

**I&M BANK (T) LIMITED  
ANNUAL INTEGRATED  
REPORT & FINANCIAL  
STATEMENTS 2021**

**Committed to our  
customers' success.**  
Driven by sustainable  
and efficient growth.





**OVERALL,  
OUR TANZANIA  
MARKET  
REMAINED VERY  
COMPETITIVE,  
WITH PRICES  
COMING UNDER  
PRESSURE  
ACROSS ALL  
SEGMENTS**





57%

89

99.96

+9.9

-87.1

+7.0

-54.2

+4.5

-26.3

72.66

43.21

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## BUSINESS REVIEW

## FINANCIAL REVIEW



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**WE ARE  
NOW WELL  
POSITIONED  
TO EXPLOIT  
OPPORTUNITIES  
IN THE NEXT  
PHASE OF  
OUR GROWTH  
TO SOLIDIFY  
OUR MARKET  
LEADERSHIP  
POSITION GOING  
FORWARD**









## CHAIRMAN'S STATEMENT

The forecast for the financial year 2022 is sound and optimistic due to the various geo-political measures taken by the current Government to reassure and rebuild confidence in investors and business communities.

The current regime has opened doors to foreign direct investments (FDI) and create a conducive environment for both local and foreign investors.

We are projecting an upward growth in both Bank's assets and profitability due to increasing appetite for digital banking services which is at the core of our Group agenda.

TOTAL ASSETS  
TZS 587.09 BILLION  
IN 2021

The Bank achieved profit before tax of TZS 10.2 billion from TZS 8.4 billion reported last year indicating a 21% YoY growth, the balance sheet grew by 15% with an increase in the total assets to TZS 587.09 billion from TZS 512.7 billion in 2020.

It gives me great pleasure to present you the Bank's Annual Report and Financial Statements for the year ended 31st December 2021.

### Economy Overview

Tanzania's macroeconomic framework remains stable, with low inflation and moderate external and fiscal vulnerabilities. The GDP growth rate is expected to average 5.2% in 2021 as compared to 4.40% recorded in 2020. Economic activities that contributed significantly to the economic growth include construction (18%), agriculture (15.1%), mining and quarrying (11.4%), manufacturing (8.6%), public administration (5.8%), and trade (4.0%). The Bank of Tanzania continued to implement accommodative monetary policies to support private sector growth.

### Banking Industry

The banking sector rebounded from the COVID induced slowdown to register a robust uplift in total assets, loans, deposits, and profitability. Total industry assets reached TZS 37.9 trillion (2020: TZS 33.6 trillion) while deposits recorded a significant jump to TZS 26.5 trillion (2020: TZS 23.5 trillion) on the back of improved liquidity conditions in the market. The overall industry profit before tax (PBT) reached TZS 678.1 billion (2020: TZS 590 billion), which is equivalent to growth of 15% year-on-year.

None of this impressive turnaround in sector performance would have been possible if there were no strong monetary and regulatory policies spearheaded by Bank of Tanzania with the view to creating a safe, sound and stable financial system in the country.

### I&M Bank (T) Ltd Performance in 2021

The Bank delivered an admirable performance during the year and is poised to move ahead with the renewed confidence in achieving the key strategic and financial objectives as outlined in iMara 2.0 strategy. The Bank achieved profit before tax of TZS 10.2 billion from TZS 8.4 billion reported last year indicating a 21% YoY growth, the balance sheet grew by 15% with an increase in the total assets to TZS 587.09 billion from TZS 512.7 billion in 2020. The Customer deposits grew by 20% from TZS 364.2 billion to TZS 436.2 billion. The Bank reported 11% YoY growth in net loans to close at TZS 354.8 billion from TZS 320.7 billion in Dec 2020. The Asset Quality improved with the gross NPA brought down to 9.2% from 16.1% in the last year.

The tier I and tier II capital adequacy ratios stood at 16.02% and 19.5% above the regulatory limits of 12.5% and 14.5% respectively. The Bank's liquidity ratio reached a comfortable level of 31.3% against the regulatory requirement of 20% thereby demonstrating strong resilience. During the year, Shareholders injected an additional capital of TZS 6.9 billion in May 2021 to support the Bank's growth.

The Board of Directors proposed the payment of a dividend of TZS 2.10 billion for the year 2021 (being 30% of the profit after tax) to be paid in the year 2022, subject to the approval of the Bank of Tanzania.

### Medium Term Strategy - Progress

The Bank continued to make good progress and has been on track in achieving its medium-term strategy dubbed iMara 2.0 which was refreshed during the year with a focus on the three underpinning strategic pillars and enablers geared towards realizing the strategic aspiration of becoming **"Tanzania's leading Financial Partner for Growth"**.

### Product Development

In its pursuit of innovation and providing state-of-the-art banking products and services, the Bank launched an exclusive offering **Select Banking** to cater to the affluent customers with exceptional product offering and specialized services. The Bank introduced **Mafao Account** for Senior Citizens above 55 years of age encouraging their savings for a higher return, and also revamped **Jamii Account** designed to meet the requirements of NGOs/embassies.

As part of its endeavor to enhance the presence in the digital space, the Bank entered a strategic partnership with Airtel Tanzania & Comviva and launched a unique Digital Lending product dubbed **Kamilisha** that enables the airtel customers to access unsecured digital financing to meet their immediate transactional requirements.

The Bank also introduced a **Multi-currency Visa Prepaid Card** in five different currencies (TZS, \$, £, € ) thus affording traders, travelers, students, and the diaspora community the convenience and flexibility to transact in the currency of their choice anywhere in the world.

### Customer Engagement

In order to gauge customer satisfaction, the Bank engaged Nielsen, a global leader in audience insights, to conduct a comprehensive customer engagement survey, the results of



which indicated an improved Net Promoter Score as compared to prior years and outlined a few areas of improvement which the Bank is working upon. To commemorate the **International Customer Service Week**, the Bank organized various activities aimed at appreciating customers' support.

### Network Expansion/Renovations

The Bank relocated the Arusha branch to a more strategic location with an improved look and feel. The launch event was graced by the Honorable John Mongella, the Regional Commissioner of Arusha. The Bank successfully positioned an offsite ATM at the Julius Nyerere International Airport Terminal III.

### Marketing & Brand Building

The Bank completed both digital and physical rebranding with a newly designed innovative logo and revamped its website to improve online experience for its customers.

The Bank continued its sales, marketing and brand building efforts with two successful campaigns dubbed **FX Deposit Mobilization and Ibuka millionea na I&M Campaign**. In addition, the Bank signed up strategic partnerships with various merchants (KFC/Pizza Hut, Emirates Airlines, Coral Beach Hotel, Shrije Supermarket, Peninsula Hotel, Golden Tulip, Touch Spa, Precision Air, and Oman Air). These partnerships and campaigns created good brand visibility in the market and were also widely broadcast on various social media platforms viz., on Facebook, Twitter, and Instagram as well as on mainstream media i.e. Radio.

### Technology

During the year, the Bank continued to drive its digitization strategy with various technological investments aimed at upgrading its network infrastructure, cybersecurity platforms, and application systems.

### Risk Management

The Bank continued to demonstrate resilience with improvements in capital adequacy, NPA, and liquidity ratios. In a bid to streamline and enhance its governance framework, the Bank integrated Board Audit & Risk Committees into a single committee i.e. Board Audit and Risk Management Committee (BARMC). The Bank also upgraded the financial crimes software, bolstered cyber resilience capabilities and

implemented Privilege Access Management for enforcing compliance with data security/protection policies and standards.

### Key HR Initiatives

In line with the Bank's strategy to build a **high-performance culture**, the Management took various initiatives including *Employee Engagement Survey, CEO Townhalls and Long Term Employee Service Awards*. Towards capacity building and to support employee learning and talent development, various technical and functional trainings were conducted.

### Cultural Transformation Program - Pamoja

During the year, the Bank rolled out **Culture Transformation Program (Pamoja)** aiming at equipping the staff members with the right behaviors (I&M Way) and mindset to deliver the Bank's aspirations.

### Corporate Social Responsibility

In our continued endeavor of supporting the community through the 'IM for You' initiative, the Bank organized a blood donation campaign and donated essential stuff including foods, soap, clothes and shoes to the chosen orphanage. On the same note, the Bank continued to support the **Cornel Ngaleku Children's Centre** through direct contributions and collections in donation boxes placed at all the branches.

### Outlook – 2022

The economic outlook for 2022 is broadly positive with no domestic restrictions and lockdowns (contrary to global trends). The forecasts assume that fiscal expansion for the coronavirus response plan, public investment in infrastructure, monetary stimulus measures and trade will drive the GDP growth to 6% in 2022. The shift in the government's approach to COVID-19 under the new administration, its renewed focus on regional trade and cooperation, and its commitment to domestic policy reforms have mitigated the downside risks and created an investor friendly business environment.

In line with this outlook, the Bank will continue to drive the **digital strategy**, enhance the presence in strategic geographical locations through expansion and introduction of Agency Banking, focus on Customer Value Proposition and diversification.

### Acknowledgements

On behalf of the Board, I would like to take this opportunity to express my gratitude to our customers for supporting the growth of the Bank in the country.

I wish to thank the Management and all the employees of the Bank for their commitment and dedicated efforts in meeting the objectives in building a resilient institution in the country.

I express our gratitude to all our business partners and the regulators especially the Bank of Tanzania for their support and guidance to the Bank.

Furthermore, I would like to express my appreciation to my fellow directors for their unwavering support and providing direction to the Bank during the year.

Thank You!



**Sarit Raja-Shah**  
Chairman

## BOARD OF DIRECTORS



*Mr. Sarit S. Raja Shah*  
*Board Chairman*



*Mr. Riyaz Mohamed Takim*  
*Director*



*Mr. Emmanuel Johannes*  
*Director*



*Mr. Shameer Patel*  
*Director*



*Mr. Michael N. Shirima*  
*Director*



*Mr. Pratul H. D. Shah*  
*Director*



*Mr. Alan Mchaki*  
*Director*



*Mr. Thierry Hugnin*  
*Director*



## SENIOR MANAGEMENT



*Baseer Mohammed*  
CEO



*Lilian Kidee Mtali*  
Head of Consumer Banking



*Krishnan Ramachandran*  
Head of Corporate Banking



*Patrick Richard Kapella*  
Head of Treasury



*Donald Mate*  
Chief Operations Officer



*Abbas Kermalli*  
Head of Credit



*Emmanuel Wilson*  
Head of Risk and Compliance



*Aimtonga Adolph*  
Head of Internal Audit



*Alan Mbangula*  
Head of ICT



*Veronica Magongo*  
Head of Finance



*Erica Mboya*  
Head of Human Resource



**OUR FINANCIAL  
STRENGTH  
REMAINS  
ROBUST WITH  
OUR BALANCE  
SHEET AND  
LIQUIDITY  
POSITION  
PROVIDING  
THE SUPPORT  
NECESSARY TO  
PURSUE NEW  
INVESTMENT  
OPPORTUNITIES  
THAT WILL  
DELIVER  
SHAREHOLDER  
VALUE GROWTH**





## CORPORATE INFORMATION

### PRINCIPAL PLACE OF BUSINESS AND REGISTERED OFFICE

#### HEAD OFFICE

Maktaba Square,  
Maktaba Street,  
PO Box 1509,  
Dar es Salaam, Tanzania.

#### CORRESPONDENT BANKS

I&M Bank Limited,  
PO Box 30238,  
00100 Nairobi,  
Kenya.

Standard Chartered Bank New York,  
SCB New York – IBF,  
One Madson Avenue,  
3rd Floor,  
New York, NY 10010 – 3603, USA.

ICICI Bank Limited,  
ICICI Bank Towers,  
Bandra – Kurla Complex,  
Mumbai 400 051, India.  
I&M Bank (Rwanda) Ltd,  
PO Box 354,  
Kigali, Rwanda.

Citibank N.A.,  
Upper Hill Road,  
PO Box 30711-00100, Nairobi.

BHF Bank Aktiengesellschaft,  
60323 frankfurt am main,  
Frankfurt Germany.

JP Morgan Chase Bank, N.A.,  
383 Madison Ave,  
New York,  
NY 10017  
USA.

#### REGISTERED OFFICE

Maktaba Square,  
Maktaba Street,  
PO Box 1509,  
Dar es Salaam, Tanzania.

#### COMPANY SECRETARY

Ms. Hamida Sheikh,  
M/s Sheikh's Chambers of Advocates,  
Advocates, Notaries Public & Commissioners for Oath,  
PO Box 6225,  
Dar es Salaam, Tanzania.

#### LEGAL ADVISORS

Kesaria and Company Advocates,  
PO Box 729,  
Dar es Salaam, Tanzania.

Locus Attorney,  
Peugeot House,  
36 Ali Hassan Mwinyi Road,  
PO Box 4110,  
Dar es Salaam, Tanzania.

M/s K&M Advocates,  
PO Box 71394,  
Dar es Salaam, Tanzania.

#### AUDITOR

KPMG,  
The Luminary,  
Plot No.574, Haile Selassie Road,  
Msasani Peninsula Area,  
PO Box 1160,  
Dar es Salaam, Tanzania.  
TIN 101-269-027  
VAT REG No. 10-007190R



## CORPORATE INFORMATION (CONTINUED)

### ABBREVIATIONS

In this document we have used the following abbreviations;

EAD	Exposure at default
ECL	Expected credit losses
FVOCI	Fair value through other comprehensive income
FVTPL	Fair value through profit and loss
IAS	International Accounting Standards
IFRSs	International Financial Reporting Standards
LGD	Loss given default
PD	Probability of default
SPPI	Solely for payment of principal and interest
SICR	Significant increase in credit risk
IFC	International Finance Corporation
ILO	International Labour Organization
TFRS 1	Tanzania Financial Reporting Standards 1
DFIs	Development Finance Institutions

## REPORT BY THOSE CHARGED WITH GOVERNANCE FOR THE YEAR ENDED 31 DECEMBER 2021

### 1. INTRODUCTION

The Directors submit their report and the audited financial statements for the year ended 31 December 2021 which disclose the state of affairs of I&M Bank (T) Limited ("the Bank").

### 2. INCORPORATION

The Bank is incorporated in Tanzania under Companies Act, 2002, domiciled in Tanzania as a private limited company whose shares are not publicly traded.

### 3. MISSION AND VISION

#### Vision Statement:

To become a company where the best people want to work, the first choice where customers want to do business, and where shareholders are satisfied with their investment.

#### Mission Statement:

To be partners of growth for all our stakeholders through:

- Meeting our customers' expectations.
- Motivating and developing every employee.
- Enhancing shareholder value.

### 4. PRINCIPAL ACTIVITIES

The principal activity of the Bank is provision of banking and related services as stipulated by the Banking and Financial Institutions Act, 2006. There has not been a significant change in the principal activities of the Bank during the financial year ended 31 December 2021.

### 5. OUR BUSINESS OPERATING MODE

#### Banking Services

We provide banking services to individuals and businesses, including loans, mortgages, payments, savings, advice and asset management. Net interest income, accounting for most of our revenue, is generated as the difference between interest charged to clients on loans and the bank's funding costs.

#### Interest, fees and commissions

We fund our loans through deposits, savings and capital, and actively manage the risks associated with them. In return for our services, we receive interest, fees and commissions.

#### Re-invest and pay out returns

From our income, we meet our operating costs, reinvest in our business and pay out returns to our investors.

### 6. OUR STRATEGY

The Bank strategic aspiration – "To become a banking powerhouse in East Africa for middle to large businesses and premium clients." The Bank has a corporate strategy dubbed "iMara 2.0" launched in 2020. Our strategic "House" leveraged the key growth sectors while driving efficient and effective execution through the strategic pillars aimed at;

- driving business growth,
- build a resilient organization
- optimising the operating model and
- creating an enabling environment

# Our strategic pillars

driving  
business  
growth,

build a  
resilient  
organization

optimising  
the operating  
model and

creating an  
enabling  
environment

## REPORT BY THOSE CHARGED WITH GOVERNANCE FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

- In order to deliver on these four objectives and maintain our growth trajectory, The iMara 2.0 strategy is based on choices that we have made in 6 key areas
- Segments - Pursue a diversified segment strategy (Corporate, SME and Consumer) starting with what the customer wants and provide a full range of solutions to meet those needs.
- New business lines - Develop solutions that compliment and offer value enhancement to current offerings as well as provide an overall improved client experience across all their financial needs
- Customer Experience - Aggressively build digital access channels to enhance customer engagement while recognising that physical access will have an important role for the foreseeable future, in combination with sales engagements and value-added relationship management services. Focus on customer-impact centricity and adopt data-driven decision making as a core principle.
- Digitisation and innovation - Become Digital to the Core by leveraging its investment in Back base to digitize as many customer interactions as possible while in parallel automating all related internal processes to achieve STP for all critical end-to-end processes. Expand service offerings by partnering with various Service Providers / Fintechs.
- Centralisation versus Decentralisation - Focus on building a shared services centre to enhance synergies and support all Group subsidiaries.
- People and Culture - Focus on building world class leadership, talent up-skilling and modernizing its HR practices to bolster the engagement level and productivity.
  - Introduce agile ways of working programmes
  - Manage the organizational dynamic and culture to scale and sustain transformation
  - Adopt the 'Fail-fast and learn mentality'

Incremental  
growth in profit by

21%

**Bank recorded  
a profit before  
tax of TZS 10,241m  
compared to  
TZS 8,466m in the  
previous year**

We are continuing to transform our bank by improving the experience for clients and employees, while focusing on high-quality business. We are on track to launch new ventures and digital platforms, as well as to meet our targets on increasing digital cash transactions with our clients. Our progress against our current strategy is outlined on pages 16 to 17.

### 7. REVIEW OF BUSINESS PERFORMANCE

The Bank's results are set out on page 35 of these financial statements. During the year under review, the Bank recorded a profit before tax of TZS 10,241 million compared to TZS 8,466 million in the previous year, representing a marginal increase of 21%.

The Bank's earnings have been impressive and preservation of capital has been largely in line with strategic budgets, Internal financial projections as well as all regulatory thresholds.

#### Interest Income

Interest income during the year amounted to TZS 51,799 million compared to TZS 48,242 million in the previous year, representing an increase of 7%. The increase was mainly due to 11% loans and advances growth during the year and increase in the Government Securities by 9% together with increase in margins. The Bank will continue to diversify its portfolio to boost its income growth.

#### Interest expense

Interest expense during the year amounted to TZS 20,412 million, as compared to TZS 19,935 million in the prior year, representing an increase of 2%. This is on the back of significant growth in deposits in particular low-cost deposits by 26% while high-cost deposits only grew by 21%.

#### Net interest income

Net interest income (interest income less interest expense) during the year amounted to TZS 31,387 million, as compared to TZS 28,307 million in prior year, representing an increase of 11% as interest income grew more than interest expense.

#### Non - interest income

Non-interest income amounted to TZS 10,107 million compared to TZS 9,367 million in the previous year, showing annual increase by 8%. Non-interest income includes fee and commission income, foreign exchange income and other operating income. The main increase was driven from transactional banking and other operating income while trading income had a flat growth.

#### Non-interest expenses

Non- interest expenses amounted to TZS 25,958 million as compared to TZS 23,674 million in prior year, implying an increase of 9.6%. This was mainly attributed by increase in ICT and HR costs towards replacement of key vacancies in the Bank.



## REPORT BY THOSE CHARGED WITH GOVERNANCE FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 7. REVIEW OF BUSINESS PERFORMANCE (CONTINUED)

#### Income tax expense

Income tax expense amounted to TZS 3,215 million (2020: TZS 2,436 million).

#### Key performance ratios

The key performance ratios of the Bank are indicated as hereunder:

Performance indicator	Definition and calculation method	2021	2020
<i>Return on average assets</i>	Net profit/average assets.	1.28%	1.18%
A measure of how well the bank uses its assets to generate profits			
<i>Return on average equity</i>	Net profit/average equity	7.75%	7.37%
A financial ratio that measures the performance of a bank based on its average shareholders' equity outstanding.			
<i>Non-interest income to net interest income</i>	Non - interest income/Net interest income	32.20%	33.09%
Bank's income that has been generated by non-interest related activities as a percentage of total income			
<i>Operating expenses to average assets</i>	Operating expenses/average assets	3.06%	4.59%
A measurement of the cost to operate a piece of property compared to the income brought in by the property.			
<i>Non-interest expenses before tax to operating income</i>	Total costs/Total income	62.43%	62.63%

The Bank's financial position is set out on page 31 of these financial statements. Major movements are as explained in the table below:

Item	2021	2020	Increase / (Decrease)	
	TZS' 000	TZS ' 000	TZS ' 000	%
Cash and balances with Bank of Tanzania	73,466,265	49,105,678	24,360,587	50%
Loans and advances to banks	20,157,384	13,094,184	7,063,200	54%
Items in the course of collection	116,531	67,131	49,400	74%
Financial assets measured at fair value through other comprehensive income (FVOCI)	2,076,055	1,013,750	1,062,305	105%
Other financial assets at amortised cost	112,848,689	103,231,522	9,617,167	9%
Loans and advances to customers	354,888,678	320,708,838	34,179,840	11%
Deferred tax asset	6,898,286	7,211,018	(312,732)	(4%)
Property and equipment	7,081,549	7,779,268	(697,719)	(9%)
Intangible assets - software	4,639,727	5,576,892	(937,165)	(17%)
Other assets	2,971,156	3,353,073	(381,917)	(11%)
Deposits	448,757,843	374,556,317	74,201,526	20%
Other liabilities	6,546,030	5,958,455	587,575	10%
Lease liabilities	2,678,291	3,237,777	(559,486)	(17%)
Long term borrowing	31,230,946	44,129,025	(12,898,079)	(29%)

#### Deposits

There is a significant growth in the customer deposits during the year by TZS 71,943 million (20%) due to aggressive deposit mobilisation initiatives and increase in the Bank's customer base, a reflection of the strong position of the Bank in the market. This has resulted into significant reduction in deposits from other Banks by 48%. The deposit growth was contributed by both Corporate and Retail customers. Low-cost deposits grew by 26% which is more than high-cost deposits growth in line with Bank's strategy.

#### Loans and advances to customers

There has been net increase in loans and advances by TZS 34,180 million (11%) during the year mainly on the back of strong growth in deposits and good growth in some sectors of the economy not adversely impacted by Covid 19.

#### Government securities

There has been an increase in investment in government securities by TZS 9,617 million (9%) during the year as a result of yields offered in particular long-term tenors.

## REPORT BY THOSE CHARGED WITH GOVERNANCE FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 7. REVIEW OF BUSINESS PERFORMANCE (CONTINUED)

#### Long term borrowing

Long term borrowing decreased by TZS 5,904 million (16%) which was mainly attributed by principal and interest repayments to DFIs.

#### Key efficiency ratios

The key efficiency ratios of the Bank as at year end are as indicated hereunder:

Performance indicator	Definition and calculation method	2021	2020
<i>Shareholders fund to total assets</i>	Shareholders' fund/ total assets	16.63%	16.31%
Indicates how much of the bank's assets have been generated by issuing equity shares rather than by taking on debt.			
<i>Non-performing loans to total advances</i>	Non - performing loans/Gross loans and advances.	9.19%	16.03%
Indicates the percentage of non-performing- loans to total gross loans and advances			
<i>Gross loans to total deposits</i>	Total loans to customers/Total deposits from customers.	83.56%	92.23%
Measures the bank's liquidity by comparing a bank's total loans to its total deposits for the same period.			
<i>Loans to total assets</i>	Loans/Total assets.	63.87%	67.37%
A measure of the bank's assets that are financed by debt rather than equity.			
<i>Liquidity ratio</i>	Liquid Assets/Liquid Liabilities	31.30%	28.71%
Measures the bank's ability to pay its short-term debt obligations			

#### Liquidity

Liquidity refers to the bank's ability to convert assets to cash and its ability to pay its financial obligations by their due date. Banks use financial ratios to calculate their liquidity position. These include Liquid Asset Ratio (LAR), Liquidity Coverage ratio (LCR), Net Stable Funding Ratio (NSFR) and Loans to Deposits ratio. Management not only measure the liquidity position of the bank on an ongoing basis but also examine how funding requirements are likely to evolve.

