the students through continued staff engagement on mentorship and advisory support.



The ongoing construction of the school.

#### I&M Bank Supports Students at Tangaza College

In 2016, I&M Bank sponsored a 2nd tranche of 10 needy but academically gifted students in an early childhood development education programme, under the Kibera slums Teacher Upgrading Programme undertaken by Project Busara in Christ the Teacher Institute for Education (CTIE) at Tangaza College, for approximately 4 million.

Kibera slums have many schools with untrained teachers who are looking to upgrade their education and impact their students and society. Project Busara seeks scholarship support for students living and teaching in Kibera to join the Early Childhood Development Education.

#### I&M Bank Donates Towards Afya Elimu Health Fund

In 2016, I&M Bank participated in the launch of the Afya Elimu health fund which is a public private partnership led by USAID, the Ministry of Health and the Kenya Healthcare Federation to support the training fees for needy students in medical training colleges in Kenya.

The bank has been one of the main sponsors of the Afya Elimu Fund since 2014 and is committed to supporting this project through 2019. The fund has benefitted a total of 9,278 students with 1,219 having graduated and 144 having joined the health workforce, therefore contributing to health service delivery.



Peter Tum, Director KMTC (first left), Charles Ringera CEO HELB (second left) and Prof Philip Kaloki Chairman KMTC (third left) receive I&M Bank's donation to the Afya Elimu Health Fund from Joy Namasaka, Chair, I&M Bank, CSR (right), during the launch event.



## I&M CSR NEWS (Continued)

### I&M KENYA CSR (Continued)

#### ENVIRONMENT

##### I&M Bank Funds Kibagare River Rehabilitation

In 2016, the bank embarked on an initiative aimed at building sustainable environments that we believe will play a significant role in improving livelihoods of society.

I&M Bank Kenya through I&M Realty funded a strategy forum aimed at restoring and rehabilitating the Kibagare River and City Park in Nairobi. The research was conducted by Revive Consulting Solutions and was championed by Friends of City Park under the Nature Kenya initiative. Data results from the forum will inform a conceptual design for the most natural and financially sustainable solutions to restore the river.



Shameer Patel (Centre) General Manager at I&M Bank and Christine Aludo (Right) Marketing Manager at I&M Bank, present a representation of a report on findings of the survey aimed at restoring and rehabilitating the Kibagare River in City Park, to Patrick Analo (Left) of the Nairobi County Government.

#### HEALTH

Through the health pillar, the bank has been working with various health-related institutions to support quality healthcare systems. This aligns to UN's Sustainable Development Goal Number 3 of good health and well-being. In 2016, the bank supported different health initiatives at a cost of over KShs. 12 million.

Below are some of these initiatives:

##### I&M Bank donates towards Beyond Zero Campaign

In 2016, I&M Bank donated a fully kitted mobile clinic for the Beyond Zero campaign to Her Excellency the First Lady of Kenya, Mrs. Margaret Kenyatta for the Trans-Nzoia County.

The Beyond Zero campaign has significantly contributed towards HIV control and promotion and child of maternal healthcare in Kenya since its inception.

The mobile clinic handover is reflective of I&M Bank's commitment to deliver quality financial solutions that empower Kenyans to better improve their livelihoods, therefore enabling them to afford high quality health care, and in turn mitigating mortality rates.

Prior to this, I&M Bank sponsored the First Lady Half Marathon in March 2016 in its effort to also support the Beyond Zero Campaign.



The I&M Bank team pose for a photo with Her Excellency, the First Lady of Kenya, Mrs. Margaret Kenyatta after presenting the mobile clinic donated towards the Beyond Zero Campaign.



Her Excellency the First Lady of Kenya, Mrs. Margaret Kenyatta views the mobile clinic flanked by Kihara Maina, CEO, I&M Bank, Kenya and Directors - Eric Kimani and Sachit Raja Shah.

