I&M Bank (Uganda) Limited Corporate Profile



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Section 01: I & M U ganda



Who we are

On 8th November 2021, Orient Bank was rebranded to I&M Bank (Uganda) Limited.



I&M Bank (Uganda) Limited is licensed by the Bank of Uganda. It was officially launched into the Ugandan market following the completion of the acquisition of 90% shareholding of Orient Bank Limited Uganda.

OUR AMBITION

To become a company where the best people want to work, the first business, and where shareholders

To become partners of growth for all our stakeholders by meeting our customers expectations, motivating and developing every employee and enhancing shareholder value.



Brand Promise We are on your side!





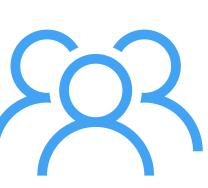








Innovation





Courage

Respect

Our Purpose Empowering your prosperity



Geographical Footprint

Main Branch Plot 6/6A Kampala Road

Acacia Branch Acacia Mall, Kisementi

Arua Branch Plot 12 Avenue Road, Arua

Bweyogerere Branch Opp. Fuelex Petrol Station



Entebbe Branch Plot 29, Kampala Road

Jinja Branch Plot 8, Scindia Road

Kabalagala Plot 1900, Block 15 Nsambya

Kawempe Branch Plot 174 Bombo Road **Kingdom Kampala** Kingdom Kampala Mall

Kololo Branch Plot 16/17 Wampewo Avenue

Ntinda Branch Capital Shoppers Mall

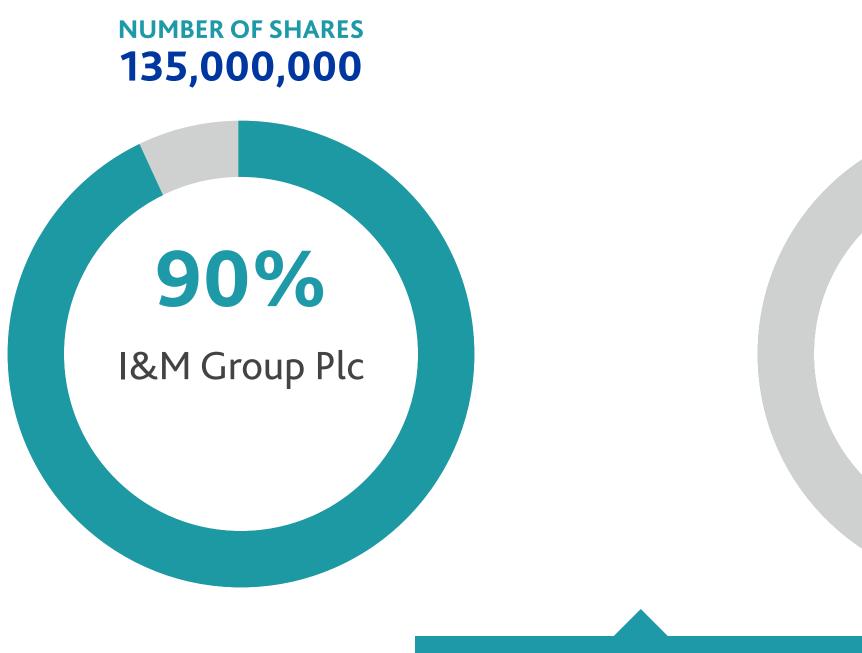
William Street Branch Plot 44, William Street