#### Cash flows

During the year, the Bank's major source of cash flows was from its operating activities which generated a net amount of TZS 28,437 million (2020: TZS 37,068 million) resulting mainly from interest income on loans received TZS 39,928 million (2020: TZS 37,550) and cash inflow from financing activities which constitutes of TZS 9,304 million (2020: TZS 11,640 million from long term borrowing proceeds and TZS 6,990 million (2020: Nil) from capital injections. Cash outflows amounting to TZS 48,015 million (2020: inflows TZS 9,869 million) through loans and advances was mainly funded by TZS 71,943 (2020: TZS 55,326 million generated from customer deposits. The major use of the cash flow was

investment in government securities TZS 10,679 million (2020: inflows TZS 2,208 million), TZS 21,927 million (2020: TZS 23,909 million) for payment of long term borrowings.

The Bank's cash projections indicate that future cash flows will mostly be generated from deposits. The Bank will continue to implement different strategies to mobilise deposits by targeting individual depositors but also offering competitive rates for fixed deposits and improving cash collection solutions to big corporate customers, private and public institutions, and other agencies.

### 8. OUR RESOURCES

Value creation is central to our strategy. We create value in various ways – not just as a bank, but also as an employer. By lending to business, we support economic growth and job creation. We also provide mortgages so that people can buy their own homes.

#### Financial resources

Includes cash, debt and equity that enable an organization to produce goods or provide services in total, we created more financial value in 2021 – due mainly to an

increase in our profits. Interest payments to clients increased marginally by 2%, following a marginal increase in interest rates. Loans, however, showed an increase in value for clients – lower rates, in effect, reducing the cost of lending to customers.

#### Manufactured resources

Includes physical objects such as buildings, equipment and infrastructure. The value of basic banking services remained broadly unchanged compared with 2020. This was partly offset by an increase in fees and commissions during the year from transactions and custodian services.

#### Intellectual resources

Includes knowledge-based intangibles of an organization. The value of digital banking services increased during the year, there was more investment in intangible assets, such as IT services.

#### Human resources

Includes people's competencies and capabilities. Employee well-being improved during the year; engagement rose during the year. At the same time, there was no deterioration in occupational health & safety.

## REPORT BY THOSE CHARGED WITH GOVERNANCE FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 8. OUR RESOURCES (CONTINUED)

#### Social and relationship resources

Includes the relationships between an organization and communities and other stakeholders. The bank continued to create value for clients, largely through its Corporate Social Responsibility activities by providing donations to a number of organizations during the year.

### 9. GOING CONCERN AND SOLVENCY EVALUATION

The Bank has complied with the Bank of Tanzania liquidity and capital adequacy ratios. Nothing has come to the attention of the Directors to indicate that the Bank will not remain a going concern for at least twelve months from the date of this statement. The Directors consider the Bank to be solvent within the meaning ascribed by the Companies Act, 2002 and Banking and Financial Institutions Act, 2006.

### 10. ACCOUNTING POLICIES

The annual financial statements are prepared on the underlying assumption of going concern. The Bank's accounting policies, which are laid out on pages 36 to 57 are subject to an annual review to ensure continuing compliance with International Financial Reporting Standards.

### 11. CURRENT AND FUTURE DEVELOPMENTS

The Bank endeavours to be the most innovative player in the industry by providing customized banking products and solutions. The focus areas would be: -

- Introduction of new products and services to meet the unique demands of the industry
- Digitisation of the Bank focusing on solutions to enhance customer service delivery
- Introduction of custodial services and bancassurance

### 12. DIVIDEND

#### Ordinary B Class Shares

The directors propose payment of a dividend at an average annualized rate of 10.03% to Ordinary B Class shareholders for the year 2021 amounting to TZS 1,865.1 million (2020: Nil) subject to Bank Of Tanzania approval.

#### Ordinary A Class Shares

The directors propose payment of a dividend of TZS 86,899 per share to Ordinary A Class shareholders amounting to TZS 242.6 million (2020: Nil), subject to Bank Of Tanzania approval.

### 13. TREASURY POLICIES AND OBJECTIVES

The Bank maintains a well-documented treasury policy that outlines approved Treasury activities in the Bank and how various risks that arise from such dealings together with other banking activities are identified, measured and managed. These, among others, include liquidity risk, foreign exchange risk and interest rate risk.

Regulatory ratios and internal limits on the above stated risks are stipulated in the policy to enable an efficient monitoring of any breaches. Moreover, to combat any losses that may result from dealing activities, the policy allows for establishment of dealer limits, counterparty limits and stop-loss limits that must be reviewed regularly and kept up to-date. In addition to this, roles and responsibilities of Treasury staff, Market Risk unit, senior management and Assets and Liabilities Committee (ALCO) members in complying with the policy are stated.

Assets and Liabilities Management (ALM) team in conjunction with the Risk department provide monthly reports to ALCO to evidence compliance with the policy. Any incident where a guideline has been breached is reported by the Treasury function to the Treasurer who then escalates the breach to ALCO members and Bank Management for immediate actions. The following sections are covered in the Treasury policy: (i) Market Risk policy and (ii) Liquidity Risk policy



## REPORT BY THOSE CHARGED WITH GOVERNANCE FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)



### 13. TREASURY POLICIES AND OBJECTIVES (CONTINUED)

#### (i) Market Risk policy

This policy sets out the control framework for Market Risk within the Bank. Market Risk is the risk that the I&M's earnings or capital, or its ability to meet business objectives, will be adversely affected by changes in the level or volatility of market rates or prices such as interest rates, foreign exchange rates, equity prices and commodity prices.

#### (ii) Liquidity Risk policy

This policy sets out the policy of the Bank towards managing liquidity. The Policy defines the Bank's objectives for managing Liquidity risk, sets conditions for the calculation of the minimum size of the Liquidity Buffer (which consists of cash, unencumbered bonds and money market securities as well as deposits) and the funding needed to support an adequate Liquidity buffer. In preparation of the Policy, the bank has taken into account the provisions of the following:

- The Bank of Tanzania (BOT) Risk Management guidelines for Banks and Financial Institutions
- Guidelines issued by the Basel Committee on Banking Supervision
- The I&M Group PLC (Formerly I&M Holdings PLC) Risk Management policy

It is vital to know that changes in interest rates impact the overall profit of the Bank. Hence, in addition to liquidity management, the Bank manages its interest expenses through regular review of the fixed deposit rates and other savings accounts rates, together with striving to obtain reasonable and fair borrowing rates from the interbank and multilateral lenders.

### 14. MANAGEMENT OF THE BANK

The Bank is under the supervision of the Board of Directors and the day to day management is entrusted to the Chief Executive Officer supported by the Executive management team.

The Bank has a broad based Board of Directors comprising of Non-Executive Directors. The Chairman and all other members of the Board of Directors are appointed by the shareholders.

The organization structure of the Bank comprises the following departments: -

- Corporate Banking
- Consumer Banking
- Operations
- Treasury
- Finance
- Human Resource
- Information Technology
- Credit
- Risk Management (Reporting directly to Board Audit Risk Management Committee)
- Internal Audit (Reporting directly to Board Audit Risk Management Committee)

The Chief Executive Officer (CEO) reports to the Board and is supported by Chief Operating Officer, Head of Corporate Banking, Head of Retail Banking for business and other Heads of Departments for various functions. The CEO ensures the preparation of annual budgets and business plans for approval by the Board and establishes appropriate risk management frameworks and internal controls, ensuring that the Bank's operations are consistent with the Bank's risk appetite.

## OUR departments



Corporate  
Banking



Retail  
Banking



Operations



Treasury



Finance



Human  
Resource



Information  
Technology



Credit



Risk  
Management



Internal  
Audit

## REPORT BY THOSE CHARGED WITH GOVERNANCE FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 15. COMPOSITION OF THE BOARD OF DIRECTORS

The Directors of the Bank, who held office throughout the year and to the date of this report, were as follows:

Name	Position	Nationality	Qualifications	Date of Appointment
Mr. Sarit S. Raja Shah	Chairman	Kenyan	BSc Economics, MSc (Internal Audit & Management)	14 <sup>th</sup> January 2010
Mr. Michael N Shirima	Member	Tanzanian	Businessman	14 <sup>th</sup> January 2010
Mr. Thierry Hugnin	Member	Mauritian	Chartered Accountant, (ACA England & Wales)	14 <sup>th</sup> January 2010
Mr. Pratul H Shah	Member	Kenyan	Fellow of the Association of Chartered Certified Accountants, CPA (K), CPS (K)	10 <sup>th</sup> February 2010
Mr. Shameer Patel	Member	Kenyan	Bachelor of Arts – Joint Honours – in Economics & Geography	11 <sup>th</sup> September 2013
Mr. Alan Mchaki	Member	Tanzanian	Fellow of the Association of Chartered Certified Accountants, CPA (T), Associated member, Swaziland Institute of Accountant	26 <sup>th</sup> September 2016
Mr. Arun S Mathur *	Alternate Director to Mr. Shameer Patel	Kenyan	B. Tech (Hons.) Diploma in Statistical Methods	14 <sup>th</sup> January 2010
Mr. Riyaz Mohamed Akber Takim	Member	Tanzanian	Master of Science, B.Sc. Economics (Honours)	22 <sup>nd</sup> June 2020
Mr. Emmanuel Johannes**	Member	Tanzanian	MBA in Financial Services, B.Sc. Electronics and Communication Science, BSc Applied Accounting, Postgraduate Diploma in Digital Business, CPA (T)	26 <sup>th</sup> November 2021

\* Alternate Member to Mr Shameer Patel

\*\*Mr. Emmanuel Johannes joined the Bank as Independent Non-Executive Director effective on 26 November 2021

Ambassador Bertha Ernestine Semu-Somi who was an Independent Non-Executive Director resigned on 26 November 2021.

The Directors of the Bank are all Non-Executive. The Company secretary as at the date of this report is Ms. Hamida Sheikh of M/S Sheikh Chambers Advocates, who has served in this capacity since 1 January 2021.

### 16. DIRECTORS' INTEREST

Mr. Michael N. Shirima has direct interest in the share capital of the Bank as disclosed in page 15. He holds 4.98% of the Ordinary A Class share capital, as well as 4.98% of the Ordinary B Class share capital reported as at 31 December 2021.

### 17. DIRECTORS' REMUNERATION

The remuneration for services rendered by the non-executive Directors of the Bank in 2021 was TZS 248 million (2020: TZS 154 million). Note 33 further illustrates.

## REPORT BY THOSE CHARGED WITH GOVERNANCE FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 18. CAPITAL STRUCTURE AND SHAREHOLDING

	2021			
	Ordinary A Class Shares		Ordinary B Class Shares	
	Number of shares	TZS '000	Number of shares	TZS '000
Authorized (TZS 1,000,000/- each)	50,000	50,000,000	50,000	50,000,000
Issued, Subscribed & Fully Paid (TZS 1,000,000/- each)	2,792	2,792,000	20,400	20,400,000

	2020			
	Ordinary A Class Shares		Ordinary B Class Shares	
	Number of shares	TZS '000	Number of shares	TZS '000
Authorized (TZS 1,000,000/- each)	50,000	50,000,000	50,000	50,000,000
Issued, Subscribed & Fully Paid (TZS 1,000,000/- each)	2,792	2,792,000	13,410	13,410,000

During the year, the shareholders injected additional capital of USD 3 Million equivalent to TZS 6,990 million through rights issue.

### 19. SHAREHOLDING

As at 31 December 2021, the following shareholders held shares in I&M Bank (T) Limited:

Name of shareholders	2021			
	Ordinary A Class Shares		Ordinary B Class Shares	
	Number of shares held	%	Number of shares held	%
I&M Bank Limited	1,965	70.38	16,079	78.82
Microfinance East Africa Limited	559	20.02	2,685	13.16
Proparco	129	4.62	620	3.04
Mr. Michael N. Shirima	139	4.98	1,016	4.98
	2,792	100.00	20,400	100.00

There are two classes of shares, i.e Ordinary A Class shares and Ordinary B Class shares (2020: Ordinary A Class shares and Ordinary B Class shares).

Name of shareholders	2020			
	Ordinary A Class Shares		Ordinary B Class Shares	
	Number of shares held	%	Number of shares held	%
I&M Bank Limited	1,965	70.38	9,437	70.38
Microfinance East Africa Limited	559	20.02	2,685	20.02
Proparco	129	4.62	620	4.62
Mr. Michael N. Shirima	139	4.98	668	4.98
	2,792	100.00	13,410	100.00

During the year, the shareholders injected additional capital of USD 3 Million equivalent to TZS 6,990 million through Rights Issue.



## REPORT BY THOSE CHARGED WITH GOVERNANCE FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 20. CAPITAL ADEQUACY

The Bank monitors the adequacy of its capital using ratios established by the Bank of Tanzania as described in Note 4(d) to the financial statements.

### 21. CORPORATE GOVERNANCE

All Directors and employees adhere to the principles of the Code of Conduct in all their dealings on behalf of the Bank. The Code of Conduct ensures that all actions are in the overall best interests of the Bank and reflects the commitment to maintain the highest standards of integrity, ethical behaviour and compliance with all applicable internal and external laws and regulations.

The Directors are committed to the principles of good corporate governance and recognise the need to conduct the business in accordance with generally accepted best practice. In so doing, the Directors therefore, confirm that:

- The Board of Directors met regularly throughout the year;
- They retain full and effective control over the Bank and monitor executive management;
- The positions of Chairman and Chief Executive Officer are held by different individuals;
- The Chairman of the Board of Directors is non-executive; and
- The Board accepts and exercises responsibility for strategic and policy decisions, the approval of budgets and the monitoring of performance.

The Board of Directors meets four times in a year. During the year the Board of Directors had the following board sub-committees to ensure a high standard of corporate governance throughout the Bank. All these committees report to the main Board of Directors.

The Board reviewed the structure and composition of the committees in 2021 and resolved to merge two committees: Board Audit Committee and Board Risk Committee into Board Audit Risk Management Committee after obtaining Bank of Tanzania approval on 9 April 2021.

#### Board Audit Risk Management Committee

This Committee assists the Board in fulfilling its responsibilities by reviewing the financial condition of the Bank, its internal controls, ensuring compliance with applicable legislation and the requirements of regulatory authorities, reviewing reports and following up on matters raised by the external auditors, internal auditors and Bank of Tanzania. Furthermore, the committee is responsible for establishing and implementing the Risk Management process of the Bank in line with the Bank of Tanzania guidelines including risk identification, evaluation, measurement and monitoring. The Committee met four times during the year.

The Board Audit Risk Management Committee members who served the Committee during 2021 were:

Name	Position
Mr. Pratul H. Shah	Chairman
Mr. Alan Mchaki	Member
Mr. Thierry Hugnin	Member

#### Board Credit Committee

This Committee assists the Board in fulfilling its primary responsibilities in reviewing the Bank's overall lending policy, conducting independent loan reviews, delegation and review of lending limits and is overall responsible for the management of Credit Risk. The Committee meets a minimum of four times in a year. The Board Credit Committee members who served the Committee during 2021 were:

Name	Position
Mr. Shameer Patel	Chairman
Mr. Riyaz Mohamed Akber Takim	Member

#### Board of Remuneration Committee

This committee has been delegated with the responsibility from the Board to undertake structured assessment of candidates for membership of the Executive Management, consider and review the human resources management and remuneration policies. The Committee meets at least twice in a year. The members of the Committee are:

Name	Position
Mr. Michael N Shirima	Chairman
Mr. Shameer Patel	Member
Mr. Pratul H Shah	Member
Ambassador Ernestine Semu-Somi	Member
Bertha	Resigned on 26 November 2021

### 22. PRINCIPLE RISKS AND UNCERTAINTIES

The key risks that may significantly impact the Bank's short-to-medium term strategy are mainly Credit, Operational, Compliance, Information and Communication Technology (ICT), Market, Liquidity, Strategic and Reputational risk.

Below, we provide a description of these various risk categories that the Bank faces.

#### Compliance risk

The risk to earnings and capital arising from violations of, or non-compliance with laws, rules, regulations, internal bank policies and authority levels, prescribed practices and ethical standards. Management continually and robustly ensures that the Bank complies with relevant laws, rules, regulatory requirements and other internal procedures via a number of stringent controls.

## REPORT BY THOSE CHARGED WITH GOVERNANCE FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 22. PRINCIPLE RISKS AND UNCERTAINTIES (CONTINUED)

#### Credit risk

This is the risk resulting from the possibility that an asset in the form of a monetary claim against a counter party may not result in a cash receipt (or equivalent) as per the terms of the contract. The Bank has robust controls in place to its exposure to credit risk, including approval limits, disbursement controls, continuous monitoring and a robust risk appetite statement.

#### ICT risk

Risk associated with the use of Information and communication technology to support business processes/standards. ICT Risk results from inadequate or failed ICT Strategy, ICT Project and Program or ICT Operations. The Bank has robust checks in place to limit its exposure to ICT risk and performs regular monitoring to validate the efficacy of its ICT risk controls.

#### Market risk

The risk of a potential decrease in shareholder's value as a result of adverse changes in the market value of assets and liabilities. Market risk associated with trading activities is the risk of loss occurring as a result of trading in the capital, interest rate, foreign exchange, equity and/or commodity markets. The Bank has stringent controls and monitoring mechanisms in place to limit its exposure to market risk.

#### Liquidity risk

The risk arising from the inability of the Bank to accommodate decreases in liabilities or to fund increases in assets in full, at the right time and place, and in the right currency. If a Bank is seen to be illiquid it cannot obtain sufficient funds, either by increasing liabilities or converting assets promptly or at a reasonable cost. The Bank has stringent controls and monitoring mechanisms in place to limit its exposure to liquidity risk.

#### Strategic risk

Strategic risk concerns the consequences that occur when the environment in which decisions that are hard to implement quickly or reverse quickly result in an unattractive or adverse impact. Strategic risk ultimately has two elements: one is doing the right thing at the right time (positioning) and the

other is doing it well (execution). Strategic risk includes the risk that the Bank's strategy may be inappropriate to support sustainable future growth. The Bank has strong controls in place to mitigate strategic risk, including regular strategic risk reviews at Board and Management levels.

#### Reputational risk

The risk that an activity, action or stance taken by the Bank's officials will impair its image in the community and/or the long-term trust placed in the Bank by its stakeholders resulting in the loss of business or the threat of legal action. The Bank has stringent reputation risk controls in place including very tight controls on corporate communications and messaging.

#### Operational risk

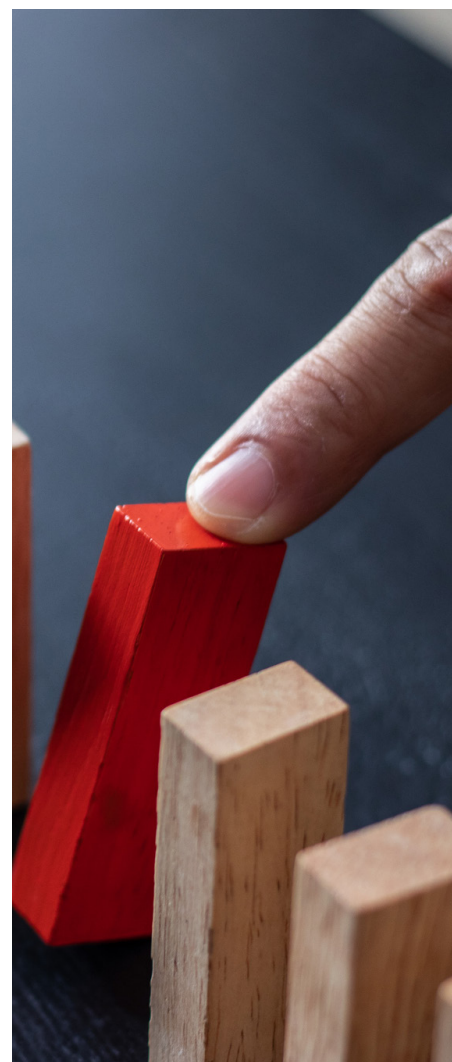
The overall responsibility of managing operational risks - the risk arising from failed or inadequate internal processes, people, systems and external events - is vested with the Board of Directors. The Board through the Board Risk Committee, issues policies that guide management on appropriate practices of operational risk mitigation. An independent Risk Manager assures the Board Risk Committee of the implementation of the said policies.

Fraud, whether internal or external, is also a subset of operational risk. The number and value of fraud cases within the bank is quite very low when compared to overall customer numbers, balances and transaction volumes. This is due to the Bank being able to implement a number of stringent controls including preventive and detective measures.

The following are key measures that the Bank undertakes in managing operational risk:

- Documentation of procedures and controls, including regular review and updates to reflect changes in the dynamic business environment.
- Appropriate segregation of duties, including the independent authorisation of transactions
- Reconciliation and monitoring of transactions

- Compliance with regulatory and other legal requirements
- Reporting of operational losses and ensuring appropriate remedial action to avoid recurrence.
- Development and implementation of Business Continuity and Disaster Recovery Plans
- Training and professional development of employees to ensure they are well equipped to identify and mitigate operational risks in a timely manner.
- Establishment of ethical practices at business and individual employee's level.
- Implementation of Risk mitigation parameters, including insurance where this is considered effective.



## REPORT BY THOSE CHARGED WITH GOVERNANCE FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 22. PRINCIPLE RISKS AND UNCERTAINTIES (CONTINUED)

#### Operational risk (Continued)

The entire operational risk management framework is subjected to periodic independent audits (internal) in order for the bank to obtain an independent opinion on the effectiveness and efficiency of the framework. Further, the findings of the Internal Audit department are reviewed by the Board Audit Committee and recommendations made implemented in line with the agreed timeframe.

#### Environmental and social risk

Environmental and social risks are the risks that the Bank could bear the consequences of socio-environmental fall-out of transactions. Such risks could arise from failure of the bank to assess the impacts of activities (of both the bank and its clients) which could harm the environment or have negative social impact.

The Bank is aware that it has a responsibility to ensure that its internal practice and its lending activities do not have negative environmental and social impacts and is thus committed to ensure that such risks are sufficiently managed through its environmental and social management policy and by adopting the country's labour and environmental laws. The Bank also adheres to international best practice (IFC performance standards and ILO standards as ratified by the Tanzanian government). An environmental and social management system is put in place to ensure due diligence and monitoring of the environmental and social risk is done efficiently. Compliance to these laws is monitored by the compliance function. The Directors are responsible for selection and disclosure of the Bank's critical accounting policies and estimates and the application of these policies and estimates.

### 23. EMPLOYEE WELFARE

#### Relationship between management and employees

The relationship between employees and management continued to be cordial. Complaints are resolved through meetings and discussions and the Bank has set up appropriate management committee forums for this purpose. Work morale is good and there were no unresolved complaints from employees. The Bank provides training, medical assistance and concessional loans to its employees.

#### Training

The Bank offers sponsorship to its employees in both short and long term courses within and outside the country in various disciplines depending on the corporate needs and financial resources available as well as in – house training and development focusing on technical banking areas.

#### Staff loans and advances

The Bank provides housing, personal and car loans to staff as well as salary advances to enable them to meet their financial requirements and promote economic development. Staff loans and advances are based on specific terms and conditions approved by the Board of Directors.

#### Medical facilities

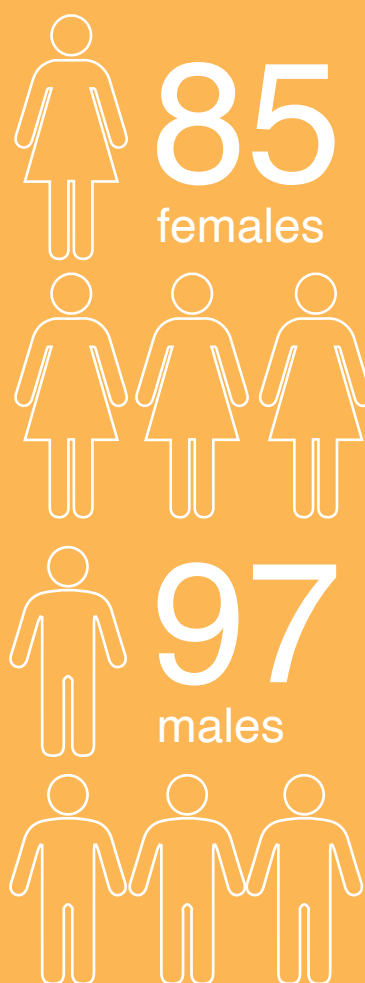
The Bank provides medical cover for both, Inpatient and Outpatient care for employees and their dependents.

#### Financial assistance

The Bank provides medical cover for both, Inpatient and Outpatient care for employees and their dependents.

## Gender Ratio

As at 31  
December  
2021



In 2020 we had  
97 male and 88  
female  
employees).



## REPORT BY THOSE CHARGED WITH GOVERNANCE FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 23. EMPLOYEE WELFARE (CONTINUED)

#### Retirement benefits

The Bank makes contributions in respect of staff retirement benefits to National Social Security Fund. The total number of employees as at year-end was 182 (2020:185).