## I&M CSR NEWS (Continued)

### I&M KENYA CSR (Continued)

#### HEALTH

##### I&M Bank offer two-day free medical services to the residents of Kibagare slums

Over 8,000 Kibagare slum residents benefitted from a two day medical camp organized by the bank's CSR team. The event that cost approximately KShs. 2.4 million recorded the highest attendance of beneficiaries since the inaugural medical camp held in 2014. A team of 35 doctors were able to attend to various medical needs of the residents such as screening for ailments such as Hypertension, Diabetes, Ulcers, and Cancer among other conditions.

The bank, through the CSR health pillar has identified various social determinants of health that widen the gap between ill health and socio-economic growth; and has come up with activities aimed at mitigating these determinants; among them the annual medical camp. The bank has also been supporting needy children from the Kibagare slums and the neighboring areas, through a monthly feeding programme.



I&M Bank Head of Business Development, L A Sivaramakrishnan with a patient at the Medical Camp.



A medic attends to a patient during the Medical Camp.

##### I&M Bank Conducts Annual Blood Drive

I&M Bank annual blood drive happened in June 2016 in various parts of the country. The event coincided with the World Health Organization (WHO) Blood Donation Day, which serves to raise awareness of the need for safe blood and blood products, and to thank blood donors for their voluntary, life-saving gifts of blood. The event themed on "Blood Connects us all" was successful with over 500 pints collected. This included

#### COMMUNITY SERVICE

I&M Bank Kenya staff members continued to donate their time towards supporting various Community Service initiatives that I&M Bank focuses on.

##### New Life Home Trust

The bank in 2016 continued to support the New Life Home Trust organization through a donation of approximately KShs. 400,000, to support the home in providing a safety net for abandoned or orphaned from HIV/AIDS.

##### St. Martin's Kibagare School Feeding Programme

I&M Bank in 2016 continued to support the St. Martin's Center in Kibagare by funding the monthly feeding programme that benefits children from the nearby slum. The bank spent over KShs. 700,000 towards this initiative. The home is run by the Assumption Sisters of Nairobi.

##### I&M Bank T-Shirt Donation Drive

I&M Bank staff members supported the Operation Karibu campaign run by the Micro Clinic Initiative, a non-profit organization, whose mission is to make pregnancy and childbirth safe for every mother. Through research, the organization discovered that one of the reasons many women in rural Kenya were not delivering their babies in local clinics, was that they did not have clothes to dress their newborns after birth.

Through the Operation Karibu campaign, the Micro Clinic Initiative organization offers baby clothes, safe delivery, emergency transportation, and birth preparation and care training to thousands of mothers in rural Kenya. I&M Bank staff members therefore donated t-shirts to support these needs.



## I&M CSR NEWS (Continued)

### I&M TANZANIA CSR

#### HEALTH

##### Donation to Jakaya Kikwete Cardiac Institute

The bank contributed TZS 33,000,000 towards surgeries for children suffering from heart ailments in coordination with BAPS Charities. It was identified that about 500 children suffering from heart conditions are in dire need of surgery at different levels and are unable to afford such expensive treatments. The bank managed to treat 15 children and inevitably changed their lives.



*I&M Bank (T) Limited Staff members present dummy cheque to the Jakaya Kikwete Cardiac Institute.*

#### COMMUNITY SERVICE

##### Donation to Kagera Earthquake Victims

The bank contributed 390 blankets to victims of the Kagera earthquake that took place on 10th September 2016. Our Moshi Branch handed over the blankets to the Regional Commissioner Office, Kilimanjaro Region who then distributed the blankets to the Kagera victims.



