

PUBLICATION OF FINANCIAL STATEMENTS

Issued pursuant to regulations 7 and 8 of the Banking and Financial Institutions (Disclosures) Regulations, 2014

CONDENSED STATEMENT OF FINANCIAL POSITION AS AT 30th SEPTEMBER 2019 (Amounts in million shillings)			
		Current Quarter 30.09.2019	Previous Quarter 30.06.2019
A. ASSETS			
1 Cash	7,159.74	7,335.93	
2 Balances with Bank of Tanzania	19,084.44	31,965.26	
3 Investments in Government securities	100,230.23	100,080.00	
4 Balances with other banks and financial institutions	8,110.66	7,636.72	
5 Cheques and items for clearing	322.72	-	
6 Inter branch float items	-	-	
7 Bills negotiated	-	-	
8 Customer liabilities for acceptances	-	-	
9 Interbank Loans Receivables	1,415.27	-	
10 Investments in other securities	-	-	
11 Loans, advances and overdrafts (net of allowances for probable losses)	328,976.80	338,222.21	
12 Other assets	24,738.96	19,588.54	
13 Equity Investments	811.00	811.00	
14 Underwriting accounts	-	-	
15 Property, Plant and Equipment	5,442.20	5,826.45	
16 TOTAL ASSETS	496,292.03	511,466.10	
B. LIABILITIES			
17 Deposits from other banks and financial institutions	33,983.53	53,723.83	
18 Customer deposits	308,413.21	305,249.59	
19 Cash letters of credit	-	-	
20 Special deposits	402.50	379.72	
21 Payment orders/transfers payable	-	-	
22 Bankers' cheques and drafts issued	311.59	330.92	
23 Accrued taxes and expenses payable	11,503.70	10,657.37	
24 Acceptances outstanding	-	-	
25 Interbranch float items	-	-	
26 Unearned income and other deferred charges	2,161.17	2,196.82	
27 Other liabilities	3,069.20	2,230.47	
28 Borrowings	58,862.67	59,940.11	
29 TOTAL LIABILITIES	418,707.57	434,708.83	
30 NET ASSETS/(LIABILITIES)(16 minus 29)	77,584.47	76,757.27	
C. SHAREHOLDERS' FUNDS			
31 Paid up share capital	16,202.00	16,202.00	
32 Share premium	18,090.23	18,090.23	
33 Capital reserves	217.70	217.70	
34 Retained earnings	29,859.33	33,186.86	
35 Profit (Loss) account	3,622.77	2,795.57	
36 Provision Reserve	9,592.44	6,264.91	
37 Minority Interest	-	-	
38 TOTAL SHAREHOLDERS' FUNDS	77,584.47	76,757.27	
39 Contingent liabilities	122,747.58	107,730.59	
40 Non performing loans & advances	44,413.45	51,977.59	
41 Allowances for probable losses	21,029.94	23,247.89	
42 Other non performing assets	4,852.50	-	
D. SELECTED FINANCIAL CONDITION INDICATORSELECTED FINANCIAL CONDITION INDICATORS			
(i) Shareholders Funds to total assets	15.63%	15.01%	
(ii) Non performing loans to total gross loans	12.69%	14.38%	
(iii) Gross loans and advances to total deposits	102.10%	100.59%	
(iv) Loans and Advances to total assets	66.29%	66.13%	
(v) Earning Assets to Total Assets	91.01%	90.24%	
(vi) Deposits Growth	-4.61%	2.72%	
(vii) Assets growth	-2.97%	1.24%	