#### Disabled persons

Applications for employment by disabled persons are always considered bearing in mind the aptitudes of the applicant concerned. In the event of members of staff becoming disabled, every effort is made to ensure that their employment with the Bank continues and appropriate training is arranged where necessary. It is the policy of the Bank that training, career development and promotion of disabled persons should, as far as possible, be identical to that of other employees.

#### Gender parity

The Bank is an equal opportunity employer. It gives equal access to employment opportunities and ensures that the best available person is appointed to any given position free from discrimination of any kind and without regard to factors like gender, marital status, tribes, religion and disability which does not impair ability to discharge duties. As at 31 December 2021, the Bank had 97 male and 85 female employees (2020: 97 male and 88 female employees).

#### Related party transactions

All related party transactions and balances are disclosed in Note 33 to these financial statements.

### 24. POLITICAL AND CHARITABLE DONATIONS

The Bank did not make any political donations during the year. Donations made to charitable organizations during the year amounted to TZS 30 million (2020: TZS 28.27 million).

### 25. CORPORATE SOCIAL RESPONSIBILITY

The Bank participates actively in community activities and development programmes throughout the country. The areas being given priority are health, education, and support to orphaned children, victims of natural disasters, disabled persons, and security.

### 26. ENVIRONMENTAL & SOCIAL MANAGEMENT SYSTEM

The Bank is aware that Environmental and Social risks are critical and require systems to monitor and control in line with regulatory requirements of International Finance Corporation (IFC) performance standards and International Labour Organization (ILO) standards; thus its commitment to the use of an Environmental and Social Management System (ESMS). The ESMS ensures that these risks are sufficiently managed as stipulated in the Bank's Environmental and Social Management policy. The ESMS is integrated within the overall credit risk management framework and is reviewed periodically to ensure it remains compliant with the regulatory and the internal risk management framework.

The Bank operates in an increasingly dynamic market and must respond to an ever-changing external environment including cyberattacks, political instability, unfavourable business conditions and adverse weather conditions. These factors can significantly disrupt the systems and processes that enable us to serve and protect our customers. The Bank has built strategies to manage the external forces by continuous enforcement of cybersecurity controls, perform contingency plans for disruptions of critical systems and investment in digital platforms.



## REPORT BY THOSE CHARGED WITH GOVERNANCE FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 27. SERIOUS PREJUDICIAL MATTERS

In the opinion of the Directors, there are no serious unfavorable matters that can affect the Bank (2020: None).

### 28. STATEMENT OF COMPLIANCE

As required by TFRS 1, Directors of the Bank confirm compliance with the provisions of this Standard and all other statutory legislations relevant to the entity.

### 29. AUDITOR

The auditor, KPMG, have reached the end of their tenure and are not eligible to continue as external auditors for the next three years as per Section 6 of the Banking and Financial Institutions (External Auditors) Regulations. The appointment of the new auditor for the year 2022 will be approved in the next Annual General Meeting.

Mr. Sarit S. Shah

Chairman



Signature:

Date:

30 March 2022

Mr. Pratul H Shah

Director



Signature:

Date:

30 March 2022

## STATEMENT OF DIRECTORS' RESPONSIBILITIES

The Directors are responsible for the preparation of the financial statements that give a true and fair view of I&M Bank (T) Limited ("the Bank") comprising the statement of financial position as at 31 December 2021, and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and the notes to the financial statements, including a summary of significant accounting policies and other explanatory information, in accordance with International Financial Reporting Standards, and in the manner required by the Companies Act, 2002 and the Banking and Financial Institutions Act, 2006.

The Directors are also responsible for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and for maintaining adequate accounting records and an effective system of risk management.

The Directors have made an assessment of the ability of the Bank to continue as going concern and have no reason to believe that the business will not be a going concern at least for the next twelve months from the date of approval of these financial statements.

The auditor is responsible for reporting on whether the financial statements give a true and fair view in accordance with the applicable financial reporting framework.

## APPROVAL OF FINANCIAL STATEMENTS

The financial statements of I&M Bank (T) Limited, as identified in the first paragraph, were approved and authorized for issue by the Directors on 30 March 2022.

**Mr. Sarit S. Shah**

**Chairman**



**Signature:**

**Date:** 30 March 2022

**Mr. Pratul H Shah**

**Director**



**Signature:**

**Date:** 30 March 2022



## DECLARATION OF THE HEAD OF FINANCE

The National Board of Accountants and Auditors (NBAA) according to the power conferred under the Auditors and Accountants (Registration) Act. No. 33 of 1972, as amended by Act No. 2 of 1995, requires financial statements to be accompanied with a Statement of Declaration issued by the Head of Finance responsible for the preparation of financial statements of the entity concerned.

It is the duty of a professional accountant to assist the Board of Directors to discharge the responsibility of preparing financial statements of an entity showing true and fair view position of the entity in accordance with international accounting standards and statutory reporting requirements. Full legal responsibility for financial statements rests with the Board of Directors as under Directors Responsibility statement on an earlier page.

I, ACPA Veronica Pascal Magongo, being the Head of Finance of I&M Bank (T) Limited, hereby acknowledge my responsibility of ensuring that financial statements for the year ended 31 December 2021 have been prepared in compliance with applicable accounting standards and statutory requirements.

I, thus confirm that the financial statements comply with applicable accounting standards and statutory requirement as on that date and that they have been prepared based on properly maintained financial records.



**Signed by:** \_\_\_\_\_

**Veronica P. Magongo**

**Position:** Head of Finance

**NBAA Membership No.:** ACPA 2026

**Date:** 30 March 2022

## INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF I&M BANK (T) LIMITED

### Report on the Audit of the Financial Statements

#### Opinion

We have audited the financial statements of I&M Bank (T) Limited ("the Bank") set out on pages 30 to 110, which comprise the statement of financial position as at 31 December 2021, and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of I&M Bank (T) Limited as at 31 December 2021, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs) and in the manner required by the Companies Act, 2002 and the Banking and Financial Institutions Act, 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report. We are independent of the Bank in accordance with International Ethics Standards Board for Accountants' *International Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA Code)* together with the ethical requirements that are relevant to our audit of the financial statements in Tanzania, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



## INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF I&M BANK (T) LIMITED

### Report on the Audit of the Financial Statements (Continued)

#### Key audit matters (continued)

Expected credit loss (ECL) on loans and advances to customers (Note 3(f) (iii), Note 4(a)) and Note 19.	
Description of the key audit matter	How the matter was addressed in our audit
<p>Loans and advances for the Bank amounted to TZS 374,962,619,000 as at 31 December 2021 and the total impairment charge on loans and advances for the Bank amounted to TZS 20,073,941,000.</p> <p>Measurement of expected credit loss (ECL) on loans and advances is considered to be a key audit matter as the determination of ECL is highly subjective since it involves a significant level of judgement applied by management and is a significant estimate. Particularly for the current year, COVID-19 continued to impact the economy equally contributing to increased expected credit losses. Macro-economic variables applied to the estimates have also been impacted.</p> <p>The key areas where we identified significant levels of management judgement and therefore increased levels of audit focus are:</p> <p>Assumptions and judgement used in determining criteria for Significant Increase in Credit Risk (SICR).</p> <ul style="list-style-type: none"> <li>Choosing appropriate models and assumptions for the determination of probability of default (PD), exposures at default (EAD) and loss given default (LGD) and ultimately the measurement of Expected Credit Loss (ECL).</li> <li>Establishing the number and relative weightings of forward-looking scenarios for each type of product/market and the associated impact on ECL.</li> <li>Management overlays applied in response to the impact of COVID-19 to the bank portfolio in respect of macro-economic variables.</li> </ul>	<p><i>Our audit procedures in this area included:</i></p> <ul style="list-style-type: none"> <li>Evaluating the design and implementation as well as the operating effectiveness of controls over the compilation and review of the credit watch list, credit file review processes, approval of external collateral valuation vendors and controls over the approval of significant individual impairments.</li> <li>Evaluating management's model for establishing stage 3 impairment amounts by challenging reasonability of management assumptions through among others comparing previous year's estimate to actual outcome in the current year.. For a sample of loan exposures, we assessed whether significant facilities are correctly staged/classified and valued based on IFRS 9 Financial Instruments;</li> <li>Obtaining a sample of key data inputs and assumptions impacting ECL calculations and agreeing them to underlying supporting documents and comparing them to independent sources to assess the reasonableness of economic forecasts and PD assumptions applied;</li> <li>Evaluating the appropriateness of the Bank's IFRS 9 methodologies including the significant increase in credit risk (SICR) criteria used by assessing reasonableness of qualitative staging decisions and accuracy of quantitative staging criteria;</li> <li>Assessing the ECL calculations to check if the correct parameters – Probability of Default (PDs, Loss Given Default (LGDs), and Exposure at Default (EADs) were determined by considering local economic/portfolio factors. Involved the Financial Risk Management specialists to test appropriateness of forward-looking information.</li> <li>Evaluating management method of determining groups of similar financial assets for purposes of measuring ECL to confirm that assets are properly stratified based on existing economic trends;</li> <li>Assessing reasonableness of the management overlays applied to the IFRS 9 models by challenging the qualitative and quantitative assumptions applied; and</li> <li>Evaluating the adequacy of financial statements disclosures in accordance with the requirements of IFRS 7, Financial Instruments: Disclosures, including disclosures of key assumptions and judgements relating to ECL..</li> </ul>



## INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF I&M BANK (T) LIMITED

### Report on the Audit of the Financial Statements (Continued)

#### Key audit matters (continued)

#### Other information

The Directors are responsible for the other information. The other information comprises the information included in *I&M Bank (T) Limited annual report and financial statements for the year ended 31 December 2021*, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of Directors for the financial statements

The Directors are responsible for the preparation of financial statements that give a true and fair view in accordance with IFRSs and in the manner required by the Companies Act, 2002 and the Banking and Financial Institutions Act, 2006, and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Bank or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks,

and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Directors.
- Conclude on the appropriateness of the Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

From the matters communicated with the Directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF I&M BANK (T) LIMITED

### Report on the Audit of the Financial Statements (Continued)

*Auditor's responsibilities for the audit of the financial statements (Continued)*

#### Report on Other Legal and Regulatory Requirements

As required by the Companies Act, 2002 we report to you, based on our audit that:

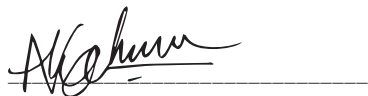
- in our opinion, proper accounting records have been kept by I&M Bank (T) Limited;
- the individual accounts are in agreement with the accounting records of the Bank;
- we obtained all the information and explanations which, to the best of our knowledge and belief, are necessary for the purposes of our audit;
- Directors' report is consistent with the financial statements; and
- information specified by the law regarding Directors' emoluments and other transactions with the Bank is disclosed.

As required by Banking and Financial Institutions Act, 2006 and its regulations, we report to you based on our audit, that:

- Nothing has come to our attention that causes us to believe that the Bank has not complied with the Banking and Financial Institutions Act, 2006 and its regulations including computation of its capital position.

**KPMG**

**Certified Public Accountants (T)**



**Signed by: CPA Alexander Njombe** (ACPA 2714)

**Dar es Salaam**

**Date:** 30/03...2022

## STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2021

	Note	2021 TZS '000	2020 TZS '000
Interest income	7	51,799,144	48,242,110
Interest expense	8	(20,412,176)	(19,935,106)
<b>Net interest income</b>		<b>31,386,968</b>	<b>28,307,004</b>
Fee and commission income	9	6,182,069	6,073,255
Fee and commission expense	9	(138,355)	(209,737)
<b>Net fee and commission income</b>		<b>6,043,714</b>	<b>5,863,518</b>
<b>Revenue</b>		<b>37,430,682</b>	<b>34,170,522</b>
Net trading income	10	3,174,095	3,169,497
Other operating income	11	731,115	118,891
Dividend income	12	19,761	5,802
<b>Net operating income before impairment charge on loans and advances</b>		<b>41,355,653</b>	<b>37,464,712</b>
Net impairment charge on loans and advances	19(c)	(5,294,555)	(5,533,989)
<b>Net operating income</b>		<b>36,061,098</b>	<b>31,930,723</b>
Staff costs	13	(12,870,896)	(11,137,344)
Premises and equipment costs	13	(823,623)	(838,693)
General administrative expenses	13	(8,447,497)	(7,991,257)
Depreciation and amortisation	13	(3,677,906)	(3,497,057)
<b>Operating expenses</b>		<b>(25,819,922)</b>	<b>(23,464,351)</b>
<b>Profit before income tax</b>	<b>14</b>	<b>10,241,176</b>	<b>8,466,372</b>
<b>Income tax expense</b>	<b>15(a)</b>	<b>(3,215,389)</b>	<b>(2,436,369)</b>
<b>Net profit for the year after tax</b>		<b>7,025,787</b>	<b>6,030,003</b>
<b>Other comprehensive income</b>			
<b>Items that will not be reclassified to profit or loss:</b>			
Change in fair value of debt instruments at fair value through other comprehensive income (FVOCI)			
<b>Items that are or may be reclassified to profit or loss:</b>			
Change in fair value of debt instruments at (FVOCI)		7,076	-
Deferred tax on FVOCI	23	(2,123)	-
<b>Total other comprehensive income for the year</b>		<b>4,953</b>	<b>-</b>
<b>Total comprehensive income for the year</b>		<b>7 030,740</b>	<b>6,030,003</b>

The notes set out on pages 35 to 110 form an integral part of these financial statements.

Auditor's report is on pages 31 to 34

## STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2021

	Note	2021 TZS '000	2020 TZS '000
<b>ASSETS</b>			
Cash and balances with Bank of Tanzania	16	73,466,265	49,105,678
Items in the course of collection	17	116,531	67,131
Loans and advances to banks	18	20,157,384	13,094,184
Loans and advances to customers	19	354,888,678	320,708,838
Financial assets measured at fair value through other comprehensive income (FVOCI)	20(a)	2,076,055	1,013,750
Financial assets at amortised cost	20(b)	112,848,689	103,231,522
Property and equipment	21	7,081,549	7,779,268
Intangible assets - software	22	4,639,727	5,576,892
Due from group companies	33(c)	1,953,999	1,595,582
Deferred tax asset	23	6,898,286	7,211,018
Other assets	24	2,971,156	3,353,073
<b>TOTAL ASSETS</b>		<b>587,098,319</b>	<b>512,736,936</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>			
<b>Liabilities</b>			
Deposits from banks	25	3,501,418	6,795,904
Deposits from customers	26	436,216,257	364,272,913
Due to group companies	33(c)	9,040,168	3,487,500
Other liabilities	27	6,546,030	5,958,455
Lease liabilities	35	2,678,291	3,237,777
Tax payable	15(c)	240,381	1,231,274
Long term borrowings	28	31,230,946	37,135,914
Subordinated debt	29	-	6,993,111
		<b>489,453,491</b>	<b>429,112,848</b>
<b>Shareholders' equity</b>			
Share capital	30(b)	23,192,000	16,202,000
Share premium	30(b)	18,090,228	18,090,228
Retained earnings		40,288,096	29,788,752
Statutory reserve	30 (c)	15,820,613	19,294,170
Fair value reserve	30 (d)	253,891	248,938
		<b>97,644,828</b>	<b>83,624,088</b>
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>		<b>587,098,319</b>	<b>512,736,936</b>

The financial statements set out on pages 35 to 110 were approved and authorised for issue by the Board of Directors on 30 March 2022 and were signed by:

**Mr. Sarit S Shah**  
Director

Signature



30 March 2022

**Mr. Pratul H Shah**  
Director

Signature



30 March 2022

The notes set out on pages 35 to 110 form an integral part of these financial statements.

Auditor's report is on pages 31 to 34



# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2021

2021:	Share capital	Share premium	Retained earnings	Statutory reserve	Fair value reserve	Total
	TZS '000	TZS '000	TZS '000	TZS '000	TZS '000	TZS '000
<b>At 1 January 2021</b>	<b>16,202,000</b>	<b>18,090,228</b>	<b>29,788,752</b>	<b>19,294,170</b>	<b>248,938</b>	<b>83,624,088</b>
Total comprehensive income for the year						
Net profit after tax	-	-	7,025,787	-	-	7,025,787
	-	-	<b>7,025,787</b>	-	-	<b>7,025,787</b>
<b>Other comprehensive income</b>						
Statutory credit reserve	-	-	3,473,557	(3,473,557)	-	-
Total other comprehensive income-net of tax	-	-			4,953	4,953
<b>Total comprehensive income</b>	<b>-</b>	<b>-</b>	<b>10,499,344</b>	<b>(3,473,557)</b>	<b>4,953</b>	<b>7,030,740</b>
<b>Transactions with owners recorded directly in equity</b>						
Rights issue	6,990,000	-	-	-	-	6,990,000
<b>Total transactions with owners for the year</b>	<b>6,990,000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>6,990,000</b>
<b>Balance as at 31 December 2021</b>	<b>23,192,000</b>	<b>18,090,228</b>	<b>40,288,096</b>	<b>15,820,613</b>	<b>253,891</b>	<b>97,644,828</b>

The notes set out on pages 35 to 110 form an integral part of these financial statements.

Auditor's report is on pages 31 to 34

**STATEMENT OF CHANGES IN EQUITY (CONTINUED)**  
**FOR THE YEAR ENDED 31 DECEMBER 2021**

2020:	Share capital	Share premium	Retained earnings	Statutory reserve	Fair value reserve	Total
	TZS '000	TZS '000	TZS '000	TZS '000	TZS '000	TZS '000
At 1 January 2020	16,202,000	18,090,228	37,303,341	8,150,554	248,938	79,995,061
Total comprehensive income for the year						
Net profit after tax	-	-	6,030,003	-	-	6,030,003
Other movements	-	-	6,030,003	-	-	6,030,003
Statutory credit reserve			(11,143,616)	11,143,616	-	-
Total comprehensive income and other movements	-	-	(5,113,613)	11,143,616	-	6,030,003
Transactions with owners recorded directly in equity						
Dividend paid	-	-	(2,400,976)	-	-	(2,400,976)
Total transactions with owners for the year	-	-	(2,400,976)	-	-	(2,400,976)
Balance as at 31 December 2020	16,202,000	18,090,228	29,788,752	19,294,170	248,938	83,624,088

The notes set out on pages 35 to 110 form an integral part of these financial statements.

Auditor's report is on pages 31 to 34

## STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2021

	2021 TZS '000	2020 TZS '000
<b>Net cash flows generated from operating activities</b>	<b>28,436,965</b>	<b>37,067,765</b>
<b>Cash outflows from investing activities</b>		
Purchase of property and equipment	(1,492,269)	(1,046,371)
Purchase of intangible assets	(552,379)	(466,329)
Dividends received	19,761	5,802
<b>Net cash used in investing activities</b>	<b>(2,024,887)</b>	<b>(1,506,898)</b>
<b>Cash outflows from financing activities</b>		
Payment of principal portion of lease liabilities	(559,486)	(1,027,899)
Repayment of long-term borrowings	(21,926,796)	(23,908,690)
Proceeds from long-term borrowings	9,304,000	11,640,000
Dividend paid	-	(2,400,976)
Proceeds from Issuance of Share Capital	6,990,000	-
<b>Net cash outflows to financing activities</b>	<b>(6,192,282)</b>	<b>(15,697,565)</b>
<b>Net increase in cash and cash equivalents</b>	<b>20,219,796</b>	<b>19,863,302</b>
<b>Cash and cash equivalents at start of the year</b>	<b>30,017,746</b>	<b>9,853,638</b>
Effect of movements in exchange rates on cash and cash equivalents held	(465,444)	300,806
<b>Cash and cash equivalents at end of the year</b>	<b>49,772,098</b>	<b>30,017,746</b>

The notes set out on pages 35 to 110 form an integral part of these financial statements.

Auditor's report is on pages 31 to 34

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 1. REPORTING ENTITY

I&M Bank (T) Limited ('the Bank') is a limited liability company incorporated and domiciled in Tanzania. The Bank's shares are not publicly traded. The address of its registered office and place of business is:

Maktaba Square,  
Maktaba Street,  
PO Box 1509,  
Dar es Salaam,  
Tanzania.

The financial statements of I&M Bank (T) Limited for the year ended 31 December 2021 were authorised for issue in accordance with a resolution of the Directors on 22 March 2022 and were signed on their behalf as shown in the statement of financial position.

### 2. BASIS OF PREPARATION

#### (a) Statement of compliance

The Bank's financial statements for the year 2021 have been prepared in accordance with International Financial Reporting Standards (IFRS) and in the manner required by the Companies Act, 2002 and the Banking and Financial Institutions Act, 2006.

#### (b) Basis of measurement

These financial statements have been prepared under the historical cost basis of accounting except for the financial assets classified as Fair Value through Profit or Loss (FVTPL) and Fair Value through Other Comprehensive Income (FVOCI).

#### (c) Functional and presentation currency

These financial statements are presented in Tanzania Shillings (TZS), which is also the Bank's functional currency. All financial information presented in TZS have been rounded to the nearest thousand except where otherwise stated.

#### (d) Use of estimates and judgments

In preparing these financial statements, management has made judgements, estimates and assumptions that affect the application of the Bank's accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an on-going basis. Revisions to estimates are recognised prospectively.

In particular information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amount recognised in the financial statements are described in Note 5.

The classification of financial assets includes the assessment of the business model within which the assets are held and assessment of whether the contractual terms of the financial asset are solely payments of principal and interest on the principal amount outstanding. See Note 3(f)(ii).

The impairment of financial instruments includes the assessment of whether credit risk on the financial asset has increased significantly since initial recognition and incorporation of forward-looking information in the measurement of expected credit losses (ECL). See Notes 3(f)(iii) and 5(a).

#### (e) COVID- 19 consideration

The coronavirus pandemic has had a devastating impact on the global economy and has resulted in significant changes to government actions, economic and market drivers as well as consumer behaviour. The pandemic has had a significant impact on the risks that the Bank is exposed to, in particular credit risk, and has forced the Bank to reassess assumptions, and existing methods of estimation and judgements, used in the preparation of these financial statements as a result of increased estimation uncertainty and changes to estimation techniques and assumptions for measuring ECL. There remains a risk that future performance and actual results may differ from the judgements and assumptions used. Note 4 further illustrates.

The principal accounting policies adopted in the preparation of these financial statements are set out below:



## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 3. SIGNIFICANT ACCOUNTING POLICIES

#### (a) Foreign currency

Transactions in foreign currencies are initially recorded at the functional currency rate of exchange ruling at the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated into the functional currency at the spot exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between the amortised cost in the functional currency at the beginning of the year, adjusted for effective interest and payments during the year, and the amortised cost in the foreign currency translated at the spot exchange rate at the end of the year.

Non-monetary assets and liabilities that are measured at fair value in a foreign currency are translated into the functional currency at the spot exchange rate at the date on which the fair value is determined. Non-monetary items that are measured based on historical cost in a foreign currency are translated using the spot exchange rate at the date of the transaction. Foreign currency differences arising on translation are generally recognised in profit or loss.

#### (b) Income recognition

Income is derived substantially from banking business and related activities and comprises net interest income and fee and commission income.

Gains and losses arising from changes in the fair value of financial assets and liabilities at fair value through profit or loss, as well as any interest receivable or payable, are included in profit or loss in the period in which they arise.

Gains and losses arising from changes in the fair value of FVOCI financial assets, other than foreign exchange gains or losses from monetary items, are recognised directly in other comprehensive income, until the financial asset is derecognised or impaired at which time the cumulative gain or loss previously recognised in other comprehensive income is recognised in profit or loss.

#### (i) Net interest income

##### Effective interest rate and amortised cost

Interest income and expense are recognised in profit or loss using the effective interest method. The 'effective interest rate' is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument to:

- the gross carrying amount of the financial asset; or
- the amortised cost of the financial liability.

When calculating the effective interest rate for financial instruments other than credit-impaired assets, the bank estimates future cash flows considering all contractual terms of the financial instrument, but not expected credit losses. For credit-impaired financial assets, a credit-adjusted effective interest rate is calculated using estimated future cash flows including expected credit losses.

The calculation of the effective interest rate includes transaction costs and fees and points paid or received that are an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset or financial liability.