*I&M Bank (T) Limited Staff members presenting donations to the beneficiaries.*

## I&M CSR NEWS (Continued)

### I&M RWANDA CSR

#### COMMUNITY SERVICE

##### I&M Bank Rwanda Participates In Kwibuka 22

Last year, I&M Bank Rwanda joined Rwandans around the globe in commemorating the 1994 genocide. The day's events started with a trip to Musamira in Kamonyi, Muhanga province where a team of 40 members of staff led by the Managing Director Mr. Robin Bairstow, participated in renovating Virginie Mukarubega's home, who is an 80 old widow and survivor of the genocide.

Since 2014, I&M Bank Rwanda through its partnership with Aegis Trust Rwanda continues to fulfill its commitment to honor the memory of the victims of the 1994 Genocide against the Tutsi, help survivors rebuild their lives, as well as contribute to the prevention of future conflict through education and confronting the prejudices and beliefs that lead to genocide. The 22nd commemoration was also a time for the bank to pay tribute to its former staff members who were victims of the genocide.



*I&M Bank Rwanda, Managing Director, Robin Bairstow, laying a wreath at the Kigali Genocide Memorial.*

#### HEALTH AND WELFARE

##### I&M Bank Rwanda conducts Cancer Awareness Initiatives

I&M Bank Rwanda covered medical insurance for 300 vulnerable individuals in Musanze districts. In addition to this, the bank's staff members participated in the Ulinzi Breast Cancer Awareness Walk which is held annually.

The bank further participated in Umuganda, a nationwide community clean-up day held every last Saturday of each month, with Rwanda Children's Cancer relief to advocate for cancer awareness.



*Staff at Umuganda with the Rwanda Children's Cancer Relief team.*

##### I&M Bank Supports Gira Inka Government Initiative

In 2016, I&M Bank Rwanda contributed to the Gira Inka government Initiative, which supports some of the poorest and vulnerable families in Rwanda to attain financial stability and reclaim their dignity.



*I&M Bank Rwanda Staff painting Virginie Mukarubega's house.*

## I&M CSR NEWS (Continued)

### BANK ONE CSR

Bank One continues to adhere to its commitment towards contributing to economic development, while improving the quality of life of the local community and the society at large through its CARE programme. In 2016, the bank reinforced its CSR engagements towards the Vacoas community and has now embarked in making a difference to the families under its partnership with Caritas of the Vacoas Region.

Through ongoing efforts, the bank not only complies with the legal framework, but also aims at making an economic, social and ecological contribution to building a sustainable society.

The various activities conducted under the CARE programme in 2016 included:

#### POVERTY ALLEVIATION

In line with Bank One's principal objective of poverty alleviation, the bank set a threshold of Rs 6,000 as monthly average income for a family to be eligible to benefit from the Bank One CARE programme.

The bank embarked on various community service initiatives to achieve this objective as follows:

#### COMMUNITY SERVICE AT VACOAS

In partnership with the Caritas organization, Bank One conducted the following activities:

##### School feeding project for 100 children

Bank One funded a school feeding project that was initiated after Caritas identified increasing level of absenteeism due to lack of a nutritious meal scheme for the children in school. This project was in pilot phase in 2015 and turned out to be a big success. The number of children increased from 48 in 2015 to 100 in 2016 as the bank embarked to fund the programme fully. In addition, the bank donated school uniform and learning materials for the school children.

##### Life skills Management and Literacy Programmes

Bank One continued to support the Life skills Management Programme in 2016. The programme aims at providing the necessary support and training to encourage the families to build their confidence and face the challenges of finding jobs and becoming self-reliant in the future.

Over 50 people have been trained under this programme. In addition to the life skills management programme, Bank One conducted a literacy programme for children who faced difficulties in fully adapting to the classroom learning process.