12 Branches

Ownership Profile: **ORDINARY SHARES**





NUMBER OF SHARES 8,250,000

5.5%

Mr. Ketan Morjaria

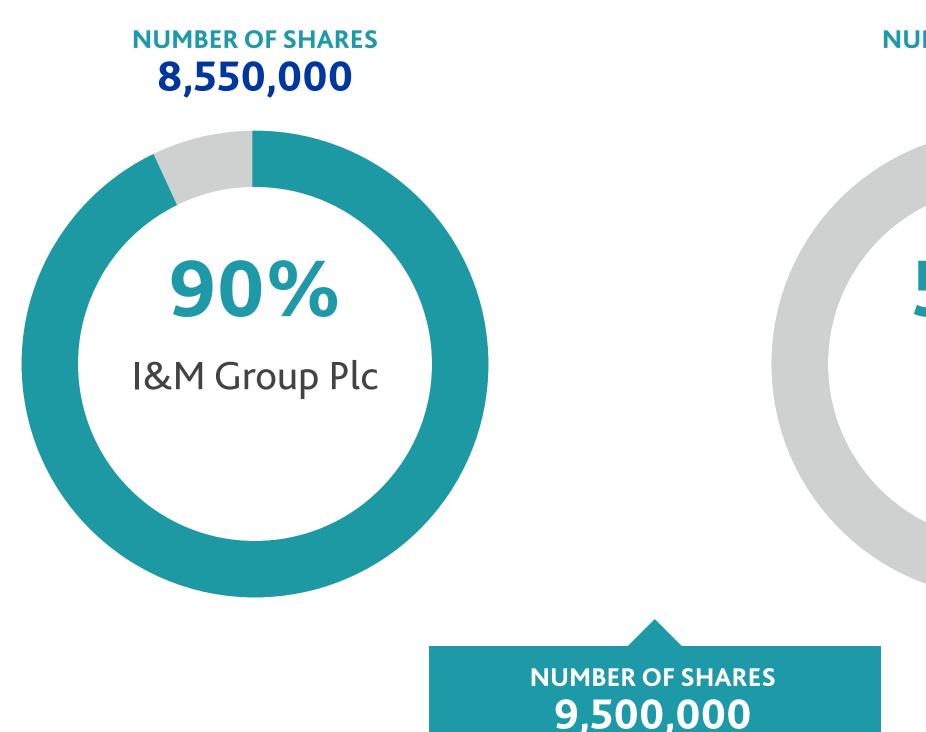
NUMBER OF SHARES 6,750,000

4.5%

Mr. Alemayehu Fisseha

SHAREHOLDING 100%

Ownership Profile: **PREFERANCE SHARES**



NUMBER OF SHARES 522,500

5.5%

Mr. Ketan Morjaria

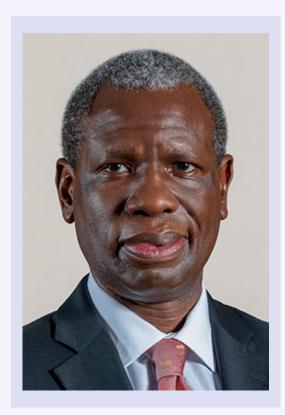
NUMBER OF SHARES 427,500

4.5%

Mr. Alemayehu Fisseha

SHAREHOLDING 100%

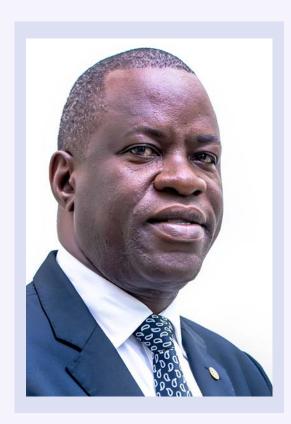
Board of Directors



Suleiman Kiggundu Board Chairman



Chris Low Non-Executive Director



Sam Ntulume Ag. Managing Director & CEO





Ketan Morjaria Non-Executive Director



Joram Kahenano Non-Executive Director





Bharetesh Shah Non-Executive Director

Executive Committee



Sam Ntulume Ag. Managing Director & Chief Executive Officer



Duncan Karugaba Ag. Executive Director & Chief Operations Officer



Gibson Nangono Chief Business Officer



Annette Nakiyaga Head of Marketing & Corporate Communications



Charles Kiirya Head of Credit



Denis Damba Head of Treasury



Timothy Musiime Chief Financial Officer



Joseph Fetaa Head of Products, Branches, and Aleternate Channels



Lucy Akech Head of Human Resources



Natalie Kironde Head of Legal



Joseph Biryahwaho Head of Risk



Srinallapa Kumar Head of IT



Key Milestones

2001 **ACQUISITION OF TRANS AFRICA**

Orient Bank Limited successfully wins the bid to take over Trans-Africa Bank

1993 **INCORPORATION**

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Orient Bank Limited is successfully registered as a commercial bank in Uganda

2015 **DIGITAL OPERATIONS**

ATM

Orient Bank Limited starts digital operations; launches ATMs and Visa Express Cards



2021 **I&M BANK ACQUISITION**

I&M Holdings Plc successfully acquires a 90% stake in Orient Bank Limited on 30th April 2021.



iMara 2.0 Strategy

Our iMara 2.0 strategy "House" has been refreshed to leverage the key growth sectors while driving efficient and effective execution.