##### Amortised cost and gross carrying amount

The 'amortised cost' of a financial asset or financial liability is the amount at which the financial asset or financial liability is measured on initial recognition minus the principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount and, for financial assets, adjusted for any expected credit loss allowance. The 'gross carrying amount of a financial asset' is the amortised cost of a financial asset before adjusting for any expected credit loss allowance.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (b) Income recognition (continued)

##### (i) Net interest income - continued

##### Calculation of interest income and expense

In calculating interest income and expense, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit-impaired) or to the amortised cost of the liability.

However, for financial assets that have become credit-impaired subsequent to initial recognition, interest income is calculated by applying the effective interest rate to the amortised cost of the financial asset. If the asset is no longer credit-impaired, then the calculation of interest income reverts to the gross basis.

For financial assets that were credit-impaired on initial recognition, interest income is calculated by applying the credit-adjusted effective interest rate to the amortised cost of the asset. The calculation of interest income does not revert to a gross basis, even if the credit risk of the asset improves.

For information on when financial assets are credit-impaired, see Note 3(f)(iii).

##### Presentation

Interest income and expense presented in the statement of profit or loss and OCI include:

- interest on financial assets and financial liabilities measured at amortised cost calculated on an effective interest basis;
- interest on debt instruments measured at FVOCI calculated on an effective interest basis;
- the effective portion of fair value changes in qualifying hedging derivatives designated in cash flow hedges of variability in interest cash flows, in the same period as the hedged cash flows affect interest income/expense; and
- the effective portion of fair value changes in qualifying hedging derivatives designated in fair value hedges of interest rate risk.

Interest income and expense on all trading assets and liabilities are considered to be incidental to the bank's trading operations and are presented together with all other changes in the fair value of trading assets and liabilities in net trading income.

Interest income and expense on other financial assets and financial liabilities at FVTPL are presented in net income from other financial instruments at FVTPL.

##### (ii) Net fee and commission income

Fee and commission income and expenses that are integral to the effective interest rate of a financial asset or liability are included in the measurement of the effective interest rate.

Other fee and commission income – including account servicing fees and sales commissions – is recognised as the related services are performed. If a loan commitment is not expected to result in the draw-down of a loan, then the related loan commitment fee is recognised on a straight-line basis over the commitment period.

A contract with a customer that results in a recognised financial instrument in the bank's financial statements may be partially in the scope of IFRS 9 and partially in the scope of IFRS 15. If this is the case, then the bank first applies IFRS 9 to separate and measure the part of the contract that is in the scope of IFRS 9 and then applies IFRS 15 to the residual.

Other fee and commission expenses relate mainly to transaction and service fees, which are expensed as the services are received.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (b) Income recognition (continued)

##### (iii) *Net trading income and net income on financial assets at fair value through profit or loss*

'Net trading income and net income on financial assets at fair value through profit or loss' comprises gains less losses related to trading assets and liabilities, and includes all fair value changes, interest, dividends and foreign exchange differences.

Income is derived substantially, from banking business and related activities and comprises net interest income and fee and commission income.

Gains and losses arising from changes in the fair value of financial assets and liabilities at fair value through profit or loss, as well as any interest receivable or payable, are included in profit or loss in the period in which they arise.

Gains and losses arising from changes in the fair value of financial assets through other comprehensive income (FVOCI), other than foreign exchange gains or losses from monetary items, are recognised directly in other comprehensive income, until the financial asset is derecognised or impaired at which time the cumulative gain or loss previously recognised in other comprehensive income is recognised in profit or loss.

#### (c) Other operating income

Other operating income comprises gains less losses related to trading assets and liabilities and includes all realised and unrealised fair value changes, interest and foreign exchange differences. It also includes rental income and gain on disposal of property and equipment.

#### (d) Dividend income

Dividend income is recognised when the right to receive income is established. Dividends are reflected as a component of operating income.

#### (e) Income tax expense

##### (i) *Income tax expense*

Current tax comprises the expected tax payable or receivable on the taxable income or loss for the year and any adjustment to the tax payable or receivable in respect of previous years. The amount of current tax payable or receivable is the best estimate of the tax amount expected to be paid or received that reflects uncertainty related to income taxes, if any. It is measured using tax rates enacted or substantively enacted at the reporting date.

Current tax also includes any tax arising from dividends.

##### ii) *Deferred tax*

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

Deferred tax is not recognised for:

- temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss;
- taxable temporary differences arising on the initial recognition of goodwill.

Deferred tax assets are recognised for unused tax losses, unused tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which they can be used. Future taxable profits are determined based on the reversal of relevant taxable temporary differences. If the amount of taxable temporary differences is insufficient to recognise a deferred tax asset in full, then future taxable profits, adjusted for reversals of existing temporary differences, are considered, based on business plans for individual subsidiaries in the Bank. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised; such reductions are reversed when the probability of future taxable profits improves.

Unrecognised deferred tax assets are reassessed at each reporting date and recognised to the extent that it has become probable that future taxable profits will be available against which they can be used.

Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, using tax rates enacted or substantively enacted at the reporting date, and reflects uncertainty related to income taxes, if there is any.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (e) Income tax expense (Continued)

##### ii) Deferred tax (Continued)

The measurement of deferred tax reflects the tax consequences that would follow from the manner in which the Bank expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities. For this purpose, the carrying amount of investment property measured at fair value is presumed to be recovered through sale, and the Bank has not rebutted this presumption. Deferred tax assets and liabilities are offset only if certain criteria are met.

#### (f) Financial assets and financial liabilities

##### (i) Recognition and initial measurement

The bank initially recognises loans and advances, deposits and debt securities on the date at which they are originated. All other financial assets and liabilities (including assets designated at fair value through profit or loss) are initially recognised on the trade date on which the bank becomes a party to the contractual provision of the instrument.

A financial asset or liability is initially measured at fair value plus (for an item not subsequently measured at fair value through profit or loss) transaction costs that are directly attributable to its acquisition or issue. Subsequent to initial recognition, financial liabilities (deposits and debt securities) are measured at their amortized cost using the effective interest method.

##### (ii) Classification

On initial recognition, a financial asset is classified as measured at: amortised cost, FVOCI or FVTPL.

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- The asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

A debt instrument is measured at FVOCI only if it meets both of the following conditions and is not designated as at FVTPL:

- The asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of Principal and interest on the principal amount outstanding.

On initial recognition of an equity investment that is not held for trading, the bank may irrevocably elect to present subsequent changes in fair value in OCI. This election is made on an investment-by-investment basis.

All other financial assets are classified as measured at FVTPL.

In addition, on initial recognition, the bank may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

#### Business model assessment

The bank makes an assessment of the objective of a business model in which an asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:



## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

- The stated policies and objectives for the portfolio and the operation of those policies in practice. In particular, whether management's strategy focuses on earning contractual interest revenue, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of the liabilities that are funding those assets or realising cash flows through the sale of the assets;
- How the performance of the portfolio is evaluated and reported to the bank's management;
- The risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- How managers of the business are compensated – e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- The frequency, volume and timing of sales in prior periods, the reasons for such sales and its expectations about future sales activity. However, information about sales activity is not considered in isolation, but as part of an overall assessment of how the bank's stated objective for managing the financial assets is achieved and how cash flows are realised.

Financial assets that are held for trading or managed and whose performance is evaluated on a fair value basis are measured at FVTPL because they are neither held to collect contractual cash flows nor held both to collect contractual cash flows and to sell financial assets.

#### **Assessment whether contractual cash flows are Solely Payments of Principal and Interest (SPPI Test)**

For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the bank considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making the assessment, the bank considers:

- Contingent events that would change the amount and timing of cash flows;
- Leverage features;
- Prepayment and extension terms;
- Terms that limit the bank's claim to cash flows from specified assets (e.g. Non-recourse asset arrangements); and
- Features that modify consideration of the time value of money – e.g. periodical reset of interest rates.

The bank holds a portfolio of long-term fixed rate loans for which the bank has the option to propose to revise the interest rate at periodic reset dates. These reset rights are limited to the market rate at the time of revision. The borrowers have an option to either accept the revised rate or redeem the loan at par without penalty.

The bank has determined that the contractual cash flows of these loans are solely payments of principal and interest because the option varies the interest rate in a way that is consideration for the time value of money, credit risk, other basic lending risks and costs associated with the principal amount outstanding.

#### **Debt instruments measured at amortised cost**

Debt instruments are measured at amortized cost if they are held within a business model whose objective is to hold for collection of contractual cash flows where those cash flows represent solely payments of principal and interest. After initial measurement, debt instruments in this category are carried at amortized cost. Interest income on these instruments is recognized in interest income using the effective interest rate method. The effective interest rate is the rate that discounts estimated future cash payments or receipts through the expected life of the financial asset to the gross carrying amount of a financial asset. Amortized cost is calculated by taking into account any discount or premium on acquisition, transaction costs and fees that are an integral part of the effective interest rate.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (f) Financial assets and liabilities (continued)

##### (ii) Classification - continued

Impairment on debt instruments measured at amortized cost is calculated using the expected credit loss approach. Loans and debt securities measured at amortized cost are presented net of the allowance for credit losses (ACL) in the statement of financial position.

##### Debt instruments measured at FVOCI

Debt instruments are measured at FVOCI if they are held within a business model whose objective is to hold for collection of contractual cash flows and for selling financial assets, where the assets' cash flows represent payments that are solely payments of principal and interest. Subsequent to initial recognition, unrealized gains and losses on debt instruments measured at FVOCI are recorded in other comprehensive income (OCI), unless the instrument is designated in a fair value hedge relationship.

When designated in a fair value hedge relationship, any changes in fair value due to changes in the hedged risk are recognized in Non-interest income in the Statement of Profit or Loss and Other Comprehensive Income. Upon derecognition, realized gains and losses are reclassified from OCI and recorded in Non-interest income in the Statement of Profit or Loss and Other Comprehensive Income on an average cost basis. Foreign exchange gains and losses that relate to the amortized cost of the debt instrument are recognized in the Statement of Profit or Loss and Other Comprehensive Income.

Premiums, discounts and related transaction costs are amortized over the expected life of the instrument to Interest income in the Statement of Profit or Loss and Other Comprehensive Income using the effective interest rate method.

Impairment on debt instruments measured at FVOCI is calculated using the expected credit loss approach. The ACL on debt instruments measured at FVOCI does not reduce the carrying amount of the asset in the Statement of Financial Position, which remains at its fair value. Instead, an amount equal to the allowance that would arise if the assets were measured at amortised cost is recognised in OCI with a corresponding charge to Provision for credit losses in the Statement of Profit or Loss and Other Comprehensive Income. The accumulated allowance recognised in OCI is recycled to the Statement of Profit or Loss and Other Comprehensive Income upon derecognition of the debt instrument.

##### Debt instruments measured at FVTPL

Debt instruments are measured at FVTPL if assets:

- (i) Are held for trading purposes;
- (ii) Are held as part of a portfolio managed on a fair value basis; or
- (iii) Whose cash flows do not represent payments that are solely payments of principal and interest.

These instruments are measured at fair value in the Statement of Financial Position, with transaction costs recognized immediately in the Statement of Profit or Loss and Other Comprehensive Income as part of Non-interest income. Realized and unrealized gains and losses are recognized as part of Non-interest income in the Statement of Profit or Loss and Other Comprehensive Income.

##### Debt instruments designated at FVTPL

Financial assets classified in this category are those that have been designated by the Bank upon initial recognition, and once designated, the designation is irrevocable. The FVTPL designation is available only for those financial assets for which a reliable estimate of fair value can be obtained.

Financial assets are designated at FVTPL if doing so eliminates or significantly reduces an accounting mismatch which would otherwise arise.

Financial assets designated at FVTPL are recorded in the Statement of Financial Position at fair value. Changes in fair value are recognized in Non-interest income in the Statement of Profit or Loss and Other Comprehensive Income.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (f) Financial assets and liabilities (continued)

##### (ii) Classification - continued

##### Equity instruments

The bank has elected at initial recognition to irrevocably designate an equity investment, held for purposes other than trading, at FVOCI. The fair value changes, including any associated foreign exchange gains or losses, are recognized in OCI and are not subsequently reclassified in the Statement of Profit or Loss and Other Comprehensive Income, including upon disposal. Realized gains and losses are transferred directly to retained earnings upon disposal. Consequently, there is no review required for impairment. Dividends will normally be recognized in the Statement of Profit or Loss.

##### Reclassifications

Financial assets are not reclassified subsequent to their initial recognition, except in the period after the bank changes its business model for managing financial assets.

##### Financial liabilities

The bank classifies its financial liabilities, other than financial guarantees and loan commitments, as measured at amortised.

##### (iii) Impairment

The bank recognises loss allowances for Expected Credit Losses (ECL) on the following financial instruments that are not measured at FVTPL:

- financial assets that are debt instruments (amortised cost and FVOCI) including loans and advances;
- financial guarantee contracts issued; and
- loan commitments issued. No impairment loss is recognised on equity investments.

The bank measures loss allowances at an amount equal to lifetime ECL, except for the following, for which they are measured as 12-month ECL:

- debt investment securities that are determined to have low credit risk at the reporting date i.e. balances held with central banks, domestic government bills and bonds, and loans and advances to banks; and
- other financial instruments (other than lease receivables) on which credit risk has not increased significantly since their initial recognition i.e. stage 1 (see Note 4(a)(iii)).

The bank considers a debt security to have low credit risk when their credit risk rating is equivalent to the globally understood definition of 'investment grade'.

12-month ECL are the portion of ECL that result from default events on a financial instrument that are possible within the 12 months after the reporting date. Financial instruments for which a 12-month ECL is recognised are referred to as 'Stage 1 financial instruments'.

Life-time ECL are the ECL that result from all possible default events over the expected life of the financial instrument. Financial instruments for which a lifetime ECL is recognised but which are not credit-impaired are referred to as 'Stage 2 financial instruments'.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (f) Financial assets and liabilities (continued)

##### (iii) Impairment - continued

##### Significant Increase in Credit Risk

The bank's criteria for assessing significant increase in credit risk are defined at the appropriate product or portfolio level and vary based on the exposure's credit risk at origination. These are largely determined by the Prudential Guidelines Classification. The criteria include relative changes in PD and delinquency backstop when contractual payments are more than 30 days past due. Credit risk has increased significantly since initial recognition when one of the criteria is met.

##### Measurement of ECL

ECL are a probability-weighted estimate of credit losses. They are measured as follows:

- *financial assets that are not credit-impaired at the reporting date (stage 1 and 2)*: as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the bank expects to receive);
- *financial assets that are credit-impaired at the reporting date (stage 3)*: as the difference between the gross carrying amount and the present value of estimated future cash flows;
- *undrawn loan commitments*: as the present value of the difference between the contractual cash flows that are due to the bank if the commitment is drawn down and the cash flows that the bank expects to receive; and
- *financial guarantee contracts*: the expected payments to reimburse the holder less any amounts that the bank expects to recover. See also Note 5(a).

##### Restructured financial assets

If the terms of a financial asset are renegotiated or modified or an existing financial asset is replaced with a new one due to financial difficulties of the borrower, then an assessment is made of whether the financial asset should be derecognised (see note 3(f)(iv)) and ECL are measured as follows.

- If the expected restructuring will not result in derecognition of the existing asset, then the expected cash flows arising from the modified financial asset are included in calculating the cash shortfalls from the existing asset.
- If the expected restructuring will result in derecognition of the existing asset, then the expected fair value of the new asset is treated as the final cash flow from the existing financial asset at the time of its derecognition. This amount is included in calculating the cash shortfalls from the existing financial asset that are discounted from the expected date of derecognition to the reporting date using the original effective interest rate of the existing financial asset.

##### Credit-impaired financial assets

At each reporting date, the bank assesses whether financial assets carried at amortised cost and debt financial assets carried at FVOCI are credit-impaired (referred to as stage 3 financial assets). A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default or past due event;
- the restructuring of a loan or advance by the bank on terms that the bank would not consider otherwise;
- it is becoming probable that the borrower will enter bankruptcy or other financial reorganisation; or
- the disappearance of an active market for a security because of financial difficulties.



## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (f) Financial assets and liabilities (continued)

##### (iii) Impairment - continued

##### Credit-impaired financial assets continued

A loan that is overdue for 90 days or more is considered impaired. In addition, a loan that has been renegotiated due to a deterioration in the borrower's condition is usually considered to be credit-impaired unless there is evidence that the risk of not receiving contractual cash flows has reduced significantly and there are no other indicators of impairment.

##### Government securities

In making an assessment of whether an investment in sovereign debt (Government Bills and bonds, Balances due from central banks) is credit-impaired, the Bank considers the following factors;

- The country's ability to access own local capital markets for new debt issuance.
- The respective government ability to maintain sovereignty on its currency
- The intentions and capacity, reflected in public statements, of governments and agencies honor these commitments.

##### Presentation of allowance for ECL in the statement of financial position

Loss allowances for ECL are presented in the statement of financial position as follows:

- *financial assets measured at amortised cost*: as a deduction from the gross carrying amount of the assets;
- *loan commitments and financial guarantee contracts*: generally, as a provision;
- *where a financial instrument includes both a drawn and an undrawn component, and the bank cannot identify the ECL on the loan commitment component separately from those on the drawn component*: the bank presents a combined loss allowance for both components. The combined amount is presented as a deduction from the gross carrying amount of the drawn component. Any excess of the loss allowance over the gross amount of the drawn component is presented as a provision; and
- *debt instruments measured at FVOCI*: no loss allowance is recognised in the statement of financial position because the carrying amount of these assets is their fair value. However, the loss allowance is disclosed and is recognised in the fair value reserve.

##### Write-off

Financial assets at both amortised and FVOCI are written off (either partially or in full) when there is no realistic prospect of recovery. This is generally the case when the bank determines that the borrower does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the bank's procedures for recovery of amounts due.

#### (iv) De-recognition

##### Financial assets

The bank derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the bank neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

On derecognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset derecognised) and the sum of (i) the consideration received (including any new asset obtained less any new liability assumed) and (ii) any cumulative gain or loss that had been recognised in OCI is recognised in profit or loss.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (f) Financial assets and liabilities (continued)

##### (iv) De-recognition - continued

Cumulative gain/loss recognised in OCI in respect of equity investment securities designated as at FVOCI is not recognised in profit or loss on derecognition of such securities. Any interest in transferred financial assets that qualify for derecognition that is created or retained by the bank is recognised as a separate asset or liability.

The bank enters into transactions whereby it transfers assets recognised on its statement of financial position, but retains either all or substantially all of the risks and rewards of the transferred assets or a portion of them. In such cases, the transferred assets are not derecognised. Examples of such transactions are securities lending and sale-and-repurchase transactions.

When assets are sold to a third party with a concurrent total rate of return swap on the transferred assets, the transaction is accounted for as a secured financing transaction similar to sale-and-repurchase transactions, because the bank retains all or substantially all of the risks and rewards of ownership of such assets.

In transactions in which the bank neither retains nor transfers substantially all of the risks and rewards of ownership of a financial asset and it retains control over the asset, the bank continues to recognise the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred asset.

In certain transactions, the bank retains the obligation to service the transferred financial asset for a fee. The transferred asset is derecognised if it meets the derecognition criteria. An asset or liability is recognised for the servicing contract if the servicing fee is more than adequate (asset) or is less than adequate (liability) for performing the servicing.

#### Financial liabilities

The bank derecognises a financial liability when its contractual obligations are discharged or cancelled, or expire.

#### (v) Modifications of financial assets and financial liabilities

##### Financial assets

If the terms of a financial asset are modified, the bank evaluates whether the cash flows of the modified asset are substantially different. If the cash flows are substantially different, then the contractual rights to cash flows from the original financial asset are deemed to have expired. In this case, the original financial asset is derecognised and a new financial asset is recognised at fair value.

If the cash flows of the modified asset carried at amortised cost are not substantially different, then the modification does not result in derecognition of the financial asset. In this case, the bank recalculates the gross carrying amount of the financial asset and recognises the amount arising from adjusting the gross carrying amount as a modification gain or loss in profit or loss. If such a modification is carried out because of financial difficulties of the borrower, then the gain or loss is presented together with impairment losses. In other cases, it is presented as interest income.

The impact of modifications of financial assets on the expected credit loss calculation is discussed in Note 4 (a) (iii).

##### Financial liabilities

The Bank derecognises a financial liability when its terms are modified and the cash flows of the modified liability are substantially different. In this case, a new financial liability based on the modified terms is recognised at fair value. The difference between the carrying amount of the financial liability extinguished and the new financial liability with modified terms is recognised in profit or loss.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (g) Fair value measurement (continued)

##### (vi) Offsetting of financial assets and financial liabilities

Financial assets and financial liabilities are offset and the net amount reported in the statement of financial position when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted under IFRSs, or for gains and losses arising from a group of similar transactions such as in the Bank's trading activity.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Bank has access at that date. The fair value of a liability reflects its non-performance risk.

If there is no quoted price in an active market, then the Bank uses valuation techniques that maximise the use of relevant observable inputs and minimise the use of unobservable inputs. The chosen valuation technique incorporates all of the factors that market participants would take into account in pricing a transaction.

The best evidence of the fair value of a financial instrument at initial recognition is normally the transaction price – i.e. the fair value of the consideration given or received. If the Bank determines that the fair value at initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique that uses only data from observable markets, then the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value at initial recognition and the transaction price. Subsequently, that difference is recognised in profit or loss on an appropriate basis over the life of the instrument but no later than when the valuation is wholly supported by observable market data or the transaction is closed out.

If an asset or liability measure at fair value has a bid price and an ask price, then the Bank measures assets and long positions at a bid price and liabilities and short positions at an ask price.

Portfolio of financial assets and financial liabilities that are exposed to market risk and credit risk that are managed by the Bank on the basis of net exposure to either market or credit risk are measure on the basis of a price that would be received to sell a net long position (or paid to transfer a net short position) for a particular risk exposure. Those portfolio-level adjustments are allocated to the individual assets and liabilities on the basis of the relative risk adjustment of each of the individual instruments in the portfolio.

The fair value of a demand deposit is not less than the amount payable on demand, discounted from the first date on which the amount could be required to be paid.

The Bank measure fair values using the following fair value hierarchy, which reflects the significance of the inputs used in making the measurements:

- Level 1: inputs that are quoted market prices (unadjusted) in active markets for identical instruments.
- Level 2: inputs other than quoted prices included in level 1 that are observable either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques in which all significant inputs are directly or indirectly observable from market data.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (g) Fair value measurement (continued)

- Level 3: inputs that are unobservable. This category includes all instruments for which the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments for which significant unobservable adjustments or assumptions are required to reflect differences between the instruments.
- Valuation techniques include net present value and discounted cash flow models, comparison with similar instruments for which observable market prices exist and other valuation models.
- Assumptions and inputs used in valuation techniques include risk-free and other premia used in estimating discount rates, bond and equity prices, foreign currency exchange rates and correlations.
- The objective of valuation techniques is to arrive at a fair value measurement that reflects the price that would be received to sell the asset or paid to transfer the liability in an orderly transaction between market participants at the measurement date.

#### (h) Cash and cash equivalents

For the purpose of presentation in the statement of cash flows in the financial statements, cash and cash equivalents' include notes and coins on hand, unrestricted balances held with central banks and highly liquid financial assets with original maturities of three months or less from the date of acquisition that are subject to an insignificant risk of changes in their fair value, and are used by the Bank in the management of its short-term commitments.

Cash and cash equivalents are carried at amortised cost in the statement of financial position.

#### (i) Property and equipment

Items of property and equipment are measured at cost or valuation less accumulated depreciation and accumulated impairment losses. Cost includes expenditure that is directly attributable to the asset.

Subsequent expenditure is capitalised only when it is probable that future economic benefits of the expenditure will flow to the Bank. On-going repairs and maintenance are expensed as incurred.

Depreciation is charged on a straight line basis to allocate the cost of each asset, to its residual value over its estimated useful life as follows:

Description	Rate
Motor vehicles	25.00%
Furniture, fixtures and fittings	12.50%
Office equipment	12.50%
Computer equipment	20.00%
Residential furniture	33.33%
Leasehold improvements	12.50% or over the period of lease if shorter than 8 years

Depreciation is recognised in profit or loss. The assets' residual values and useful lives are reviewed and adjusted as appropriate, at each reporting date.

Any gains or losses on disposal of property and equipment (calculated as the difference between the net proceeds from disposal and the carrying amount of the item) is recognised in other income in profit or loss.



## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (j) Intangible assets

##### *Computer software*

The costs incurred to acquire and bring to use specific computer software licences are capitalised. Software is measured at cost less accumulated amortisation and accumulated impairment from the date it is available for use. The costs are amortised on a straight line basis over the expected useful lives, from the date it is available for use, not exceeding five years. Costs associated with maintaining software are recognised as an expense as incurred.