CONDENSED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE QUARTER ENDED 30th SEPTEMBER 2019 (Amounts in million shillings)					
	Current Quarter	Comparative Quarter (Previous Year)	Current Year Cumulative	Comparative Year Cumulative (Previous Year)	
	30.09.2019	30.09.2018	30.09.2019	30.09.2018	
1 Interest Income	12,018.36	10,559.94	32,954.04	30,197.56	
2 Interest Expense	(4,672.73)	(4,722.36)	(14,739.45)	(13,877.17)	
3 Net Interest Income (1 minus 2)	7,345.63	5,837.58	18,214.59	16,320.40	
4 Bad Debts Written-Off	-	(9.87)	-	48.47	
5 Impairment Losses on Loans and Advances	1,499.85	1,766.28	3,215.44	1,477.70	
6 Non Interest Income:	2,010.11	2,137.16	7,253.57	6,800.59	
6.1 Foreign Currency Dealings and Translation Gains/(Loss)	615.68	657.28	2,527.18	2,172.48	
6.2 Fees and Commissions	1,418.40	1,379.64	4,726.39	4,319.95	
6.3 Dividend Income	(8.62)	-	-	8.78	
6.4 Other Operating Income	(15.35)	100.24	-	299.38	
7 Non Interest Expenses:	(6,595.38)	(4,731.27)	(17,069.95)	(14,644.13)	
7.1 Salaries and Benefits	(2,823.84)	(2,233.89)	(8,234.34)	(7,043.24)	
7.2 Fees and Commission	(478.64)	(335.08)	(1,241.49)	(1,051.79)	
7.3 Other Operating Expenses	(3,292.89)	(2,162.31)	(7,594.11)	(6,549.09)	
8 Operating Income/(Loss)	1,260.52	1,487.05	5,182.77	6,950.69	
9 Income Tax Provision	(433.33)	(475.00)	(1,560.00)	(2,095.00)	
10 Net Income/ (Loss) After Income Tax	827.19	1,012.05	3,622.77	4,855.69	
11 Other Comprehensive Income (Itemize)	-	-	-	-	
12 Total comprehensive income/(loss) for the quarter / year	827.19	1,012.05	3,622.77	4,855.69	
13 Number of Employees	189	181.00	189	181.00	
14 Basic Earnings Per Share	0.05	0.11	0.22	0.54	
15 Number of Branches	8	8.00	8	8.00	
SELECTED PERFORMANCE INDICATORS					-
(i) Return on Average Total Assets	0.67%	0.79%	0.96%	1.35%	
(ii) Return on Average Shareholders' Fund	4.29%	5.49%	6.28%	9.43%	
(iii) Non Interest Expense to Gross Income	70.50%	59.33%	67.02%	63.34%	
(iv) Net Interest Income to Average Earning Assets	6.45%	5.10%	5.29%	5.01%	

CONDENSED STATEMENT OF CHANGES IN EQUITY AS AT 30th SEPTEMBER 2019 (Amounts in million shillings)						
	Share capital	Share premium	Retained profit	Regulatory reserve	General provision reserve	Others
Current Quarter (30.09.2019)						
Balance as at the beginning of the quarter (01.07.2019)	16,202.00	18,090.23	35,982.43	2,536.82	3,728.09	217.70
Profit for the quarter	-	-	827.19	-	-	827.19
Other Comprehensive Income	-	-	-	-	-	-
Transactions with owners	-	-	-	-	-	-
Dividends Paid	-	-	-	-	-	-
Regulatory Reserve	-	-	(5,884.35)	-	5,884.35	-
General Provision Reserve	-	-	2,536.82	(2,536.82)	-	-
Others	-	-	-	-	-	-
Balance as at the end of the current quarter (30.09.2019)	16,202.00	18,090.23	31,482.09	-	5,882.44	217.70
Previous Quarter (30.06.2019)						
Balance as at the beginning of the quarter (01.04.2019)	16,202.00	18,090.23	36,413.44	2,574.12	3,880.35	217.70
Profit for the quarter	-	-	1,138.61	-	-	1,138.61
Other Comprehensive Income	-	-	-	-	-	-
Transactions with owners	-	-	-	-	-	-
Dividends Paid	-	-	(1,859.20)	-	-	(1,859.20)
Regulatory Reserve	-	-	252.27	-	(252.27)	-
General Provision Reserve	-	-	37.30	-	-	-
Others	-	-	-	37.30	-	-
Balance as at the end of the quarter (30.06.2019)	16,202.00	18,090.23	35,982.43	2,536.82	3,728.09	217.70