Target Customer Segments

I&M Bank Uganda, though traditionally known to service high net worth customers and corporate clients, continues to achieve recognition for its services to small and medium sized enterprises, including many that have grown with the Bank, with an increasing emphasis on delivery through digital channels.



Corporate Banking

Providing an array of financial solutions for large corporates.

Business Banking

Providing financial solutions across Offering top-notch services medium, small and micro businesses. to high net-worth individuals.

Premium Banking

Personal Banking

Delivering the utmost in personal financial services



Products & Services

Commercial banking represents the largest portion of I&M assets. The products and services are tailored to meet the needs of each customer base. Our services are linked to our vision of being the first choice where customers want to do business, and increasingly these are being offered digitally through our omnichannel capabilities.



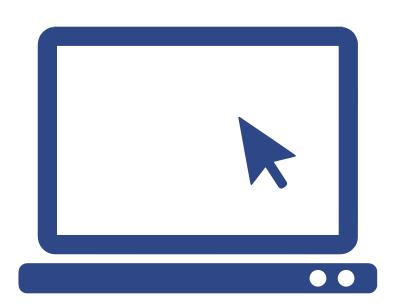


Delivery Channels

We deliver to our customers through the channels below



Bank Branches



Internet Banking





Agency Banking





Contact Centre

CSR Strategy

I&M Bank Uganda continues to offer sustainable socially responsible projects in the communities within which it operates through its Corporate Social Responsibility pillars to deliver positive impact to society.

The approach is to work through partners to deliver its objectives by seeking to leverage and complement resources, skills, experiences, knowledge and track records of partner organisations in a catalytic and value-adding manner.

Vision

Our vision is to positively transform the physical, social and economic environments of communities in Uganda.

Mission

Our mission is to deliver positive impact to society through lasting solutions by engaging planet, people and profit to create shared value for our stakeholders.

CSR PILLARS

Environmental Conservation

We preserve, protect, and restore the environment and promote sustainable use of ecosystems.

Economic Empowerment

Enhance education outcomes that ensure inclusive and equitable quality education, self-reliance, and gainful livelihoods for Ugandans.

Education & Skills Development

We promote sustainable economic growth, productive employment, and decent work for Micro, Small and Medium enterprises (MSMEs).

Enabling Giving

We strengthen partnerships for sustainable community development.





Overview

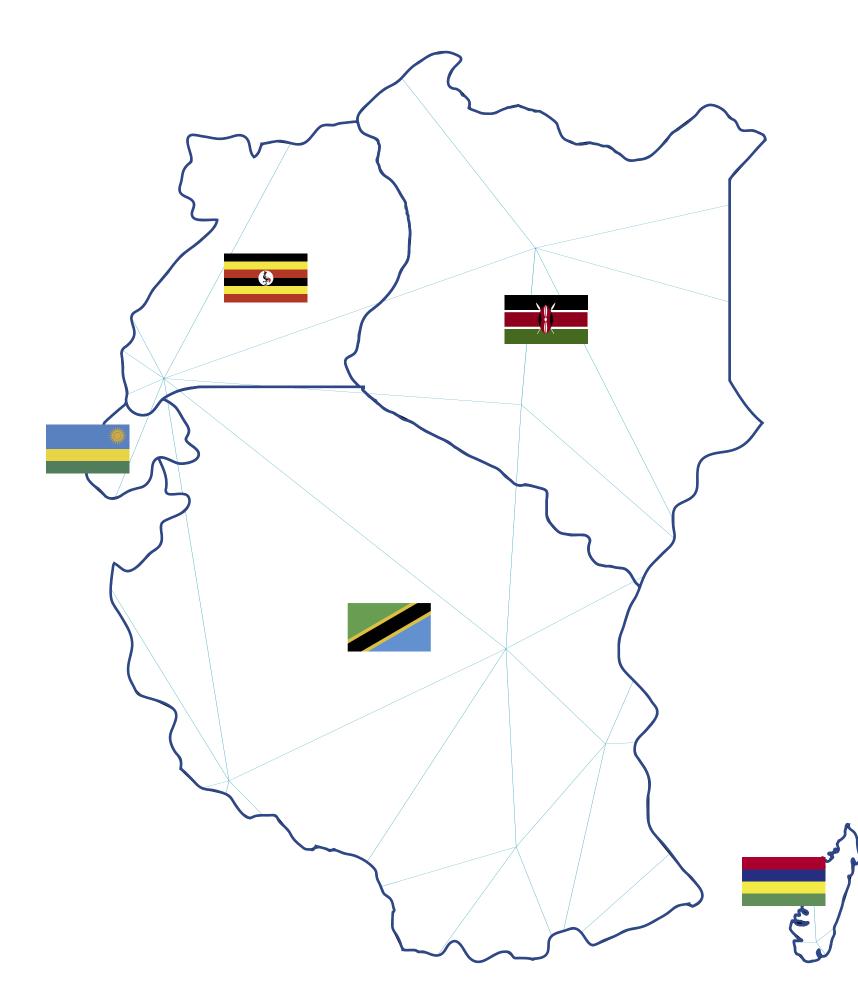
I&M Group is diversified with interests in banking, insurance, corporate finance advisory, and real estate and has subsidiaries in Kenya, Rwanda, Uganda, Tanzania and Mauritius.