Amortisation methods, residual values and useful lives are reviewed and adjusted as appropriate, at each reporting date.

#### (k) Impairment of non-financial assets

The carrying amounts of the Bank's non-financial assets, other than deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated.

An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that largely are independent from other assets and group. Impairment losses are recognised in the profit or loss.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

#### (l) Employee benefits

##### (i) Defined contribution plan

The Bank and its employees contribute to National Social Security Fund on a mandatory basis. These are defined contribution schemes. Employees contribute 10% while the Bank contributes 10% to the scheme. A defined contribution scheme is a pension plan under which the Bank pays fixed contributions into a separate entity. The Bank has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods. The Bank's contributions to the defined contribution scheme are charged to profit or loss in the year to which they relate.

##### (ii) Leave accrual

The monetary value of the unutilised leave by staff as at year end is recognised within accruals and the movement in the year is debited/credited to the profit or loss.

#### (m) Share capital and share issue costs

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of an equity instrument are deducted from initial measurement of the equity instruments.

#### (n) Dividends

Dividends are charged to equity in the period in which they are declared. Proposed dividends are not accrued until they have been ratified at the Annual General Meeting.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (o) Contingent liabilities

Letters of credit, acceptances and guarantees are not recognised and are disclosed as contingent liabilities. Estimates of the outcome and the financial effect of contingent liabilities is made by management based on the information available up to the date the financial statements are approved for issue by the directors. Any expected loss is charged to profit or loss.

#### (p) Provisions

Provisions are recognised when the Bank has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and the amount has been reliably estimated. Restructuring provisions comprise lease termination penalties and employee termination payments. Provisions are not recognised for future operating losses.

#### (q) Comparative information

Where necessary, comparative figures have been restated to conform with changes in presentation in the current year.

#### (r) Financial Guarantees

In the ordinary course of business, the Bank issues financial guarantees, consisting of payment guarantees, performance guarantee and bid guarantees and all these guarantees are cash secured. Financial guarantees are off-balance sheet instruments therefore not recognised in the financial statements but disclosed separately. Bank's liability under each guarantee is measured at the higher of the amount on face value of the guarantee and the value of cash deposits against that particular guarantee. All guarantees are fully secured with no exposure to the bank.

#### (s) Leases

At inception of a contract, the Bank assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

This policy is applied to contracts entered into (or changed) on or after 1 January 2019.

#### The Bank acting as a lessee

The Bank leases a number of branch and office premises. The leases typically run for a period of 5 years, with an option to renew the lease after that date. For some leases, payments are renegotiated every year whenever there are changes in the market rentals.

At inception of a contract, the Bank assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

At commencement or on modification of a contract that contains a lease component, the Bank allocates consideration in the contract to each lease component on the basis of its relative stand-alone price. However, for leases of branches and office premises the Bank has elected not to separate non-lease components and accounts for the lease and non-lease components as a single lease component.

The Bank recognizes a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove any improvements made to branches or office premises.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain re-measurements of the lease liability. The right of use asset is amortised over an average of three years or lease tenure.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (s) Leases (continued)

##### The Bank acting as a lessee (continued)

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Bank's incremental borrowing rate. Generally, the Bank uses its incremental borrowing rate as the discount rate.

The Bank determines its incremental borrowing rate by analyzing its borrowings from various external sources and makes certain adjustments to reflect the terms of the lease and type of asset leased.

The lease liability is measured at amortized cost using the effective interest method. It is re-measured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Bank's estimate of the amount expected to be payable under a residual value guarantee, if the Bank changes its assessment of whether it will exercise a purchase, extension or termination option or if there is a revised in-substance fixed lease payment.

When the lease liability is re-measured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

Where the basis for determining future lease payments changes as required by interest rate benchmark reform, the Bank re-measures the lease liability by discounting the revised lease payments using the revised discount rate that reflects the change to an alternative benchmark interest rate.

The Bank presents right-of-use assets in 'property and equipment' and lease liabilities in 'other liabilities' in the statement of financial position.

##### Short-term leases and leases of low-value assets.

The Bank has elected not to recognize right-of-use assets and lease liabilities for leases of low-value assets and short-term leases. The Bank recognizes the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

#### (t) New standards, amendments and interpretations

##### (i) New standards issued but not yet effective

A number of new standards and amendments to standards are effective for annual periods beginning after 1 January 2021 and earlier application is permitted; however, the Bank has not early adopted the new and amended standards in preparing these financial statements.

##### A. Deferred Tax related to Assets and Liabilities arising from a Single Transaction (Amendments to IAS 12)

The amendments narrow the scope of the initial recognition exemption to exclude transactions that give rise to equal and offsetting temporary differences – e.g. leases. The amendments apply for annual reporting periods beginning on or after 1 January 2023. For leases, the associated deferred tax asset and liabilities will need to be recognised from the beginning of the earliest comparative period presented, with any cumulative effect recognised as an adjustment to retained earnings or other components of equity at that date. For all other transactions, the amendments apply to transactions that occur after the beginning of the earliest period presented.

The Bank accounts for deferred tax on leases applying the 'integrally linked' approach, resulting in a similar outcome to the amendments, except that the deferred tax impacts are presented net in the statement of financial position. Under the amendments, the Bank will recognise a separate deferred tax asset and a deferred tax liability. As at 31 December 2021, the deductible temporary difference in relation to the right-of-use asset TZS 183 million and lease liability is TZS 102 million, resulting in a net deferred tax asset of TZS 285 million (see Note 23). There will be no impact on retained earnings on adoption of the amendments.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (t) New standards, amendments and interpretations (Continued)

##### (i) New standards issued but not yet effective (Continued)

#### B. Other standards

The following new and amended standards are not expected to have a significant impact on the Bank's financial statements.

New standard or amendments	Effective for annual periods beginning on or after
— Onerous Contracts – Cost of Fulfilling a Contract (Amendments to IAS 37)	1 January 2022
— COVID-19-Related Rent Concessions beyond 30 June 2021 (Amendment to IFRS 16)	30 June 2021
— Annual Improvements to IFRS Standards 2018–2020	1 January 2022
— Property, Plant and Equipment: Proceeds before Intended Use (Amendments to IAS 16)	1 January 2022
— Reference to the Conceptual Framework (Amendments to IFRS 3)	1 January 2022
— IFRS 17 Insurance Contracts and amendments to IFRS 17 Insurance Contracts	1 January 2023

New standard or amendments	Effective for annual periods beginning on or after
— Classification of liabilities as current or non-current (Amendments to IAS 1)	1 January 2023
— Disclosure of Accounting Policy (Amendments to IAS 1 and IFRS Practice Statement 2)	1 January 2023
— Definition of Accounting Estimate (Amendments to IAS 8)	1 January 2023
— Deferred Tax Related to Assets and Liabilities Arising from a Single Transaction – Amendments to IAS 12 Income Taxes	1 January 2023

The Bank did not early adopt new or amended standards in the year ended 31 December 2021.

### 4. FINANCIAL RISK MANAGEMENT

This section provides details of the Bank's exposure to risk and describes the methods used by management to control risk.

#### Financial risk

Significant types of risk to which the Bank is exposed are credit risk, liquidity risk, market risk and operational risk. Market risk includes currency risk and interest rate risk.

##### (a) Credit risk

Credit risk is the risk of financial loss to the Bank if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Bank's loans and advances to customers and other banks and investment securities. For risk management reporting purposes, the Bank considers and consolidates all elements of credit risk exposure.

The Board of Directors of the Bank has delegated responsibility of the management of credit risk to the Board Credit Committee. Further, the Bank has its own Credit Risk Management Committee that reports to the Board Credit Committee. The Bank's credit exposure at the reporting date from financial instruments held or issued for trading purposes is represented by the fair value of instruments with a positive fair value at that date, as recorded on the statement of financial position.

The risk that the counter-parties to trading instruments might default on their obligation is monitored on an on-going basis. In monitoring credit risk exposure, consideration is given to trading instruments with a positive fair value and to the volatility of the fair value of trading instruments over their remaining life.

## NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

#### 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

##### Financial risk (continued)

##### (a) Credit risk (continued)

To manage the level of credit risk, the Bank deals with counter parties of good credit standing wherever possible and when appropriate, obtains collateral.

An assessment of the extent to which fair values of collaterals cover existing credit risk exposure on loans and advances to customers is highlighted below.

##### (i) Credit quality analysis

The Bank also monitors concentrations of credit risk that arise by industry and type of customer in relation to group loans and advances to customers by carrying a balanced portfolio. The Bank has no significant exposure to any individual customer or counter-party.

To determine impairment of loans and advances, the Bank assesses whether it is probable that it will be unable to collect all principal and interest according to the contractual terms of the loans and advances.

(ii) The following table sets out information about the credit quality of financial assets measured at amortised cost. Unless specifically indicated, for financial assets, the amounts in the table represent gross carrying amounts. For loan commitments and financial guarantee contracts, the amounts in the table represent the amounts committed or guaranteed, respectively. See accounting policy on Note 3(f) (iii) for the explanation of the terms: 12-month ECL, lifetime ECL and credit-impaired.

##### 2021:

<i>Risk classification</i>	12 month ECL	Lifetime ECL not credit impaired	Lifetime ECL credit impaired	Total 31 December 2021
	TZS' 000	TZS' 000	TZS' 000	TZS' 000
<b>Loans and advances to customers at amortised cost</b>				
Stage 1	240,722,554	-	-	240,722,554
Stage 2	-	99,796,607	-	99,796,607
Stage 3	-	-	34,443,458	34,443,458
<b>Gross carrying amount</b>	<b>240,722,554</b>	<b>99,796,607</b>	<b>34,443,458</b>	<b>374,962,619</b>
Expected credit loss	(307,866)	(5,625,128)	(14,140,947)	(20,073,941)
<b>Carrying amount</b>	<b>240,414,688</b>	<b>94,171,479</b>	<b>20,302,511</b>	<b>354,888,678</b>

##### 2020:

<i>Risk classification</i>	12 month ECL	Lifetime ECL not credit impaired	Lifetime ECL credit impaired	Total 31 December 2020
	TZS' 000	TZS' 000	TZS' 000	TZS' 000
<b>Loans and advances to customers at amortized cost</b>				
Stage 1	226,057,677	-	-	226,057,677
Stage 2	-	64,011,542	-	64,011,542
Stage 3	-	-	55,376,121	55,376,121
<b>Gross carrying amount</b>	<b>226,057,677</b>	<b>64,011,542</b>	<b>55,376,121</b>	<b>345,445,340</b>
Expected credit loss	(442,274)	(610,660)	(23,683,568)	(24,736,502)
<b>Carrying amount</b>	<b>225,615,403</b>	<b>63,400,882</b>	<b>31,692,553</b>	<b>320,708,838</b>



## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### Financial risk (continued)

##### (a) Credit risk (continued)

##### (i) Credit quality analysis -continued

The Bank has estimated that the ECL for the following financial assets was not significant as at 31 December 2021. These financial assets have been assessed to be in Stage 1 (low credit risk).

	2021 TZS '000	2020 TZS '000
Balances with central bank	45,843,953	31,757,968
Items in the course of collection	116,531	67,131
Loans and advances to banks	20,157,384	13,094,184
Debt instruments (Financial assets) at fair value through other comprehensive income (FVOCI )	1,062,305	-
Other financial assets at amortised cost	112,848,689	103,231,522
Due from group companies	1,953,999	1,595,582
Other assets	1,228,105	1,450,546
	<b>183,210,966</b>	<b>151,196,933</b>

The following shows the grading of loans and advances to customers in line with local prudential guidelines

Loans and advances to customers	2021 TZS '000	2020 TZS '000
<b>Identified impairment:</b>		
Grade 3: Substandard	2,218,988	7,024,321
Grade 4: Doubtful	993,778	14,512,241
Grade 5: Loss	31,230,692	33,839,559
	<b>34,443,458</b>	<b>55,376,121</b>
Specific allowance for impairment	(14,140,947)	(23,683,568)
<b>Carrying amounts</b>	<b>20,302,511</b>	<b>31,692,553</b>
<b>Unidentified impairment:</b>		
Grade 2: Watch	99,796,607	64,011,542
Grade 1: Normal	240,722,554	226,057,677
	340,519,161	290,069,219
Portfolio impairment provision	(5,932,994)	(1,052,934)
<b>Carrying amounts</b>	<b>334,586,167</b>	<b>289,016,285</b>
<b>Total carrying amounts</b>	<b>354,888,678</b>	<b>320,708,838</b>

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### Financial risk (continued)

##### (a) Credit risk (continued)

##### (i) Credit quality analysis -continued

	Gross TZS '000	Net TZS '000
<b>Identified impairment:</b>		
<b>31 December 2021</b>		
Grade 3: Substandard	2,218,988	1,737,293
Grade 4: Doubtful	993,778	249,835
Grade 5: Loss	31,230,692	18,315,383
	<b>34,443,458</b>	<b>20,302,511</b>
<b>31 December 2020</b>		
Grade 3: Substandard	7,024,321	6,340,952
Grade 4: Doubtful	14,512,241	9,280,715
Grade 5: Loss	33,839,559	16,070,886
	<b>55,376,121</b>	<b>31,692,553</b>
<b>Unidentified impairment:</b>		
<b>31 December 2021</b>		
Grade 1: Normal	240,722,554	240,414,688
Grade 2: Watch	99,796,607	94,171,479
	<b>340,519,161</b>	<b>334,586,167</b>
<b>31 December 2020</b>		
Grade 1: Normal	226,057,677	225,615,403
Grade 2: Watch	64,011,542	63,400,882
	<b>290,069,219</b>	<b>289,016,285</b>

#### Impaired loans and securities

Impaired loans and securities are loans for which the Bank determines that it is probable that it will be unable to collect all principal and interest due according to the contractual terms of the loan agreement(s). These loans are graded 3 (substandard) to 5 (loss) in the Bank's internal credit risk and grading system.

#### Neither past due nor impaired

The credit quality of the portfolio of loans and advances that were neither past due nor impaired can be assessed with reference to the bank's internal rating system. All such loans must be performing in accordance with the contractual terms and are expected to continue doing so. Loans in this category are fully protected by their current sound net worth and paying capacity of the borrower. These loans and advances are categorised as normal in line with BOT prudential guidelines.

#### Past due but not impaired loans

These are loans where contractual interest or principal payments are past due but the Bank believes that impairment is not appropriate on the basis of the level of security/collateral available and/or the stage of collection of amounts owed to the Bank. These loans are stage 2 (watch) in the Bank's internal credit risk and grading system.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### Financial risk (continued)

##### (a) Credit risk (continued)

###### (i) Credit quality analysis – continued

###### (ii) Collateral and other security enhancements

The Bank holds collaterals against loans and advances to customers in the form of mortgage interests over property, other registered securities over assets, and guarantees. Estimate of fair value are based on the value of collateral assessed at the time of borrowing, and generally are not updated except when a loan is individually assessed as impaired. Collateral generally is not held over loans and advances to banks, except when securities are held as part of reverse repurchase and securities borrowings activity. Collateral usually is not held against investment securities, and no such collateral was held at 31 December 2021 or 2020.

An estimate of the fair value of collateral held against impaired loans is shown below:

	2021 TZS '000	2020 TZS '000
Fair value of collateral held – against impaired loans	37,119,120	58,977,794

###### (iii) Amounts arising from ECL

#### Inputs, assumptions and techniques used for estimating impairment

See accounting policy in Note 3(f) (iii).

#### Significant increase in credit risk

When determining whether the risk of default on a financial instrument has increased significantly since initial recognition, the Bank considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information an analysis, based on the Bank's historical experience and expert credit assessment and including forward-looking information.

The objective of the assessment is to identify whether a significant increase in credit risk has occurred for an exposure by comparing:

- the remaining lifetime probability of default (PD) as at the reporting date; with
- the remaining lifetime PD for this point in time that was estimated at the time of initial recognition of the exposure (adjusted where relevant for changes in prepayment expectations).

#### Credit risk grading

Other than for loans and advances to banks and investment securities where the Bank relies on internal credit rating models, the Bank relies substantially on the prudential guidelines applicable in the market it operates in for credit risk grading that reflect its assessment of the probability of default of individual counterparties.

In addition, the prudential guidelines are supplemented

- by Borrower and loan specific information collected at the time of application (such as disposable income, and level of collateral for retail exposures; and turnover and industry type for wholesale exposures).
- External data such as credit bureau scoring information on individual borrowers.
- Expert judgement from the Credit Risk Officer to be fed into the final credit rating for each exposure. This allows for considerations which may not be captured as part of the other data inputs into the model.

The credit grades are calibrated such that the risk of default increases exponentially at each higher risk grade.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### Financial risk (continued)

##### (a) Credit risk (continued)

*(iii) Amounts arising from ECL – continued*

#### Inputs, assumptions and techniques used for estimating impairment (continued)

The following are additional considerations for each type of portfolio held by the Bank:

##### **Customer loans and advances**

After the date of initial recognition, the payment behaviour of the borrower is monitored on a periodic basis to develop a behavioural score. Any other known information about the borrower which impacts their creditworthiness.

In addition, a relationship manager will incorporate any updated or new information/credit assessments into the credit system on an ongoing basis.

##### **Loans and advances to banks**

The model relies on published financials and market information.

##### **Generating the term structure of PD**

Credit risk grades are a primary input into the determination of the term structure of PD for exposures. The Bank collects performance and default information about its credit risk exposures analysed by jurisdiction (country) and borrower and type of product as well as by credit risk grading.

The Bank employs statistical models to analyse the data collected and generate estimates of the remaining lifetime PD of exposures and how these are expected to change as a result of the passage of time.

This analysis includes the identification and calibration of relationships between changes in default rates and changes in key macro-economic factors as well as in-depth analysis of the impact of certain other factors (e.g. forbearance experience) on the risk of default. For most exposures, key macro-economic indicators include: GDP growth, benchmark interest rates and exchange rate.

Based on advice from the Risk Committees and economic experts and consideration of a variety of external actual and forecast information, the Bank formulates a 'base case' view of the future direction of relevant economic variables as well as a representative range of other possible forecast scenarios (see discussion below on incorporation of forward-looking information). The Bank then uses these forecasts to adjust its estimates of PDs.

#### **Determining whether credit risk has increased significantly**

The criteria for determining whether credit risk has increased significantly vary by portfolio and include quantitative changes in PDs and qualitative factors, including a backstop based on delinquency.

The credit risk of a particular exposure is deemed to have increased significantly since initial recognition if, based on the Bank's quantitative modelling, the remaining lifetime PD is determined to have increased by more than a predetermined percentage/range.

Using its expert credit judgement and, where possible, relevant historical experience, the Bank may determine that an exposure has undergone a significant increase in credit risk based on particular qualitative indicators that it considers are indicative of such and whose effect may not otherwise be fully reflected in its quantitative analysis on a timely basis.

As a backstop, the Bank considers that a significant increase in credit risk occurs no later than when an asset is more than 30 days past due. Days past due are determined by counting the number of days since the earliest elapsed due date in respect of which full payment has not been received. Due dates are determined without considering any grace period that might be available to the borrower.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### Financial risk (continued)

##### (a) Credit risk (continued)

(iii) Amounts arising from ECL – continued

#### Inputs, assumptions and techniques used for estimating impairment (continued)

##### Determining whether credit risk has increased significantly (continued)

The Bank monitors the effectiveness of the criteria used to identify significant increases in credit risk by regular reviews to confirm that:

- the criteria are capable of identifying significant increases in credit risk before an exposure is in default;
- the criteria do not align with the point in time when an asset becomes 30 days past due; and
- there is no unwarranted volatility in loss allowance from transfers between 12-month PD (stage 1) and lifetime PD (stage 2).

##### Modified financial assets

The contractual terms of a loan may be modified for a number of reasons, including changing market conditions, customer retention and other factors not related to a current or potential credit deterioration of the customer. An existing loan whose terms have been modified may be derecognised and the renegotiated loan recognised as a new loan at fair value in accordance with the accounting policy set out in Note 3(f)(iv).

When the terms of a financial asset are modified and the modification does not result in derecognition, the determination of whether the asset's credit risk has increased significantly reflects comparison of:

- its remaining lifetime PD at the reporting date based on the modified terms; with
- the remaining lifetime PD estimated based on data at initial recognition and the original contractual terms.

The Bank renegotiates loans to customers in financial difficulties (referred to as 'forbearance activities') to maximise collection opportunities and minimise the risk of default. Under the Bank's forbearance policy, loan forbearance is granted on a selective basis if the debtor is currently in default on its debt or if there is a high risk of default, there is evidence that the debtor made all reasonable efforts to pay under the original contractual terms and the debtor is expected to be able to meet the revised terms.

The revised terms usually include extending the maturity, changing the timing of interest payments and amending the terms of loan covenants. Both retail and corporate loans are subject to the forbearance policy. The Bank Audit Committee regularly reviews reports on forbearance activities.

For financial assets modified as part of the Bank's forbearance policy, the estimate of PD reflects whether the modification has improved or restored the Bank's ability to collect interest and principal and the Bank's previous experience of similar forbearance action. As part of this process, the Bank evaluates the borrower's payment performance against the modified contractual terms and considers various behavioural indicators.

Generally, forbearance is a qualitative indicator of a significant increase in credit risk and an expectation of forbearance may constitute evidence that an exposure is credit-impaired/in default. A customer needs to demonstrate consistently good payment behaviour over a period of time before the exposure is no longer considered to be credit-impaired/ in default or the PD is considered to have decreased such that the loss allowance reverts to being measured at an amount equal to 12-month ECL.



## NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

#### 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

##### Financial risk (continued)

##### (a) Credit risk (continued)

(iii) Amounts arising from ECL – continued

##### Inputs, assumptions and techniques used for estimating impairment (continued)

##### COVID-19 considerations for the year ended 31 December 2021

During the year, the Bank offered various forms of assistance to customers to counteract the impact of COVID-19 on the ability of customers to meet their loan obligations. The assistance provided included arrangements such as temporary deferral of principal and interest repayments, replacing principal and interest with interest only repayments, and extension of loan maturity dates.

The loan repayment deferral package is considered to be a loan modification under IFRS 9. This either results in the loan being derecognised and replaced with a new loan (substantial modification) or the existing loan continuing to be recognised (non-substantial modification).

If the terms of a financial asset are modified or an existing financial asset is replaced with a new one for either credit or commercial reasons, an assessment is made to determine if the changes to the terms of the existing financial asset are considered substantial. This assessment considers both changes in cash flows arising from the modified terms as well as changes in the overall instrument risk profile; for example, changes in the principal (credit limit), term, or type of underlying collateral. Where a modification is considered non-substantial, the existing financial asset is not derecognised and its date of origination continues to be used to determine SICR. Where a modification is considered substantial, the existing financial asset is derecognised and a new financial asset is recognised at its fair value on the modification date, which also becomes the date of origination used to determine SICR for this new asset.

The table below shows the outstanding balance as at 31 December 2021 of all loans that have been modified:

	Loan deferral package (TZS '000')	Interest only (TZS '000')
Corporate Banking	26,987,187	583,715

##### Definition of default

The Bank considers a financial asset to be in default when:

- the borrower is unlikely to pay its credit obligations to the Bank in full, without recourse by the Bank to actions such as realising security (if any is held); or
- the borrower is past due more than 90 days on any material credit obligation to the Bank. Overdrafts are considered as being past due once the customer has breached an advised limit or been advised of a limit smaller than the current amount outstanding.

In assessing whether a borrower is in default, the Bank considers indicators that are:

- qualitative – e.g. breaches of covenant;
- quantitative – e.g. overdue status and non-payment on another obligation of the same issuer to the Bank; and
- based on data developed internally and obtained from external sources.

Inputs into the assessment of whether a financial instrument is in default and their significance may vary over time to reflect changes in circumstances.

The definition of default largely aligns with that applied by the Bank for regulatory capital purposes.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 4. FINANCIAL RISK MANAGEMENT (Continued)

#### Financial risk (continued)

##### (a) Credit risk (continued)

(iii) Amounts arising from ECL – continued

#### Inputs, assumptions and techniques used for estimating impairment (continued)

##### Incorporation of forward-looking information

The Bank incorporates forward-looking information into both its assessment of whether the credit risk of an instrument has increased significantly since its initial recognition and its measurement of ECL. Based on advice from the Assets and Liabilities Committee (ALCO) and consideration of a variety of external actual and forecast information, the Bank formulates a 'base case' view of the future direction of relevant economic variables as well as a representative range of other possible forecast scenarios. This process involves developing two additional economic scenarios and considering the relative probabilities of each outcome. External information includes economic data and forecasts published by governmental bodies and monetary authorities in the countries where the Bank operates, supranational organisations such as the International Monetary Fund (IMF), World Bank and selected private-sector and academic forecasters.