CONDENSED STATEMENT OF CASH FLOW STATEMENT FOR THE QUARTER ENDED 30th SEPTEMBER 2019 (Amounts in million shillings)				
	Current Quarter 30.09.2019	Previous Quarter 30.06.2019	Current Year Cumulative 30.09.2019	Comparative Year Cumulative (Previous Year) 30.09.2018
I: Cash flow from operating activities:				
Net income(loss)	1,260.52	1,540.22	5,182.77	6,950.69
Adjustments for:				
- Impairment/Amortization	(1,751.77)	3,525.34	5,922.55	6,293.47
- Net change in Loans and Advances	11,463.36	3,821.08	12,100.01	(37,033.59)
- Gain/loss on Sale of Assets	-	-	-	-
- Net change in Deposits	3,186.40	919.85	(13,943.43)	7,258.47
- Net change in Short Term Negotiable Securities	(7,610.48)	10,846.86	262.28	(34,173.65)
- Net change in Other Liabilities	1,196.74	588.55	2,782.53	2,227.08
- Net change in Other Assets	(4,250.43)	(2,297.36)	(8,124.01)	2,087.93
- Tax Paid	(900.00)	(900.00)	(2,700.00)	(2,700.00)
- Others	3,946.67	(133.50)	4,231.02	(3,090.55)
Net cash provided (used) by operating activities	6,541.00	17,911.04	5,713.71	(52,180.15)
II: Cash flow from investing activities:				
Dividend Received	(8.62)	8.62	-	8.78
Purchase of Fixed Assets	(81.94)	(420.34)	(2,664.90)	(2,663.83)
Proceeds from Sale of Fixed Assets	-	-	-	-
Purchase of Non-Dealing Securities	-	-	-	-
Proceeds from Sale of Non-Dealing Securities	-	-	-	-
Others (specify)	-	-	-	-
Net cash provided (used) by investing activities	(90.56)	(411.72)	(2,664.90)	(2,655.05)
III: Cash flow from financing activities:				
Repayment of Long-term Debt	6,377.66	(563.59)	5,525.10	-
Proceeds from Issuance of Long Term Debt	-	-	-	(1,083.00)
Proceeds from Issuance of Share Capital	-	-	-	13,410.00
Payment of Cash Dividends	-	(1,859.20)	(1,859.20)	-
Net Change in Other Borrowings	(7,455.09)	(2,978.13)	(10,093.87)	(3,194.80)
Others (specify)	-	-	-	(637.73)
Net Cash Provided (used) by Financing Activities	(1,077.43)	(5,400.92)	(6,427.97)	8,494.47
IV: Cash and Cash Equivalents:				
Net Increase/(Decrease) in Cash and Cash Equivalents	5,373.01	12,098.40	(3,379.15)	(46,340.74)
Cash and Cash Equivalents at the Beginning of the Quarter	(12,123.40)	(24,221.80)	(3,371.23)	28,819.04
Cash and Cash Equivalents at the end of the Quarter	(6,750.39)	(12,123.40)	(6,750.38)	(17,521.70)

The Bank was penalized TZS. 655Million by the Bank of Tanzania under Regulations 17/22/28 of AMUCFT Regulations of 2012 during the quarter in respect of a specific isolated incident relating to historically opened customer accounts which have since been primarily closed. The Bank has since the acquisition of CF Union Bank in 2010 continued to invest in enhanced systems and controls and thereby established robust KYC and AML compliance system and procedures to strengthen the mechanisms to mitigate and curb such incidents.

In preparation of the quarterly financial statements, consistent accounting policies have been used as those applicable to the previous year audited financial statements (If there were changes during the quarter, the changes be explained as per IAS 34 & IAS 8).		
Name and Title :	Signature	Date
Basere Mohammed (Chief Executive Officer)	(Signed)	15.10.2019
Amulike Kamwela (Head of Finance)	(Signed)	15.10.2019
Aimonga Adolph (Chief Internal Auditor)	(Signed)	15.10.2019
We, the undersigned directors, attest to the faithful representation of the above statements. We declare that the statements have been examined by us and, to the best of our knowledge and belief, have been prepared in conformance with International Financial Reporting Standards and the requirements of the Banking and Financial Institutions Act, 2006 and they present a true and fair view.		
Name :	Signature	Date
Sarit S. Raja Shah	(Signed)	15.10.2019
Pratul H. Shah	(Signed)	15.10.2019

"Bank's Tariff
(Applicable from 01st September, 2019)"
ALL CHARGES ARE TAX EXCLUSIVE EXCEPT TISS CHARGES