The group prides itself on its strong values and key strengths of innovative service and strong customer relationships and through these pillars, the group aspires to be *"Eastern Africa's leading financial partner for growth"* by offering innovative and market driven banking solutions for its target segments.

I&M Group PLC was incorporated on 16th August 1950 and is listed on the Nairobi Securities Exchange (NSE). As a subsidiary of I&M Group, I&M Bank was founded in 1974 as a financial services company and later converted to a commercial bank.



Group Regional Footprint



Uganda

- 12 Branches
- 14 ATMs

I&M Burbidge Capital (U) Limited

Advisory services to businesses on significant capital raising through IPOs, private equity, debt and Mergers & Acquisition transactions.

Rwanda

- 18 Branches
- 31 ATMs
- Staff force of 373

Tanzania

- 8. Branches
- 9.ATMs
- Staff force of 203

I&M Bank (Uganda) Limited

- 43,000+ Customers
- Staff force of 310

I&M Bank (Rwanda) PLC

- 42,500+ customers
- I&M Bank (T) Limited • 16,200+ customers

Kenya

I&M Bank Limited

- 141,000+ customers
- 40 Branches
- 56 ATMs
- Staff force of 1,143

I&M Burbidge Capital Limited

Advisory services to businesses on significant capital raising through IPOs, private equity, debt and Mergers & Acquisition transactions.