The base case represents a most-likely outcome and is aligned with information used by the Bank for other purposes such as strategic planning and budgeting. The other scenarios represent more optimistic and more pessimistic outcomes. Periodically, the Bank carries out stress testing of more extreme shocks to calibrate its determination of these other representative scenarios.

The assessment of SICR and the calculation of ECL both incorporate forward-looking information. The Bank has performed historical analysis and identified the key economic variables impacting credit risk and expected credit losses for each portfolio. These economic variables and their associated impact on PD, EAD and LGD vary by financial instrument.

The "Coefficients" column is used to indicate the relationship of the specific macroeconomic variable with NPL ratios. (i.e. positive or negative/inverse relationship).

The most significant period-end macroeconomic factors used for the ECL estimate as at 31 December 2021 and 31 December 2020 are as follows:

#### 2021 - Significant macroeconomic factors

##### Building and Construction

Macro-Economic Variable	Coefficient/ sensitivity	2021		
		Base %	Upside %	Downside %
<b>Weighting</b>		<b>95.00%</b>	<b>3.00%</b>	<b>3.00%</b>
Reverse REPO	-135.90%	6.17%	9.57%	2.76%
91 Day T-Bills	-898.20%	6.69%	7.12%	6.26%
Inflation	(2.5400)	3.90%	4.63%	3.00%
Deposit	(5.9970)	6.93%	7.21%	7.00%
Housing Price Index	(2.3440)	-0.19%	0.17%	-0.54%
Constant	1.5290	-	-	-

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### Financial risk (continued)

##### (a) Credit risk (continued)

(iii) Amounts arising from ECL – continued

#### Inputs, assumptions and techniques used for estimating impairment (continued)

##### Energy & Water

Macro-Economic variable	Coefficient/ Sensitivity	2021		
		Base %	Upside %	Downside %
<b>Weighting</b>		<b>95.00%</b>	<b>3.00%</b>	<b>3.00%</b>
Interbank	0.4302	4.17%	3.18%	5.16%
Deposit	1.6541	6.93%	6.64%	7.21%
Constant	(0.1317)	-	-	-

##### Personal and household

Macro-Economic Variable	Coefficient/ sensitivity	2021		
		Base %	Upside %	Downside %
<b>Weighting</b>		<b>95.00%</b>	<b>3.00%</b>	<b>3.00%</b>
91 Day T-Bills	97.53%	6.69%	6.26%	7.12%
Central Bank rate	-283.73%	6.83%	7.29%	6.37%
Deposit	(1.3227)	6.93%	7.21%	6.64%
Lending	0.3628	12.09%	10.72%	13.46%
Constant	0.2508	-	-	-

##### Real estate

Macro-Economic Variable	Coefficient/ sensitivity	2021		
		Base %	Upside %	Downside %
<b>Weighting</b>		<b>95.00%</b>	<b>3.00%</b>	<b>3.00%</b>
Reverse REPO	-17.63%	6.72%	10.13%	3.32%
Central Bank rate	-222.84%	6.83%	7.29%	6.37%
Deposit	(2.1285)	6.93%	7.21%	6.64%
Constant	0.3948	-	-	-

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### Financial risk (continued)

#### (a) Credit risk (continued)

(iii) Amounts arising from ECL – continued

#### Inputs, assumptions and techniques used for estimating impairment (continued)

##### Trade

Macro-Economic Variable	Coefficient/ sensitivity	Base %	Upside %	2021 Downside %
<b>Weighting</b>		<b>66.00%</b>	<b>33.00%</b>	<b>1.00%</b>
91 Day T-Bills	115.20%	6.69%	6.26%	7.12%
Central Bank rate	-91.19%	6.83%	7.29%	6.37%
Deposit	-115.87%	6.93%	7.21%	6.64%
Public debt to GDP	0.5706	63.00%	60.45%	65.55%
Constant	(0.2361)	-	-	-

##### Transport

Macro-Economic Variable	Coefficient/ sensitivity	Base %	Upside %	2021 Downside %
<b>Weighting</b>		<b>54.00%</b>	<b>12.00%</b>	<b>25.00%</b>
GDP	-451.88%	5.10%	5.18%	5.02%
Public debt to GDP	85.03%	38.92%	36.93%	40.90%
Constant	0.0696	-	-	-

Some sectors did not have correlations with macro-economic factors. These include: agriculture, manufacturing, building & construction, mining & quarrying, education, trade, tourism, real estate, hotel & restaurant, personal loan, housing loan and other services. For these sectors, either NPL ratios were noted as 0% or models failed to meet the predetermined thresholds. In view of this, management judgements were applied by taking a minimum PD of 0.01% for purposes of ECL calculation and adjusting by the average macro adjustments from Transport sector respectively

Other forward-looking considerations not otherwise incorporated within the above scenarios, such as the impact of any regulatory, legislative or political changes, have been considered, but are not deemed to have a material impact on therefore no adjustment has been made to the ECL for such factors. This is reviewed and monitored for appropriateness on a quarterly basis

#### Sensitivity analysis

Set out below are the changes to the ECL at 31 December 2021 that would result from reasonably possible changes in the Bank's macro-economic overlays and the probability weightings from actual assumptions used in the Bank's economic variable assumptions

The impact of a 5% increase/decrease in macro-economic overlays will lead to the following change in expected credit loss;

	Base TZS '000	Upside TZS '000	Downside TZS '000
5% change	2,237	5,597	(1,123)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### Financial risk (continued)

##### (a) Credit risk (continued)

(iii) Amounts arising from ECL – continued

##### Inputs, assumptions and techniques used for estimating impairment (continued)

Some sectors did not have an intuitive relationship with macro-economic factors and had weak correlations. These include: housing, transport & communication, mining & quarrying, other services, tourism, agriculture, education and hotels & restaurants. For these sectors, an average adjustment of sectors with intuitive relationship with macroeconomic factors and credit conversion above 40% was used to adjust Historical PDs.

Other sectors had no historical default rates and historical PDs were noted as 0%. This included education, agriculture (Stage 2) and tourism restaurant & hotels (stage 2). In view of this, management judgements were applied by taking a minimum PD of 0.05% for purposes of ECL calculation.

##### Measurement of ECL

The key inputs into the measurement of ECL are the term structure of the following variables:

- Probability of default (PD);
- Loss given default (LGD);
- Exposure at default (EAD).

These parameters are generally derived from internally developed statistical models and other historical data. They are adjusted to reflect forward-looking information as described above.

PDs are estimates at a certain date, which are calculated based on statistical models, and assessed using rating tools tailored to the various categories of counterparties and exposures. These statistical models are based on internally compiled data comprising both quantitative and qualitative factors. Where it is available, market data may also be used to derive the PD for loans and advances to banks and investment securities.

LGD is the magnitude of the likely loss if there is a default. The Bank estimates LGD parameters based mainly on the counterparties' collateral and also on the history of recovery rates of claims against defaulted counterparties. The LGD models consider the structure, collateral, seniority of the claim, counterparty industry and recovery costs of any collateral that is integral to the financial asset. They are calculated on a discounted cash flow basis using the effective interest rate as the discounting factor.

EAD represents the expected exposure in the event of a default. The Bank derives the EAD from the current exposure to the counterparty and potential changes to the current amount allowed under the contract including amortisation. The EAD of a financial asset is its gross carrying amount. For lending commitments and financial guarantees, the EAD includes the amount drawn, as well as potential future amounts that may be drawn under the contract, which are estimated based on historical observations and forward-looking forecasts.

As described above, and subject to using a maximum of a 12-month PD for financial assets for which credit risk has not significantly increased, the Bank measures ECL considering the risk of default over the maximum contractual period (including any borrower's extension options) over which it is exposed to credit risk, even if, for risk management purposes, the Bank considers a longer period. The maximum contractual period extends to the date at which the Bank has the right to require repayment of an advance or terminate a loan commitment or guarantee



## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### Financial risk (continued)

##### (a) Credit risk (continued)

(iii) Amounts arising from ECL – continued

#### Inputs, assumptions and techniques used for estimating impairment (continued)

##### Measurement of ECL (continued)

Where modelling of a parameter is carried out on a collective basis, the financial instruments are grouped on the basis of shared risk characteristics that include:

- segment type; and
- credit risk quality

The groupings are subject to regular review to ensure that exposures within a particular group remain appropriately homogeneous.

#### ECL - Sensitivity analysis

The uncertainty of the impact of COVID-19 introduces significant estimation uncertainty in relation to the measurement of the Banks's allowance for expected credit losses. The rapidly evolving consequences of COVID-19 and government, business and consumer responses could result in significant adjustments to the allowance in future financial years.

Given current economic uncertainties and the judgment applied to factors used in determining the expected default of borrowers in future periods, expected credit losses reported by the Bank should be considered as a best estimate within a range of possible estimates.

The table below illustrates the sensitivity of collectively assessed ECL to key factors used in determining it as at 31 December 2021:

	ECL TZS'000	Impact TZS'000
If 1% of stage 1 facilities were included in stage 2	551,096	(5,103)
If 1% of stage 2 facilities were included in stage 1	557,513	1,314
100% upside scenario	628,989	72,790
100% base scenario	561,796	5,598
100% downside scenario	494,643	(61,556)

#### Loss allowance

The following tables show reconciliations from the opening to the closing balance of the loss allowance by class of financial instrument. Explanation of the terms: 12-month ECL, lifetime ECL and credit-impaired are included in Note 3(f)(iii).

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### Financial risk (continued)

#### (a) Credit risk (continued)

#### Loans and advances to customers at amortised cost

2021:	Provisions (ECL allowance)			Exposure (Gross balance)			Total
	12 month ECL (Stage 1)	Lifetime ECL not credit impaired (Stage 2)	Lifetime ECL credit impaired (Stage 3)	12 month ECL (Stage 1)	Lifetime ECL not credit impaired (Stage 2)	Lifetime ECL credit impaired (Stage 3)	
	TZS '000	TZS '000	TZS '000	TZS '000	TZS '000	TZS '000	TZS '000
<b>Balance at 1 January 2021</b>	<b>442,274</b>	<b>610,660</b>	<b>23,683,568</b>	<b>226,057,677</b>	<b>64,011,542</b>	<b>55,376,121</b>	<b>345,445,340</b>
Transfer to 12 months ECL (Stage 1)	(15,903)	15,711	192	(37,351,681)	37,266,224	85,457	-
Transfer to Lifetime ECL not credit impaired (Stage 2)	583,873	(583,873)	-	10,174,461	(10,501,688)	327,227	-
Transfer to Lifetime ECL credit impaired (Stage 3)	-	5,151,896	(5,151,896)	-	9,942,673	(10,562,705)	-
Net remeasurement of loss allowance	(704,153)	432,501	5,262,311	12,561,015	(9,967,632)	1,284,066	3,877,449
New financial assets originated or purchased	40,023	1,747	64,227	39,894,761	9,503,651	494,973	49,893,385
Financial assets derecognised	(38,248)	(3,514)	-	(11,233,712)	(458,163)	(1,658)	(11,693,533)
Reversal of provision/write-off	-	-	(9,717,455)	(9,717,455)	-	(12,560,022)	(12,560,022)
<b>Balance at 31 December 2021</b>	<b>307,866</b>	<b>5,625,128</b>	<b>14,140,947</b>	<b>240,722,553</b>	<b>99,796,607</b>	<b>34,443,459</b>	<b>374,962,619</b>

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### Financial risk (continued)

#### (a) Credit risk (continued)

#### Loans and advances to customers at amortised cost

2020:	Provisions (ECL allowance)			Exposure (gross balance)			Total
	12 month ECL (stage 1)	Lifetime ECL not credit impaired (stage 2)	Lifetime ECL credit impaired (stage 3)	12 month ECL (stage 1)	Lifetime ECL not credit impaired (stage 2)	Lifetime ECL credit impaired (stage 3)	
	TZS '000	TZS '000	TZS '000	TZS '000	TZS '000	TZS '000	TZS '000
<b>Balance at 1 January 2020</b>	<b>92,826</b>	<b>177,583</b>	<b>19,287,663</b>	<b>286,317,450</b>	<b>36,033,145</b>	<b>42,562,606</b>	<b>364,913,201</b>
Transfer to 12 months ECL (stage 1)	(6,425)	6,201	224	(36,587,970)	32,665,798	3,922,172	-
Transfer to Lifetime ECL not credit impaired (stage 2)	24,181	(24,413)	232	3,986,495	(9,427,540)	5,441,045	-
Transfer to Lifetime ECL credit impaired (stage 3)	-	184,310	(184,310)	-	513,697	(513,697)	-
Net remeasurement of loss allowance	326,562	268,120	4,986,909	(10,842,664)	4,366,385	4,597,322	(1,878,957)
New financial assets originated or purchased	10,876	-	8,997	9,061,880	-	8,997	9,070,877
Financial assets derecognised	(5,746)	(1,141)	(416,147)	(25,877,514)	(139,943)	(642,324)	(26,659,781)
<b>Balance at 31 December 2020</b>	<b>442,274</b>	<b>610,660</b>	<b>23,683,568</b>	<b>226,057,677</b>	<b>64,011,542</b>	<b>55,376,121</b>	<b>345,445,340</b>

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### Financial risk (continued)

#### (a) Credit risk (continued)

#### Loan commitments and financial guarantee contracts

2021:	Provisions (ECL allowance)			Exposure (gross balance)		
	12 month ECL (stage 1) TZS '000	Lifetime ECL not credit impaired (stage 2) TZS '000	Total TZS '000	12 month ECL (stage 1) TZS '000	Lifetime ECL not credit impaired (stage 2) TZS '000	Total TZS '000
<b>Balance at 1 January 2021</b>	<b>338,043</b>	<b>52,169</b>	<b>390,212</b>	<b>155,027,181</b>	<b>1,083,808</b>	<b>156,110,989</b>
Transfer from 12 months ECL (stage 1)	-	-	-	-	-	-
Transfer from Lifetime ECL not credit impaired (stage 2)	-	-	-	-	-	-
Net remeasurement of loss allowance	(337,309)	186,758	(150,551)	(3,357,595)	(166,316)	(3,523,911)
New financial assets originated or purchased	-	-	-	-	-	-
Financial assets derecognised	-	-	-	-	-	-
<b>Balance at 31 December 2021</b>	<b>734</b>	<b>238,927</b>	<b>239,661</b>	<b>151,669,586</b>	<b>917,492</b>	<b>152,587,078</b>

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### Financial risk (continued)

##### (b) Liquidity risk

Liquidity risk includes the risk of being unable to meet financial obligations as they fall due because of inability to liquidate assets at a reasonable price and in an appropriate timeframe.

The Bank continually assesses liquidity risk by identifying and monitoring changes in funding required to meet business goals and targets set in terms of the overall strategy which incorporates impact of COVID-19. In addition, the Bank holds a portfolio of liquid assets as part of its liquidity risk management strategy.

The liquidity ratios at the reporting date and during the reporting period (based on month end ratios) were as follows:

	2021	2020
At 31 December	31%	29%
Average for the period	27%	25%
Highest for the period	32%	29%
Lowest for the period	24%	23%

Deposits from customers represent transactional accounts, savings accounts, call and fixed deposit balances, which past experience has shown to be stable. The table below analyses financial liabilities into relevant maturity groupings based on the remaining period at 31 December 2021 and 2020 to the contractual maturity date:

31 December 2021	Within 1 month TZS '000	Due within 1-3 months TZS '000	Due between 3-12 months TZS '000	Due between 1-5 years TZS '000	Due after 5 years TZS '000	Total TZS '000
<b>LIABILITIES</b>						
Deposits from banks	-	3,501,418	-	-	-	3,501,418
Deposits from customers	96,947,637	97,577,293	176,849,912	62,758,410	2,083,005	436,216,257
Due to group companies	9,040,2168	-	-	-	-	9,040,168
Other liabilities	4,342,436	1,334,754	868,839	-	-	6,546,029
Lease liabilities	187,239	341,410	667,536	1,590,107	-	2,786,291
Long term debt	-	-	-	31,230,946	-	31,230,946
Subordinated debt	-	-	-	-	-	-
<b>At 31 December 2021</b>	<b>110,517,480</b>	<b>102,754,875</b>	<b>178,386,287</b>	<b>95,579,463</b>	<b>2,083,005</b>	<b>489,321,110</b>

31 December 2020	Within 1 month TZS '000	Due within 1-3 months TZS '000	Due between 3-12 months TZS '000	Due between 1-5 years TZS '000	Due between 1-5 years TZS '000	Total TZS '000
<b>LIABILITIES</b>						
Deposits from banks	-	6,795,904	-	-	-	6,795,904
Deposits from customers	14,885,362	89,910,143	142,704,552	49,814,452	66,958,404	364,272,913
Due to group companies	3,487,500	-	-	-	-	3,487,500
Other liabilities	3,979,318	1,015,305	1,960,060	-	-	6,954,683
Lease liabilities	230,622	423,380	822,666	1,965,448	-	3,442,116
Long term debt	-	-	15,071,867	29,766,036	-	44,837,903
Subordinated debt	-	1,070	7,427,323	-	-	7,428,393
<b>At 31 December 2020</b>	<b>22,582,802</b>	<b>98,145,802</b>	<b>167,986,468</b>	<b>81,545,936</b>	<b>66,958,404</b>	<b>437,219,412</b>



## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### Financial risk (continued)

##### (c) Market risk

Market risk is the risk that changes in market prices, such as interest rate, equity prices, foreign exchange rates and credit spread (not relating to changes in the obligator's/issuer's credit standing) will affect the Bank's income or the value of its holdings of financial instruments.

The Bank is primarily exposed to interest rate and foreign exchange risk. All trading instruments are subject to market risk, the risk that the future changes in market conditions may make an instrument less valuable or more onerous. The Bank manages its use of trading instruments in response to changing market conditions. There has not been a significant change in the market risk exposures as a result of COVID-19 pandemic.

The Board of Directors has delegated responsibility for management of market risk to the Board Risk Committee. Exposure to market risk is formally managed within risk limits and policy guidelines issued by the Board, on recommendation of the Board Risk Committee. ALCO, a management committee is charged with the responsibility of ensuring implementation and monitoring of the risk management framework in line with policy guidelines. The policy guidelines and procedures in place are adequate to effectively manage these risks.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### Financial risk (continued)

##### (c) Market risk (continued)

##### Exposure to interest rate risk

This is the risk of loss from fluctuations in the future cash flows of fair values of financial instruments because of a change in market interest rates. Interest rate risk is managed principally through monitoring interest rate gaps. A summary of the Bank's interest rate gap position reflecting assets and liabilities at carrying amounts, categorised by the earlier of contractual re-pricing or maturity dates is shown below:

31 December 2021	Effective interest rate	Within 1 month TZS '000	Due within 1-3 months TZS '000	Due between 3-12 months TZS '000	Due between 1-5 years TZS '000	Due after 5 years TZS '000	Non-interest bearing TZS '000	Total TZS '000
<b>ASSETS</b>								
Cash and balances with Bank of Tanzania	-	-	-	-	-	-	73,466,265	73,466,265
Items in the course of collection	-	-	-	-	-	-	116,531	116,531
Loans and advances to banks	3.61%	-	20,157,384	-	-	-	-	20,157,384
Loans and advances to customers	10.89%	41,613,415	59,550,278	23,448,275	95,572,107	134,704,614	-	354,888,678
Financial assets measured at fair value through other comprehensive income (FVOCI)	-	-	-	-	-	-	2,076,055	2,076,055
Other financial assets at amortised cost	5.88%	1,979,143	18,630,061	22,704,890	32,795,270	36,739,325	-	112,848,689
Due from group companies	3.20%	-	-	-	-	1,953,999	-	1,953,999
Other assets	-	-	-	-	-	-	1,228,105	1,228,105
<b>31 December 2021</b>		<b>43,592,558</b>	<b>98,337,723</b>	<b>46,153,165</b>	<b>128,367,377</b>	<b>173,519,861</b>	<b>76,886,956</b>	<b>566,735,706</b>
<b>LIABILITIES</b>								
Deposits from banks	3.61%	-	3,501,418	-	-	-	-	3,501,418
Deposits from customers	4.60%	17,919,194	110,889,776	171,907,569	55,147,988	1,693,500	87,698,399	445,256,426
Due to group companies	3.20%	9,040,168	-	-	-	-	-	9,040,168
Other liabilities	-	4,342,436	1,334,754	868,839	-	-	-	6,546,029
Lease liabilities	-	187,239	287,410	613,536	1,590,107	-	-	2,678,291
Long term debt	6.91%	-	-	-	31,230,946	-	-	31,230,946
Subordinated debt	9.96%	-	-	-	-	-	-	-
<b>31 December 2021</b>		<b>22,448,869</b>	<b>116,013,357</b>	<b>173,389,944</b>	<b>87,969,041</b>	<b>1,693,500</b>	<b>87,698,956</b>	<b>489,213,110</b>
<b>Interest rate gap</b>		<b>16,633,196</b>	<b>(17,675,634)</b>	<b>(128,826,886)</b>	<b>41,988,443</b>	<b>171,826,361</b>	<b>(15,341,119)</b>	<b>77,522,596</b>

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### Financial risk (continued)

#### (c) Market risk (continued)

#### Exposure to interest rate risk - continued

31 December 2020	Effective interest rate	Within 1 month TZS '000	Due within 1-3 months TZS '000	Due between 3-12 months TZS '000	Due between 1-5 years TZS '000	Due after 5 years TZS '000	Non-interest bearing TZS '000	Total TZS '000
<b>ASSETS</b>								
Cash and balances with Bank of Tanzania	-	-	-	-	-	-	49,105,678	49,105,678
Items in the course of collection	-	-	-	-	-	-	67,131	67,131
Loans and advances to banks	3.61%	-	13,094,184	-	-	-	-	13,094,184
Loans and advances to customers	10.89%	33,198,469	5,244,725	60,793,831	66,927,517	154,544,296	-	320,708,838
Financial assets measured at fair value through other comprehensive income (FVOCI)	-	-	-	-	-	-	1,013,750	1,013,750
Other financial assets at amortised cost	5.88%	1,819,562	11,102,032	26,399,488	39,895,070	24,015,370	-	103,231,522
Due from group companies	3.20%	-	-	-	-	1,595,582	-	1,595,582
Other assets	-	-	-	-	-	-	1,450,546	1,450,546
<b>31 December 2020</b>		<b>35,018,031</b>	<b>29,440,941</b>	<b>87,193,319</b>	<b>106,822,587</b>	<b>180,155,248</b>	<b>51,637,105</b>	<b>490,267,231</b>
<b>LIABILITIES</b>								
Deposits from banks	3.61%	-	6,795,904	-	-	-	-	6,795,904
Deposits from customers	4.60%	14,885,362	89,910,143	142,704,552	49,814,452	-	66,958,404	364,272,913
Due to group companies	3.20%	3,487,500	-	-	-	-	-	3,487,500
Other liabilities	-	2,993,090	1,015,305	1,950,060	-	-	-	5,958,455
Lease liabilities	-	230,622	321,211	720,496	1,965,448	-	-	3,237,777
Long term debt	6.91%	-	-	-	37,135,914	-	-	37,135,914
Subordinated debt	9.96%	-	1,044	6,992,067	-	-	-	6,993,111
<b>31 December 2020</b>		<b>21,596,574</b>	<b>98,043,607</b>	<b>152,367,175</b>	<b>88,915,814</b>	<b>-</b>	<b>66,958,404</b>	<b>427,881,574</b>
<b>Interest rate gap</b>		<b>16,645,169</b>	<b>(68,704,834)</b>	<b>(66,050,908)</b>	<b>19,872,221</b>	<b>180,155,248</b>	<b>(19,531,239)</b>	<b>62,385,657</b>

Customer deposits up to three months represent transactional accounts, savings accounts and call deposit account balances, which past experience has shown to be stable in a dynamic scenario.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### Financial risk (continued)

#### (c) Market risk (continued)

#### Exposure to interest rate risk - continued

#### Sensitivity Analysis

31 December 2021	Profit or loss	Equity net of tax
100 basis points	Increase/decrease in basis points ('000)	Increase/decrease in basis points ('000)
Assets	4,880,167	3,416,117
Liabilities	(4,060,252)	(2,842,176)
<b>Net position</b>	<b>819,915</b>	<b>573,940</b>

An increase of 100 basis points in interest rates at the reporting date would have increased equity (net of tax) by TZS 573.9 million and the inverse is the case for decrease in interest rates of 100 basis points. The analysis assumes that all other variables in particular foreign currency exchange rates remain constant.