## Kaplan&Stratton Advocates

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YOUR REFERENCE:

OUR REFERENCE:

DATE:

KNK/VNM/HO/139/1

21 April 2017

#### I&M Holdings Limited

##### Notice of the Annual General Meeting

Notice is hereby given that the **Sixty Fifth Annual General Meeting of the shareholders of I& M Holdings Limited will be held at The Sarova Panafric Hotel, Nairobi, on Thursday 25<sup>th</sup> May, 2017 at 10.00a.m for the following purposes.**

##### A: ORDINARY BUSINESS

- To receive the Group's audited financial statements for the year ended 31<sup>st</sup> December, 2016 together with the Chairman's, Directors' and Auditors' reports thereon.
- To approve the Directors' remuneration as provided in the accounts for the year ended 31st December, 2016.
- To approve payment of a first and final dividend of KShs 3.50 per share amounting to KShs 1,446,918,792 for the year ended 31 December 2016. A dividend of Kshs 3.50 per share amounting to KShs 1,373,267,137 in respect of the year ended 31 December 2015 was paid on the 23 May 2016.  
  
The dividend will be paid to the shareholders in the Company's Register of Members at the close of business on 5<sup>th</sup> May 2017 and will be paid on or around 25<sup>th</sup> May 2017.
- To re-elect Directors:  
(i) In accordance with Article No. 112 of the Company's Articles of Association, Mr. Daniel Ndonge, retires by rotation and being eligible offers himself for re-election.  
  
(ii) In accordance with Article No. 112 of the Company's Articles of Association, Mr. Michael Turner, retires by rotation and being eligible offers himself for re-election.
- Pursuant to the provisions of Section 769 of the Companies Act 2015, Mr. Daniel Ndonge, Mr. Sarit S Raja Shah and Mr. Michael Turner, being members of the Board Audit and Risk Management Committee, be elected to continue to serve as Members of this Committee.
- To note the resignation of Mr. Damien Braud as a director of the Company with effect from 30<sup>th</sup> September 2016.
- To note that the auditors Messrs. KPMG Kenya Certified Public Accountants (K), having expressed their willingness, continue in office in accordance with section 721 (2) of the Companies Act 2015 and to authorize the Directors to fix their remuneration for the ensuing financial year.

##### B: SPECIAL BUSINESS

- To consider and, if though fit, to pass the following resolution as a Special Resolution;

##### Change of Company Name

THAT the name of the Company be and is hereby changed from "I&M Holdings Limited" to "**I&M Holdings Plc**" with effect from the date to be set out in the Certificate of Change of Name to be issued in that regard by the Registrar of Companies".

##### By Order of the Board

Virginia Ndunge  
Company Secretary  
P.O Box 40111 -00100 GPO  
Nairobi

21<sup>st</sup> April, 2017

##### Note:

A member entitled to attend and vote is entitled to appoint a proxy to attend and vote on his/her behalf and such a proxy need not be a member of the Company. To be valid, proxy forms must be deposited at the Registered Office of the Company or send to the Company Secretary not less than 48 hours before the appointed time of the meeting.



**I&M HOLDINGS LIMITED**

**TO: The Company Secretary,  
P.O. Box 40111-00100 GPO  
NAIROBI**

**PROXY FORM**

I/We .....

of .....

being a member/members of the above Company,.....

hereby appoint .....

of .....

or failing him .....

of .....

as my/our proxy to vote for me/us on my/our behalf at the Annual General Meeting of the Company to be held on **25<sup>th</sup> May, 2017** and at any adjournment thereof.

Signed/Sealed this ..... Day of ....., 2017

.....

.....

**NOTE:**

1. A member entitled to attend and vote is entitled to appoint a proxy to attend and vote in his stead and a proxy need not be a member of the Company.
2. In case of a member being a limited Company this proxy form should be completed under its common seal or under the hand of an officer or attorney duly authorised in writing.
3. Proxies must be in the hands of the Secretary not later than 48 hours before the meeting.

**BAATI**

Baati is a cotton fabric originating from Somali and primarily worn by women. Cotton primarily chosen as it is favorable to the hot weather conditions. The fabric and outfits are normally characterized by vibrant colors and designs. In recent times the baati has been transformed into what is now worn as the Dera



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