I&M Bancassurance Intermediary Ltd

6,300+ customers | Staff force of 20

I&M Realty Limited

Leasing properties for rental. Currently owns 3 properties in Nairobi

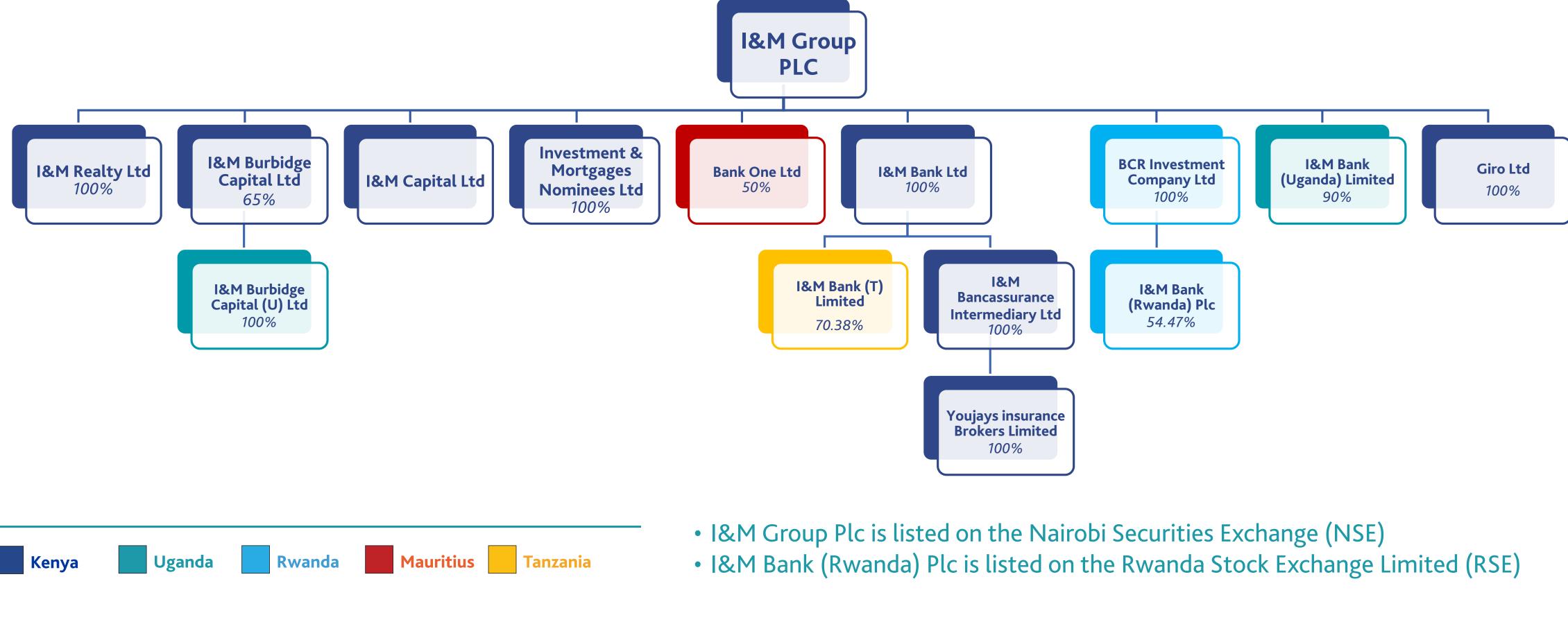
Mauritius

Bank One Limited, Mauritius

- 51,000+ customers
- 9 Branches
- 10.ATMs
- Staff force of 421

Group Legal Organisation

The I&M Group comprises the following.



Group Leadership Team

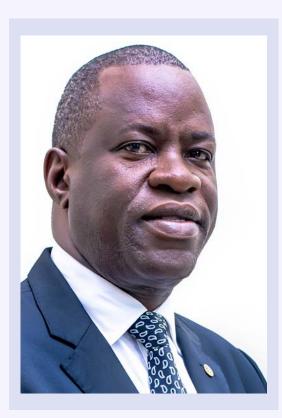


Sarit S. Raja Shah Group Executive Director

I&M Bank Ltd, Kenya



Kihara Maina Chief Executive Officer I&M Bank Ltd, Kenya



Sam Ntulume

Ag. Managing Director & CEO I&M Bank (Uganda) Limited



Zahid Mustafa Chief Executive Officer I&M Bank (T)Ltd, Tanzania



Silas Mutuku Chief Executive Officer

I&M Capital Ltd



Robin Bairstow Managing Director

I&M Bank Rwanda Ltd



Mark Watkinson Chief Executive

Officer

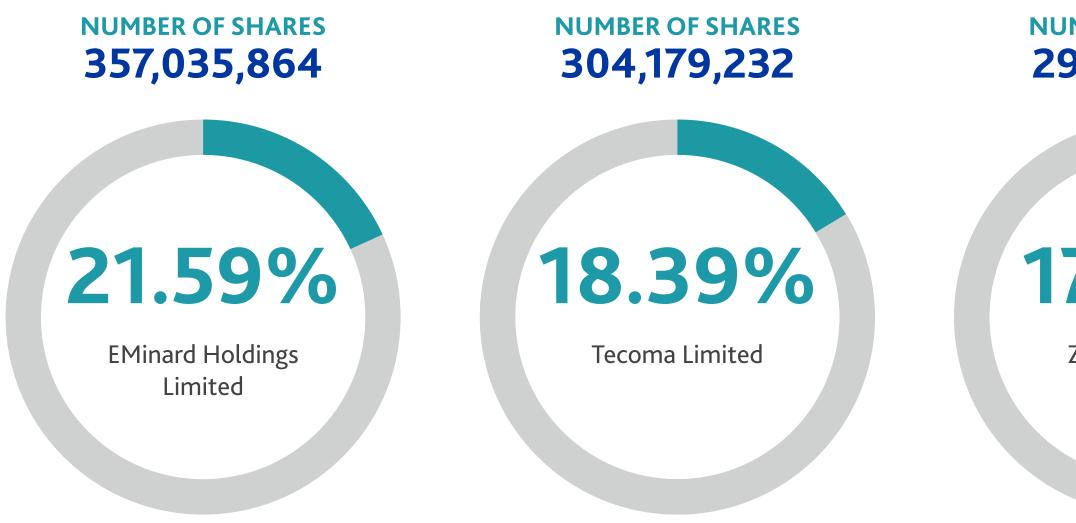
Bank One, Mauritius



Edward Burbidge Chief Executive Officer I&M Burbige Capital, Kenya

Group Shareholding

Below are names and level of ownership of significant shareholders who own more than 5% shareholding of the company.