31 December 2020	Profit or loss	Equity net of tax
100 basis points	Increase/decrease in basis points ('000)	Increase/decrease in basis points ('000)
Assets	4,370,345	3,059,242
Liabilities	(3,567,132)	(2,496,993)
<b>Net position</b>	<b>803,213</b>	<b>562,249</b>

An increase of 100 basis points in interest rates at the reporting date would have increased equity (net of tax) by TZS 562.2 million and the inverse is the case for decrease in interest rates of 100 basis points. The analysis assumes that all other variables in particular foreign currency exchange rates remain constant.

#### Currency risk

The Bank is exposed to currency risk through transactions in foreign currencies. The Bank's transactional exposure gives rise to foreign currency gains and losses that are recognised in the profit or loss. In respect of monetary assets and liabilities in foreign currencies, the Bank ensures that its net exposure is kept to an acceptable level by buying and selling foreign currencies at spot rates when considered appropriate. The table below analyses the currencies which the Bank is exposed to as at 31 December 2021 and 31 December 2020.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### Financial risk (continued)

##### (c) Market risk (continued)

##### Currency rate risk – continued

31 December 2021	USD TZS '000	GBP TZS '000	EUR TZS '000	Other TZS '000	Total TZS '000
<b>ASSETS</b>					
Cash and balances with Bank of Tanzania	41,080,342	1,420,698	1,064,235	188,363	<b>43,753,638</b>
Items in the course of collection	129,122	-	-	-	<b>129,122</b>
Loans and advances to banks	-	-	-	-	<b>-</b>
Loans and advances to customers	222,587,961	-	-	-	<b>222,587,961</b>
Other assets	64,982	170	-	374,180	<b>439,332</b>
<b>31 December 2021</b>	<b>263,862,407</b>	<b>1,420,868</b>	<b>1,064,235</b>	<b>562,543</b>	<b>266,910,053</b>
<b>LIABILITIES</b>					
Deposits from banks	-	-	-	-	<b>-</b>
Deposits from customers	184,255,918	1,291,376	1,113,166	-	<b>186,660,460</b>
Other liabilities	52,339,950	129,550	(73,317)	20,509	<b>52,416,692</b>
Long-term borrowings	28,128,458	-	-	-	<b>28,128,458</b>
<b>31 December 2021</b>	<b>264,724,326</b>	<b>1,420,926</b>	<b>1,039,849</b>	<b>20,509</b>	<b>267,205,610</b>
<b>Net on statement of financial position</b>	<b>(861,919)</b>	<b>(58)</b>	<b>24,386</b>	<b>542,034</b>	<b>(295,557)</b>
<b>Net notional off balance sheet position</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Overall net position – 2021</b>	<b>(861,919)</b>	<b>(58)</b>	<b>24,386</b>	<b>542,034</b>	<b>(295,557)</b>

31 December 2020	USD TZS '000	GBP TZS '000	EUR TZS '000	Other TZS '000	Total TZS '000
<b>ASSETS</b>					
Cash and balances with Bank of Tanzania	3,669,913	2,591,569	1,042,076	558,283	7,861,841
Items in the course of collection	(8,282)	-	-	-	(8,282)
Loans and advances to customers	225,850,249	-	-	-	225,850,249
Other assets	47,618	-	-	-	47,618
<b>31 December 2020</b>	<b>229,559,498</b>	<b>2,591,569</b>	<b>1,042,076</b>	<b>558,283</b>	<b>233,751,426</b>
<b>LIABILITIES</b>					
Deposits from banks	-	-	-	-	<b>-</b>
Deposits from customers	185,558,105	2,579,382	939,177	-	<b>189,076,664</b>
Other liabilities	11,522,238	34,808	72,595	381,660	<b>12,011,301</b>
Long-term borrowings	37,135,915	-	-	-	<b>37,135,915</b>
Subordinated debt	6,993,111	-	-	-	<b>6,993,111</b>
<b>31 December 2020</b>	<b>241,209,369</b>	<b>2,614,190</b>	<b>1,011,772</b>	<b>381,660</b>	<b>245,216,991</b>
<b>Net on statement of financial position</b>	<b>(11,649,871)</b>	<b>(22,621)</b>	<b>30,304</b>	<b>176,623</b>	<b>(11,465,565)</b>
<b>Net notional off balance sheet position</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Overall net position – 2020</b>	<b>(11,649,871)</b>	<b>(22,621)</b>	<b>30,304</b>	<b>176,623</b>	<b>(11,465,565)</b>

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### Financial risk (continued)

#### (c) Market risk (continued)

##### Sensitivity Analysis

At 31 December 2021	Profit or loss Strengthening/weakening of currency TZS '000	Equity net of tax Strengthening/weakening of currency TZS '000
USD ( $\pm$ 1% movement)	(8,619)	(6,033)
GBP ( $\pm$ 1% movement)	(1)	(0)
EUR ( $\pm$ 1% movement)	244	171
<b>Net Position</b>	<b>(8,376)</b>	<b>(5,863)</b>

A depreciation of TZS by 100 basis points in the currency rates at the reporting date would have decreased equity (net of tax) by TZS 5.8 million and an inversely would have been the case for an appreciation of TZS. The analysis assumes that all other variables in particular foreign currency exchange rates remain constant.

At 31 December 2020	Profit or loss Strengthening/weakening of currency TZS '000	Equity net of tax Strengthening/weakening of currency TZS '000
USD ( $\pm$ 1% movement)	(6,879)	(4,815)
GBP ( $\pm$ 1% movement)	(226)	(158)
EUR ( $\pm$ 1% movement)	303	212
<b>Net Position</b>	<b>(6,802)</b>	<b>(4,761)</b>

A depreciation of TZS by 100 basis points in the currency rates at the reporting date would have decreased equity (net of tax) by TZS 4.8 million and an inversely would have been the case for an appreciation of TZS by 100. The analysis assumes that all other variables in particular foreign currency exchange rates remain constant.

#### (d) Capital management

The Bank of Tanzania sets and monitors capital requirements for the Tanzania banking industry. The Bank of Tanzania has set among other measures, the rules and ratios to monitor adequacy of a bank's capital. In implementing current capital requirements, The Bank of Tanzania requires Banks to maintain a prescribed ratio of total capital to total risk-weighted assets. The Bank's regulatory is analysed in two tiers:

- Tier 1 capital: This includes ordinary share capital, share premium, retained earnings, after deductions for prepaid expenses, goodwill, other intangible assets, and other regulatory adjustments relating to items that are included in equity but are treated differently for capital adequacy purposes.
- Tier 2 capital: This includes qualifying subordinated liabilities, collective impairment allowances and the element of fair value reserve relating to unrealized gains on equity instruments classified as FVOCI.

Various limits are applied to elements of the capital base such as qualifying Tier 2 capital cannot exceed Tier 1 capital and qualifying subordinated debt may not exceed 50 percent of Tier 1 capital. There are also restrictions on the amount of collective impairment allowances that may be included as part of Tier 2 capital. Tier 1 capital is also subjected to various limits such as Tier 1 capital should not be less than 10 percent of the risk weighted assets and premises investments should not exceed 70 percent of the core capital and movable assets should not exceed 20% of core capital. In addition to the above requirements, the Bank of Tanzania require banks to maintain a capital conservation buffer of 2.5% over and above the regulatory capital ratios to enable the Bank to withstand stressful economic conditions. In situations where the buffer is less than 2.5%, the Bank is restricted from distributing any dividends to shareholders as well as paying bonus to senior management and other staff members. Further the Bank is required to submit a capital restoration plan to the Bank of Tanzania (BoT) within a specified period of time as determined by BoT. In the event the capital restoration plan is not approved by BoT, the Bank may be directed to raise additional capital in order to restore the capital conservation buffer.



## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### Financial risk (continued)

#### (d) Capital management (continued)

The Bank's regulatory capital position is as illustrated below:

	2021 TZS '000	2020 TZS '000
<b>Core capital (Tier 1)</b>		
Share capital	23,192,000	16,202,000
Share premium	18,090,228	18,090,228
Retained earnings	40,288,096	29,788,752
	<b>81,570,324</b>	<b>64,080,980</b>
Less: Prepaid expenses	(1,743,051)	(1,902,527)
Deferred tax asset	(6,898,286)	(7,211,018)
<b>Total Core capital</b>	<b>72,928,987</b>	<b>54,967,435</b>
<b>Supplementary capital (Tier 2)</b>		
Term subordinated debt	-	6,993,111
Statutory reserve	15,820,613	19,294,170
Fair value reserve	253,891	248,938
	<b>16,074,504</b>	<b>26,536,219</b>
<b>Total capital</b>	<b>89,003,491</b>	<b>81,503,654</b>
<b>Risk weighted assets</b>		
On balance sheet	350,105,298	316,632,102
Off balance sheet	56,124,462	50,713,528
Capital charge on operational risk	48,111,594	30,156,410
Capital charge for market risk	861,975	890,274
<b>Total risk weighted assets</b>	<b>455,203,329</b>	<b>398,392,315</b>
<b>Capital ratios</b>	<b>Minimum*</b>	<b>Ratio</b>
<b>Core capital /Total risk weighted assets</b>	<b>10%</b>	<b>16.02%</b>
<b>Total capital /Total risk weighted assets</b>	<b>12%</b>	<b>20.46%</b>

\* The minimum as defined by Bank of Tanzania on top of which the Bank should have a buffer of 2.5% for both core and total capital. As at 31 December, 2021, the Bank had a capital conservation buffer of 5.98% and 7.51% for Tier 1 and Tier 2 Capital respectively.

#### (e) Compliance and regulatory risk

Compliance and regulatory risk includes the risk of bearing the consequences of non-compliance with regulatory requirements. The compliance function is responsible for establishing and maintaining an appropriate framework of Bank compliance policies and procedures. Compliance with such policies and procedures is the responsibility of all managers.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### Financial risk (continued)

##### (f) Climate related risk

'Climate-related risks' are potential negative impacts on the Bank arising from climate change. Climate-related risks have an impact on the principal risk categories discussed above (i.e. credit, liquidity, market and operational risks), but due to their pervasive nature have been identified and managed by the Bank on an overall basis.

The Bank distinguishes between physical risks and transition risks. Physical risks arise as the result of acute weather events such as hurricanes, floods and wildfires, and longer-term shifts in climate patterns, such as sustained higher temperatures, heat waves, droughts and rising sea levels. Transition risks arise as a result of measures taken to mitigate the effects of climate change and transition to a low-carbon economy – e.g. changes to laws and regulations, litigation due to failure to mitigate or adapt, and shifts in supply and demand for certain commodities, products and services due to changes in consumer behaviour and investor demand.

The Bank's risk department is responsible for developing policies, processes and controls to incorporate climate risks in the management of principal risk categories.

The Bank has identified the following climate-related risk factors as having an impact on the financial instruments and included them in its principal risk management processes.

- Industries exposed to increased transition risks: The Bank has identified industries that are subject to increased risk of climate regulation negatively affecting their business model. The Bank Credit Committee has set overall lending limits for these industries.
- Physical risk to real estate: The Bank has identified areas in which it operates that are exposed to increased physical risk such as hurricanes or floods. Heightened physical risk is considered in valuing collateral, such as real estate, plant or inventory. In addition, the Bank is in the process of developing models that aim to assess how borrowers' performance is linked to climate change. The Bank plans to use these models in pricing credit risk and in calculating ECLs.

### 5. USE OF ESTIMATES AND JUDGEMENT

#### Key sources of estimation uncertainty

##### (a) Allowance for credit losses

The measurement of the expected credit loss allowance for financial assets measured at amortised cost and FVOCI is an area that requires the use of complex models and significant assumptions about future economic conditions and credit behaviour (e.g. the likelihood of customers defaulting and the resulting losses). Explanation of the inputs, assumptions and estimation techniques used in measuring ECL is further detailed in Note 3(f) (iii) which also sets out key sensitivities of the ECL to changes in these elements.

A number of significant judgements are also required in applying the accounting requirements for measuring ECL, such as:

- Determining criteria for significant increase in credit risk;
- Choosing appropriate models and assumptions for the measurement of ECL;
- Establishing the number and relative weightings of forward-looking scenarios for each type of product/market and the associated ECL; and
- Establishing groups of similar financial assets for the purposes of measuring ECL.

##### (b) Income taxes

Significant estimates are required in determining the liability for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. Where the final tax outcome is different from the amounts that were initially recorded, such differences will impact the income tax balances and deferred tax liability in the period in which such determination is made.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 5. USE OF ESTIMATES AND JUDGEMENT (CONTINUED)

#### (c) Property and equipment

Property and equipment is depreciated over its useful life taking into account residual values, where appropriate. The actual lives of the assets and residual values are assessed annually and may vary depending on a number of factors. In reassessing asset lives, factors such as technological innovation, product life cycles and maintenance programs are taken into account which involves extensive subjective judgment. Residual value assessments consider issues such as future market conditions, the remaining life of the asset and projected disposal values. The rates used are set out under accounting policy Note 3(j).

#### (d) Leases

In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated).

For the leases of office space, the following factors are normally the most relevant:

- If there are significant penalties to terminate (or not extend), the Bank is typically reasonably certain to extend (or not terminate).
- If any leasehold improvements are expected to have a significant remaining value, the Bank is typically reasonably certain to extend (or not terminate).
- Otherwise, the Bank considers other factors including historical lease durations and the costs and business disruption required to replace the leased asset. Most extension options in offices have not been included in the lease liability, because the Bank could replace the assets without significant cost or business disruption.

The lease term is reassessed if an option is actually exercised (or not exercised) or the Bank becomes obliged to exercise (or not exercise) it. The assessment of reasonable certainty is only revised if a significant event or a significant change in circumstances occurs, which affects this assessment, and that is within the control of the Bank.

To determine the incremental borrowing rate, the bank where possible, uses recent third-party financing received by the individual lessee as a starting point, adjusted to reflect changes in financing conditions since third party financing was received.

#### (e) Financial Instruments - Classification

Critical accounting judgements made in applying the Bank's accounting policies include financial asset and liability classification. The Bank's accounting policies provide scope for assets and liabilities to be designated at inception into different accounting categories in certain circumstances.

In classifying financial assets as at amortised costs, the Bank has determined that it has both positive intention and ability to hold the assets until their maturity date as required by the bank's accounting policies.



## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 6. FAIR VALUE HEIRARCHY FOR ASSETS CARRIED AT FAIR VALUE (CONTINUED)

Accounting classifications at carrying amounts and fair values – continued

31 December 2020	Carrying amounts			Fair value			
	Financial assets at amortised cost TZS '000	Financial assets at FVOCI TZS '000	Other financial liabilities at amortised cost TZS '000	Total TZS '000	Level 1 TZS '000	Level 2 TZS '000	Level 3 TZS '000
<b>Financial assets</b>							
Cash and balances with Bank of Tanzania	49,105,678	-	-	49,105,678	-	-	-
Items in the course of collection	67,131	-	-	67,131	-	-	-
Financial assets measured at FVOCI	-	1,013,750	-	1,013,750	-	-	1,013,750
Other financial assets at amortised cost	103,231,522	-	-	103,231,522	-	-	-
Loans and advances to banks	13,094,184	-	-	13,094,184	-	-	-
Loans and advances to customers	320,708,838	-	-	320,708,838	-	-	-
Due from group companies	1,595,582	-	-	1,595,582	-	-	-
Other assets	1,450,546	-	-	1,450,546	-	-	-
<b>31 December 2020</b>	<b>489,253,481</b>	<b>1,013,750</b>	<b>-</b>	<b>490,267,231</b>	<b>-</b>	<b>-</b>	<b>1,013,750</b>
<b>Financial liabilities</b>							
Deposits from banks	-	-	6,795,904	6,795,904	-	-	-
Deposits from customers	-	-	364,272,913	364,272,913	-	-	-
Due to group companies	-	-	3,487,500	3,487,500	-	-	-
Long term borrowings	-	-	37,135,914	37,135,914	-	44,837,903	-
Other liabilities	-	-	5,958,455	5,958,455	-	-	-
Lease liabilities	-	-	3,237,777	3,237,777	-	3,442,116	-
Subordinated debt	-	-	6,993,111	6,993,111	-	-	-
<b>31 December 2020</b>	<b>-</b>	<b>-</b>	<b>427,881,574</b>	<b>427,881,574</b>	<b>-</b>	<b>48,280,019</b>	<b>-</b>

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 7. INTEREST INCOME

	2021 TZS '000	2020 TZS '000
Loans and advances to customers	40,045,710	37,598,967
Loans and advances to banks	827,805	307,802
Investment securities at amortised cost	10,925,629	10,335,341
	<b>51,799,144</b>	<b>48,242,110</b>

### 8. INTEREST EXPENSE

Deposits from customers	18,011,180	14,844,846
Deposits from banks	295,409	1,755,052
Long term borrowings	1,509,377	1,728,638
Subordinated debt	253,614	1,272,881
Lease liabilities	342,596	333,689
	<b>20,412,176</b>	<b>19,935,106</b>

### 9. NET FEE AND COMMISSION INCOME

<b>Fee and commission income</b>		
Commissions	4,134,040	3,201,195
Service fees	2,048,029	2,872,060
	<b>6,182,069</b>	<b>6,073,255</b>
<b>Fees and commission expense</b>		
Interbank transaction fees	(138,355)	(209,737)
<b>Net fee and commission income</b>	<b>6,043,714</b>	<b>5,863,518</b>

### 10. NET TRADING INCOME

Income from foreign exchange dealings	<b>3,174,095</b>	<b>3,169,497</b>
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### 11. OTHER OPERATING INCOME

Profit on sale of property and equipment	250,562	-
Other income	480,553	118,891
	<b>731,115</b>	<b>118,891</b>

### 12. DIVIDEND INCOME

Dividend income-Tanzania Mortgage Refinancing Company Limited	<b>19,761</b>	<b>5,802</b>
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## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 13. OPERATING EXPENSES

	2021 TZS '000	2020 TZS '000
<b>Staff costs</b>		
Salaries and wages	10,159,747	7,421,320
Social security costs	929,984	891,143
Other staff costs	1,781,165	2,824,881
	<b>12,870,896</b>	<b>11,137,344</b>
<b>Premises and equipment costs</b>		
Utilities	160,504	628,603
Other premises and equipment costs	663,119	210,090
	<b>823,623</b>	<b>838,693</b>
<b>General administrative expenses</b>		
Deposit protection insurance contribution	543,231	520,062
Other general administrative expenses	7,904,266	7,471,195
	<b>8,447,497</b>	<b>7,991,257</b>
<b>Depreciation and Amortisation</b>		
Depreciation on property and equipment (Note 21)	1,148,518	1,158,260
Depreciation on right of use asset (Note 21)	1,041,470	938,503
Amortisation of intangible assets (Note 22)	1,489,544	1,400,294
	<b>3,677,906</b>	<b>3,497,057</b>

### 14. PROFIT BEFORE INCOME TAX

Profit before income tax is arrived at after charging:		
Depreciation	2,188,362	2,096,763
Amortisation of intangible assets	1,489,544	1,400,293
Directors' emoluments: -fees	248,342	153,706
Directors' emoluments: -other	71,234	71,234
Auditor's remuneration	125,651	169,595

### 15. TAXATION

#### (a) Income tax expense

	2021 TZS '000	2020 TZS '000
Corporate tax charge	2,904,780	4,026,580
	<b>2,904,780</b>	<b>4,026,580</b>
Deferred tax charge / (credit) - current year – Note 23	310,609	(1,590,211)
Income tax expense	<b>3,215,389</b>	<b>2,436,369</b>

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 16. TAXATION (CONTINUED)

#### (b) Tax reconciliation

The tax on the Bank's profit differs from the theoretical amount using the basic tax rate as follows:

		2021		2020
	%	TZS '000	%	TZS '000
Profit before tax		10,241,176		8,466,372
<b>Computed tax using the applicable corporation tax rate at 30%</b>	<b>30.0%</b>	<b>3,072,353</b>	<b>30.0%</b>	<b>2,539,912</b>
Effect of non-deductible costs	0.0%	143,036	0.0%	(103,543)
Income tax expense recognised in profit or loss	30.0%	3,215,389	30.0%	2,436,369

#### (c) Income tax payable

At 1 January	1,231,274	518,944
Current tax expense (Note 15(a))	2,904,780	4,026,580
Tax paid	(3,895,673)	(3,314,250)
At 31 December	240,381	1,231,274

### 17. CASH AND BALANCES WITH BANK OF TANZANIA

Cash on hand	27,622,312	8,853,580
Short term money market placements	-	8,494,130
Balances with Bank of Tanzania:		
-Restricted balances (cash reserve ratio)	23,810,697	19,155,063
-Unrestricted balances	22,033,256	12,602,905
	73,466,265	49,105,678

The Statutory Minimum Reserve is non-interest earning and is based on the value of deposits as adjusted for Bank of Tanzania requirement. As at 31 December 2021, the cash ratio requirement was 6% (2020: 6%) of eligible deposits.

### 18. ITEMS IN THE COURSE OF COLLECTION

	2021	2020
	TZS '000	TZS '000
Assets	116,531	67,131

Items in the course of collection represent net settlement balances through the inter-banking clearing process.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 19. LOANS AND ADVANCES TO BANKS

	2021 TZS '000	2020 TZS '000
Due within 90 days	20,157,384	13,094,184

### 20. LOANS AND ADVANCES TO CUSTOMERS

#### (a) Classification

	2021 TZS '000	2020 TZS '000
Overdrafts	116,540,810	101,632,940
Loans	258,421,809	243,812,400
<b>Gross loans and advances</b>	<b>374,962,619</b>	<b>345,445,340</b>
Less: Impairment losses on loans and advances	(20,073,941)	(24,736,502)
<b>Net loans and advances</b>	<b>354,888,678</b>	<b>320,708,838</b>

#### (b) Non-performing loans and advances

Non-performing loans and advances net of impairment losses and estimated value of securities are disclosed in Note 4(a).

	2021 TZS '000	2020 TZS '000
Interest on impaired loans and advances which has not yet been received in cash	12,774,998	13,104,849

#### (c) Impairment losses on loans and advances movement

2021:	Loans and advances to Customers at amortised cost TZS '000	Loan commitments and financial guarantee contracts TZS '000	Total TZS '000
Net remeasurement of loss allowance	4,672,954	390,212	5,063,166
New financial assets originated	105,997	-	105,997
	<b>4,778,951</b>	<b>390,212</b>	<b>5,169,163</b>
Recoveries and impairment no longer required	(41,762)	(150,551)	(192,313)
Write offs	317,705	-	317,705
	<b>5,054,894</b>	<b>239,661</b>	<b>5,294,555</b>

	2021 TZS '000	2020 TZS '000
Balance at 1 January	24,736,502	19,558,072
Charge for the year	5,054,894	5,191,822
Write offs	(9,717,455)	(13,392)
<b>Balance at 31 December</b>	<b>20,073,941</b>	<b>24,736,502</b>

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 20. LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

#### (c Impairment losses on loans and advances movement (continued))

2020:	Loans and advances to Customers TZS '000	Loan commitments and financial guarantees TZS '000	Total TZS '000
Net remeasurement of loss allowance	5,581,591	291,184	5,872,775
New financial assets originated or purchased	19,873	56,398	76,271
	<b>5,601,464</b>	<b>347,582</b>	<b>5,949,046</b>
Release of impairment	(423,034)	(5,415)	(428,449)
<b>Total impairment</b>	<b>5,178,430</b>	<b>342,167</b>	<b>5,520,597</b>
Recoveries of loans and advances previously written off	(34,658)	-	(34,658)
Amounts directly written off during the year	48,050	-	48,050
<b>Net impairment charge</b>	<b>5,191,822</b>	<b>342,167</b>	<b>5,533,989</b>

#### (d) Loans and advances concentration by sector

	2021 TZS '000	%	2020 TZS '000	%
Manufacturing	86,024,775	23%	69,445,016	20%
Wholesale and retail trade	53,486,606	14%	50,574,144	15%
Building and construction	13,543,542	4%	6,207,814	2%
Agriculture	13,945,082	4%	13,081,348	4%
Real estate	87,986,350	23%	88,447,391	26%
Transport and communication	14,469,309	4%	15,343,325	4%
Business services	8,083,888	2%	33,923,507	10%
Mining and quarrying	9,468,340	3%	9,942,673	3%
Others	87,954,727	23%	58,480,122	17%
	<b>374,962,619</b>	<b>100%</b>	<b>345,445,340</b>	<b>100%</b>

### 21. FINANCIAL ASSETS

#### (a) Financial assets measured at fair value through other comprehensive income (FVOCI)

The Bank has investment in Tanzania Mortgage Refinance Company (TMRC). As at 31 December 2021, the bank held 625,000 shares equivalent to 3% shareholding (2020: 625,000 shares equivalent to 3% shareholding).