Monthly Ledger Fees / Maintenance Fees		Local Currency (LCY)	Foreign Currency (FCY)
Current Account, Bonanza Account	TZS 15,000		TZS 15,000 Equivalent
Savings Account, Salary Account, Young Savers Account	Free		Free
Student Account	Free		Free
I&M Express Account	Free		Free
Noble Current Account	TZS 20,000		US\$, EUR, GBP 10
Kwetu Current Account	TZS 20,000		US\$, EUR, GBP 10
Kwetu Savings Account	Free		Free
Minimum Initial Deposit Required for Account Opening			
Current Account, Bonanza Account	TZS 100,000		US\$, EUR, GBP 100
Savings Account, Young Savers Account	TZS 20,000		US\$, EUR, GBP 20
Salary Account	Free		Free
Student Account	TZS 10,000		N/A
I&M Express Account	TZS 10,000		N/A
Noble Current Account	TZS 100,000		US\$, EUR, GBP 100
Kwetu Current Account	Nil		Nil
Kwetu Savings Account	Nil		Nil
Transaction Fees - per entry			
Current Accounts	TZS 400 Per transaction		TZS 400 Equivalent Per transaction
Savings Account, Salary Account, Young Savers Account	Free		Free
Salary handling/Bulky internal transfers charges	TZS 500/ Per salary		TZS 500 Equivalent/ Per Salary
Student Account	Free		Free
I&M Express Account	Free		Free
Kwetu Current Account	Free (iClick internet banking charges apply)		Free (iClick internet banking charges apply)
Kwetu Savings Account	Free (iClick internet banking charges apply)		Free (iClick internet banking charges apply)
Noble Current Account	Free		Free
Salary handling/Bulky internal transfers charges (Noble account)	Free		Free
Statement Charges			
Current account and Overdraft Account (Monthly statement)	Free		Free
Savings account (Quarterly Statement)	Free		Free
E-statement (Infomail)	Free		Free
Interim Statement - current year	TZS 1,200 / page		FCY 1 / page
Interim Statement - previous year	TZS 1,200 / page		FCY 1 / page
Cash Deposit			
Small Denomination TZS 500 1,000 2,000	Below TZS 30M: Free Above TZS 30M charge 1%		
US\$ Cash deposits - Current Account and Overdraft Account			Free
US\$ Cash deposits - Savings Account			Free
Deposit Denomination less than 50 EUR/US\$			4%
Deposit Denomination less than 20 GBP			4%
Cash Withdrawals			
Cash withdrawals at counter (Current and Overdraft Account). Daily Limits	Upto TZS 5M: Free; Above TZS 5M: charge 0.12% Max TZS 100,000/-		Upto US\$ 10,000/- 0.5% above 1%
Cash withdrawals at counter (Saving Account). Daily Limits	Upto TZS 1M: TZS 2,000/-; TZS 1M - TZS 5M: charge TZS 3,000/-Above TZS 5M: charge 0.12% Max TZS 100,000/-		Cash withdrawal Upto US\$ 5,000/- per day is Free, above that 1%
Noble Current Account Cash withdrawals at counter	Free Upto TZS 50M. Above that 0.05%		Upto US\$ 10,000/- per day is Free. Above that 0.5%
Funds Transfers			
Internal Funds Transfers (Non Mobile Banking)	Free		Free
Inward Remittances			
Incoming Funds Transfers (TISS)	Free		Free
Incoming Funds Transfers (TT)	Free		Free
Income EFT Local	Free		Free
Outward Remittances			
Outgoing Funds Transfers (TISS/EAPS)	TZS 10,000		US\$ 10
Outward EFT - External (Single/bulk)	TZS 3,000		N/A
Outgoing Funds Transfers (TT)	0.1% min equivalent to US\$ 40/- & Max US\$ 100		0.1% min FCY 40/- & Max FCY 100/-
Brisk Transfer			US\$ 20
Outgoing funds Transfers Rapidex			US\$ 6
Cheque Services			
25 Leaves	TZS 18,000		TZS 18,000 Equivalent
50 Leaves	TZS 36,000		TZS 36,000 Equivalent
100 Leaves	TZS 72,000		TZS 72,000 Equivalent
Counter cheque	TZS 10,000		TZS 10,000 Equivalent
Stop Payment - per instruction (Single Continuous cheque series)	TZS 50,000		TZS 50,000 Equivalent
Revoke Stop Payment Instruction	TZS 10,000		TZS 10,000 Equivalent
Note: Cheque book destruction charges apply if any requested cheque book remain uncollected by customer within 6 months			
Account Closure Charges			
Current accounts	TZS 35,000		TZS 35,000 Equivalent
Savings Accounts	TZS 10,000		TZS 10,000 Equivalent
Cards Related Charges (Visa Debit Cards)			
Annual charges	TZS 6,000		TZS 6,000 Equivalent in FCY
Card replacement	TZS 15,000		TZS 15,000 Equivalent in FCY
New pin request (Pin regeneration)	TZS 2,000		TZS 2,000 Equivalent in FCY
Cards uncollected and destroyed (after 3months)	TZS 15,000		TZS 15,000 Equivalent in FCY
Cash withdrawal-I&M ATM per withdrawal	TZS 700		TZS 700 Equivalent in FCY
Other bank ATM withdrawal -In Tanzania	TZS 1,500		TZS 1,500 Equivalent in FCY
Other bank ATM withdrawal - Outside Tanzania	TZS 5,000		TZS 5,000 Equivalent in FCY
Annual Safe Deposit Lockers at Oysterbay branch (Only in TZS) (Size in CMs - Height x Width x Depth)			
Small Size (41.5 x 13 x 10)	TZS 150,000		
Medium size (41.5 x 16.5 x 13)	TZS 200,000		
Large size (41.5 x 33.5 x 12)	TZS 300,000		
Extra Large (41.5 x 33.5 x 27)	TZS 400,000		