NUMBER OF SHARES NUMBER OF SHARES NUMBER OF SHARES 294,192,000 167,526,000 530,688,380 17.79% 10.13% 32.09% Ziyungi Limited Other shareholders CDC Group Plc (through Standard Chartered individually not Kenya Nominees Ltd holding more A/C KE002796) than 5%





Group Shareholding

Below are names and level of ownership of significant shareholders who own more than 5% shareholding of the company.

NUMBER OF SHARES 1,251,076,297

75.66%

East African Community Partner States and Institutions

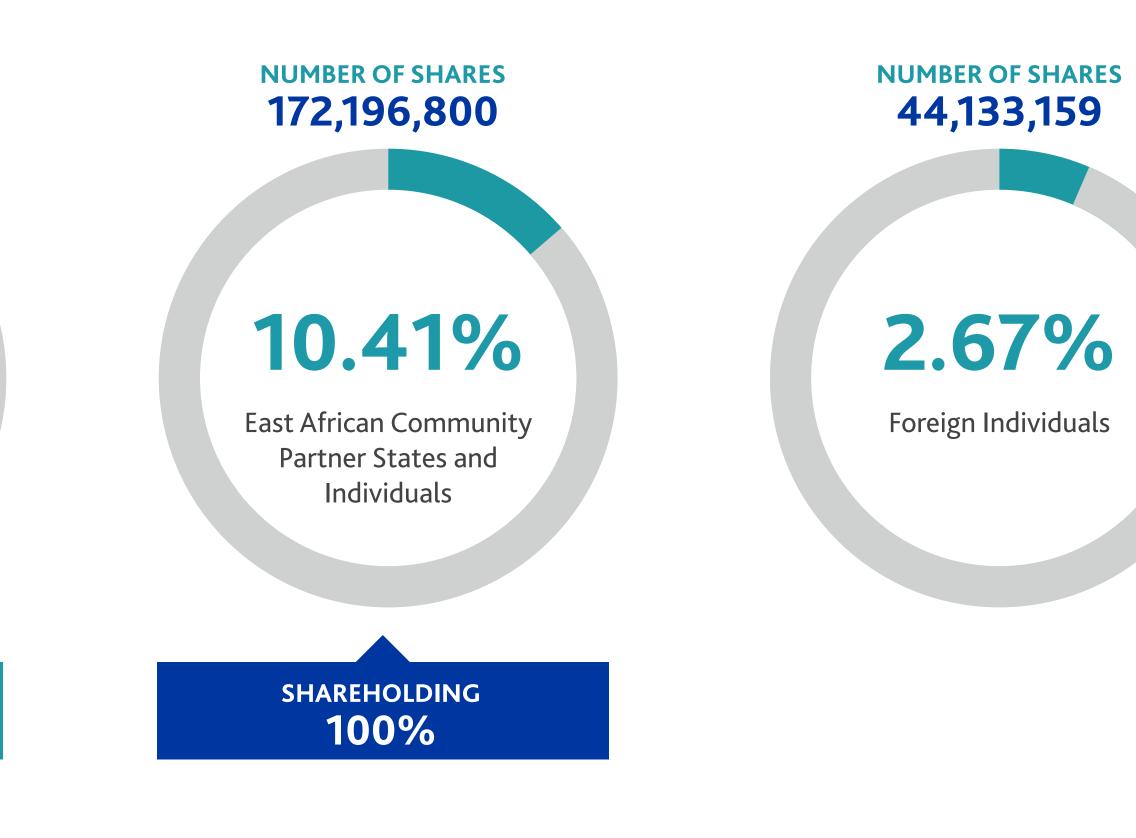
NUMBER OF SHARES 1,251,076,297

11.26%

Foreign Institutions

NUMBER OF SHARES 172,196,800

22





Iconic Group Properties



I&M Tower, Nairobi I&M Bank Limited Head Office

1 Park, Nairobi **I&M Group Head Office**



I&M Rwanda, KIgali I&M Bank (Rwanda Plc. Head Office



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I&M Bank (Uganda) Limited is regulated by aBank of Uganda. Customer deposits are protected by the Deposit Protection Fund up to UGX 10 million. T&Cs apply.