Tanzania Mortgage Refinance Company (TMRC) is a financial institution owned by banks and non-bank institutions with the sole purpose of supporting banks to do mortgage lending by refinancing banks' mortgage portfolios.

As at the reporting date, 31 December 2021, an internal valuation was performed by the Bank which did not reveal significant changes in the share price, confirming that the value obtained from fair valuation of these shares by an independent professional valuer, Dhow Consultants as at 31 December 2019 is still valid.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 21. FINANCIAL ASSETS (CONTINUED)

	2021 TZS '000	2020 TZS '000
Equity investment	1,013,750	1,013,750
Treasury bonds -FVOCI (non liquid)	1,062,305	-
	<b>2,076,055</b>	<b>1,013,750</b>

The movement of financial assets measured at FVOCI during the year was as follows:

Equity Investment	2021 TZS '000	2020 TZS '000
Opening balance	1,013,750	1,013,750
Additions	-	-
Disposals	-	-
Gain in fair value	-	-
Closing balance	<b>1,013,750</b>	<b>1,013,750</b>

Treasury Bonds	2021 TZS '000	2020 TZS '000
Opening balance	-	-
Additions	1,055,229	-
Disposals	-	-
Gain in fair value	7,076	-
Closing balance	<b>1,062,305</b>	<b>-</b>

#### (b) Financial assets at amortised cost

Treasury bonds (liquid)	5,053,119	3,397,054
Treasury bonds (non liquid)	77,886,253	68,053,004
Treasury bills (liquid)	903,943	817,308
Treasury bills (non liquid)	29,005,374	30,964,156
	<b>112,848,689</b>	<b>103,231,522</b>

The change in the carrying amount of investment securities held by the Bank is as shown below:

	Other financial assets at amortised cost TZS '000	Financial assets measured at fair value through other comprehensive income (FVOCI) TZS '000	Total TZS '000
At 1 January 2021	104,245,272	1,013,750	105,259,022
Additions	41,135,855	1,062,305	42,198,160
Disposals and maturities	(38,489,500)	-	(38,489,500)
Interest receivable	5,957,062	-	5,957,062
<b>At 31 December 2021</b>	<b>112,848,689</b>	<b>2,076,055</b>	<b>114,924,744</b>
At 1 January 2020	105,440,405	1,013,750	106,454,155
Additions	67,678,343	-	67,678,343
Disposals and maturities	(74,101,588)	-	(74,101,588)
Interest receivable	4,214,362	-	4,214,362
<b>At 31 December 2020</b>	<b>103,231,522</b>	<b>1,013,750</b>	<b>104,245,272</b>

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 22. PROPERTY AND EQUIPMENT

2021	Leasehold improvements TZS '000	Furniture, fittings, fixtures and office equipment TZS '000	Computers TZS '000	Motor vehicles TZS '000	Right of use assets* TZS '000	Capital work in progress TZS '000	Total TZS '000
<b>Cost</b>							
At 1 January 2021	4,092,170	6,136,572	713,229	378,341	4,758,928	45,429	16,124,669
Additions	2,531	1,102,316	65,991	70,787	-	250,644	1,492,269
Disposals	-	(7,833)	-	-	-	-	(7,833)
Reclassification	-	(157,280)	202,709	-	-	(45,429)	-
<b>At 31 December 2021</b>	<b>4,094,701</b>	<b>7,073,775</b>	<b>981,929</b>	<b>449,128</b>	<b>4,758,928</b>	<b>250,644</b>	<b>17,609,105</b>
<b>Depreciation</b>							
At 1 January 2021	2,642,785	3,261,825	589,278	329,179	1,522,334	-	8,345,401
On disposals	-	(7,833)	-	-	-	-	(7,833)
Charge for the year	315,260	698,444	105,912	28,902	1,041,470	-	2,189,988
Reclassification	-	(10,086)	10,086	-	-	-	-
<b>At 31 December 2021</b>	<b>2,958,045</b>	<b>3,942,350</b>	<b>705,276</b>	<b>358,081</b>	<b>2,563,804</b>	<b>-</b>	<b>10,527,556</b>
<b>Net book value at 31 December 2021</b>	<b>1,136,656</b>	<b>3,131,425</b>	<b>276,653</b>	<b>91,047</b>	<b>2,195,124</b>	<b>250,644</b>	<b>7,081,549</b>

\* Right of use assets comprises of leased branch premises and head office.



**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)**

**22. PROPERTY AND EQUIPMENT (CONTINUED)**

2020	Leasehold improvements	Furniture, fittings, fixtures and office equipment	Computers	Motor vehicles	Right of use assets*	Capital work in progress	Total
	TZS '000	TZS '000	TZS '000	TZS '000	TZS '000	TZS '000	TZS '000
<b>Cost</b>							
At 1 January 2020	3,878,433	5,315,386	807,792	378,341	4,057,725	76,107	14,513,784
Additions	215,287	747,817	37,838	-	838,204	45,429	1,884,575
Disposals	(1,550)	(2,738)	(132,401)	-	(137,001)	-	(273,690)
Reclassification/internal transfers	-	76,107	-	-	-	(76,107)	-
<b>At 31 December 2020</b>	<b>4,092,170</b>	<b>6,136,572</b>	<b>713,229</b>	<b>378,341</b>	<b>4,758,928</b>	<b>45,429</b>	<b>16,124,669</b>
<b>Depreciation</b>							
At 1 January 2020	2,219,284	2,611,653	674,121	296,438	720,832	-	6,522,328
On disposals	(1,550)	(2,738)	(132,401)	-	(137,001)	-	(273,690)
Charge for the year	425,051	652,910	47,558	32,741	938,503	-	2,096,763
<b>At 31 December 2020</b>	<b>2,642,785</b>	<b>3,261,825</b>	<b>589,278</b>	<b>329,179</b>	<b>1,522,334</b>	<b>-</b>	<b>8,345,401</b>
<b>Net book value at 31 December 2020</b>	<b>1,449,385</b>	<b>2,874,747</b>	<b>123,951</b>	<b>49,162</b>	<b>3,236,594</b>	<b>45,429</b>	<b>7,779,268</b>

\* Right of use assets comprises of leased branch premises and head office.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 23. INTANGIBLE ASSETS

Intangible assets relate to software.

2021 Cost	Computer Software TZS '000
At 1 January 2021	9,492,690
Additions	552,379
<b>At 31 December 2021</b>	10,045,069
<b>Amortisation</b>	
At 1 January 2021	3,915,798
Amortisation for the year	1,489,544
<b>At 31 December 2021</b>	5,405,342
<b>Carrying amount at 31 December 2021</b>	4,639,727

2020 Cost	
At 1 January 2020	9,889,595
Additions	466,329
Write offs	(863,234)
<b>At 31 December 2020</b>	9,492,690
<b>Amortisation</b>	
At 1 January 2020	3,378,738
Amortisation for the year	1,400,294
Write offs	(863,234)
<b>At 31 December 2020</b>	3,915,798
<b>Carrying amount at 31 December 2020</b>	5,576,892

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 24. DEFERRED TAX

2021	Balance at 1 January TZS '000	Recognized in equity TZS '000	Recognized in profit or loss TZS '000	Balance at 31 December TZS '000
Equipment	(633,244)	-	(81,055)	(714,299)
General provisions	7,799,251	-	(363,343)	7,435,908
Financial assets measured at fair value through other comprehensive income (FVOCI)	(106,688)	(2,123)	-	(108,811)
Right of use asset	151,699		133,789	285,488
	<b>7,211,018</b>	<b>(2,123)</b>	<b>(310,609)</b>	<b>6,898,286</b>
2020	Balance at 1 January TZS '000	Recognized in equity TZS '000	Recognized in profit or loss TZS '000	Balance at 31 December TZS '000
Equipment	(535,289)	-	(97,955)	(633,244)
General provisions	6,131,321	-	1,667,930	7,799,251
Financial assets measured at fair value through other comprehensive income (FVOCI)	(106,688)	-	-	(106,688)
Right of use asset	131,463	-	20,236	151,699
	<b>5,620,807</b>	<b>-</b>	<b>1,590,211</b>	<b>7,211,018</b>

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 25. OTHER ASSETS

	2021 TZS '000	2020 TZS '000
Prepayments	1,743,051	1,902,527
Other receivables	1,228,105	1,450,546
	<b>2,971,156</b>	<b>3,353,073</b>

### 26. DEPOSITS FROM BANKS

Due within 90 days	<b>3,501,418</b>	<b>6,795,904</b>
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### 27. DEPOSITS FROM CUSTOMERS

Government and parastatals	-	3,395,615
Private sector and individuals	436,216,257	360,877,298
	<b>436,216,257</b>	<b>364,272,913</b>

### 28. OTHER LIABILITIES

Accruals	1,649,300	1,438,684
Other accounts payables	4,346,038	3,819,722
Provisions for loan commitments*	239,661	390,218
Bankers cheques payable	311,031	309,831
	<b>6,546,030</b>	<b>5,958,455</b>

\*This represents impairment allowance for loan commitments and financial guarantee contracts.

### 29. LONG TERM BORROWINGS

	2021 TZS '000	2020 TZS '000
Less than one year	15,071,867	15,071,867
One to five years	16,159,079	22,064,047
	<b>31,230,946</b>	<b>37,135,914</b>

#### Loan movement schedule

At 1 January	37,135,914	37,532,750
Funds received	9,304,000	11,640,000
Payments on principal	(14,933,685)	(12,288,627)
Interest paid	(1,532,956)	(1,687,753)
Interest expense	1,534,967	1,728,638
Translation differences	(277,294)	210,906
<b>At 31 December</b>	<b>31,230,946</b>	<b>37,135,914</b>

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 29. LONG TERM BORROWINGS (CONTINUED)

#### TMRC (Tanzania Mortgage Refinance Company Limited)

The long term borrowing of TZS 3,250 million was granted in two tranches of which (i) TZS 1,800 million was granted on 13<sup>th</sup> August 2018 with an effective rate of 9.0% for tenure of 5 years and (ii) TZS 1,450 million was granted on 30<sup>th</sup> August 2018 with an effective rate of 9.0% for a tenure of 3 years. The interest on the facility is repayable on a quarterly basis and the principal at maturity. The outstanding balance as at 31 December 2021 was TZS 3.25 billion (2020: TZS 3.25 billion).

The first long term borrowing of USD 12 million granted on March 2016 by FMO as a senior debt for tenor of 6 years. The interest and principal on the facility is repayable on a quarterly basis. The effective interest rate on the first long term borrowing is 6.06% p.a. The outstanding balance as at 31 December 2021 was Nil (2020: USD 2.4 Million).

The second-long term borrowing of USD 15 million granted on December 2018 by FMO as a senior debt for tenor of 5 years, of which an amount of USD 10 Million was received during the month of December 2018. The interest and principal on the facility is repayable on a quarterly basis. The effective interest rate on the second-long term borrowing is 5.68% p.a. The outstanding balance as at 31 December 2021 was USD 5 Million (2020: USD 7.5 Million).

The third long term borrowing of USD 5 Million facility granted on 16<sup>th</sup> October 2020 by FMO as senior debt for a tenor of 3 years. The interest rate is 3.43% Per annum payable on quarterly basis. The outstanding balance as at 31 December 2021 was USD 3.08 Million (2020: USD 4.6 Million).

During the year, the Bank complied with all the covenants.

### 30. SUBORDINATED DEBT

	2021 TZS '000	2020 TZS '000
Less than one year	-	6,993,111
	-	<b>6,993,111</b>

#### DEG (Deutsche Investitions- und Entwicklungsgesellschaft mbH)

The long term borrowing of USD 10 million was granted on January 2015 by DEG as subordinated debt qualifying as Tier II capital, of which an amount of USD 8 Million was received. The effective interest rate of the long term borrowing is 9.96%. The outstanding balance as at 31 December 2020 was Nil (2020: USD 3 Million).

During the year, the Bank complied with all covenants.

	2021 TZS'000	2020 TZS'000
At 1 January	6,993,111	18,483,017
Interest expense	228,024	1,272,881
Translation differences	25,590	60,850
Interest paid	(253,614)	(1,203,574)
Loan repayment	(6,993,111)	(11,620,063)
At 31 December	-	<b>6,993,111</b>

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 31. SHARE CAPITAL AND RESERVES

The holders of ordinary shares are entitled to receive dividends as declared from time to time, and are entitled to one vote per share at meetings of the Bank. All ordinary shares rank equally with regard to the Bank's residual assets.

#### (a) Authorized share capital

2021	Number of shares	TZS '000
Authorized - Ordinary A Class Shares		
At 31 December 2021 (par value TZS 1,000,000 each)	50,000	50,000,000
Authorized - Ordinary B Class Shares		
At 31 December 2021 (par value TZS 1,000,000 each)	50,000	50,000,000

2020	Number of shares	TZS '000
Authorized - Ordinary A Class Shares		
At 31 December 2020 (par value TZS 1,000,000 each)	50,000	50,000,000
Authorized - Ordinary B Class Shares		
At 31 December 2020 (par value TZS 1,000,000 each)	50,000	50,000,000

#### (b) Issued and fully paid up share capital

2021	Number of shares	Share Capital TZS '000	Share Premium TZS '000
<b>Ordinary A Class Shares</b>			
1 January 2021 (par value TZS 1,000,000 each)	2,792	2,792,000	17,995,751
<b>At 31 December</b>	<b>2,792</b>	<b>2,792,000</b>	<b>17,995,751</b>

2021			
<b>Ordinary B Class Shares</b>			
1 January 2021 (par value TZS 1,000,000 each)	13,410	13,410,000	94,477
Issued during the year	6,990	6,990,000	-
<b>At 31 December</b>	<b>20,400</b>	<b>20,400,000</b>	<b>94,477</b>
<b>Total</b>		<b>23,192,000</b>	<b>18,090,228</b>



## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 31. SHARE CAPITAL AND RESERVES (CONTINUED)

During the year two out of four Ordinary B Shareholders injected capital of TZS 6.9 billion through the Rights Issue

2020	Number of shares	Share Capital TZS '000	Share Premium TZS '000
<b>Ordinary A Class Shares</b>			
1 January 2020 (par value TZS 1,000,000 each)	2,792	2,792,000	17,995,751
<b>At 31 December</b>	<b>2,792</b>	<b>2,792,000</b>	<b>17,995,751</b>

2020			
<b>Ordinary B Class Shares</b>			
1 January 2020 (par value TZS 1,000,000 each)	13,410	13,410,000	94,477
<b>At 31 December</b>	<b>13,410</b>	<b>13,410,000</b>	<b>94,477</b>

<b>Total</b>		<b>16,202,000</b>	<b>18,090,228</b>
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#### (c) Statutory reserve

Where impairment losses required by legislation or regulations exceed those computed under International Financial Reporting Standards (IFRSs), the excess is recognised as a statutory reserve and accounted for as an appropriation of retained profits and the reverse for reductions. These reserves are not distributable. During the year the statutory reserve amounted to TZS 15 Billion (2020: TZS 19 Billion).

#### (d) Fair Value Reserve

Fair value reserve comprises of the cumulative net change in the fair value of equity securities designated at FVOCI; and the cumulative net change in fair value of debt securities at FVOCI until the assets are derecognised or reclassified.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 33. NOTES TO THE STATEMENT OF CASH FLOWS

#### (a) Net cash flows generated from/(used in) operating activities

	Note	2021 TZS '000	2020 TZS '000
<b>Cash flows from operating activities</b>			
Profit before income tax		10,241,176	8,466,372
<b>Adjustments for:</b>			
Depreciation on property & equipment	21	1,148,518	1,158,260
Depreciation on right of use asset	21	1,041,470	938,503
Amortisation of intangible asset	22	1,489,544	1,400,294
Interest on lease liabilities	8	342,596	333,689
Net impairment on loans and advances	19(c)	5,294,555	5,533,989
Net Interest income		(31,386,968)	(28,307,004)
Interest on long term borrowings and subordinated debt	8	1,762,991	3,001,519
Dividend income	12	(19,761)	(5,802)
Translation differences		472,520	(300,806)
Net translation differences on long term debts		(251,704)	271,756
		<b>(9,865,063)</b>	<b>(7,509,230)</b>
<b>(Decrease)/increase in operating assets</b>			
Movement in loans and advances to customers	19(a)	(48,015,040)	9,869,144
Financial assets	20	(10,679,472)	2,208,882
Due from group companies	33(c)	(358,417)	657,373
Loans and advances to banks	18	(7,063,200)	(13,094,184)
Cash and balances with Bank of Tanzania:			
– Cash reserve ratio		(4,655,634)	1,900,609
Other assets	24	381,917	1,860,753
		<b>(70,389,846)</b>	<b>3,402,577</b>
<b>Increase/(decrease) in operating liabilities</b>			
Deposits from customers	26	71,943,344	55,324,500
Deposits from banks	25	(3,294,486)	(38,592,077)
Balances due to group companies	33(c)	5,552,668	(4,848,995)
Other liabilities (excluding lease liability)	27	587,574	(1,949,835)
		<b>74,789,100</b>	<b>9,933,593</b>
<b>Cash outflow from operating activities</b>		<b>(5,465,809)</b>	<b>5,826,940</b>
Interest income received		39,927,613	37,550,162
Tax paid	15(c)	(3,895,673)	(3,314,250)
Interest paid on long term borrowings	28,29	(1,786,570)	(2,891,327)
Interest paid on lease liabilities	8	(342,596)	(103,760)
<b>Net cash inflows from operating activities</b>		<b>28,436,965</b>	<b>37,067,765</b>

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 32. NOTES TO THE STATEMENT OF CASH FLOWS (CONTINUED)

#### (b) Analysis of cash and cash equivalents

	Note	2021 TZS '000	2020 TZS '000	Change TZS '000
Cash and balances with Bank of Tanzania – excluding SMR	16	49,655,567	29,950,615	19,704,952
Items in the process of collection	17	116,531	67,131	49,400
		<b>49,772,098</b>	<b>30,017,746</b>	<b>19,754,352</b>

\*Cash and balances with the Bank of Tanzania comprise cash on hand, short term money market placements and unrestricted balances with the Bank of Tanzania.

### 33. OFF BALANCE SHEET CONTINGENCIES AND COMMITMENTS

In the ordinary course of business, the bank conduct business involving guarantees, acceptances and letters of credit. These facilities are offset by corresponding obligations of third parties. At the period end, the contingent liabilities were as follows:

	2021 TZS '000	2020 TZS '000
<b>Contingencies related to:</b>		
Letters of credit	37,290,782	24,440,824
Guarantees	81,164,003	99,028,563
Acceptances/undrawn balance	34,132,295	34,516,532
	<b>152,587,080</b>	<b>157,985,919</b>

**Guarantees** are generally written by a bank to support performance by a customer to third parties. The Bank will only be required to meet these obligations in the event of the customer's default.

**Letters of credit** commit the Bank to make payment to third parties, on production of documents, which are subsequently reimbursed by customers.

An **acceptance** is an undertaking by a bank to pay a bill of exchange drawn on a customer. The Bank expects most acceptances to be presented and reimbursement by the customer is almost immediate.

**Forward contracts** are arrangements to buy or sell a specified quantity of foreign currency, usually on a specified future date at an agreed rate.

The fair values of the respective currency forwards are carried on the face of the balance sheet.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 34. RELATED PARTY TRANSACTIONS

In the normal course of business, the Bank enters into transactions with related parties. These transactions relate to loans and advances and deposits which are issued or received from the related parties at market interest rates. There were no provisions held towards impairment of any of the advances to related parties. Other transactions relate to remuneration to directors and key management personnel.

(a)	Directors and key management personnel: Loans	2021	2020
		TZS '000'	TZS '000'
	Loans outstanding at the beginning of the year	2,364,200	1,359,673
	Loans issued during the year	1,185,205	1,585,590
	Loan repayments during the year	(1,806,534)	(581,063)
	Loans outstanding at the end of the year	1,742,871	2,364,200
	Interest income earned	290,060	1,001,390
(b)	Directors and key management personnel: Deposits		
	Deposits at the beginning of the year	4,733,605	4,626,564
	Deposits received during the year	5,906,142	4,906,650
	Deposits repaid during the year	(8,285,400)	(4,799,609)
	Deposits at the end of the year	2,354,347	4,733,605
	Interest expense	188,348	134,433
	(c)	Amount due to/from related companies	
I&M Bank LIMITED is the majority shareholder of I&M Bank (T) Limited. The amounts due from I&M Bank LIMITED relates to I&M (T) Limited's deposit amount with I&M Bank LIMITED.			
Amounts due from I&M Bank LIMITED		1,953,999	1,595,582
Amounts due to I&M Bank LIMITED		9,040,168	3,487,500
(d)	Management fees		
	Management fees paid to I&M Bank LIMITED	1,153,565	1,323,709
(d)	Key management compensation		
	Salaries and other short-term benefits	3,396,146	2,673,600
	Post-employment benefits	339,615	267,360
		3,735,761	2,940,960
	Key management comprise of CEO and all heads of department.		

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 34. RELATED PARTY TRANSACTIONS (CONTINUED)

(e)	Directors' remuneration	2021	2020
	Directors' remuneration-made up of short-term benefits	TZS '000	TZS '000
	Mr.Sarit Shah	23,382	9,882
	Mr.Pratul H.Shah	36,088	28,588
	Mr.Shameer Patel	47,059	36,353
	Mr.Michael Shirima	25,500	19,235
	Mr. Thierry Hugnin	22,324	5,294
	Mr. Alan Mchaki	32,735	24,706
	Ambassador Bertha Semu- Somi	24,265	10,941
	Mr. Riyaz Takims	35,235	11,294
	Emmanuel Johannes	1,765	-
	Mr. Bharat Ruparelia	-	7,413
		<b>248,353</b>	<b>153,706</b>

### 35. CAPITAL COMMITMENTS

Properties and equipment	<b>8,013,000</b>	<b>12,275,315</b>
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### 36. LEASES

See notes on financial risk management. Disclosure relating to lease commitments has been included in Note 4 (b), Liquidity risk.

	Bank as lessee	2021	2020
		TZS '000	TZS '000
(i)	<b>Lease liabilities</b>	2,678,291	3,237,777
	Expected to be settled within 12 months after the year end	1,012,544	1,111,489
	Expected to be settled more than 12 months after the year end	1,665,747	2,126,288
		<b>2,678,291</b>	<b>3,237,777</b>
	The total cash outflow for leases in the year was:	902,082	1,131,659
	Payments of principal portion of the lease liability	559,486	1,027,899
	Interest paid on lease liabilities	342,596	103,760
		<b>902,082</b>	<b>1,131,659</b>
(ii)	<b>Lease liability movement</b>		
	Balance at 1 January	3,237,777	3,130,314
	Additions	-	905,433
	Interest expense (Note 8)	342,596	333,689
	Lease payments	(902,082)	(1,131,659)
	<b>Balance at 31 December</b>	<b>2,678,291</b>	<b>3,237,777</b>

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021 (CONTINUED)

### 35. LEASES (CONTINUED)

(iii) Maturity Analysis	2021	2020
Non-cancellable operating lease commitments	TZS '000	TZS '000
Less than one year	1,196,184	1,476,668
Between one and five years	1,590,107	1,965,448
<b>Total undiscounted lease liability</b>	<b>2,786,291</b>	<b>3,442,116</b>
(iv) Amounts recognised in profit and loss		
Interest on lease liability (Note 8)	342,596	333,689
Depreciation on right of use asset (Note 21)	1,041,470	938,505
	<b>1,384,066</b>	<b>1,272,192</b>

### (v) Extensions options

Some leases of office premises contain extension options exercisable by the Bank up to one term after the end of the non-cancellable contract period. Where practicable, the Bank seeks to include extension options in new leases to provide operational flexibility. The Bank assesses at lease commencement date whether it is reasonably certain to exercise the extension options. The Bank reassesses whether it is reasonably certain to exercise the options if there is a significant event or significant changes in circumstances within its control.

### 36. SUBSEQUENT EVENTS

At the date of signing the financial statements, the Directors are not aware of any other matter or circumstance arising since the end of the financial year, not otherwise dealt with in these financial statements, which significantly affect the financial position of the Bank and results of its operations.









Bank Tanzania

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